# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: May 9, 2018

# **Granite Point Mortgage Trust Inc.**

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

001-38124

(Commission File Number) 61-1843143 (I.R.S. Employer Identification No.)

590 Madison Avenue, 38th Floor New York, NY 10022

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 364-3200

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

X

#### Item 2.02 Results of Operations and Financial Condition.

On May 9, 2018, Granite Point Mortgage Trust Inc. (the "Company") issued a press release announcing its financial results for the fiscal quarter ended March 31, 2018. A copy of the press release and a 2018 First Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

Item 9.01 Financial Statements and Exhibits.

## (d) Exhibits.

Exhibit No.	Description
99.1	Press Release of Granite Point Mortgage Trust Inc., dated March 9, 2018.
99.2	2018 First Quarter Earnings Call Presentation.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GRANITE POINT MORTGAGE TRUST INC.

By: <u>/s/ REBECCA B. SANDBERG</u> Rebecca B. Sandberg General Counsel and Secretary

Date: May 9, 2018



### Granite Point Mortgage Trust Inc. Reports First Quarter 2018 Financial Results and Post-Quarter End Business Update

NEW YORK, May 9, 2018 - Granite Point Mortgage Trust Inc. (NYSE: GPMT), a commercial real estate investment trust (REIT) focused on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments, today announced its financial results for the quarter ended March 31, 2018 and provided an update on its activities subsequent to quarterend. A presentation containing first quarter 2018 highlights and a business update can be viewed at www.gpmortgagetrust.com.

#### First Quarter 2018 Summary

- GAAP net income of \$14.6 million or \$0.34 per basic share; Core Earnings<sup>(1)</sup> of \$15.2 million or \$0.35 per basic share (including \$0.9 million or \$0.02 per basic share of prepayment fee income).
- Taxable income of \$19.6 million or \$0.45 per basic share; dividend of \$0.38 per common share; and book value of \$19.05 per common ٠ share.
- Closed senior floating rate commercial real estate loans with total commitments of \$133.4 million having a weighted average stabilized LTV of ٠  $62\%^{(2)}$  and a weighted average yield of LIBOR + 5.22%.<sup>(3)</sup>
- Funded \$156.2 million of principal balance on loans during the quarter, including \$31.9 million on existing loan commitments and \$19.7 million • to upsize 2 existing loans.
- Received prepayments and principal amortization of \$101.2 million.
- Owned a portfolio with a principal balance of \$2.4 billion, which was over 97% floating rate and over 95% senior commercial mortgage loans with a weighted average stabilized LTV of 64%.

#### Activity Post Quarter-End

- Generated a pipeline of senior floating rate commercial real estate loans, including upsizings, with total commitments of over \$420 million, and ٠ initial funding loan amounts of over \$370 million, which have either closed or are in the closing process, subject to fallout.
- On May 9, 2018 closed an \$826 million commercial real estate CLO with an advance rate of 80% and a weighted average interest rate at issuance of LIBOR plus 1.27%(4).
- On April 13, 2018 closed a \$75 million two-year revolving bridge financing facility.

- (3) (4)

Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized gains and losses" (impairment losses, realized and unrealized gains or losses on the aggregate portfolio and non-cash compensation expense related to restricted common stock). We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer RETs. Please see page 6 for a reconciliation of GAAP in non-GAAP financial information. Stabilized UTV is calculated as the fully funded loan amount (plus any financing that is part passa with or senior to such hous), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on creatina assumption for such expenses elasted termine of relating expenses of least origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. (1) (2)

#### **Conference** Call

Granite Point Mortgage Trust Inc. will host a conference call on May 10, 2018 at 10:00 a.m. EST to discuss first quarter 2018 financial results and related information. To participate in the teleconference, approximately 10 minutes prior to the above start time please call toll-free (866) 807-9684, (or (412) 317-5415 for international callers), and ask to be joined into the Granite Point Mortgage Trust Inc. call. You may also listen to the teleconference live via the Internet at <u>www.gpmortgagetrust.com</u>, in the Investors section under the Events and Presentations link. For those unable to attend, a telephone playback will be available beginning May 10, 2018 at 12:00 p.m. EST through May 17, 2018 at 12:00 a.m. EST. The playback can be accessed by calling (877) 344-7529 (or (412) 317-0088 for international callers) and providing the Access Code 10118879. The call will also be archived on the company's website in the Investors section under the Events and Presentations link.

