### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: February 20, 2018

### **Granite Point Mortgage Trust Inc.**

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

001-38124

(Commission File Number) 61-1843143 (I.R.S. Employer Identification No.)

590 Madison Avenue, 38th Floor New York, NY 10022

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 364-3200

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

X

#### Item 7.01 Regulation FD.

An investor presentation providing a business overview of Granite Point Mortgage Trust Inc. is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in this Current Report, including Exhibit 99.1 attached hereto, is furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 7.01 of this Current Report, including Exhibit 99.1, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 7.01 is incorporated by reference).

Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

Exhibit	
No.	Description

99.1 Fourth Quarter 2017 Investor Presentation.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TWO HARBORS INVESTMENT CORP.

By: <u>/s/ REBECCA B. SANDBERG</u> Rebecca B. Sandberg General Counsel and Secretary

Date: February 20, 2018



# Investor Presentation | Fourth Quarter 2017

## Safe Harbor Statement



This presentation contains, in addition to historical information, certain forward-looking statements that are based on our current assumptions, expectations and projections about future performance and events. In particular, statements regarding future economic performance, finances, and expectations and objectives of management constitute forward-looking statements. Forward-looking statements are not historical in nature and can be identified by words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," "anticipates," "targets," "goals," "future," "likely" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters.

Although the forward-looking statements contained in this presentation are based upon information available at the time the statements are made and reflect the best judgment of our senior management, forward-looking statements inherently involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements to differ materially from anticipated future results. Important factors that could cause actual results to differ materially from expected results, including, among other things, those described in our filings with the Securities and Exchange Commission ("SEC"), including our Quarterly Reports on Form 10-Q under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of the U.S. economy generally or in specific geographic regions; the state of the commercial real estate market and the availability and cost of our target assets; defaults by borrowers in paying debt service on outstanding items and borrowers' abilities to manage and stabilize properties; actions and initiatives of the U.S. Government and changes to U.S. Government policies; our ability to obtain financing arrangement on favorable terms if at all; general volatility of the securities markets in which we invest; changes in interest rates and the market value of our investments; rates of default or decreased recovery rates on our target investments; the degree to which our hedging strategies may or may not protect us from interest rate volatility; changes in governmental regulations, tax law and rates, and similar matters; and our ability to qualify as a REIT for U.S. federal income tax purposes. These forward-looking statements apply only as of the date of this press release. We are under no duty to update any of these forward-looking statements after the date of this presentation to conform these extatements to actual results or revised expectations. You should, therefore, not rely on these forward-looking statements as pr

For historical information relating to TH Commercial Holdings LLC and its subsidiaries, which we acquired from Two Harbors Investment Corp. as part of our Formation Transaction on June 28, 2017, you should consider the information contained in Two Harbors Investment Corp.'s filings with the SEC, including its Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and Quarterly Report on Form 10-Q for the period ended September 30, 2017.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

# **Company Formation Summary**



- Granite Point was formed by Two Harbors Investment Corp. (NYSE: TWO) in a spin-out transaction in order to continue the commercial real estate lending business established by Two Harbors in 2015
- As part of the formation transaction in June 2017, we:
  - Completed an initial public offering (IPO), raising net proceeds of \$181.9 million
  - Issued 33,071,000 shares of common stock to Two Harbors in exchange for the \$1.8 billion commercial real estate portfolio that we originated while part of Two Harbors
  - Established significant borrowing capacity of approximately \$2.0 billion
- Two Harbors completed the spin-out on November 1, 2017 by distributing its shares of Granite Point common stock to its stockholders, allowing our market capitalization to be fully floating

# Company Overview<sup>(1)</sup>



### LEADING COMMERCIAL REAL ESTATE FINANCE COMPANY FOCUSED ON DIRECTLY ORIGINATING AND MANAGING SENIOR FLOATING RATE COMMERCIAL MORTGAGE LOANS

#### CYCLE-TESTED SENIOR INVESTMENT TEAM

- Over 25 years of experience leading commercial real estate lending platforms through multiple credit and real estate cycles
- · Extensive experience in investment management
- Broad and longstanding direct relationships within the commercial real estate lending industry

#### DIFFERENTIATED DIRECT ORIGINATION PLATFORM

- Direct origination of senior floating rate commercial real
   estate loans
- Target top 25 and (generally) up to the top 50 MSAs in the U.S.
- Fundamental value-driven investing combined with credit
   intensive underwriting
- · Focus on cash flow as one of our key underwriting criteria
- Prioritize income-producing, institutional-quality properties and sponsors
- 1) Except as otherwise indicated in this presentation, reported data is as of or for the period ended December 31, 2017.

#### ATTRACTIVE AND SUSTAINABLE MARKET OPPORTUNITY

- Structural changes create an enduring, sectoral shift in flows of debt capital into U.S. commercial real estate
- Borrower demand for debt capital for both acquisition and refinancing activity remains strong
- Senior floating rate loans remain an attractive value proposition within the commercial real estate debt markets

### HIGH CREDIT QUALITY PORTFOLIO, MODEST LEVERAGE AND STRONG FINANCING PROFILE

- Well diversified portfolio across property types and geographies with carrying value of \$2.4 billion
- · Senior loans comprise over 90% of the portfolio
- Over 97% of loans are floating rate; well positioned for rising short term interest rates
- Actively exploring alternative financing sources such as CLO securitizations and additional types of funding facilities



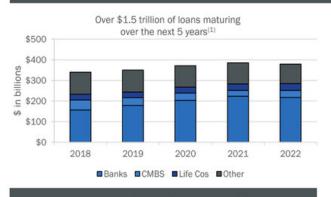
# **Commercial Real Estate Market Overview**



## Market Environment



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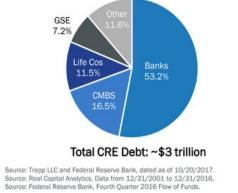
### DEMAND FOR COMMERCIAL REAL ESTATE LOANS REMAINS HIGH ...

\$600

the global economic crisis(2) \$500 U.S. Foreign \$400 \$300 \$200 \$100 \$ 

Sale transaction volume rebounded strongly following

### HOLDERS OF CRE DEBT(3)



(2) (3)

(1)

## Market Environment (Cont'd)



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Source: National Council of Real Estate Investment Fiduciaries (NCREIF). Data from January 2001 through January 2017. Monthly cap rates are a three-month rolling average. Source: Real Capital Analytics. Data from 1/1/1983 through 12/31/2016. Source: Census Bureau and BEA. Data from 1/1/1993 to 12/31/2016. (1)

(2) (3)

NOI Growth (%)

### ... AND MARKET FUNDAMENTALS REMAIN STRONG



# Investment Strategy and Portfolio Overview





# OUR TEAM HAS DEVELOPED A SUCCESSFUL INVESTMENT PHILOSOPHY THAT HAS BEEN TESTED THROUGH SEVERAL ECONOMIC, INTEREST RATE AND REAL ESTATE CYCLES

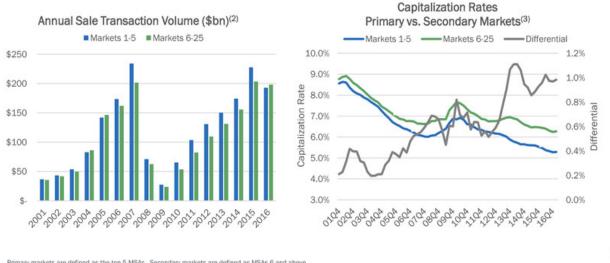
- · Long-term, fundamental value-oriented investing philosophy; heavy focus on relative value
- · Avoid "sector bets" and "momentum investments"
- Emphasize selectivity and diversification
- Prioritize income-producing, institutional quality properties and owners/sponsors
- Cash flow is a key underwriting metric
- Intensive diligence with a focus on bottom-up underwriting of property fundamentals
- · The property is our collateral; the loan is our investment

### **Investing in Primary & Secondary Markets**



# PRIMARY AND SECONDARY MARKETS CONTINUE TO OFFER ATTRACTIVE INVESTMENT CHARACTERISTICS ALIGNED WITH OUR INVESTMENT THESIS

- · We target the top 25 and generally up to the top 50 MSAs, searching for value nationwide
- · We actively participate in the top 5 markets, which are large and liquid
- · The next tier of MSAs also offers compelling investment opportunities
- · Sponsorship, business plan and loan terms all matter as much as geographical market



Primary markets are defined as the top 5 MSAs. Secondary markets are defined as MSAs 6 and above.
 Source: Real Capital Analytics. Data from 2001 to 2016.

Source: Real Capital Analytics. Data from 2001 to 2016.
 Source: Real Capital Analytics. Data from the first quarter of 2004 through the fourth quarter of 2016.

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## **Investment Strategy Overview**



### INVESTMENT STRATEGY

- Focus on generating stable and attractive cash flows while preserving capital base
  - Primarily direct-originated investments funding:
    - Property acquisition
    - Refinancing
    - · Recapitalization / restructuring
    - · Repositioning and renovation
  - Asset-by-asset portfolio construction focused on:
    - · Property and local market fundamentals
    - Relative value across property types and markets stressing geographic diversity
    - · Relative value within the capital structure

1) Primary markets are defined as the top 5 MSAs. Secondary markets are defined as MSAs 6 and above.

### PRIMARY VS SECONDARY MARKETS

 Actively participate in primary and secondary markets<sup>(1)</sup>

### PORTFOLIO AS OF DECEMBER 31, 2017



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# **Target Investments**



### PRIMARY TARGET INVESTMENTS

- · Floating rate first mortgage loans secured by income-producing commercial real estate
- · Primary and secondary markets in the U.S.
- · Transitional loans on a variety of property types
- · Sponsors typically have a business plan involving leasing and capital improvements
- Generally sized between \$25 million and \$150 million
- Stabilized LTVs generally ranging from 55% to 70%<sup>(1)</sup>
- Loan yields generally ranging from LIBOR + 4.00% to 5.50%

### SECONDARY TARGET INVESTMENTS

 Subordinated interests (or B-notes), mezzanine loans, debt-like preferred equity and real estate-related securities

<sup>1)</sup> Except as otherwise indicated in this presentation, stabilized loan-to-value ratio (LTV) is calculated as the fully funded loan amount (plus any financing that is pari passu with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

# **Origination Platform Overview**



# OUR ORIGINATION APPROACH PRODUCES A LARGE UNIVERSE OF OPPORTUNITIES FROM WHICH WE CAN SELECT THE MOST ATTRACTIVE INVESTMENTS FOR OUR PORTFOLIO

### RELATIONSHIPS

 Extensive and longstanding direct relationships with a wide array of private equity firms, funds, REITs, and national, regional and local private owner/operators, brokers and co-lenders

#### PROCESS

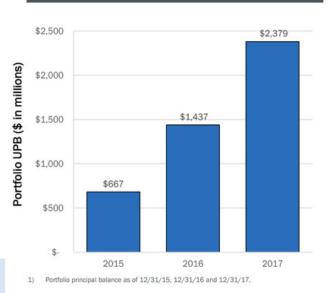
 A highly-disciplined sourcing, screening and underwriting process

#### RESULTS

 Our team's reputation as a reliable counterparty has contributed to multiple investment opportunities with repeat borrowers

We believe that credibility, reliability & reputation drive repeat business and fuel our success as an originator

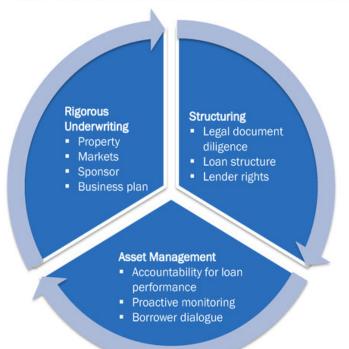
### PORTFOLIO GROWTH OVER TIME<sup>(1)</sup>



## Credit Culture Based on Key Principles



# OUR CREDIT CULTURE HAS BEEN DEVELOPED AND NURTURED OVER OUR SENIOR TEAM'S LONG TENURE IN COMMERCIAL REAL ESTATE DEBT MARKETS



- Portfolio construction on a loan-by-loan basis with each investment standing on its own merit and adhering to our overall credit culture
- Significant amount of resources are committed upfront to ensure underwriting and structuring are carried out diligently
- Team originating a loan remains responsible for monitoring and managing that investment until capital is repaid

### **Illustrative Investments**





- \$47 million floating rate, first mortgage loan secured by an historic, boutique office building with ground floor retail
- Well located in the Financial District of the Boston CBD, which has a submarket vacancy rate of approximately 8%
- Excellent access to public transportation, restaurants, and numerous amenities
- Transaction sourced through an existing GPMT relationship



- \$68 million floating rate, first mortgage loan secured by a Class A, LEED-Gold certified office building
- Well located in the NoHo sub-market of Los Angeles, which has a submarket vacancy rate of approximately 7%
- Excellent access to the heart of the Southern California entertainment industry and public transportation
- Transaction sourced through an existing GPMT relationship

Note: The above loan examples are provided for illustration purposes only.

### **Illustrative Investments**





- \$120.5 million floating rate, first mortgage loan secured by a 1.3mm SF Class A office portfolio, with two in Las Colinas (Irving, TX) and one in CBD Richmond
- Cross-collateralizing the three properties provides for stable cash flow during the leasing / re-leasing period
- Strong capital partner and experienced operating partner with local expertise
- Acquisition financing transaction

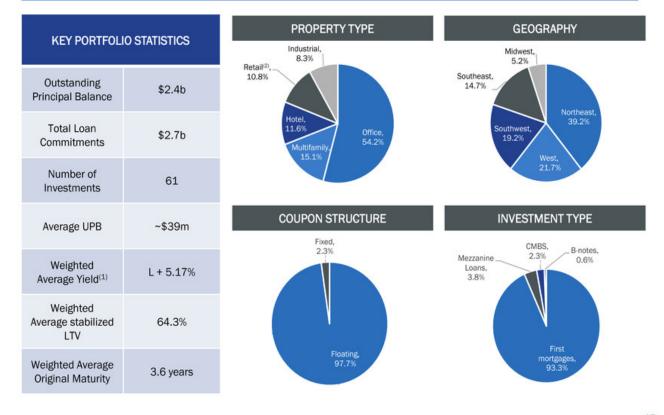
Note: The above loan examples are provided for illustration purposes only.



- \$68.4 million floating rate, first mortgage loan secured by a 130,599 SF grocery-anchored shopping center in the Lahaina submarket of Maui, HI
- Well-located in a supply-constrained market with high barriers to entry
- Business plan addresses grocer's strong desire to remain in and expand at the subject property
- Acquisition financing transaction

# Investment Portfolio as of December 31, 2017





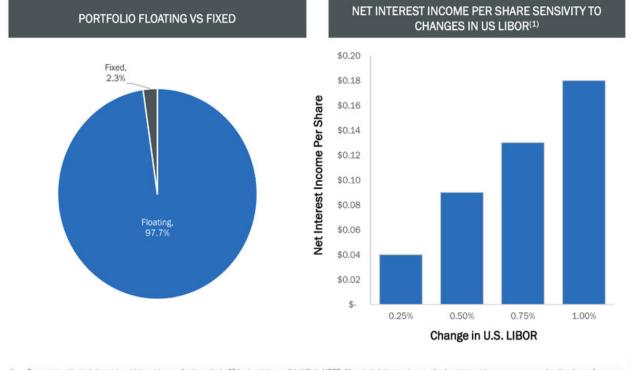
Expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans. Includes mixed-use properties. 1) 2)

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### Interest Rate Sensitivity



• A 100 basis point increase in U.S. LIBOR would increase our annual net interest income per share by approximately \$0.18



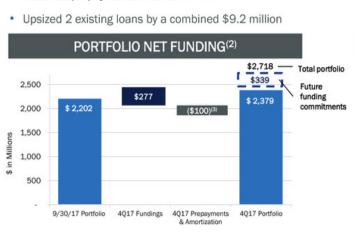
1) Represents estimated change in net interest income for theoretical +25 basis points parallel shifts in LIBOR. All projected changes in annualized net interest income are measured as the change from our projected annualized net interest income based off of current performance returns on portfolio as it existed on December 31, 2017.

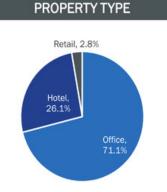
## Fourth Quarter 2017 Origination Highlights



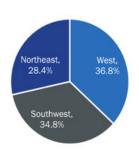
#### **ORIGINATIONS OVERVIEW**

- 6 senior floating rate commercial real estate loans
  - Gross loan commitments of \$334.7 million
  - Weighted average stabilized LTV of 64.1%
  - Weighted average yield of LIBOR + 4.84%<sup>(1)</sup>
- · Funded \$252.5 million of principal balance of loans and an additional \$24.5 million of existing loan commitments, bringing total fundings to \$277 million
- Received prepayments of \$98.3 million





### GEOGRAPHY



Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Data based on principal balance of assets at December 31, 2017. Includes principal amortization.

1) 2) 3)



## Fourth Quarter 2017 Business Highlights



#### FOURTH QUARTER 2017 FINANCIAL HIGHLIGHTS

- Delivered GAAP net income of \$14.1 million or \$0.33 per common share; Core Earnings of \$14.5 million or \$0.34 per common share<sup>(1)</sup>; taxable income of \$17.9 million or \$0.41 per common share; dividend of \$0.38 per common share; and book value of \$19.17 per common share
- Closed 6 senior floating rate commercial real estate loans with total commitments of approximately \$334.7 million having a weighted average stabilized LTV of 64% and a weighted average yield of LIBOR + 4.84%<sup>(2)</sup>; upsized 2 loans with total additional commitments of \$9.2 million; funded \$252.5 million of principal balance of loans and an additional \$24.5 million of existing loan commitments, bringing total fundings to \$277.0 million; received prepayments of approximately \$98.3 million
- Owned a portfolio with a principal balance of \$2.4 billion, which was over 97% floating rate in predominantly senior commercial mortgage loans with a weighted average stabilized LTV of 64%
- Increased 2 financing facilities by a combined \$350 million
- Issued \$125 million of 5-year convertible notes in December 2017, plus nearly \$19 million in additional notes in January 2018 with the exercise of the overallotment option, for total net proceeds to the company of approximately \$140 million

#### ANNUAL SUMMARY

- Completed initial public offering on June 28, 2017, raising net proceeds of \$181.9 million, resulting in an equity base of \$832.4 million
- Established borrowing capacity of \$2.3 billion across 5 financing facilities
- Originated over \$1.2 billion of senior floating rate commercial real estate loans

#### FIRST QUARTER 2018 ACTIVITY

- Generated a pipeline of senior floating rate CRE loans, including upsizings, with total commitments of over \$132 million, and
  initial funding loan amounts of over \$123 million, which have either closed or are in the closing process, subject to fallout
- · Actively exploring alternative financing sources such as CLO securitizations and additional types of funding facilities

Core Earnings is a non-GAAP measure. Please see slide 25 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.
 Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield.

# Capitalization & Liquidity as of 12/31/2017



SUMMARY BALANCE S (\$ IN MILLIONS, EXCEPT PER )	and the second second second second second	SUMMARY FINANCING (\$ IN MILLIONS)				
Cash	\$107.8					
Investment Portfolio	\$2,359.2	Maximum Borrowing Capacity	\$2,323.8			
Repurchase Facilities Outstanding	\$1,521.6	Outstanding Dalance	¢4 504 C			
Convertible Debt	\$121.3	Outstanding Balance	\$1,521.6			
Stockholders' Equity	\$828.6	Pompining Porrowing Consolity	\$802.2			
Debt-to-Equity Ratio <sup>(1)</sup>	2.0x	Remaining Borrowing Capacity	\$002.2			
Common Stock Outstanding	43,235,103	Available Undrawn Capacity <sup>(2)</sup>	\$126.1			
Book Value Per Common Share	\$19.17	Available on drawit Capacity	φ120.1			

· Amended 2 financing facilities to increase borrowing capacity by a combined \$350 million, bringing total borrowing capacity to over \$2.3 billion

• Issued \$125 million of 5-year convertible notes in December, plus nearly \$19 million in additional notes in January with the exercise overallotment option, for total net proceeds to the company of approximately \$140 million<sup>(3)</sup>

Defined as total borrowings to fund the investment portfolio, divided by total equity. Represents the total amount we could draw under our facilities for Ioan collateral already approved and pledged but for which the total approved borrowing amount has not been drawn down. Overallotment option of \$18.75 million for the convertible senior notes was exercised on January 10, 2018. 1) 2) 3)

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# Investment Portfolio as of 12/31/2017



(\$ in millions)	Maximum Loan Commitment	Principal Balance	Book Value	Cash Coupon <sup>(1)</sup>	Yield <sup>(2)</sup>	Original Terms (Years)	Initial LTV <sup>(3)</sup>	Stabilized LTV
Senior	\$2,558.0	\$2,220.4	\$2,200.4	L+4.41%	L + 4.97%	3.4	69.5%	64.1%
Mezzanine	\$105.4	\$103.8	\$103.8	L+8.17%	L + 8.77%	5.3	67.6%	61.3%
CMBS/B-Notes	\$55.0		\$55.0	1 + 7 17%	L + 7.80%	5.2	74.8%	74.8%
Total Weighted/Average	\$2,718.3				L + 5.17%			

1) 2) 3) Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans. Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans. Except as otherwise inclusted in this presentation, initial LTV is calculated as the initial loan amount (plus any financing that is pari passu with or senior to such loan) divided by the as is appraised value (as determined in conformance with USPAP) as of the date the loan was originated set forth in the original appraisal.



# Fourth Quarter 2017 Earnings Summary



SUMMARY INCOME STATEMENT (\$ IN MILLIONS, EXCEPT PER SHARE DATA)						
Interest Income	\$37.1					
Interest Expense	(\$16.1)					
Net Interest Income	\$21.0					
Operating Expenses	\$6.8					
Net Income	\$14.1					
Weighted Average Common Shares Outstanding	43,235,103					
Net Income Per Share	\$0.33					

GAAP NET INCOME TO CORE EARNINGS RECONCILIATION <sup>(1)</sup> (\$ IN MILLIONS, EXCEPT PER SHARE DATA)						
GAAP Net Income	\$14.1					
Adjustments:						
Non-Cash Equity Compensation	\$0.4					
Core Earnings	\$14.5					
Weighted Average Common Shares Outstanding	43,235,103					
Core Earnings Per Share	\$0.34					

- · Loan closings weighted towards the end of the fourth quarter
- Dividend of \$0.38 driven by Core Earnings but also taxable income recognized in the quarter
- Taxable income was \$17.9 million, or \$0.41 per common share, and included \$3.4 million of tax interest income accretion that was greater than GAAP interest income accretion due to the tax versus GAAP treatment of the formation transaction that occurred concurrent with our IPO
  - Estimate approximately \$13 million of taxable accretion to be recognized through the end of 2019<sup>(2)</sup>
- Expect taxable income over the next 2-3 years, on a declining basis, to be higher than Core Earnings as a result of the taxable accretion
- Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains or losses on the aggregate portfolio and non-cash compensation expense related to restricted common stock). We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs. The timing of the tax accretion may change depending on prepayments, future fundings, loan extensions, credit defaults, and other factors. 25 1)
- 2)

## Overview: GAAP-to-Tax Difference



- During our formation transaction, the contribution by Two Harbors of its commercial real estate lending business was treated as a sale for tax purposes
  - As a result, we recognized a lower tax basis than GAAP basis of approximately \$22 million at the time of the transaction
  - This GAAP-to-tax difference will result in higher tax accretion versus GAAP accretion over the life of the commercial real estate investment portfolio we acquired from Two Harbors
- In the third quarter, we recognized approximately \$2.6 million of additional accretion in taxable income versus GAAP income
- We estimate, that through the end of 2019, we will recognize approximately \$15 million of additional taxable accretion resulting in our taxable income being higher than core earnings
  - The amount and timing of this recognition may change depending on factors such as additional fundings, prepayments, and any potential credit losses, among other things

## Investment Portfolio Detail<sup>(1)</sup>



\$ in millions	Туре	Origination Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(2)</sup>	Yield <sup>(3)</sup>	Original Term (Years)		Property Type	Initial LTV	Stabilized LTV
Asset 1	Senior	09/17	125.0	107.5	106.0	) L + 4.45%	L +5.03%	3.0	ст	Office	62.9%	58.9%
Asset 2	Senior	07/16	120.5	102.2	101.2	L + 4.45%	L + 4.99%	4.0	Various	Office	62.8%	61.5%
Asset 3	Senior	12/15	120.0	120.0	120.0	) L + 4.20%	L + 4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Asset 4	Senior	09/15	105.0	105.0	105.0	) L + 3.42%	L + 3.79%	3.0	CA	Retail	70.9%	66.9%
Asset 5	Senior	05/17	86.5	70.4	69.5	5 L + 4.10%	L + 4.82%	4.0	MA	Office	71.3%	71.5%
Asset 6	Senior	04/16	82.0	82.0	81.6	6 L + 4.75%	L + 5.44%	3.0	) NY	Industrial	75.9%	55.4%
Asset 7	Senior	10/16	78.5	77.5	76.9	L + 4.37%	L + 4.83%	4.0	NC	Office	72.4%	68.1%
Asset 8	Senior	10/17	74.8	43.3	42.8	L + 4.07%	L + 4.47%	4.0	DC	Office	67.0%	66.0%
Asset 9	Senior	11/17	73.3	65.8	64.6	5 L + 4.45%	L + 5.20%	3.0	тх т	Hotel	68.2%	61.6%
Asset 10	Senior	11/16	68.8	42.7	42.4	L + 4.89%	L + 5.78%	3.0	OR	Office	66.5%	51.1%
Asset 11	Senior	06/16	68.4	52.5	52.2	L + 4.49%	L + 4.93%	4.0	н н	Retail	76.2%	57.4%
Asset 12	Senior	11/17	68.3	60.8	59.9	L + 4.10%	L + 4.73%	3.0	CA	Office	66.8%	67.0%
Asset 13	Senior	12/16	62.3	62.3	60.9	) L + 4.11%	L + 4.87%	4.0	) FL	Office	73.3%	63.2%
Asset 14	Senior	11/15	58.7	58.7	58.7	L + 4.20%	L + 4.67%	3.0	) NY	Office	66.4%	68.7%
Asset 15	Senior	01/17	58.6	39.5	39.1	L + 4.50%	L + 5.16%	4.0	CA	Industrial	51.0%	60.4%
Assets 16-61	Various	Various	1,467.7	1,288.9	1,278.4	L + 4.90%	L + 5.48%	3.6	Various	Various	70.9%	65.7%
Total/Weight	ed Average		\$2,718.3	\$2,379.1	\$2,359.2	L + 4.61%	L + 5.17%	3.6			69.6%	64.3%

 1)
 As of December 31, 2017.

 2)
 Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans.

 3)
 Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans.

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# Average Balances and Yields/Cost of Funds



	Quart	Quarter Ended December 31, 2017						
(dollars in thousands)	Average Balance <sup>(1)</sup>	Interest Income/Expense	Net Yield/Cost of Funds					
Interest-earning assets								
Loans held-for-investment								
First mortgages	\$2,109,498	\$33,282	6.3%					
Subordinated loans	103,919	2,554	9.8%					
CMBS	55,613	1,202	8.6%					
Total interest income/net asset yield	2,269,030	37,038	6.5%					
Interest-bearing liabilities <sup>(2)</sup>								
Loans held-for-investment								
First mortgages	1,466,658	15,148	4.1%					
Subordinated loans	22,087	213	3.9%					
CMBS	34,471	329	3.8%					
Other <sup>(3)</sup>	26,373	398	6.0%					
Total interest expense/cost of funds	\$1,549,588	16,088	4.2%					
Net interest income/spread		\$20,950	2.4%					

Average balance represents average amortized cost on loans held-for-investment, AFS securities and HTM securities.
 Includes repurchase agreements and note payable to affiliate.
 Includes unsecured convertible senior notes.

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# Fourth Quarter 2017 Consolidated Balance Sheets

GRANITE POINT MORTGAGE TRUST INC. CONSOLIDATED BALANCE SHEETS (in thousands, except share data)	December 31, 2017		December 3 2016	
ASSETS		(unaudited)	1	
Loans held-for-investment	\$	2,304,266	\$	1,364,291
Available-for-sale securities, at fair value		12,798		12,686
Held-to-maturity securities		42,169		48,252
Cash and cash equivalents		107,765		56,019
Restricted cash		2,953		260
Accrued interest receivable		7,105		3,745
Due from counterparties		-		249
Deferred debt issuance costs		8.872		2,365
Prepaid expenses		390		_
Other assets		12,812		7,740
Total Assets	\$	2,499,130	\$	1,495,607
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities				
Repurchase agreements	\$	1,521,608	\$	451,167
Convertible senior notes		121,314		
Note payable to affiliate		-		593,632
Accrued interest payable		3,119		655
Unearned interest income		197		143
Other payables to affiliates		-		21,460
Dividends payable		16,454		_
Accrued expenses and other liabilities		6,817		559
Total Liabilities		1,669,509		1.067,616
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 0 shares issued and outstanding, respectively		1,000		_
Stockholders' Equity				
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 43,234,205 and 0 shares issued and outstanding, respectively		432		-
Additional paid-in capital		829,704		392,608
Accumulated other comprehensive loss		-		(112
Cumulative earnings		28,800		35,495
Cumulative distributions to stockholders		(30,315)		-
Total Stockholders' Equity		828.621	_	427.991
Total Liabilities and Stockholders' Equity	\$	2,499,130	\$	1.495,607

### Fourth Quarter 2017 Consolidated Statements of Comprehensive Income

GRANITE POINT MORTGAGE TRUST INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except share data)		Three Months E December 3		Year Ended December 31,			
		2017	2016		2017	2016	
nterest income:		(unaudited	)		(unaudited	)	
Loans held-for-investment	\$	35,837 \$	18,565	\$	113,050 \$	55,627	
Available-for-sale securities		268	244		1,035	1,002	
Held-to-maturity securities		934	975		3,726	4,192	
Cash and cash equivalents		16	1		26	7	
Total interest income		37,055	19,785	-	117,837	60,828	
Interest expense		16,087	3,978		42,463	11,029	
Net interest income		20,968	15,807		75,374	49,799	
Other income							
Ancillary fee income		-	(4)		-	37	
Other fee income		-	(166)		-	166	
Total other income	22	-	162		-	203	
Expenses:							
Management fees		3,020	2,075		9,737	7,173	
Servicing expenses		392	233		1,354	605	
Other operating expenses		3,421	1,674		10,982	6,878	
Total expenses		6,833	3,982	8	22,073	14,656	
Income before income taxes		14,135	11,987		53,301	35,346	
Benefit from income taxes		(1)	(2)		(4)	(11)	
Net income	100	14,136	11,989	-	53,305	35,357	
Dividends on preferred stock		25	-		50	-	
Net income attributable to common stockholders	\$	14.111 \$	11,989	\$	53,255 \$	35,357	
Basic and diluted earnings per weighted average common share (1)	\$	0.33 \$	-	\$	0.60 \$	-	
Dividends declared per common share	\$	0.38 \$	-	\$	0.70 \$	-	
Basic and diluted weighted average number of shares of common stock outstanding		43,235,103	-		43,234,671	-	
Comprehensive income:							
Net income	\$	14,111 \$	11,989	\$	53,255 \$	35,357	
Other comprehensive income (loss), net of tax:							
Unrealized gain (loss) on available-for-sale securities		(16)	16		112	(112)	
Other comprehensive income (loss)		(16)	16		112	(112)	
Comprehensive income	\$	14,095 \$	12,005	\$	53,367 \$	35,245	

(1) The Company has calculated earnings per share for the three and twelve months ended December 31, 2017 only for the period common stock was outstanding, referred to as the post-formation period. The Company has defined the post-formation period to be the period from the date the Company commenced operations as a publicly traded company on June 28, 2017 through December 31, 2017, or 95 days of activity. Earnings per share is calculated by dividing the net income for the post-formation period by the weighted average number of shares outstanding during the post-formation period.

