UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): November 9, 2020

Granite Point Mortgage Trust Inc.

(Exact name of registrant as specified in its charter)

Maryland

001-38124

(State or other jurisdiction of incorporation)

(Commission File Number) 61-1843143 (I.R.S. Employer Identification No.)

3 Bryant Park, Suite 2400A New York, NY 10036 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (646) 540-7940

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol(s)	Name of each exchange on which registered:			
Common Stock, par value \$0.01 per share	GPMT	NYSE			

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Disclosure.

On November 9, 2020, Granite Point Mortgage Trust Inc. (the "Company") issued a press release announcing its financial results for the fiscal quarter ended September 30, 2020. A copy of the press release and a 2020 Third Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release of Granite Point Mortgage Trust Inc., dated November 9, 2020.
99.2	2020 Third Quarter Earnings Call Presentation.

104 Cover Page Interactive Data File, formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GRANITE POINT MORTGAGE TRUST INC.

By: <u>/s/ MICHAEL J. KARBER</u> Michael J. Karber General Counsel and Secretary

Date: November 9, 2020



Granite Point Mortgage Trust Inc. Reports Third Quarter 2020 Financial Results and Post Quarter-End Update

NEW YORK, November 9, 2020 - Granite Point Mortgage Trust Inc. (NYSE: GPMT) ("GPMT," "Granite Point" or the "Company") today announced its financial results for the quarter ended September 30, 2020, and provided an update on its activities subsequent to quarter-end. A presentation containing third quarter 2020 highlights and activity post quarter-end can be viewed at www.gpmtreit.com.

Third Quarter 2020 Highlights

- GAAP net loss of \$(24.7) million, or \$(0.45) per basic share, inclusive of \$(43.7) million, or \$(0.79) per basic share, of one-time restructuring charges related to the internalization process.(1)
- Core Earnings⁽²⁾ of \$15.0 million, or \$0.27 per basic share, excluding the one-time restructuring charges.
- Book value of \$16.93 per common share, inclusive of \$(1.47) per common share related to the allowance for credit losses. Declared a dividend of \$0.20 per common share.
- Realized prepayments and principal amortization of \$209.2 million in UPB, including two CRE securities positions, totaling \$24.5 million, that were repaid at par.
- Sold 6 loans with an aggregate principal amount of approximately \$191.4 million resulting in approximately \$10.0 million realized loss on sale.
- Funded an additional \$54.5 million on existing loan commitments.
- As of quarter end portfolio principal balance of \$4.1 billion and \$4.7 billion in total commitments, comprised of 99% senior first mortgage loans and over 98% floating rate; no exposure to securities.
- Portfolio has a weighted average stabilized LTV of 63.6%³⁾ and weighted average yield at origination of LIBOR + 4.18%⁴⁾. Office, multifamily and industrial assets represents over 74% of the investment portfolio.
- Ended Q3 with over \$353 million in cash on hand.
- Over \$1.5 billion of borrowings is non-mark-to-market, including two CLOs, an asset-specific financing facility, senior secured term loan facilities and senior unsecured convertible bonds.
- Closed a strategic financing commitment of up to \$300 million, in the form of five-year senior term loan facilities and 6.066 million warrants to purchase GPMT common stock.(5)
- Arranged a short-term \$54.1 million increase in borrowings on the J.P Morgan financing facility.

Post Quarter-End Update

- On October 10, 2020, entered into an Internalization Agreement with our Manager pursuant to which we will internalize our management function effective as of December 31, 2020.
- As of November 6, 2020, liquidity of approximately \$325 million; option to borrow an additional \$75 million in proceeds under the term loan facilities through September 2021.
- Through November 9, 2020, funded approximately \$18.1 million of commitments on the existing loan portfolio; no new loan commitments.
- In Q4 realized approximately \$158.2 million of loan repayments through November 9, 2020.

Jack Taylor, Granite Point's President, Chief Executive Officer and Director, said, "We made substantial progress during the third quarter with a strategic focus on preserving value for our stockholders and positioning the Company for the current environment and profitable growth opportunities ahead. We reinstated our common stock dividend, which was more than covered by our Core Earnings. We secured \$300 million in additional, flexible capital further improving our liquidity, which as of November 6th was reflected in a cash balance of over \$325 million. Our defensively positioned portfolio of 99% senior first mortgage loans generated strong results. Additionally, the process to internalize the Company's management function has been progressing and is anticipated to close by year-end. We continue to move defensively during these difficult times but also remain excited about future opportunities that will allow us to generate attractive returns to our stockholders over time.

(4) (5) 1.516 million warrants are subject to vesting depending on future draws of the term loan facilities pursuant to the terms of the facilities



On October 10, 2020, the company entered into an internalization agreement with its manager, pursuant to which it will internalize our management function, effective as of 11:59 p.m. on December 31, 2020. Please see footnote (1) on page 5 for Core Earnings definition and a reconciliation of GAAP inancial information. Sublized loan-value raito (CTV) is calculated as the fully funded loan amount (plus any function, projected ration is not rook and how in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected rationating in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected ration of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant complexing. We can be completed on the original appraisal appraisal of the original appraisal of the origination of tenant information.

Conference Call

Granite Point Mortgage Trust Inc. will host a conference call on November 10, 2020 at 10:00 a.m. ET to discuss third quarter 2020 financial results and related information. To participate in the teleconference, approximately 10 minutes prior to the above start time, please call toll-free (833) 255-2835 (or (412) 902-6769 for international callers), and ask to be joined into the Granite Point Mortgage Trust Inc. call. You may also listen to the teleconference live via the Internet at www.gpmtreit.com, in the Investor Relations section under the Events & Presentations link. For those unable to attend, a telephone playback will be available beginning November 10, 2020 at 12:00 a.m. ET through November 17, 2020 at 12:00 a.m. ET. The playback can be accessed by calling (877) 344-7529 (or (412) 317-0088 for international callers) and providing the Access Code 10148583. The call will also be archived on the company's website in the Investor Relations section under the Events & Presentations link.

Granite Point Mortgage Trust

Granite Point Mortgage Trust Inc., a Maryland corporation, is a real estate investment trust that is focused on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments. Granite Point is headquartered in New York, NY, and is externally managed by Pine River Capital Management L.P. Additional information is available at <u>www.gpmtreit.com</u>.

Forward-Looking Statements

This release contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. GPMT's actual results may differ from its beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "target," "believe," "intend," "seek," "plan," "goals," "future," "likely," "may" and similar expressions or their negative forms, or by references to strategy, plans or intentions. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical fact or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular due to the uncertainties created by the COVID-19 pandemic, including its impact of COVID-19 on the Company's business, financial performance and operating results. The Company's expectations, beliefs and estimates are expressed in good faith and it believes there is a reasonable basis for them. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in the Company's Annual Report on Form 10-K for the year ended December 31, 2019 and any subsequent Form 10-Q and Form 8-K filings made with the SEC, under the caption "Risk Factors." These risks may also be further heightened by the continued impact of the COVID-19 pandemic. Forward-looking statements or otherwise, except as may be required under applicable securities laws.

This release is for informational purposes only and shall not constitute, or form a part of, an offer to sell or buy or the solicitation of an offer to sell or the solicitation of an offer to buy any securities.

Non-GAAP Financial Measures

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying earnings presentation present non-GAAP financial measures, such as Core Earnings and Core Earnings per basic common share, that exclude certain items. Granite Point management believes that these non-GAAP measures enable it to perform meaningful comparisons of past, present and future results of the company's core business operations, and uses these measures to gain a comparative understanding of the company's operating performance and business trends. The non-GAAP financial measures presented by the company represent supplemental information to assist investors in analyzing the results of its operations. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 5 of this release.

Additional Information

Stockholders of Granite Point and other interested persons may find additional information regarding the company at the Securities and Exchange Commission's Internet site at www.sec.gov or by directing requests to: Granite Point Mortgage Trust Inc., 3 Bryant Park, 24^h floor, New York, NY 10036, telephone (646) 540-7940.

Contact

Investors: Marcin Urbaszek, Chief Financial Officer, Granite Point Mortgage Trust Inc., (646) 540-7940, investors@gpmtreit.com

GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

	5	September 30, 2020	_	December 31, 2019
ASSETS		(unaudited)		
Loans held-for-investment	\$	4,052,201	\$	4,226,212
Allowance for credit losses		(73,339)		_
Loans held-for-investment, net		3,978,862		4,226,212
Available-for-sale securities, at fair value				12,830
Held-to-maturity securities		_		18,076
Cash and cash equivalents		353,679		80,281
Restricted cash		5,326		79,483
Accrued interest receivable		11,933		11,323
Other assets		53,052		32,657
Total Assets	\$	4,402,852	\$	4,460,862
LIABILITIES AND STOCKHOLDERS' EQUITY	_			
Liabilities				
Repurchase agreements	\$	1,850,845	\$	1,924,021
Securitized debt obligations		928,623		1,041,044
Asset-specific financings		123,091		116,465
Revolving credit facilities				42,008
Convertible senior notes		270,847		269,634
Senior secured term loan facilities		205,647		
Dividends payable		11,065		23,063
Other liabilities		77,272		24,491
Total Liabilities	_	3,467,390	_	3,440,726
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,00 shares authorized and 1,000 and 1,000 shares issued and outstanding, respectively		1,000		1,000
Stockholders' Equity				
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 55,205,082 and 54,853,205 shares issued and outstanding, respectively		552		549
Additional paid-in capital		1,057,016		1,048,484
Accumulated other comprehensive income				32
Cumulative earnings		80,014		162,076
Cumulative distributions to stockholders		(203,120)		(192,005)
Total Stockholders' Equity		934,462		1,019,136
Total Liabilities and Stockholders' Equity	\$	4,402,852	\$	4,460,862
	_		-	

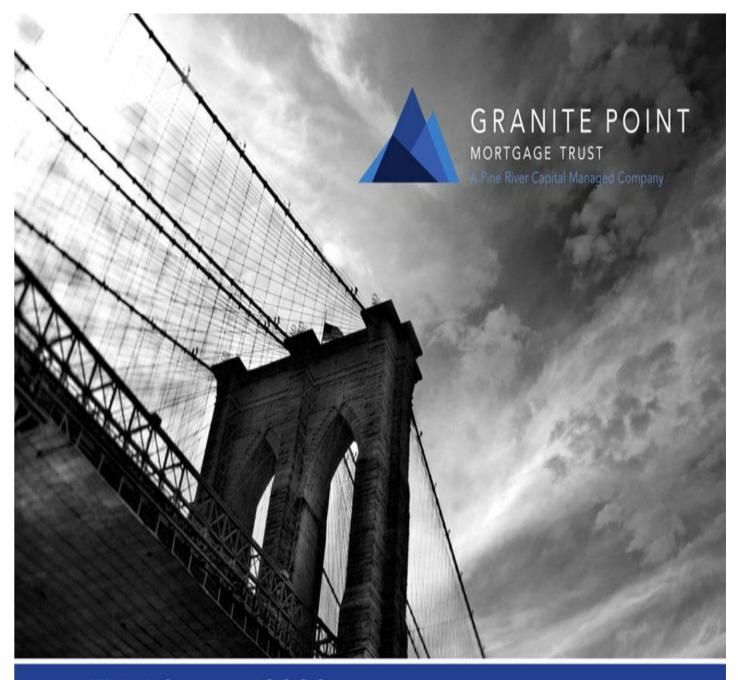
GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (in thousands, except share data)

		Three Months Ended September 30,				nths Ended nber 30,		
		2020		2019	_	2020		2019
Interest income:		(unau		,				
Loans held-for-investment	\$	56,783	\$	61,796	\$	180,341	\$	176,594
Loans held-for-sale		774				895		
Available-for-sale securities		119		308		646		927
Held-to-maturity securities		113		530		659		1,804
Cash and cash equivalents	_	57		810	_	424		2,228
Total interest income		57,846		63,444		182,965		181,553
Interest expense: Repurchase agreements		12,791		17,951		46,742		48 460
Securitized debt obligations		5,431		12,467		21,367		48,469 35,880
Convertible senior notes		4,529		4,503		13,570		13,459
Asset-specific financings		901		1,119		2,962		1,717
Revolving credit facilities		217		322		779		1,182
Senior secured term loan facilities		145				145		
Total interest expense	_	24,014		36,362		85,565		100,707
Net interest income		33,832		27,082		97,400		80,846
Other (loss) income:		00,002		27,002		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		00,010
Provision for credit losses		5,300				(62,241)		
Realized losses on sales		(10,019)		_		(16,913)		_
Fee income		595		_		1,117		1,115
Total other (loss) income		(4,124)		_		(78,037)	-	1,115
Expenses:								
Management fees		3,974		3,801		11,840		11,013
Incentive fees		_		_		_		244
Servicing expenses		914		1,013		3,025		2,671
General and administrative expenses		5,808		4,877		24,421		15,499
Restructuring charges		43,682		—		43,682		
Total expenses		54,378		9,691		82,968		29,427
(Loss) income before income taxes		(24,670)		17,391		(63,605)		52,534
Benefit from income taxes		(4)		(1)		(15)		(4)
Net (loss) income		(24,666)		17,392		(63,590)		52,538
Dividends on preferred stock		25		25		75		75
Net (loss) income attributable to common stockholders	\$	(24,691)	\$	17,367	\$	(63,665)	\$	52,463
Basic (loss) earnings per weighted average common share	\$	(0.45)	\$	0.32	\$	(1.15)	\$	1.00
Diluted (loss) earnings per weighted average common share	\$	(0.45)	\$	0.32	\$	(1.15)	\$	1.00
Dividends declared per common share	\$	0.20	\$	0.42	\$	0.20	\$	1.26
Weighted average number of shares of common stock outstanding:								
Basic		55,205,082		54,853,205		55,140,163		52,492,324
Diluted	5	55,205,082		54,853,205		55,140,163		52,492,324
Comprehensive (loss) income:								
Net (loss) income attributable to common stockholders	\$	(24,691)	\$	17,367	\$	(63,665)	\$	52,463
Other comprehensive income, net of tax:								
Unrealized gain on available-for-sale securities		_						224
Other comprehensive income		_		_		_		224
Comprehensive (loss) income	\$	(24,691)	\$	17,367	\$	(63,665)	\$	52,687

GRANITE POINT MORTGAGE TRUST INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (dollars in thousands, except share data)

	Septer	Months Ended nber 30, 2020 maudited)
Reconciliation of GAAP net loss to Core Earnings:		
GAAP Net Loss	\$	(24,691)
Adjustments for non-core earnings:		
Provision for credit losses		(5,300)
Restructuring charges		43,682
Non-cash equity compensation		1,316
Core Earnings ⁽¹⁾	\$	15,007
Core Earnings per basic common share	\$	0.27
Basic weighted average shares outstanding		55,205,082

(1) The Company uses Core Earnings to evaluate its performance excluding the effects of certain transactions and GAAP adjustments the Company believes are not necessarily indicative of the Company's current loan activity and operations. Core Earnings is a measure that is not prepared in accordance with GAAP. For reporting purposes, the Company defines Core Earnings are net income (ioss) attributable to its common stockholders, excluding non-cash equity compensation expense, incentive fees earned by the Company's manager, depreciation and amortization and amortization of the spinicable period (regardless are more core) on other comprehensive incended in net income for stock in the events pursuant to changes in GAAP and exertain material nan-cash in other comprehensive incended in net income for stock into events pursuant to changes in GAAP and exertain material nan-cash incomptor of stude prioridy, and one-stock exertain to changes in GAAP and exertain the reportaing and amortization of the reportable period (regardless are priorid) applies to debt investments related to real extant to the propised period regardless and and advisitions addetiving subjects to debt investments related to real extant to the reportaing integrity or properties underlying sub-debt investments. The Company's balae exists in the company's balae exists in the company's balae exists. Although the fore dargenet and exists address in the company's balae exists address and address with GAAP is helpful to accordance with GAA



Third Quarter 2020 Earnings Presentation

November 10, 2020

Safe Harbor Statement



This presentation contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "target," "believe," "intend," "seek," "plan," "goals," "future," "likely," "may" and similar expressions or their negative forms, or by references to strategy, plans or intentions. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical fact or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular due to the uncertainties created by the COVID-19 pandemic, including its impact of COVID-19 on our business, financial performance and operating results. Our expectations, beliefs and estimates are expressed in good faith and it believes there is a reasonable basis for them. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2019 and any subsequent Form 10-Q and Form 8-K filings made with the SEC, under the caption "Risk Factors." These risks may also be further heightened by the continued impact of the COVID-19 pandemic. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

This presentation is for informational purposes only and shall not constitute, or form a part of, an offer to sell or buy or the solicitation of an offer to sell or the solicitation of an offer to buy any securities.

Company Update



- On October 10, 2020, entered into an Internalization Agreement with our Manager pursuant to which we will internalize our management function effective as of December 31, 2020.
- Defensively positioned, highly diversified portfolio consisting of 99% first mortgage loans with a weighted-average initial LTV of 66.3%.

	 Defensively positioned portfolio comprised of 99% senior first mortgage loans with no exposure to securities; weighted average initial LTV of 66.3%⁽¹⁾ means sponsors have significant equity in their properties.
PORTFOLIO	 No loan impairments or non-accruals as of September 30, 2020.
CREDIT QUALITY	 Strong collections of debt service in Q3 and October with over 99% of borrowers making their payments in accordance with loan agreements.⁽²⁾
	 Active and constructive dialogue with borrowers who own properties impacted by the COVID-19 pandemic, providing short-term relief so they can sustain their business through temporary disruptions.
	 Substantially enhanced liquidity and financial flexibility through the \$300 million strategic financing commitment in the form of five-year term loan facilities with an initial draw of \$225 million.⁽³⁾
FINANCING	 Ongoing proactive and constructive dialogue with our lenders regarding creating greater balance sheet stability and flexibility through potential additional margin call holidays and other arrangements.
	 Facilities are generally term-matched with most having no capital markets mark-to-market conditions.
	100% of hotel and almost all retail loans financed with repurchase facilities have been de-levered.
	No corporate debt maturity before December 2022.
	 Current liquidity of approximately \$325 million⁽⁴⁾; option to borrow an additional \$75 million in proceeds under the term loan facilities through September 2021.
LIQUIDITY	 Through November 9, 2020, funded approximately \$18.1 million of commitments on the existing loan portfolio; no new loan commitments.
	In Q4 realized approximately \$158.2 million of loan repayments through November 9, 2020.

(2) Includes loan modifications. (3) Gross proceeds before deduction of transaction related expenses.

(4) As of November 6, 2020.

Third Quarter 2020 Highlights



4

	 GAAP net loss of (\$24.7) million, or (\$0.45) per basic share, inclusive of (\$43.7) million, or (\$0.79) per basic share, of one-time restructuring charges related to the internalization process.⁽¹⁾ 			
FINANCIAL SUMMARY	 Core Earnings⁽²⁾ of \$15.0 million, or \$0.27 per basic share, excluding the one-time restructuring charges. 			
SUMIMART	 Book value of \$16.93 per common share, inclusive of (\$1.47) per common share related to the allowance for credit losses; declared a dividend of \$0.20 per common share. 			
	 Realized prepayments and principal amortization of \$209.2 million in UPB, including two CRE securities positions, totaling \$24.5 million, that were repaid at par. 			
PORTFOLIO ACTIVITY	 Sold 6 loans with an aggregate principal amount of approximately \$191.4 million resulting in approximately \$10.0 million realized loss on sale. 			
	 Funded \$54.5 million of existing loan commitments. 			
	 Principal balance of \$4.1 billion and \$4.7 billion in total commitments. 			
PORTFOLIO	99% senior first mortgage loans and over 98% floating rate; no exposure to securities.			
OVERVIEW	 Weighted average stabilized LTV of 63.6%⁽³⁾ and weighted average yield at origination of LIBOR + 4.18%.⁽⁴⁾ 			
	 Office, multifamily and industrial assets represent over 74% of the investment portfolio. 			
	 Ended Q3 with over \$353 million in cash on hand. 			
LIQUIDITY &	 Over \$1.5 billion of borrowings is non-mark-to-market, including two CLOs, an asset-specific financing facility, senior secured term loan facilities and senior unsecured convertible bonds. 			
CAPITALIZATION Closed a strategic financing commitment of up to \$300 million, in the form of five-year senior term loa facilities and 6.066 million warrants to purchase GPMT common stock. ⁽⁵⁾				
	 Arranged a short-term \$54.1 million increase in borrowings on the J.P Morgan financing facility. 			

(1) On October 10, 2020, we entered into an internalization agreement with our manager, pursuant to which we will internalize our management function, effective as of 11:59 p.m. on December 31, 2020.

(2) Core Earnings is a non-GAAP measure. See slide 11 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

(3) See footnote (5) on p. 15.

(4) See footnote (2) and (3) on p. 15.
(5) 1.516 million warrants are subject to vesting depending on future draws of the term loan facilities pursuant to the term of the facilities.

Third Quarter 2020 Earnings and Book Value



- GAAP earnings were affected by (\$43.7) million, or (\$0.79) per basic share, of restructuring charges related to the internalization process and (\$10.0) million, or (\$0.18) per basic share, of realized loss on loan sales, offset by a reversal of allowance for loan losses of \$5.3 million, or \$0.09 per basic share, related to repayments and loan sales.
- Third quarter book value reflects distributions to common stockholders related to the recent reinstatement of our common stock dividend in Q3 of \$0.20 per common share and (\$1.47) per common share related to the allowance for credit losses.

CORE EARNINGS RECONCILIATION ⁽¹⁾	\$ In Millions	Per Share	BOOK VALUE
Pre-Provision GAAP Earnings	\$(30.0)	\$(0.54)	\$18.00
Provision for Credit Losses (CECL Impact)	\$5.3	\$0.09	\$17.50 \$17.47 \$(0.54)
GAAP Net Loss	\$(24.7)	\$(0.45)	\$17.00 \$0.09 \$(0.20) \$0.11 \$16.93
Adjustments:			\$16.50
Non-Cash Equity Compensation	\$1.3	\$0.02	\$16.00
Provision for Credit Losses	\$(5.3)	\$(0.09)	\$15.50
Restructuring Charges	\$43.7	\$0.79	\$15.00 6/30/2020 Pre-Prevision Provision for Dividend Other ⁽²⁾ 9/30/2020
Core Earnings ⁽¹⁾	\$15.0	\$0.27	GAAP Credit Losses Decleration Earnings

(1) Core Earnings is a non-GAAP measure. See slide 11 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

(2) Includes issuance of warrants, which includes the impact of approximately \$0.08 per common share.

Financial Statements Impact at September 30



- Overall allowance for credit losses of \$80.7 million, of which \$7.4 million is related to future funding obligations and recorded in other liabilities, largely reflects an updated macroeconomic forecast that indicates continued impact of the COVID-19 pandemic.
- Loans reported on the balance sheet net of the allowance for credit losses.

(\$ in thousands)	At Adoption	At 3/31/20	At 6/30/20	At 9/30/20
ASSETS				
Loans and securities	\$4,257,086	\$4,338,392	\$4,391,281	\$4,052,201
Allowance for credit losses	\$(16,692)	\$(64,274)	\$(77,904)	\$(73,339)
Carrying Value	\$4,240,394	\$4,274,118	\$4,313,377	\$3,978,862
LABILITIES				
Other liabilities impact ⁽¹⁾	\$1,780	\$7,534	\$8,109	\$7,374
STOCKHOLDERS' EQUITY				
Cumulative earnings impact	\$(18,472)	\$(71,808)	\$(86,013)	\$(80,713)
Per share impact	(\$0.34)	\$(0.97)	\$(0.26)	\$0.09

(\$ in thousands)	Q3 2020
Change in provision for credit losses on:	
Loans held-for- investment	\$3,371
Available-for-sale securities	\$256
Held-to-maturity securities	\$938
Other liabilities	\$735
Total provision for credit losses	\$5,300

(1) Represents expected loss on unfunded loan commitments.

Historical Portfolio Principal Balance



2020 YEAR TO DATE PORTFOLIO ACTIVITY⁽²⁾ PORTFOLIO SINCE INCEPTION⁽³⁾ \$5,000 \$4,288 \$5,000 Total maximum \$4,669 \$4,073 commitments \$4,000 \$318 Future funding \$596 \$(533) commitments \$4,288 \$3,233 \$4,000 suoillim nl \$3,000 \$3,000 \$ In Millions \$2,379 \$2,000 \$1,437 \$2,000 \$1,000 \$667 \$-\$1,000 013012020 (1) 2015 2010 2017 2018 2012 12/31/2019 2020 Fundings 2020 9/30/2020 Portfolio Prepayments, Sales & Amortization

(1) Includes fundings of prior loan commitments and deferred interest of \$188 million and \$4.5 million, respectively.

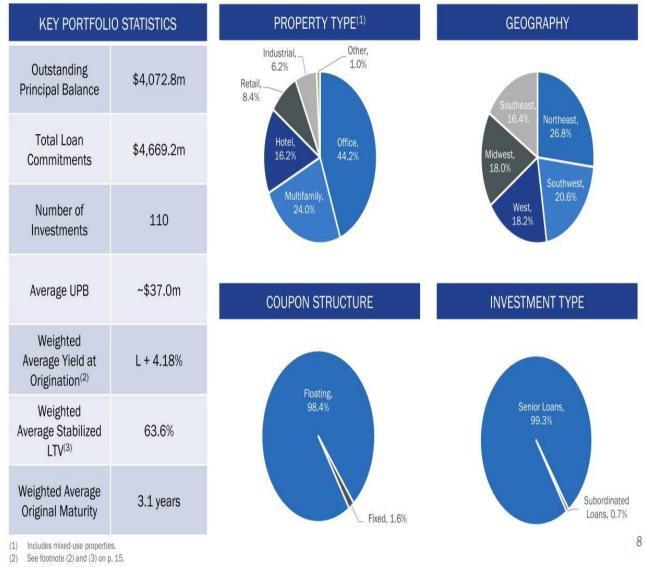
(2) Data based on principal balance of investments.

(3) Portfolio principal balance as of 12/31/2015, 12/31/2016, 12/31/2017, 12/31/2018, 12/31/2019, and 9/30/2020.

Investment Portfolio as of September 30, 2020



 High quality, well-diversified portfolio comprised of 99% senior first mortgage loans with a weighted average stabilized LTV at origination of 63.6%.⁽³⁾



(3) See footnote (5) on p. 15.

Diversified Capital Sources



WELL-DIVERSIFIED CAPITALIZATION PROFILE WITH MODERATE LEVERAGE

REPURCHASE FACILITIES	 Outstanding borrowings of \$1.9 billion across 5 large institutional lenders. Weighted average advance rate of 72.3%. 	4.0x
CRE CLOS ⁽¹⁾	 \$928.6 million of fully term-matched, non- recourse and non-mark-to-market financing. 	3.0x 2.0x
CONVERTIBLE SENIOR NOTES ⁽¹⁾	 \$143.8 million due December 2022. \$131.6 million due October 2023. 	1.0x
ASSET-SPECIFIC FINANCING	 \$150 million non-mark-to-market financing facility; \$123 million outstanding balance. 	Senior Term
SENIOR TERM LOAN FACILITIES ⁽²⁾	 \$225 million senior term loan facilities due in 2025; option to borrow an additional \$75 million through September 2021. 	Facilitie Convertible Notes
STOCKHOLDERS' EQUITY	 Over \$930 million of equity capital. 	



LEVERAGE

(1) Outstanding principal balance excluding deferred debt issuance costs.

(2) Includes an option to draw up to an additional \$75 million of proceeds on a delayed draw basis under the secured term loan credit agreement during the sixth-month period after September 25, 2020, which period may be extended for an additional six months upon payment of an extension fee. Please note \$225 million is outstanding principal balance excluding deferred debt issuance costs.

(3) Defined as recourse debt, less cash, divided by total equity.

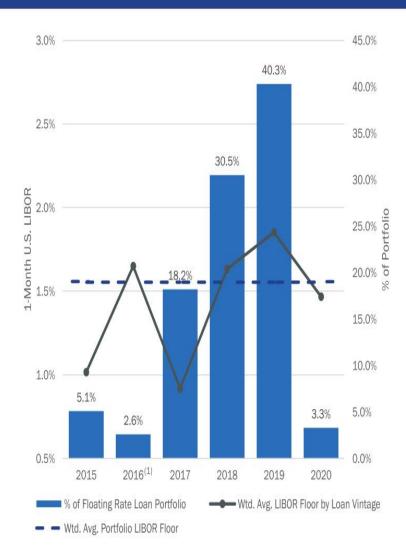
(4) Defined as total borrowings, less cash, divided by total equity.

(5) Outstanding balance as of 9/30/2020.

Investment Portfolio LIBOR Floors



WEIGHTED AVERAGE LIBOR FLOOR BY LOAN VINTAGE



(1) Reflects changes to LIBOR floors arising from loan modifications in prior periods.

Third Quarter 2020 Earnings Summary



SUMMARY INCOME STATEMENT (\$ IN MILLIONS, EXCEPT PER SHARE DATA)			
Net Interest Income	\$33.8		
Realized (loss) on sale of loans held- for-sale	\$(10.0)		
Provision for Credit Losses	\$5.3		
Other Income	\$0.6		
Operating Expenses	\$(54.4)		
GAAP Net Loss	\$(24.7)		
Wtd. Avg. Basic Common Shares	55, 205,082		
Net Income Loss Per Basic Share	\$(0.45)		
Dividend Per Share	\$0.20		

(\$ IN MILLIONS, EXCEPT PER SHARE DATA) GAAP Net Loss \$(24.7) Adjustments: Provision for Credit Losses \$(5.3) \$1.3 Non-Cash Equity Compensation **Restructuring Charges** \$43.7 \$15.0 **Core Earnings** Wtd. Avg. Basic Common Shares 55,205,082 Core Earnings Per Basic Share \$0.27

GAAP NET LOSS TO CORE EARNINGS RECONCILIATION⁽¹⁾

(1) We use Core Earnings to evaluate our performance excluding the effects of certain transactions and GAAP adjustments we believe are not necessarily indicative of our current loan activity and operations. Core Earnings is a measure that is not prepared in accordance with GAAP. For reporting purposes, we define Core Earnings as net income (loss) attributable to our stockholders computed in accordance with GAAP, excluding (i) non-cash equity compensation expense, (ii) depreciation and amortization, (iii) any unrealized gains (losses) or other similar non-cash items that are included in net income for the applicable reporting period (regardless of whether such items are included in other comprehensive income or loss or in net income for such period) and (iv) certain non-cash items and one-time expenses. Core Earnings may also be adjusted from time to time for reporting purposes to exclude one-time events pursuant to changes in GAAP and certain other material non-cash items and one-time expense items approved by a majority of our independent directors. The exclusion of depreciation from the calculation of fore Earnings on a supplemental basis to our net income (loss) and cash flow from operating activities as determined in accordance with GAAP is helpful to stockholders in assessing the overall performance of our business. Although our management agreement requires us to calculate the incentive and base management fees due to our manager using Core Earnings before our incentive fee expense, we report Core Earnings after our incentive fee expense because we believe the latter is a more meaningful presentation of the economic performance of our our one stock.

Financing & Liquidity as of September 30, 2020

SUMMARY BALANCE SHEET (\$ IN MILLIONS, EXCEPT PER SHARE DATA)		FINANCING SUMMARY (\$ IN MILLIONS)							
Cash	\$353.7		Total Capacity	Outstanding Balance	Wtd. Avg Coupon ⁽⁴⁾				
Investment Portfolio, net	\$3,978.9	Repurchase Agreements ⁽¹⁾	\$2,354.1 ⁽²⁾	\$1,850.8	L+2.12%				
Repurchase Agreements	\$1,850.8	Securitized (CLO) Debt		\$928.6	L+1.64%				
Securitized (CLO) Debt	\$928.6	Senior Term Loan Facilities ⁽³⁾	\$300.0	\$205.6	8.00%				
Senior Term Loan Facilities ⁽⁵⁾	\$205.6	Asset-Specific Financing	\$150.0	\$123.1	L+1.78%				
Asset-Specific Financing	\$123.1	Convertible Debt		\$270.8	5.98%				
Convertible Debt	\$270.8	Total Borrowings		\$3,378.9					
Stockholders' Equity	\$934.5	Stockholders' Equity		\$934.5					
Common Stock Outstanding	55,205,082	Total Leverage ⁽⁶⁾		3.2x					
Book Value Per Common Share	\$16.93	Recourse Leverage ⁽⁷⁾		2.2x					

(1) Includes all loan repurchase agreements.

(2) Includes option to be exercised at the company's discretion, subject to customary terms and conditions, to increase the maximum facility amount of the Wells Fargo facility from \$275 million to up to \$350 million.

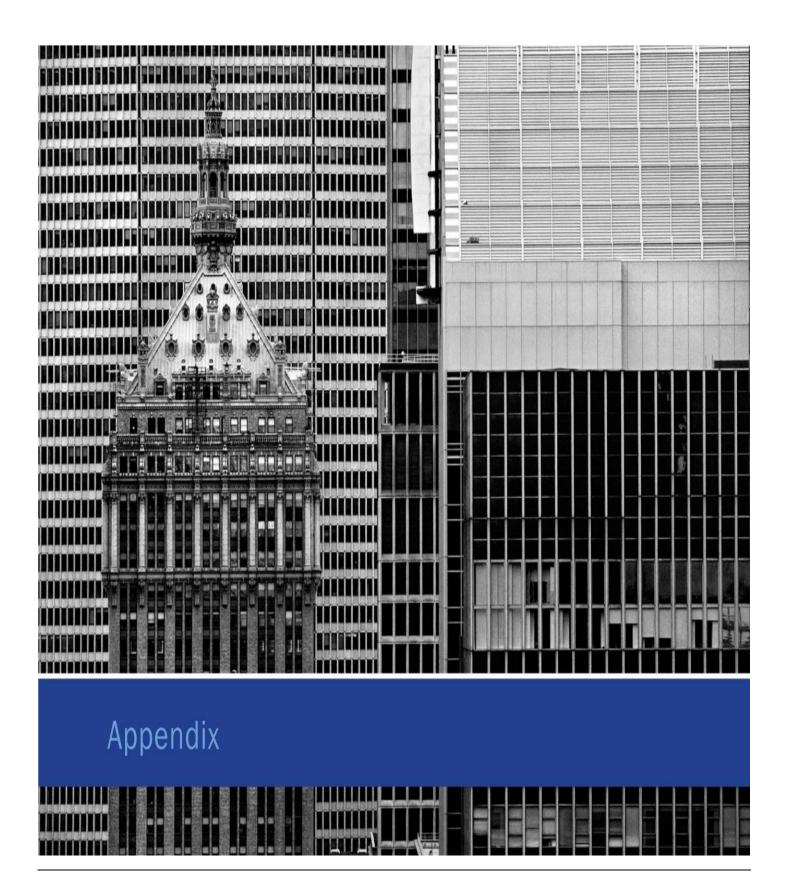
(3) Includes an option to draw up to an additional \$75 million of proceeds on a delayed draw basis under the secured term loan credit agreement during the sixth-month period after September 25, 2020, which period may be extended for an additional six months upon payment of an extension fee.

Does not include fees and other transaction related expenses.

(5) Net outstanding balance after deduction of transaction related expenses and warrants.

(6) Defined as total borrowings, less cash, divided by total equity.

(7) Defined as recourse debt, less cash, divided by total equity.



Summary of Investment Portfolio



(\$ in millions)	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon ⁽¹⁾	All-in Yield at Origination ⁽²⁾	Original Maturity (Years)	Initial LTV ⁽⁴⁾	Stabilized LTV ⁽⁵⁾
Senior Loans	\$4,642.3	\$4,045.9	\$3,953.7	L + 3.50%	L + 4.16%	3.1	66.1%	63.7%
Subordinated Loans	26.9	26.9		L + 9.50%	L + 9.84%	8.2	55.8%	49.8%
Total Weighted/Average	\$4,669.2	\$4,072.8	\$3,978.9		L + 4.18% ⁽³⁾	3.1	66.0%	63.6%

(1) See footnote (1) on p. 15.

(2) See footnote (2) on p. 15.

(3) See footnote (3) on p. 15.

(4) See footnote (4) on p. 15.

(5) See footnote (5) on p. 15.