#### **Granite Point Mortgage Trust**

Granite Point Mortgage Trust Inc., a Maryland corporation, is a real estate investment trust that is focused on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments. Granite Point is headquartered in New York, New York, and is externally managed by Pine River Capital Management L.P. Additional information is available at <u>www.gpmortgagetrust.com</u>.

#### Forward-Looking Statements

This presentation contains, in addition to historical information, certain forward-looking statements that are based on our current assumptions, expectations and projections about future performance and events. In particular, statements regarding future economic performance, finances, and expectations and objectives of management constitute forward-looking statements. Forward-looking statements are not historical in nature and can be identified by words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," "anticipates," "targets," "goals," "future," "likely" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters.

Although the forward-looking statements contained in this presentation are based upon information available at the time the statements are made and reflect the best judgment of our senior management, forward-looking statements inherently involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements to differ materially from anticipated future results. Important factors that could cause actual results to differ materially from expected results, including, among other things, those described in our filings with the Securities and Exchange Commission ("SEC"), including our annual report on form 10-K for the year ended December 31, 2017, and any subsequent Quarterly Reports on Form 10-Q under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of the U.S. economy generally or in specific geographic regions; the general political, economic, and competitive conditions in the markets in which we invest; defaults by borrowers in paying debt service on outstanding indebtedness and borrowers' abilities to manage and stabilize properties; our ability to obtain financing arrangements on terms favorable to us or at all; the level and volatility of prevailing interest rates and credit spreads; reductions in the yield on our investments and an increase in the cost of our financing; general volatility of the securities markets in which we participate; the return or impact of current or future investments; allocation of investment opportunities to us by our Manager; increased competition from entities investing in our target assets; effects of hedging instruments on our target investments; changes in governmental regulations, tax law and rates, and similar matters; our ability to maintain our qualification as a REIT for U.S. federal income tax purposes and our exclusion from registration under the Investment Company Act; availability of desirable investment opportunities; availability of qualified personnel and our relationship with our Manager; estimates relating to our ability to make distributions to our stockholders in the future; hurricanes, earthquakes, and other natural disasters, acts of war and/or terrorism and other events that may cause unanticipated and uninsured performance declines and/or losses to us or the owners and operators of the real estate securing our investments; deterioration in the performance of the properties securing our investments that may cause deterioration in the performance of our investments and, potentially, principal losses to us; and difficulty or delays in redeploying the proceeds from repayments of our existing investments. These forward-looking statements apply only as of the

date of this press release. We are under no duty to update any of these forward-looking statements after the date of this presentation to conform these statements to actual results or revised expectations. You should, therefore, not rely on these forward-looking statements as predictions of future events.

### **Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying investor presentation present non-GAAP financial measures, such as Core Earnings and Core Earnings per basic common share, that exclude certain items. Granite Point management believes that these non-GAAP measures enable it to perform meaningful comparisons of past, present and future results of the company's core business operations, and uses these measures to gain a comparative understanding of the company's operating performance and business trends. The non-GAAP financial measures presented by the company represent supplemental information to assist investors in analyzing the results of its operations. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 6 of this release.

### **Additional Information**

Stockholders of Granite Point and other interested persons may find additional information regarding the company at the Securities and Exchange Commission's Internet site at www.sec.gov or by directing requests to: Granite Point Mortgage Trust Inc., 590 Madison Avenue, 38 <sup>th</sup> floor, New York, NY 10022, telephone 212-364-3200

#### Contact

Investors: Marcin Urbaszek, Chief Financial Officer, Granite Point Mortgage Trust Inc., 212-364-3200, investors@gpmortgagetrust.com.

## GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

	March 31, 2018	Ι	December 31, 2017
ASSETS	(unaudited)		
Loans held-for-investment	\$ 2,364,647	\$	2,304,266
Available-for-sale securities, at fair value	12,814		12,798
Held-to-maturity securities	37,376		42,169
Cash and cash equivalents	72,070		107,765
Restricted cash	4,998		2,953
Accrued interest receivable	7,641		7,105
Deferred debt issuance costs	7,468		8,872
Prepaid expenses	198		390
Other assets	13,507		12,812
Total Assets	\$ 2,520,719	\$	2,499,130
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities			
Repurchase agreements	\$ 1,524,456	\$	1,521,608
Convertible senior notes	139,745		121,314
Accrued interest payable	5,280		3,119
Unearned interest income	57		197
Dividends payable	16,588		16,454
Other liabilities	6,237		6,817
Total Liabilities	 1,692,363		1,669,509
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 1,000 shares issued and outstanding, respectively	1,000		1,000
Stockholders' Equity			
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 43,437,059 and 43,235,103 shares issued and outstanding, respectively	434		432
Additional paid-in capital	830,366		829,704
Accumulated other comprehensive income	16		
Cumulative earnings	43,386		28,800
Cumulative distributions to stockholders	(46,846)		(30,315)
Total Stockholders' Equity	 827,356		828,621
Total Liabilities and Stockholders' Equity	\$ 2,520,719	\$	2,499,130

## GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except share data)

	Т	Three Months Ended March 31,		
	2013	3	2017	
Interest income:		(unaudited)		
Loans held-for-investment	\$	38,793 \$	22,638	
Available-for-sale securities		272	246	
Held-to-maturity securities		885	932	
Cash and cash equivalents		27	2	
Total interest income		39,977	23,818	
Interest expense:				
Repurchase agreements		16,194	4,756	
Convertible senior notes		2,179		
Note payable to affiliate		—	1,350	
Interest expense		18,373	6,106	
Net interest income		21,604	17,712	
Other income:				
Fee income		882		
Total other income		882		
Expenses:				
Management fees		3,209	1,662	
Servicing expenses		458	322	
General and administrative expenses		4,232	2,273	
Total expenses		7,899	4,257	
Income before income taxes		14,587	13,455	
Provision for income taxes		1	1	
Net income		14,586	13,454	
Dividends on preferred stock		25		
Net income attributable to common stockholders	\$	14,561 \$	13,454	
Basic earnings per weighted average common shar(1)	\$	0.34 \$		
Diluted earnings per weighted average common share <sup>(1)</sup>	\$	0.33 \$		
	<u> </u>	0.38 \$		
Dividends declared per common share	5	0.38 \$		
Weighted average number of shares of common stock outstanding:	42.2	74.000		
Basic		574,228		
Diluted	50,4	67,978		
Comprehensive income:				
Net income attributable to common stockholders	\$	14,561 \$	13,454	
Other comprehensive income, net of tax:				
Unrealized gain on available-for-sale securities		16	80	
Other comprehensive income		16	80	
Comprehensive income attributable to common stockholders	\$	14,577 \$	13,534	

(1) The Company has calculated earnings per share only for the period common stock was outstanding, referred to as the post-formation period. The Company has defined the post-formation period to be the period from the date the Company commenced operations as a publicly traded company on June 28, 2017 and on. Earnings per share is calculated by dividing the net income for the post-formation period by the weighted average number of shares outstanding during the post-formation period.



## GRANITE POINT MORTGAGE TRUST INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (dollars in thousands, except share data)

	Three Month	Three Months Ended March 31, 2018		
	(u	(unaudited)		
Reconciliation of GAAP net income to Core Earnings:				
GAAP Net Income	\$	14,561		
Adjustments for non-core earnings:				
Non-cash equity compensation		664		
Core Earnings <sup>(1)</sup>	\$	15,225		
Core Earnings per basic common share	\$	0.35		
Basic weighted average shares outstanding		43,374,228		

(1) Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains or losses on the aggregate portfolio and non-cash compensation expense related to restricted common stock). We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs.