

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: March 1, 2019

Granite Point Mortgage Trust Inc.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction
of incorporation)

001-38124
(Commission
File Number)

61-1843143
(I.R.S. Employer
Identification No.)

590 Madison Avenue, 38th Floor
New York, NY 10022
(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: **(212) 364-3200**

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

☐

Item 7.01 Regulation FD.

An investor presentation providing a business overview of Granite Point Mortgage Trust Inc. is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in this Current Report, including Exhibit 99.1 attached hereto, is furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be “filed” for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 7.01 of this Current Report, including Exhibit 99.1, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 7.01 is incorporated by reference).

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Fourth Quarter Investor Presentation.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GRANITE POINT MORTGAGE TRUST INC.

By: /s/ REBECCA B. SANDBERG

Rebecca B. Sandberg

General Counsel and Secretary

Date: March 1, 2019



GRANITE POINT

MORTGAGE TRUST

A Pine River Capital Managed Company

Investor Presentation | Fourth Quarter 2018

Safe Harbor Statement



This presentation contains, in addition to historical information, certain forward-looking statements that are based on our current assumptions, expectations and projections about future performance and events. In particular, statements regarding future economic performance, finances, and expectations and objectives of management constitute forward-looking statements. Forward-looking statements are not historical in nature and can be identified by words such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "estimates," "anticipates," "targets," "goals," "future," "likely" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters.

Although the forward-looking statements contained in this presentation are based upon information available at the time the statements are made and reflect the best judgment of our senior management, forward-looking statements inherently involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements to differ materially from anticipated future results. Important factors that could cause actual results to differ materially from expected results, including, among other things, those described in our filings with the Securities and Exchange Commission ("SEC"), including our annual report on form 10-K for the year ended December 31, 2018, and any subsequent Quarterly Reports on Form 10-Q under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of the U.S. economy generally or in specific geographic regions; the general political, economic, and competitive conditions in the markets in which we invest; defaults by borrowers in paying debt service on outstanding indebtedness and borrowers' abilities to manage and stabilize properties; our ability to obtain financing arrangements on terms favorable to us or at all; the level and volatility of prevailing interest rates and credit spreads; reductions in the yield on our investments and an increase in the cost of our financing; general volatility of the securities markets in which we participate; the return or impact of current or future investments; allocation of investment opportunities to us by our Manager; increased competition from entities investing in our target assets; effects of hedging instruments on our target investments; changes in governmental regulations, tax law and rates, and similar matters; our ability to maintain our qualification as a REIT for U.S. federal income tax purposes and our exclusion from registration under the Investment Company Act; availability of desirable investment opportunities; availability of qualified personnel and our relationship with our Manager; estimates relating to our ability to make distributions to our stockholders in the future; hurricanes, earthquakes, and other natural disasters, acts of war and/or terrorism and other events that may cause unanticipated and uninsured performance declines and/or losses to us or the owners and operators of the real estate securing our investments; deterioration in the performance of the properties securing our investments that may cause deterioration in the performance of our investments and, potentially, principal losses to us; and difficulty or delays in redeploying the proceeds from repayments of our existing investments. These forward-looking statements apply only as of the date of this press release. We are under no duty to update any of these forward-looking statements after the date of this presentation to conform these statements to actual results or revised expectations. You should, therefore, not rely on these forward-looking statements as predictions of future events.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

Company Overview



- Business established in early 2015 as a CRE lending platform, initially part of Two Harbors Investment Corp. (NYSE: TWO), and was spun out in June 2017 with a concurrent IPO. Estimated equity capital base of over \$960 million⁽¹⁾
- Senior CRE leadership team with decades of lending experience across economic, credit and interest rate cycles
- Investment strategy focused on direct origination of floating-rate, senior commercial real estate loans secured by institutional-quality, transitional properties
- Diversified, nationwide loan portfolio (total maximum commitments of \$3.9 billion) that is well-positioned for rising short-term interest rates
- Conservative balance sheet management with moderate leverage and a diversified financing profile
- GPMT is a member of the S&P 600 Small Cap index
- Granite Point is externally managed by Pine River Capital Management L.P., a diversified alternative asset manager



(1) As of March 1, 2019.

Granite Point Investment Highlights



EXPERIENCED AND CYCLE-TESTED SENIOR CRE TEAM	<ul style="list-style-type: none"> Each senior CRE team member has over 20 years of experience in the commercial real estate debt markets. Includes extensive background in investment management and structured finance Broad and long-standing direct relationships within the commercial real estate lending industry
ATTRACTIVE AND SUSTAINABLE MARKET OPPORTUNITY	<ul style="list-style-type: none"> The U.S. CRE lending markets offer an enduring opportunity for specialty finance companies as the borrower demand for debt capital remains strong and property fundamentals remain attractive Senior floating rate loans represent a particularly attractive value proposition
DIFFERENTIATED DIRECT ORIGINATION PLATFORM	<ul style="list-style-type: none"> Nationwide lending program targeting income-producing, institutional-quality properties and high quality, experienced sponsors across the top 25 and, generally, up to the top 50 MSAs 48% of the investment portfolio is located in the top 5 MSAs⁽¹⁾ Fundamental value-driven investing combined with credit intensive underwriting and focus on cash flow as a key underwriting criteria
HIGH CREDIT QUALITY INVESTMENT PORTFOLIO	<ul style="list-style-type: none"> Portfolio with total loan commitments of \$3.9 billion, a weighted average stabilized LTV⁽²⁾ of 63% and weighted average all-in yield at origination⁽³⁾ of LIBOR + 4.83% Well-diversified across property types, geographies, and sponsors with 97% invested in senior loans 98% of portfolio is floating rate and well-positioned for rising short-term interest rates
ATTRACTIVE FINANCIAL PROFILE	<ul style="list-style-type: none"> Moderate level of balance sheet leverage and a well-diversified financing mix including CLO securitizations, secured credit facilities, and senior unsecured convertible notes Approximately half of the loan investment portfolio financed with term-matched, non-recourse and non-mark-to-market CLO debt⁽⁴⁾ Strong cash flow profile supporting an attractive common stock dividend yield

(1) See footnote (1) on p. 11.

(2) See footnote (6) on p. 25.

(3) See footnotes (3) and (4) on p. 25.

(4) As of December 31, 2018, pro forma for GPMT 2019-FL2 CRE CLO, which closed on February 28, 2019.

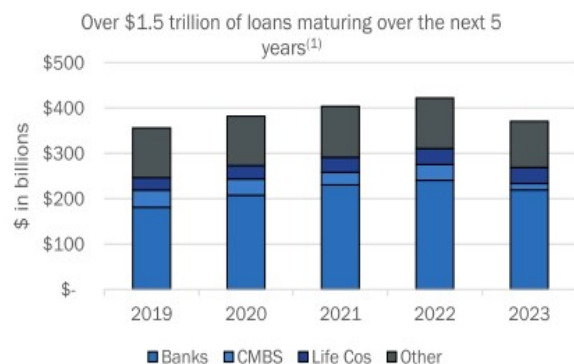


Commercial Real Estate Market Overview

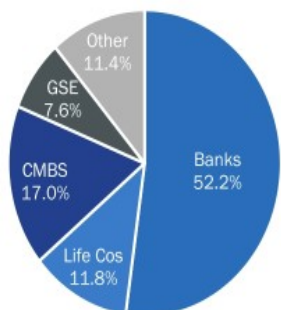
Market Environment



DEMAND FOR COMMERCIAL REAL ESTATE LOANS REMAINS HIGH...



HOLDERS OF CRE DEBT⁽³⁾



(1) Source: Trepp LLC and Federal Reserve Bank, dated as of 7/31/2018.
 (2) Source: Real Capital Analytics. Data from 12/31/2001 to 12/31/2018.
 (3) Source: Federal Reserve Bank, Third Quarter 2018 Flow of Funds.

Market Environment (Cont'd)



...AND MARKET FUNDAMENTALS REMAIN STRONG

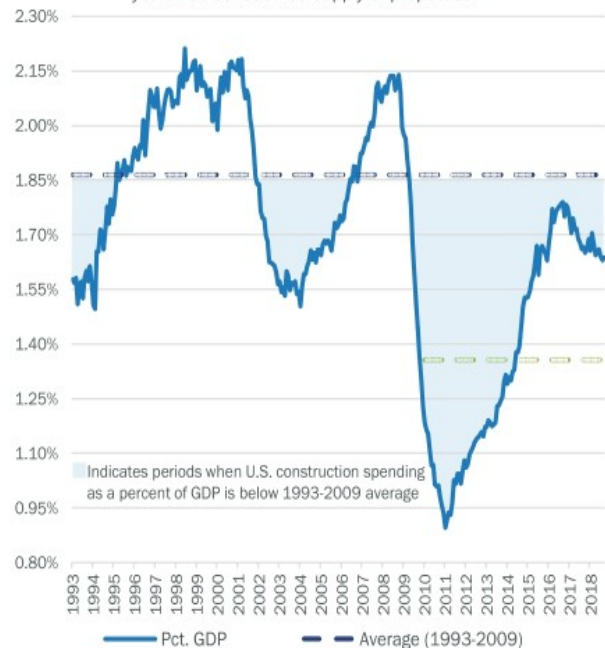
Capitalization rates remain favorable versus historical averages⁽¹⁾



Occupancies and rents continue to improve across most markets and property types⁽²⁾



Historically low level of new construction over past several years has constrained supply of properties⁽³⁾



- (1) Source: Real Capital Analytics. Data from 1/1/2001 through 12/31/2018.
- (2) Source: MS. Data from 1/1/1992 through 12/31/2018.
- (3) Source: Census Bureau, BEA and MS. Data from 1/1/1993 to 9/30/2018.



Investment Strategy and Origination Platform

Investment Philosophy



OUR TEAM HAS DEVELOPED A SUCCESSFUL INVESTMENT PHILOSOPHY THAT HAS BEEN TESTED THROUGH SEVERAL ECONOMIC, INTEREST RATE AND REAL ESTATE CYCLES

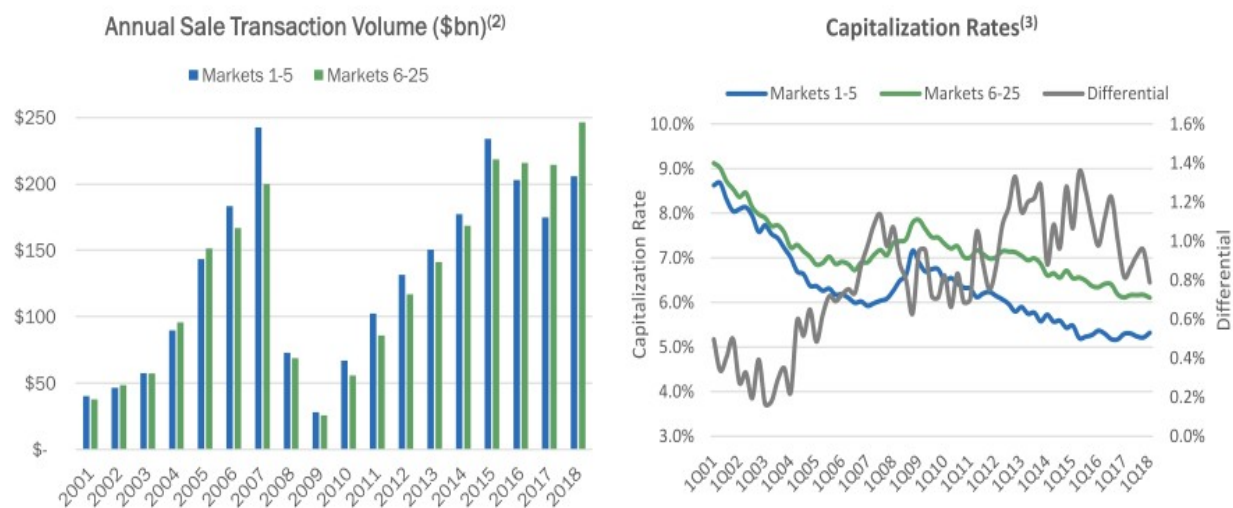
- Long-term, fundamental value-oriented investing philosophy; focus on relative value
- Emphasize selectivity and diversification
- Prioritize income-producing, institutional quality properties and owners/sponsors
- Cash flow is a key underwriting metric
- Intensive diligence with a focus on bottom-up underwriting of property fundamentals
- Avoid “sector bets” and “momentum investments”
- The property is our collateral; the loan is our investment

Investing in Primary & Secondary Markets⁽¹⁾



PRIMARY AND SECONDARY MARKETS CONTINUE TO OFFER ATTRACTIVE INVESTMENT CHARACTERISTICS ALIGNED WITH OUR INVESTMENT THESIS

- We target the top 25 and generally up to the top 50 MSAs, searching for value nationwide
- We actively participate in the top 5 markets, which are large and liquid
- The next tier of MSAs also offers compelling investment opportunities
- Sponsorship, business plan and loan terms all matter as much as geographical market



(1) As used in this presentation, primary markets are the top 5 MSAs and secondary markets are MSAs 6 and above.

(2) Source: Real Capital Analytics. Data from 2001 to 2018.

(3) Source: Real Capital Analytics. Data from the first quarter of 2001 through the fourth quarter of 2018.

Investment Strategy Overview



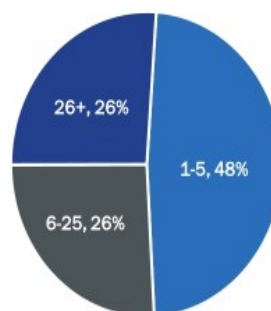
INVESTMENT STRATEGY

- Focus on generating stable and attractive earnings while maintaining a conservative risk profile
- Direct origination of senior loans funding:
 - Property acquisitions
 - Refinancings
 - Recapitalizations / restructurings
 - Repositioning and renovation
- Asset-by-asset portfolio construction focused on:
 - Relative value across property types and markets stressing geographic diversity
 - Relative value within the capital structure
 - Comprehensive, “bottom-up” underwriting of property and local market fundamentals

PRIMARY VS SECONDARY MARKETS

- Active lender in both the primary and secondary markets

PORTFOLIO BY MSA⁽¹⁾ AS OF December 31, 2018



(1) As defined by the U.S. Census Bureau.

Target Investments



PRIMARY TARGET INVESTMENTS

- Floating rate senior loans secured by income-producing U.S. commercial real estate
- Loans of \$25 million to \$150 million (averaging \$35-40 million)
- Institutional-quality properties located in the primary and secondary markets
- Secured by major property types (office, apartment, industrial, retail, hospitality)
- Institutional sponsors with transitional business plans that may include capital improvements and / or lease-up
- Stabilized LTVs⁽¹⁾ generally ranging from 55% to 70%
- Loan yields generally ranging from LIBOR + 3.5% to 4.5%

SECONDARY TARGET INVESTMENTS

- Subordinated interests (or B-notes), mezzanine loans, debt-like preferred equity and real estate-related securities secured by comparable properties with similar business plans

(1) See footnote (6) on p. 25.

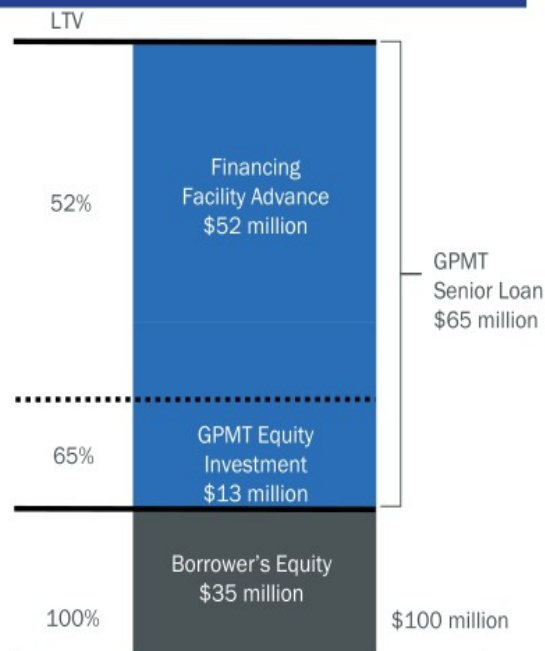
Investment Strategy Targeting Senior Loans



SENIOR FLOATING RATE LOANS PROVIDE EXPOSURE TO COMMERCIAL REAL ESTATE SECTOR THROUGH A DE-RISKED POSITION WITHIN A PROPERTY'S CAPITAL STRUCTURE

- Our senior loans are senior to our borrower's significant equity investment
- The borrower's equity investment usually provides a cushion of 25-35% of property value
- Our focus on direct originations and intensive credit underwriting allows us to craft loan structural features designed to protect our downside
- Income generated by the property provides cash flow coverage to our loan investments

ILLUSTRATIVE PROPERTY CAPITAL STRUCTURE



Origination Platform Overview



OUR ORIGINATION APPROACH PRODUCES A LARGE UNIVERSE OF OPPORTUNITIES FROM WHICH WE CAN SELECT THE MOST ATTRACTIVE INVESTMENTS FOR OUR PORTFOLIO

RELATIONSHIPS

- Extensive and longstanding direct relationships with a wide array of private equity firms, funds, REITs and national, regional and local private owner/operators, brokers and co-lenders

PROCESS

- A highly-disciplined sourcing, screening and underwriting process

RESULTS

- Our team's reputation as a reliable counterparty has contributed to multiple investment opportunities with repeat borrowers

We believe that credibility, reliability and reputation drive repeat business and fuel our success as an originator

PORTFOLIO GROWTH OVER TIME⁽¹⁾



1) Portfolio principal balance as of 12/31/15, 12/31/16, 12/31/17 and 12/31/18

Credit Culture Based on Key Principles



OUR CREDIT CULTURE HAS BEEN DEVELOPED AND NURTURED OVER OUR SENIOR CRE TEAM'S LONG TENURE IN COMMERCIAL REAL ESTATE DEBT MARKETS



- Portfolio construction on a loan-by-loan basis with each investment standing on its own merits and adhering to our overall credit culture
- Significant amount of resources are committed upfront to ensure comprehensive underwriting and structuring
- Team originating a loan remains responsible for monitoring and managing that investment until capital is repaid



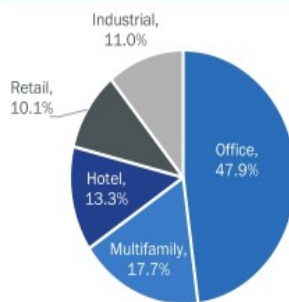
Portfolio Overview

Investment Portfolio as of December 31, 2018

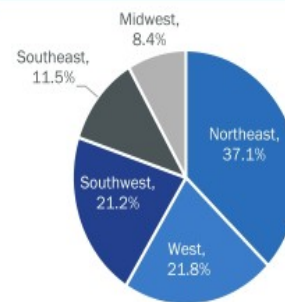


KEY PORTFOLIO STATISTICS	
Outstanding Principal Balance	\$3.2b
Total Loan Commitments	\$3.9b
Number of Investments	94
Average UPB	~\$34m
Weighted Average Yield at Origination ⁽²⁾	L + 4.83%
Weighted Average stabilized LTV ⁽³⁾	63.0%
Weighted Average Original Maturity	3.3 years

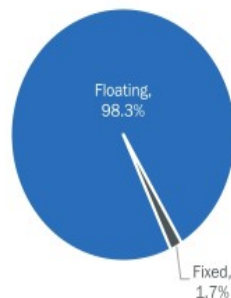
PROPERTY TYPE⁽¹⁾



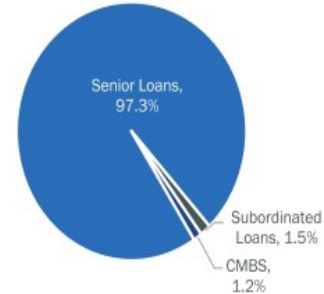
GEOGRAPHY



COUPON STRUCTURE



INVESTMENT TYPE



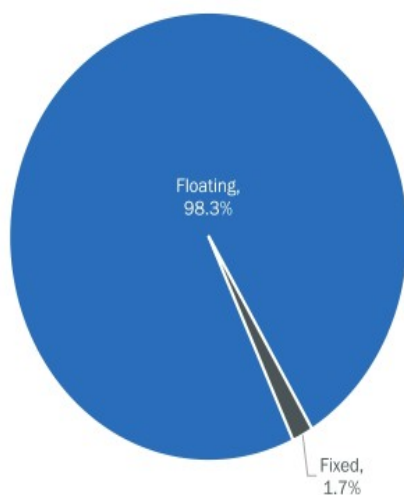
(1) Includes mixed-use properties.
 (2) See footnote (3) and (4) on p. 25.
 (3) See footnote (6) on p. 25.

Interest Rate Sensitivity

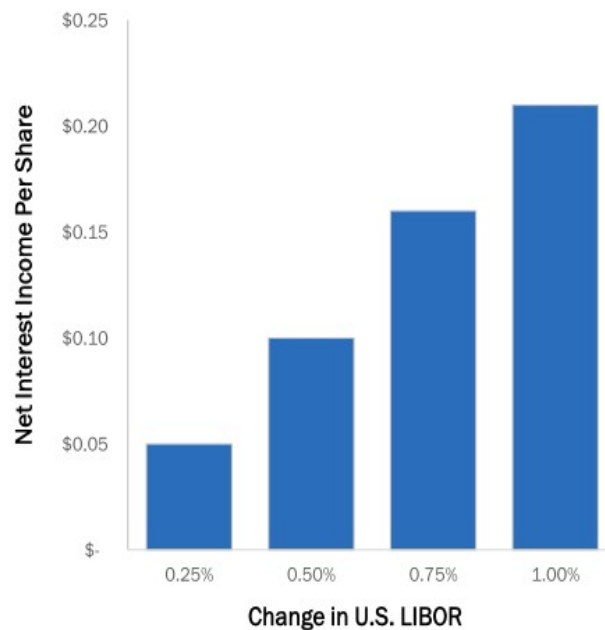


- A 100 basis point increase in U.S. LIBOR would increase our annual net interest income per share by approximately \$0.21

PORTFOLIO FLOATING VS FIXED



NET INTEREST INCOME PER SHARE SENSIVITY TO CHANGES IN US LIBOR⁽¹⁾



(1) Represents estimated change in net interest income for theoretical +25 basis points parallel shifts in LIBOR. All projected changes in annualized net interest income are measured as the change from our projected annualized net interest income based off of current performance returns on portfolio as it existed on December 31, 2018.

Case Studies⁽¹⁾



- \$34 million floating rate, first mortgage loan secured by a 250 unit apartment building in Chicago, IL
- Strong, infill Chicago location benefitting from numerous amenities and direct access to public transportation
- North Lakefront apartment submarket has strong fundamentals and continuing high occupancy
- Acquisition financing transaction sourced through an existing GPMT relationship



- \$29 million floating rate, first mortgage loan secured by a 391,000 SF, Class A, LEED Gold Certified high-rise office building in Memphis TN
- Well-located in the heart of the CBD with convenient access to transportation, hotels, restaurants and entertainment
- Strong cash flow profile
- Acquisition financing transaction sourced through an existing GPMT relationship

(1) For illustrative purposes only.



Financial Highlights

Summary of Investment Portfolio⁽¹⁾



(\$ in millions)	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon ⁽²⁾	All-in Yield at Origination ⁽³⁾	Original Maturity (Years)	Initial LTV ⁽⁵⁾	Stabilized LTV ⁽⁶⁾
Senior Loans	\$3,773.5	\$3,147.3	\$3,121.6	L + 3.98%	L + 4.75%	3.3	67.1%	63.0%
Subordinated Loans	\$46.3	\$46.3	\$46.3	L + 9.03%	L + 9.33%	6.0	61.7%	56.7%
CMBS	\$39.5	\$39.5	\$39.3	L + 7.14%	L + 7.70%	2.8	73.8%	73.7%
Total Weighted/Average	\$3,859.3	\$3,233.1	\$3,207.2	L + 4.06%	L + 4.83%⁽⁴⁾	3.3	67.1%	63.0%

(1) As of December 31, 2018.

(2) See footnote (2) on p. 25.

(3) See footnote (3) on p. 25.

(4) See footnote (4) on p. 25.

(5) See footnote (5) on p. 25.

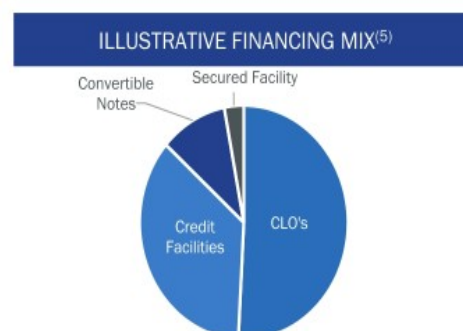
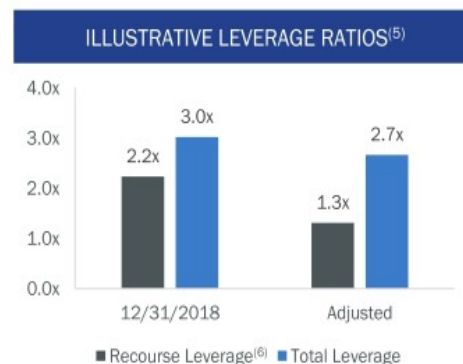
(6) See footnote (6) on p. 25.

Diversified Capital Sources



WELL-DIVERSIFIED CAPITALIZATION PROFILE WITH MODERATE LEVERAGE

REPRUCHASE AGREEMENTS	<ul style="list-style-type: none"> Borrowing capacity of \$2.3 billion across 5 large institutional lenders⁽¹⁾
COLLATERALIZED LOAN OBLIGATIONS	<ul style="list-style-type: none"> GPMT 2018-FL1 – \$660.2 million⁽²⁾ GPMT 2019-FL2 – \$653.8 million⁽³⁾
CONVERTIBLE SENIOR NOTES	<ul style="list-style-type: none"> \$144.8 million due December 2022 \$131.6 million due October 2023
BRIDGE FINANCING FACILITY	<ul style="list-style-type: none"> A \$75 million⁽⁴⁾ revolving short-term financing facility maturing in April 2020
ILLUSTRATIVE SHAREHOLDER'S EQUITY	<ul style="list-style-type: none"> Over \$960 million⁽⁵⁾ of equity capital

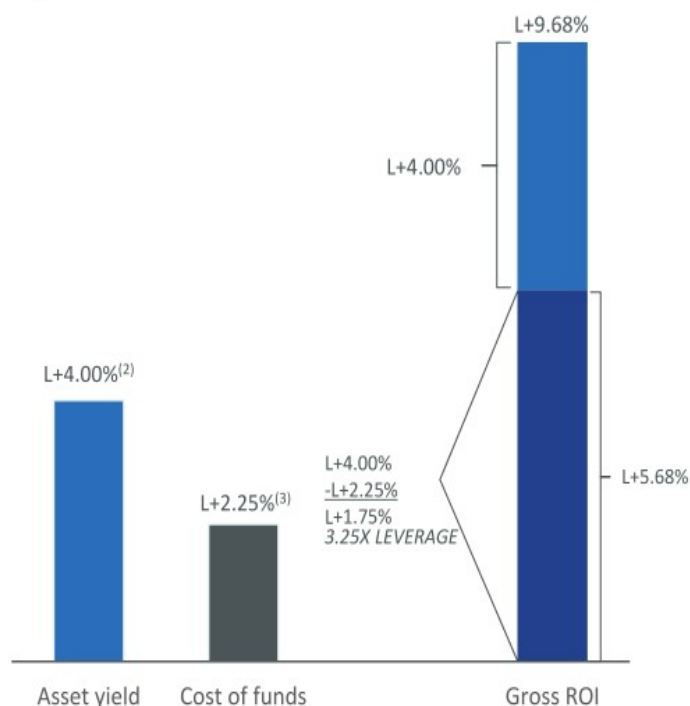


- (1) As of December 31, 2018. Includes an option to be exercised at the company's discretion to increase the maximum facility amount of the Wells Fargo repurchase facility from \$200 million to up to \$475 million, subject to customary terms and conditions.
- (2) Closed on May 9, 2018.
- (3) Closed on February 28, 2019.
- (4) As of March 1, 2019. Subsequent to quarter end, the maximum capacity of this facility was reduced back down to its original amount of \$75 million.
- (5) Assumes, for illustrative purposes only, an additional CLO issuance of approximately \$650 million and additional common stock issuances of approximately 7.25 million shares of common stock via follow-on and ATM offerings, as of December 31, 2018.
- (6) Excludes non-recourse CLO debt.

Illustrative Senior Whole Loan Economics⁽¹⁾



LEVERED SENIOR WHOLE LOAN



- We generally target low double-digit gross asset level returns that are also positively levered to increases in LIBOR
- Applying moderate amount of leverage to a senior loan investment generates attractive risk adjusted returns to our shareholders

Illustrative single loan economic assumptions

- Asset yield of L + 4.00% inclusive of amortization of origination and exit fees
- Cost of funds of L + 2.25% inclusive of amortization of fees and expenses associated with financing facilities
- Results in a net spread of L + 1.75%
- 76.5% financing advance rate implies a 3.25x debt-to-equity leverage multiple at the asset level
- Levered net spread of L + 5.68% plus asset yield of L + 4.00% results in a gross asset level ROE of L + 9.68%

(1) For illustrative purposes only. The information contained on this page is not meant to be an indicator of our current or expected returns and, instead, is hypothetical only and subject to risks and uncertainties that are out of our control. See the Safe Harbor statement at the beginning of this presentation for further discussion of the risks and uncertainties.

