### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: February 7, 2018

### **Granite Point Mortgage Trust Inc.**

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

001-38124

(Commission File Number) 61-1843143 (I.R.S. Employer Identification No.)

590 Madison Avenue, 38th Floor New York, NY 10022

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 364-3200

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

X

#### Item 2.02 Results of Operations and Financial Condition.

On February 7, 2018, Granite Point Mortgage Trust Inc. (the "Company") issued a press release announcing its financial results for the fiscal quarter ended December 31, 2017. A copy of the press release and a 2017 Fourth Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits.

Exhibit No.	Description
99.1	Press Release of Granite Point Mortgage Trust Inc., dated February 7, 2018.
99.2	2017 Fourth Quarter Earnings Call Presentation.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GRANITE POINT MORTGAGE TRUST INC.

By: <u>/s/ REBECCA B. SANDBERG</u> Rebecca B. Sandberg General Counsel and Secretary

Date: February 7, 2018



### Granite Point Mortgage Trust Inc. Reports Fourth Quarter 2017 Financial Results and Post-Quarter End Business Update

NEW YORK, February 7, 2018 - Granite Point Mortgage Trust Inc. (NYSE: GPMT), a commercial real estate investment trust (REIT) focused on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments, today announced its financial results for the quarter ended December 31, 2017 and provided an update on its activities subsequent to quarter-end. A presentation containing fourth quarter 2017 highlights and an investment update can be viewed at www.gpmortgagetrust.com.

### Fourth Quarter 2017 Summary

- Delivered GAAP net income of \$14.1 million or \$0.33 per common share; Core Earnings of \$14.5 million or \$0.34 per common share<sup>(1)</sup>; taxable income of \$17.9 million of \$0.41 per common share; dividend of \$0.38 per common share; and book value of \$19.17 per common share.
- Closed 6 senior floating rate commercial real estate loans with total commitments of approximately \$334.7 million having a weighted average ٠ stabilized loan-to-value ratio (LTV) of 64%<sup>(2)</sup> and a weighted average yield of LIBOR + 4.84%<sup>(3)</sup>; upsized 2 loans with total additional commitments of \$9.2 million; funded \$252.5 million of principal balance of loans and an additional \$24.5 million of existing loan commitments, bringing total fundings to \$277.0 million.
- Received prepayments of approximately \$98.3 • million.
- Owned a portfolio with a principal balance of \$2.4 billion, which was over 97% floating rate in predominantly senior commercial mortgage loans with a weighted average stabilized LTV of 64%.(2)
- Increased 2 financing facilities by a combined \$350 million.
- Issued \$125 million of 5-year convertible notes in December 2017, plus nearly \$19 million in additional notes in January 2018 with the exercise of the overallotment option, for total net proceeds to the company of approximately \$140 million.

#### Annual Summary

- Completed initial public offering on June 28, 2017, raising net proceeds of \$181.9 million, resulting in an equity base of \$832.4 • million.
- Established borrowing capacity of \$2.3 billion across 5 financing facilities.
- Originated over \$1.2 billion of senior floating rate commercial real estate loans

#### Activity Post Quarter-End

Generated a pipeline of senior floating rate commercial real estate loans, including upsizings, with total commitments of over \$132 million, and initial funding loan amounts of over \$123 million, which have either closed or are in the closing process, subject to fallout.

"Granite Point had an excellent 2017 as we became an independent publicly traded company, grew our business, and expanded our presence within the commercial real estate lending markets," stated Jack Taylor, Granite Point's President and Chief Executive Officer. "With originations of over \$1.2 billion of senior loans during the year our portfolio grew to \$2.4 billion of performing loans, and, as over 97% of our portfolio is floating rate, we are well positioned to benefit from continued favorable real estate fundamentals and rising short term rates."

<sup>(3)</sup> 



Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains or losses on the aggregate portfolio and non-cash compensation expense related to restricted common stock). We believe the presentation of Core Earnings provides investors greater transparency into our precioid-over-period financial performance and facilitates comparisons to peer REITs. Please see page 6 for a reconciliation of GAAP financial information. Sublized LTV is calculated as the fully funded loan amount (plus any financing that is parior to such loan), including all contractually provided for future fundings, divide by the as stabilized value with USPAP) set forth in the original appraisal. As stabilized value as detained and exit fields, but does not include turne fundings, and is and exit fields, but does not include turne fundings, and is and exit fields, but does not include turne fundings, and is and exit fields, but does not include turne fundings, and is and exit fields, but does not include turne fundings, and is and exit fields, but does not include turne fundings, and is expressed as a nonthly equivalent yield. (1) (2)

### **Conference Call**

Granite Point Mortgage Trust Inc. will host a conference call on February 8, 2018 at 10:00 a.m. EST to discuss fourth quarter 2017 financial results and related information. To participate in the teleconference, approximately 10 minutes prior to the above start time please call toll-free (866) 807-9684, (or (412) 317-5415 for international callers), and ask to be joined into the Granite Point Mortgage Trust Inc. call. You may also listen to the teleconference live via the Internet at <u>www.gpmortgagetrust.com</u>, in the Investors section under the Events and Presentations link. For those unable to attend, a telephone playback will be available beginning February 8, 2018 at 12:00 p.m. EST through February 15, 2018 at 12:00 a.m. EST. The playback can be accessed by calling (877) 344-7529 (or (412) 317-0088 for international callers) and providing the Access Code 10115549. The call will also be archived on the company's website in the Investors section under the Events and Presentations link.

#### **Granite Point Mortgage Trust**

Granite Point Mortgage Trust Inc. is a Maryland corporation focused on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments. Granite Point intends to elect and qualify to be taxed as a REIT. Granite Point is headquartered in New York, New York, and is externally managed by Pine River Capital Management L.P. Additional information is available at <u>www.gpmortgagetrust.com</u>.

#### Forward-Looking Statements

This presentation contains, in addition to historical information, certain forward-looking statements that are based on our current assumptions, expectations and projections about future performance and events. In particular, statements regarding future economic performance, finances, and expectations and objectives of management constitute forward-looking statements. Forward-looking statements are not historical in nature and can be identified by words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," "anticipates," "targets," "goals," "future," "likely" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters.

Although the forward-looking statements contained in this presentation are based upon information available at the time the statements are made and reflect the best judgment of our senior management, forward-looking statements inherently involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements to differ materially from anticipated future results. Important factors that could cause actual results to differ materially from expected results, including, among other things, those described in our filings with the Securities and Exchange Commission ("SEC"), including our Quarterly Reports on Form 10-Q under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of the U.S. economy generally or in specific geographic regions; the state of the commercial real estate market and the availability and cost of our target assets; defaults by borrowers in paying debt service on outstanding items and borrowers' abilities to manage and stabilize properties; actions and initiatives of the U.S. Government and changes to U.S. Government policies; our ability to obtain financing arrangement on favorable terms if at all; general volatility of the securities markets in which we invest; changes in interest rates and the market value of our investments; rates of default or decreased recovery rates on our target investments; the degree to which our hedging strategies may or may not protect us from interest rate volatility; changes in governmental regulations, tax law and rates, and similar matters; and our ability to qualify as a REIT for U.S. federal income tax purposes. These forward-looking statements apply only as of the date of this press release. We are under no duty to update any of these forward-looking statements apply only as of the date of this press release. We are under no duty to update any of these forward-looking statements as predictions of future events.

For historical information relating to TH Commercial Holdings LLC and its subsidiaries, which we acquired from Two Harbors Investment Corp. as part of our Formation Transaction on June 28, 2017, you should consider the information contained in Two Harbors Investment Corp.'s filings with the SEC, including its Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and Quarterly Report on Form 10-Q for the period ended September 30, 2017.

#### **Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying investor presentation present non-GAAP financial measures, such as Core Earnings and Core Earnings per basic common share, that exclude certain items. Granite Point management believes that these non-GAAP measures enable it to perform meaningful comparisons of past, present and future results of the company's core business operations, and uses these measures to gain a comparative understanding of the company's operating performance and business trends. The non-GAAP financial measures presented by the company represent supplemental information to assist investors in analyzing the results of its operations. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 6 of this release.

#### **Additional Information**

Stockholders of Granite Point and other interested persons may find additional information regarding the company at the Securities and Exchange Commission's Internet site at www.sec.gov or by directing requests to: Granite Point Mortgage Trust Inc., 590 Madison Avenue, 38 <sup>th</sup> floor, New York, NY 10022, telephone 212-364-3718

#### Contact

Investors: Marcin Urbaszek, Chief Financial Officer, Granite Point Mortgage Trust Inc., 212-364-3718, marcin.urbaszek@prcm.com.

### GRANITE POINT MORTGAGE TRUST INC. CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

ASSETS Coans held-for-investment Coans held-for-investment Available-for-sale securities, at fair value Held-to-maturity securities Cash and cash equivalents Cash and cash eq	(unaudited) 2,304,266 12,798 42,169 107,765 2,953 7,105 — 8,872 390 12,812 2,499,130	\$  1,364,291 12,686 48,252 56,019 260 3,745 249 2,365 — 7,740
Available-for-sale securities, at fair value Held-to-maturity securities Cash and cash equivalents Restricted cash Accrued interest receivable Due from counterparties Deferred debt issuance costs Prepaid expenses	12,798 42,169 107,765 2,953 7,105 — 8,872 390 12,812	12,686 48,252 56,019 260 3,745 249 2,365 — 7,740
Held-to-maturity securities Cash and cash equivalents Restricted cash Accrued interest receivable Due from counterparties Deferred debt issuance costs Prepaid expenses	42,169 107,765 2,953 7,105 — 8,872 390 12,812	 48,252 56,019 260 3,745 249 2,365 — 7,740
Cash and cash equivalents Restricted cash Accrued interest receivable Due from counterparties Deferred debt issuance costs Prepaid expenses	107,765 2,953 7,105 — 8,872 390 12,812	 56,019 260 3,745 249 2,365 — 7,740
Restricted cash Accrued interest receivable Due from counterparties Deferred debt issuance costs Prepaid expenses	2,953 7,105 	\$ 260 3,745 249 2,365 — 7,740
Accrued interest receivable Due from counterparties Deferred debt issuance costs Prepaid expenses	7,105 — 8,872 390 12,812	\$ 3,745 249 2,365 — 7,740
Due from counterparties Deferred debt issuance costs Prepaid expenses		\$ 249 2,365 — 7,740
Deferred debt issuance costs Prepaid expenses	390 12,812	\$ 2,365 
Prepaid expenses	390 12,812	 7,740
	12,812	\$ 
	· · · · · ·	\$ 
Other assets	2,499,130	\$ 1 405 607
Total Assets \$		1,495,607
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Repurchase agreements \$	1,521,608	\$ 451,167
Convertible senior notes	121,314	—
Note payable to affiliate	_	593,632
Accrued interest payable	3,119	655
Jnearned interest income	197	143
Other payables to affiliates	—	21,460
Dividends payable	16,454	—
Other liabilities	6,817	559
 Total Liabilities	1,669,509	1,067,616
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 0 shares issued and outstanding, respectively	1,000	_
Stockholders' Equity		
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 43,235,103 and 0 shares issued and outstanding, respectively	432	_
Additional paid-in capital	829,704	392,608
Accumulated other comprehensive income (loss)	—	(112)
Cumulative earnings	28,800	35,495
Cumulative distributions to stockholders	(30,315)	 
Total Stockholders' Equity	828,621	 427,991
Total Liabilities and Stockholders' Equity	2,499,130	\$ 1,495,607

#### GRANITE POINT MORTGAGE TRUST INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except share data)

	Three Mo Decem			Year Ended December 31,			
	 2017		2016		2017		2016
Interest income:	 (unau	udited)			(unau	udited)	
Loans held-for-investment	\$ 35,837	\$	18,565	\$	113,050	\$	55,627
Available-for-sale securities	268		244		1,035		1,002
Held-to-maturity securities	934		975		3,726		4,192
Cash and cash equivalents	 16		1		26		7
Total interest income	37,055		19,785		117,837		60,828
Interest expense	16,087		3,978		42,463		11,029
Net interest income	20,968		15,807		75,374		49,799
Other income:							
Ancillary fee income	—		(4)		—		37
Other fee income	_		166				166
Total other income			162		—		203
Expenses:							
Management fees	3,020		2,075		9,737		7,173
Servicing expenses	392		233		1,354		605
Other operating expenses	 3,421		1,674		10,982		6,878
Total expenses	6,833		3,982		22,073		14,656
Income before income taxes	14,135		11,987		53,301		35,346
Benefit from income taxes	(1)		(2)		(4)		(11)
Net income	14,136		11,989		53,305		35,357
Dividends on preferred stock	25		—		50		_
Net income attributable to common stockholders	\$ 14,111	\$	11,989	\$	53,255	\$	35,357
Basic and diluted earnings per weighted average common share $(1)$	\$ 0.33	\$	_	\$	0.60	\$	
Dividends declared per common share	\$ 0.38	\$	—	\$	0.70	\$	—
Basic and diluted weighted average number of shares of common stock outstanding	 43,235,103		_		43,234,671		_
Comprehensive income:							
Net income attributable to common stockholders	\$ 14,111	\$	11,989	\$	53,255	\$	35,357
Other comprehensive (loss) income, net of tax:							
Unrealized (loss) gain on available-for-sale securities	 (16)		16		112		(112)
Other comprehensive (loss) income	 (16)		16		112		(112)
Comprehensive income attributable to common stockholders	\$ 14,095	\$	12,005	\$	53,367	\$	35,245

(1) The Company has calculated earnings per share for the three and twelve months ended December 31, 2017 only for the period common stock was outstanding, referred to as the post-formation period. The Company has defined the post-formation period to be the period from the date the Company commenced operations as a publicly traded company on June 28, 2017 through December 31, 2017, or 95 days of activity. Earnings per share is calculated by dividing the net income for the post-formation period by the weighted average number of shares outstanding during the post-formation period.

### GRANITE POINT MORTGAGE TRUST INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (dollars in thousands, except share data)

		ns Ended December 31, 2017
	(1	inaudited)
Reconciliation of GAAP net income to Core Earnings:		
GAAP Net Income	\$	14,111
Adjustments for non-core earnings:		
Non-cash equity compensation		384
Core Earnings <sup>(1)</sup>	\$	14,495
Core Earnings per weighted average common share outstanding	\$	0.34
Weighted average shares outstanding		43,235,103

(1) Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains or losses on the aggregate portfolio and non-cash compensation expense related to restricted common stock). We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs.



# Fourth Quarter 2017 Earnings Presentation | F

## February 8, 2018

### Safe Harbor Statement



This presentation contains, in addition to historical information, certain forward-looking statements that are based on our current assumptions, expectations and projections about future performance and events. In particular, statements regarding future economic performance, finances, and expectations and objectives of management constitute forward-looking statements. Forward-looking statements are not historical in nature and can be identified by words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," "anticipates," "targets," "goals," "future," "likely" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters.

Although the forward-looking statements contained in this presentation are based upon information available at the time the statements are made and reflect the best judgment of our senior management, forward-looking statements inherently involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements to differ materially from anticipated future results. Important factors that could cause actual results to differ materially from expected results, including, among other things, those described in our filings with the Securities and Exchange Commission ("SEC"), including our Quarterly Reports on Form 10-Q under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of the U.S. economy generally or in specific geographic regions; the state of the commercial real estate market and the availability and cost of our target assets; defaults by borrowers in paying debt service on outstanding items and borrowers' abilities to manage and stabilize properties; actions and initiatives of the U.S. Government and changes to U.S. Government policies; our ability to obtain financing arrangement on favorable terms if at all; general volatility of the securities markets in which we invest; changes in interest rates and the market value of our investments; rates of default or decreased recovery rates on our target investments; the degree to which our hedging strategies may or may not protect us from interest rate volatility; changes in governmental regulations, tax law and rates, and similar matters; and our ability to qualify as a REIT for U.S. federal income tax purposes. These forward-looking statements apply only as of the date of this press release. We are under no duty to update any of these forward-looking statements after the date of this presentation to conform these extatements to actual results or revised expectations. You should, therefore, not rely on these forward-looking statements as pr

For historical information relating to TH Commercial Holdings LLC and its subsidiaries, which we acquired from Two Harbors Investment Corp. as part of our Formation Transaction on June 28, 2017, you should consider the information contained in Two Harbors Investment Corp.'s filings with the SEC, including its Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and Quarterly Report on Form 10-Q for the period ended September 30, 2017.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

# Company Overview<sup>(1)</sup>



### LEADING COMMERCIAL REAL ESTATE FINANCE COMPANY FOCUSED ON DIRECTLY ORIGINATING AND MANAGING SENIOR FLOATING RATE COMMERCIAL MORTGAGE LOANS

CYCLE-TESTED SENIOR INVESTMENT TEAM	ATTRACTIVE AND SUSTAINABLE MARKET OPPORTUNITY
Over 25 years of experience leading commercial real estate lending platforms through multiple credit and real	<ul> <li>Structural changes create an enduring, sectoral shift in flows of debt capital into U.S. commercial real estate</li> </ul>
estate cycles	<ul> <li>Borrower demand for debt capital for both acquisition and</li> </ul>
Extensive experience in investment management	refinancing activity remains strong
Broad and longetanding direct relationships within the	<ul> <li>Sonior floating rate loans remain an attractive value</li> </ul>

Broad and longstanding direct relationships within the ٠ commercial real estate lending industry

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### DIFFERENTIATED DIRECT ORIGINATION PLATFORM

- · Direct origination of senior floating rate commercial real estate loans
- Target top 25 and (generally) up to the top 50 MSAs in the U.S.
- · Fundamental value-driven investing combined with credit intensive underwriting
- · Focus on cash flow as one of our key underwriting criteria
- · Prioritize income-producing, institutional-quality properties and sponsors
- 1) Except as otherwise indicated in this presentation, reported data is as of or for the period ended December 31, 2017.

- Senior floating rate loans remain an attractive value proposition within the commercial real estate debt markets

### HIGH CREDIT QUALITY INVESTMENT PORTFOLIO

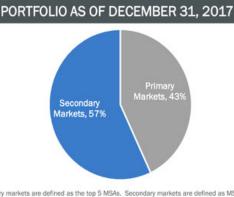
- Carrying value of \$2.4 billion
- · Well diversified across property types and geographies
- Senior loans comprise over 90% of the portfolio
- · Over 97% of loans are floating rate; well positioned for rising short term interest rates

## **Investment Strategy and Target Assets**



### INVESTMENT STRATEGY

- Focus on generating stable and attractive cash flows while preserving capital base
  - Primarily direct-originated investments funding property acquisition, refinancing, recapitalization, restructuring and repositioning purposes with high credit-quality owners
  - Asset-by-asset portfolio construction focused on property and local market fundamentals and relative value across property types and markets, as well as within the capital structure
- Actively participate in primary and secondary markets<sup>(1)</sup>



### TARGET INVESTMENTS

#### Primary target investments

- Senior floating rate commercial real estate loans
- Transitional loans on a variety of property types located in primary and secondary markets in the U.S.
- Generally sized between \$25 million and \$150 million
- Stabilized LTV generally ranging from 55% to 70%<sup>(2)</sup>
- Loan yields generally ranging from LIBOR + 4.00% to 5.50%

### Secondary target investments

 Subordinated interests (or B-notes), mezzanine loans, debt-like preferred equity and real estate-related securities

Primary markets are defined as the top 5 MSAs. Secondary markets are defined as MSAs 6 and above.
 Except as otherwise indicated in this presentation, stabilized loan-to-value ratio (LTV) is calculated as the fully funded loan amount (plus any financing that is pari passu with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

## **Business Highlights**



### FOURTH QUARTER 2017 FINANCIAL HIGHLIGHTS

- Delivered GAAP net income of \$14.1 million or \$0.33 per common share; Core Earnings of \$14.5 million or \$0.34 per common share<sup>(1)</sup>; taxable income of \$17.9 million or \$0.41 per common share; dividend of \$0.38 per common share; and book value of \$19.17 per common share
- Closed 6 senior floating rate commercial real estate loans with total commitments of approximately \$334.7 million having a weighted average stabilized LTV of 64% and a weighted average yield of LIBOR + 4.84%<sup>(2)</sup>; upsized 2 loans with total additional commitments of \$9.2 million; funded \$252.5 million of principal balance of loans and an additional \$24.5 million of existing loan commitments, bringing total fundings to \$277.0 million
- Received prepayments of approximately \$98.3 million
- Owned a portfolio with a principal balance of \$2.4 billion, which was over 97% floating rate in predominantly senior commercial mortgage loans with a weighted average stabilized LTV of 64%
- Increased 2 financing facilities by a combined \$350 million
- Issued \$125 million of 5-year convertible notes in December 2017, plus nearly \$19 million in additional notes in January 2018 with the exercise of the overallotment option, for total net proceeds to the company of approximately \$140 million

### ANNUAL SUMMARY

- Completed initial public offering on June 28, 2017, raising net proceeds of \$181.9 million, resulting in an equity base of \$832.4 million
- Established borrowing capacity of \$2.3 billion across 5 financing facilities
- Originated over \$1.2 billion of senior floating rate commercial real estate loans

### FIRST QUARTER 2018 ACTIVITY

 Generated a pipeline of senior floating rate commercial real estate loans, including upsizings, with total commitments of over \$132 million, and initial funding loan amounts of over \$123 million, which have either closed or are in the closing process, subject to fallout

Core Earnings is a non-GAAP measure. Please see slide 10 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.
 Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield.

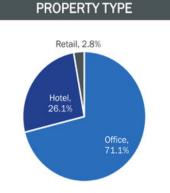
## Fourth Quarter 2017 Origination Highlights



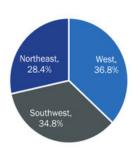
### **ORIGINATIONS OVERVIEW**

- 6 senior floating rate commercial real estate loans
  - Gross loan commitments of \$334.7 million
  - Weighted average stabilized LTV of 64.1%
  - Weighted average yield of LIBOR + 4.84%<sup>(1)</sup>
- · Funded \$252.5 million of principal balance of loans and an additional \$24.5 million of existing loan commitments, bringing total fundings to \$277 million
- Received prepayments of \$98.3 million
- Upsized 2 existing loans by a combined \$9.2 million





### GEOGRAPHY

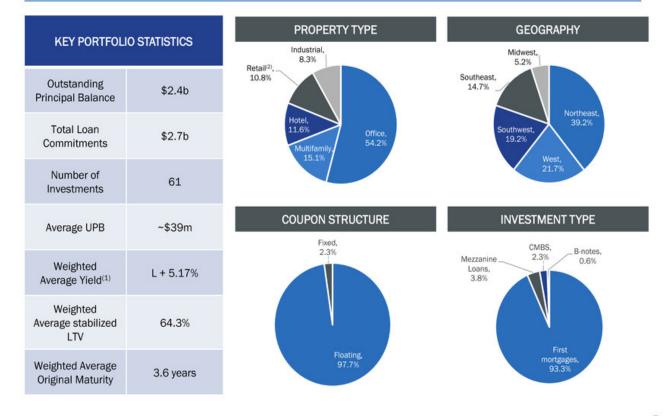


Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Data based on principal balance of assets at December 31, 2017. Includes principal amortization.

1) 2) 3)

# Investment Portfolio as of December 31, 2017



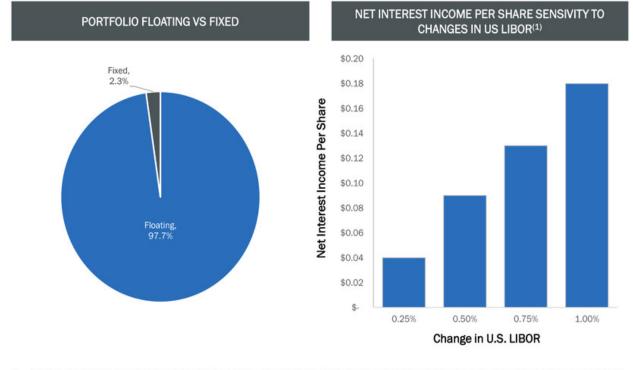


Expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans. Includes mixed-use properties. 1) 2)

### Interest Rate Sensitivity



• A 100 basis point increase in U.S. LIBOR would increase our annual net interest income per share by approximately \$0.18



1) Represents estimated change in net interest income for theoretical +25 basis points parallel shifts in LIBOR. All projected changes in annualized net interest income are measured as the change from our projected annualized net interest income based off of current performance returns on portfolio as it existed on December 31, 2017.

### **Case Studies**





- \$47 million floating rate, first mortgage loan secured by an historic, boutique office building with ground floor retail
- Well located in the Financial District of the Boston CBD, which has a submarket vacancy rate of approximately 8%
- Excellent access to public transportation, restaurants, and numerous amenities
- Transaction sourced through an existing GPMT relationship



- \$68 million floating rate, first mortgage loan secured by a Class A, LEED-Gold certified office building
- Well located in the NoHo sub-market of Los Angeles, which has a submarket vacancy rate of approximately 7%
- Excellent access to the heart of the Southern California entertainment industry and public transportation
- Transaction sourced through an existing GPMT relationship

Note: The above loan examples are provided for illustration purposes only.

# Fourth Quarter 2017 Earnings Summary



SUMMARY INCOME ST (\$ IN MILLIONS, EXCEPT PER SH	
Interest Income	\$37.1
Interest Expense	(\$16.1)
Net Interest Income	\$21.0
Operating Expenses	\$6.8
Net Income	\$14.1
Weighted Average Common Shares Outstanding	43,235,103
Net Income Per Share	\$0.33

GAAP NET INCOME TO CORE EARNINGS RECONCILIATION <sup>(1)</sup> (\$ IN MILLIONS, EXCEPT PER SHARE DATA)					
GAAP Net Income	\$14.1				
Adjustments:					
Non-Cash Equity Compensation	\$0.4				
Core Earnings	\$14.5				
Weighted Average Common Shares Outstanding	43,235,103				
Core Earnings Per Share	\$0.34				

- · Loan closings weighted towards the end of the fourth quarter
- Dividend of \$0.38 driven by Core Earnings but also taxable income recognized in the quarter
- Taxable income was \$17.9 million, or \$0.41 per common share, and included \$3.4 million of tax interest income accretion that was greater than GAAP interest income accretion due to the tax versus GAAP treatment of the formation transaction that occurred concurrent with our IPO
  - Estimate approximately \$13 million of taxable accretion to be recognized through the end of 2019<sup>(2)</sup>
- Expect taxable income over the next 2-3 years, on a declining basis, to be higher than Core Earnings as a result of the taxable accretion
- Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains or losses on the aggregate portfolio and non-cash compensation expense related to restricted common stock). We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs. The timing of the tax accretion may change depending on prepayments, future fundings, loan extensions, credit defaults, and other factors. 10 1)
- 2)

# Fourth Quarter 2017 Capitalization & Liquidity



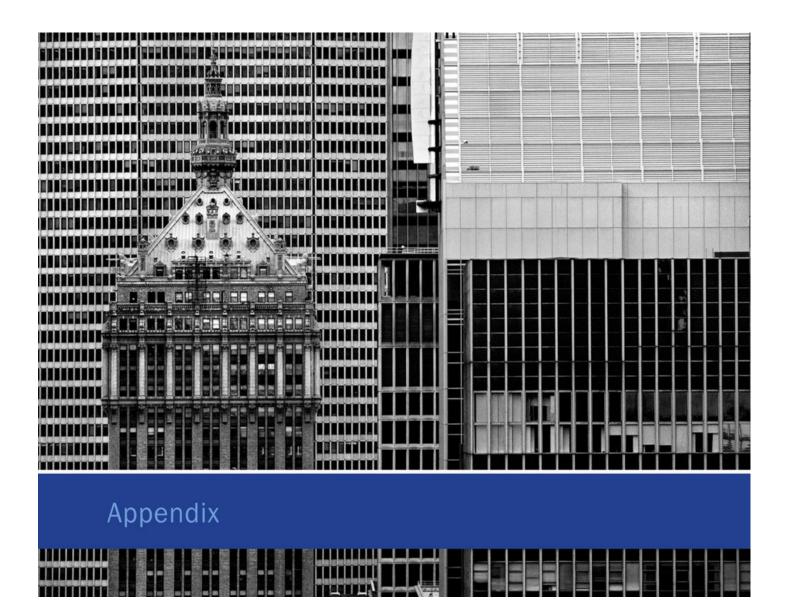
SUMMARY BALANCE S (\$ IN MILLIONS, EXCEPT PER \$		SUMMARY FINANCING (\$ IN MILLIONS)				
Cash	\$107.8					
Investment Portfolio	\$2,359.2	Maximum Borrowing Capacity	\$2,323.8			
Repurchase Facilities Outstanding	\$1,521.6		<b>11</b> 501			
Convertible Debt	\$121.3	Outstanding Balance	\$1,521.			
Stockholders' Equity	\$828.6	Demololized Demonster Operation	¢800			
Debt-to-Equity Ratio <sup>(1)</sup>	2.0x	Remaining Borrowing Capacity	\$802.2			
Common Stock Outstanding	43,235,103	Available Undrawn Capacit (2)	\$126.			
Book Value Per Common Share	\$19.17	Available Undrawn Capacity <sup>(2)</sup>	\$120.			