(2) Includes amortization of origination fees and exit fees.

(3) Includes amortization of fees and expenses associated with the financing facilities.



Appendix

Investment Portfolio Detail⁽¹⁾



(\$ in millions)	Type	Origination Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon ⁽²⁾	All-in Yield at Origination ⁽³⁾	Original Maturity (Years)	State	Property Type	Initial LTV ⁽⁵⁾	Stabilized LTV ⁽⁶⁾
Asset 1	Senior	07/18	144.3	112.9	111.5	L + 3.34%	L + 4.27%	2.0	CA	Retail	50.7%	55.9%
Asset 2	Senior	09/17	125.0	108.0	107.3	L + 4.45%	L + 5.03%	3.0	CT	Office	62.9%	58.9%
Asset 3	Senior	07/16	120.4	108.7	108.0	L + 4.45%	L + 4.99%	4.0	Various	Office	62.8%	61.5%
Asset 4	Senior	12/15	119.9	119.9	119.8	L + 3.65%	L + 4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Asset 5	Senior	12/18	92.0	27.0	26.0	L + 3.75%	L + 5.21%	3.0	NY	Mixed-Use	26.2%	47.6%
Asset 6	Senior	04/16	89.0	89.0	89.0	L + 3.70%	L + 5.44%	3.0	NY	Industrial	75.9%	55.4%
Asset 7	Senior	05/17	86.7	79.1	78.4	L + 3.50%	L + 4.82%	4.0	MA	Office	71.3%	71.5%
Asset 8	Senior	11/16	82.3	59.0	58.6	L + 3.25%	L + 5.78%	3.0	OR	Office	66.5%	51.1%
Asset 9	Senior	10/17	74.8	44.5	44.2	L + 4.07%	L + 4.47%	4.0	DC	Office	67.0%	66.0%
Asset 10	Senior	11/17	73.3	68.8	68.2	L + 4.45%	L + 5.20%	3.0	TX	Hotel	68.2%	61.6%
Asset 11	Senior	06/16	68.4	58.2	57.9	L + 3.87%	L + 4.93%	4.0	HI	Retail	76.2%	57.4%
Asset 12	Senior	11/17	68.3	60.8	60.3	L + 4.10%	L + 4.73%	3.0	CA	Office	66.8%	67.0%
Asset 13	Senior	08/16	65.0	63.5	63.1	L + 3.95%	L + 5.54%	4.0	NJ	Office	60.8%	63.0%
Asset 14	Senior	04/18	64.0	64.0	63.5	L + 3.78%	L + 4.23%	3.0	GA	Hotel	68.8%	59.8%
Asset 15	Senior	12/16	62.3	62.3	61.2	L + 3.30%	L + 4.87%	4.0	FL	Office	73.3%	63.2%
Assets 16-94	Various	Various	2,523.6	2,107.4	2,090.2	L + 4.18%	L + 4.79%	3.2	Various	Various	68.2%	64.5%
Total/Weighted Average			\$3,859.3	\$3,233.1	\$3,207.2	L + 4.06%	L + 4.83%⁽⁴⁾	3.3			67.1%	63.0%

(1) As of December 31, 2018.

(2) Cash coupon does not include origination or exit fees.

(3) Provided for illustrative purposes only. Calculations of all-in yield at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications.

(4) Calculations of all-in weighted average yield at origination exclude fixed rate loans.

(5) Initial LTV is calculated as the initial loan amount (plus any financing that is pari passu with or senior to such loan) divided by the as is appraised value (as determined in conformance with USPAP) as of the date the loan was originated set forth in the original appraisal.

(6) Stabilized loan-to-value ratio (LTV) is calculated as the fully funded loan amount (plus any financing that is pari passu with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.



GRANITE POINT MORTGAGE TRUST

A Pipe River Capital Managed Company