· Amended 2 financing facilities to increase borrowing capacity by a combined \$350 million, bringing total borrowing capacity to over \$2.3 billion

· Issued \$125 million of 5-year convertible notes in December, plus nearly \$19 million in additional notes in January with the exercise overallotment option, for total net proceeds to the company of approximately \$140 million<sup>(3)</sup>

1) 2) 3)

Defined as total borrowings to fund the investment portfolio, divided by total equity. Represents the total amount we could draw under our facilities for Ioan collateral already approved and pledged but for which the total approved borrowing amount has not been drawn down. Overallotment option of \$18.75 million for the convertible senior notes was exercised on January 10, 2018.



### Summary of Investment Portfolio as of December 31, 2017



(\$ in millions)	Maximum Loan Commitment	Principal Balance	Book Value	Cash Coupon <sup>(1)</sup>	Yield <sup>(2)</sup>	Original Terms (Years)	Initial LTV <sup>(3)</sup>	Stabilized LTV
Senior	\$2,558.0	\$2,220.4	\$2,200.4	L+4.41%	L + 4.97%	3.4	69.5%	64.1%
Mezzanine	\$105.4	\$103.8	\$103.8	1 + 8 17%	L + 8.77%	5.3	67.6%	61.3%
CMBS/B-Notes	\$55.0	\$55.0	\$55.0	L+7.17%	L + 7.80%	5.2	74.8%	74.8%
Total Weighted/Average	\$2,718.3	\$2,379.1	\$2,359.2	L + 4.61%	L+5.17%	3.6	69.6%	64.3%

1) 2) 3) Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans. Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans. Except as otherwise inclusted in this presentation, initial LTV is calculated as the initial loan amount (plus any financing that is pari passu with or senior to such loan) divided by the as is appraised value (as determined in conformance with USPAP) as of the date the loan was originated set forth in the original appraisal.

## Investment Portfolio Detail<sup>(1)</sup>



\$ in millions	Туре	Origination Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(2)</sup>	Yield <sup>(3)</sup>	Original Term (Years)		Property Type	Initial LTV	Stabilized LTV
Asset 1	Senior	09/17	125.0	107.5	106.0	) L + 4.45%	L +5.03%	3.0	СТ	Office	62.9%	58.9%
Asset 2	Senior	07/16	120.5	102.2	101.2	L + 4.45%	L + 4.99%	4.0	Various	Office	62.8%	61.5%
Asset 3	Senior	12/15	120.0	120.0	120.0	) L + 4.20%	L + 4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Asset 4	Senior	09/15	105.0	105.0	105.0	) L + 3.42%	L + 3.79%	3.0	CA	Retail	70.9%	66.9%
Asset 5	Senior	05/17	86.5	70.4	69.5	5 L + 4.10%	L + 4.82%	4.0	МА	Office	71.3%	71.5%
Asset 6	Senior	04/16	82.0	82.0	81.6	6 L + 4.75%	L + 5.44%	3.0	NY	Industrial	75.9%	55.4%
Asset 7	Senior	10/16	78.5	77.5	76.9	L + 4.37%	L + 4.83%	4.0	NC	Office	72.4%	68.1%
Asset 8	Senior	10/17	74.8	43.3	42.8	L + 4.07%	L + 4.47%	4.0	DC	Office	67.0%	66.0%
Asset 9	Senior	11/17	73.3	65.8	64.6	5 L + 4.45%	L + 5.20%	3.0	тх	Hotel	68.2%	61.6%
Asset 10	Senior	11/16	68.8	42.7	42.4	L + 4.89%	L + 5.78%	3.0	OR	Office	66.5%	51.1%
Asset 11	Senior	06/16	68.4	52.5	52.2	L + 4.49%	L + 4.93%	4.0	н	Retail	76.2%	57.4%
Asset 12	Senior	11/17	68.3	60.8	59.9	L + 4.10%	L + 4.73%	3.0	CA	Office	66.8%	67.0%
Asset 13	Senior	12/16	62.3	62.3	60.9	) L + 4.11%	L + 4.87%	4.0	FL	Office	73.3%	63.2%
Asset 14	Senior	11/15	58.7	58.7	58.7	L + 4.20%	L + 4.67%	3.0	NY	Office	66.4%	68.7%
Asset 15	Senior	01/17	58.6	39.5	39.1	L + 4.50%	L + 5.16%	4.0	CA	Industrial	51.0%	60.4%
Assets 16-61	Various	Various	1,467.7	1,288.9	1,278.4	L + 4.90%	L + 5.48%	3.6	Various	Various	70.9%	65.7%
Total/Weight	ed Average		\$2,718.3	\$2,379.1	\$2,359.2	L + 4.61%	L+5.17%	3.6			69.6%	64.3%

 1)
 As of December 31, 2017.

 2)
 Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans.

 3)
 Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans.

## Average Balances and Yields/Cost of Funds



	Quarte	Quarter Ended December 31, 2017						
Loans held-for-investment First mortgages Subordinated loans CMBS Total interest income/net asset yield	Average Balance <sup>(1)</sup>	Interest Income/Expense	Net Yield/Cost of Funds					
Interest-earning assets								
Loans held-for-investment								
First mortgages	\$2,109,498	\$33,282	6.3%					
Subordinated loans	103,919	2,554	9.8%					
CMBS	55,613	1,202	8.6%					
Total interest income/net asset yield	2,269,030	37,038	6.5%					
Interest-bearing liabilities <sup>(2)</sup>								
Loans held-for-investment								
First mortgages	1,466,658	15,148	4.1%					
Subordinated loans	22,087	213	3.9%					
CMBS	34,471	329	3.8%					
Other <sup>(3)</sup>	26,373	398	6.0%					
Total interest expense/cost of funds	\$1,549,588	16,088	4.2%					
Net interest income/spread		\$20,950	2.4%					

Average balance represents average amortized cost on loans held-for-investment, AFS securities and HTM securities.
 Includes repurchase agreements and note psyable to affiliate.
 Includes unsecured convertible senior notes.

# Fourth Quarter 2017 Consolidated Balance Sheets



GRANITE POINT MORTGAGE TRUST INC. CONSOLIDATED BALANCE SHEETS (in thousands, except share data)	De	ecember 31, 2017	De	cember 31, 2016
ASSETS		(unaudited)	1	
Loans held-for-investment	\$	2,304,266	\$	1,364,291
Available-for-sale securities, at fair value		12,798		12,686
Held-to-maturity securities		42,169		48,252
Cash and cash equivalents		107,765		56,019
Restricted cash		2,953		260
Accrued interest receivable		7,105		3,745
Due from counterparties		-		249
Deferred debt issuance costs		8,872		2,365
Prepaid expenses		390		_
Other assets		12,812		7,740
Total Assets	\$	2,499,130	\$	1,495,607
LIABILITIES AND STOCKHOLDERS' EQUITY			11	
Liabilities				
Repurchase agreements	\$	1,521,608	\$	451,167
Convertible senior notes		121,314		-
Note payable to affiliate		-		593,632
Accrued interest payable		3,119		655
Unearned interest income		197		143
Other payables to affiliates		-		21,460
Dividends payable		16,454		-
Accrued expenses and other liabilities		6,817	6	559
Total Liabilities		1,669,509		1,067,616
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 0 shares issued and outstanding, respectively		1,000		-
Stockholders' Equity				
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 43,234,205 and 0 shares issued and outstanding, respectively		432		-
Additional paid-in capital		829,704		392,608
Accumulated other comprehensive loss		-		(112
Cumulative earnings		28,800		35,495
Cumulative distributions to stockholders		(30,315)		-
Total Stockholders' Equity	_	828,621	_	427,991
Total Liabilities and Stockholders' Equity	\$	2,499,130	\$	1,495,607

## Fourth Quarter 2017 Consolidated Statements of Comprehensive Income



GRANITE POINT MORTGAGE TRUST INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except share data)	Three Months Ended December 31,				Year Ended December 31,		
		2017	2016		2017	2016	
Interest income:		(unaudited		-	(unaudited	d)	
Loans held-for-investment	\$	35,837 \$	18,565	\$	113,050 \$	55,627	
Available-for-sale securities		268	244		1,035	1,002	
Held-to-maturity securities		934	975		3,726	4,192	
Cash and cash equivalents		16	1		26	7	
Total interest income		37,055	19,785	-	117,837	60,828	
Interest expense		16,087	3,978		42,463	11,029	
Net interest income		20,968	15,807		75,374	49,799	
Other income							
Ancillary fee income		-	(4)		-	37	
Other fee income		-	(166)	_	-	166	
Total other income	22	-	162		-	203	
Expenses:							
Management fees		3,020	2,075		9,737	7,173	
Servicing expenses		392	233		1,354	605	
Other operating expenses		3,421	1,674		10,982	6,878	
Total expenses		6,833	3,982	2	22,073	14,656	
Income before income taxes		14,135	11,987	-	53,301	35,346	
Benefit from income taxes		(1)	(2)		(4)	(11)	
Net income		14,136	11,989		53,305	35,357	
Dividends on preferred stock		25	-		50	-	
Net income attributable to common stockholders	\$	14.111 \$	11,989	\$	53,255 \$	35,357	
Basic and diluted earnings per weighted average common share (1)	\$	0.33 \$	-	\$	0.60 \$	-	
Dividends declared per common share	\$	0.38 \$	-	\$	0.70 \$	-	
Basic and diluted weighted average number of shares of common stock outstanding		43,235,103	-		43,234,671	-	
Comprehensive income:							
Net income	\$	14,111 \$	11,989	\$	53,255 \$	35,357	
Other comprehensive income (loss), net of tax:							
Unrealized gain (loss) on available-for-sale securities		(16)	16		112	(112)	
Other comprehensive income (loss)		(16)	16		112	(112)	
Comprehensive income	\$	14,095 \$	12,005	\$	53,367 \$	35,245	

(1) The Company has calculated earnings per share for the three and twelve months ended December 31, 2017 only for the period common stock was outstanding, referred to as the post-formation period. The Company has defined the post-formation period to be the period from the date the Company commenced operations as a publicly traded company on June 28, 2017 through December 31, 2017, or 95 days of activity. Earnings per share is calculated by dividing the net income for the post-formation period by the weighted average number of shares outstanding during the post-formation period.