Investment Portfolio Detail

(\$ in millions)	Туре	Origination Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon ⁽¹⁾	All-in Yield at Origination ⁽²⁾	Original Maturity (Years)	State	Property Type	Initial LTV ⁽⁴⁾	Stabilized LTV ⁽⁵⁾
Asset 1	Senior	07/18	\$127.4	\$110.8	\$108.1	L+3.34%	L + 4.27%	2.0	CA	Retail	50.7%	55.9%
Asset 2	Senior	12/15	120.4	120.4	117.8	L + 3.65%	L+4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Asset 3	Senior	10/19	120.0	88.8	86.7	L+3.24%	L + 3.86%	3.0	CA	Office	63.9%	61.1%
Asset 4	Senior	12/19	101.6	84.2	82.7	L + 2.75%	L + 3.23%	3.0	IL	Multifamily	76.5%	73.0%
Asset 5	Senior	08/19	100.3	85.1	83.9	L + 2.80%	L+3.26%	3.0	MN	Office	73.1%	71.2%
Asset 6	Senior	07/19	94.0	72.6	70.9	L + 3.69%	L + 4.32%	3.0	IL	Office	70.0%	64.4%
Asset 7	Senior	06/19	92.7	70.6	68.1	L + 3.45%	L + 3.88%	3.0	TX	Hotel	56.1%	48.1%
Asset 8	Senior	12/18	92.0	59.7	58.9	L + 3.75%	L + 5.21%	3.0	NY	Mixed-Use	26.2%	47.6%
Asset 9	Senior	10/19	87.8	66.2	64.5	L + 2.55%	L + 3.05%	3.0	TN	Office	70.2%	74.2%
Asset 10	Senior	05/17	86.8	82.6	82.0	L + 3.50%	L + 4.82%	4.0	MA	Office	71.3%	71.5%
Asset 11	Senior	01/20	81.9	50.5	49.6	L + 3.25%	L + 3.93%	3.0	CO	Industrial	47.2%	47.5%
Asset 12	Senior	06/19	80.8	80.3	79.4	L + 2.69%	L + 3.05%	3.0	ΤX	Mixed-Use	71.7%	72.2%
Asset 13	Senior	09/19	75.6	70.4	69.7	L + 3.07%	L + 3.58%	3.0	NY	Multifamily	62.7%	67.1%
Asset 14	Senior	10/19	75.4	75.4	71.2	L + 3.36%	L+3.73%	3.0	FL	Mixed-Use	67.7%	62.9%
Asset 15	Senior	10/17	74.8	53.9	52.4	L + 4.07%	L+4.47%	4.0	DC	Office	67.0%	66.0%
Assets 16-110	Various	Various	3,257.7	2,901.3	2,833.0	L+3.61%	L+4.28%	3.2	Various	Various	67.1%	63.7%
Total/Weighted	Average		\$4,669.2	\$4,072.8	\$3,978.9	L+3.51%	L + 4.18% ⁽³⁾	3.1			66.0%	63.6%

(1) Cash coupon does not include origination or exit fees.

(2) Provided for illustrative purposes only. Calculations of all-in yield at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications.

(3) Calculations of all-in weighted average yield at origination exclude fixed rate loans.

(4) Initial loan-to-value ratio (LTV) is calculated as the initial loan amount (plus any financing that is pari passu with or senior to such loan) divided by the as is appraised value (as determined in conformance with USPAP) as of the date the loan was originated set forth in the original appraisal.

(5) Stabilized LTV is calculated as the fully funded loan amount (plus any financing that is pari passu with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected retenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

Average Balances and Yields/Cost of Funds



	Quarte	er Ended September 30, 202	0
(\$ in thousands)	Average Balance ⁽¹⁾	Interest Income/Expense	Net Yield/Cost of Funds
Interest-earning assets			
Loans held-for-investment			
Senior loans	\$4,115,011	\$56,903	5.5
Subordinated loans	27,025	654	9.7
Available-for-sale securities	6,538	119	7.3
Held-to-maturity securities	5,990	113	7.5
Other		57	
Total interest income/net asset yield	\$4,154,564	\$57,846	5.6
nterest-bearing liabilities			
Borrowings collateralized by:			
Loans held-for-investment			
Senior loans	\$2,969,044	\$19,189	2.6
Subordinated loans	8,600	70	3.3
Available-for-sale securities	4,334	43	4.0
Held-to-maturity securities	3,030	38	5.0
Other unsecured:			
Senior Term Loan Facilities	6,706	145	8.6
Convertible senior notes	270,709	4,529	6.7
Total interest expense/cost of funds	\$3,262,423	\$24,014	2.9
Net interest income/spread		\$33,832	2.7

Condensed Balance Sheets



GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)	Se	eptember 30, 2020	De	cember 31, 2019
ASSETS		(unaudited)		
Loans held-for-investment	\$	4,052,201	\$	4,226,212
Allowance for credit losses		(73,339)		-
Loans held-for-investment, net		3,978,862		4,226,212
Available-for-sale securities, at fair value		-		12,830
Held-to-maturity securities		<u></u>		18,076
Cash and cash equivalents		353,679		80,281
Restricted cash		5,326		79,483
Accrued interest receivable		11,933		11,323
Other assets		53,052		32,657
Total Assets	\$	4,402,852	\$	4,460,862
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities				
Repurchase agreements	\$	1.850.845	\$	1,924,021
Securitized debt obligations	Ċ	928.623	T.	1,041,044
Asset-specific financings		123.091		116.465
Revolving credit facilities		-		42.008
Convertible senior notes		270,847		269,634
Senior term loan facilities		205,647		_
Dividends payable		11,065		23,063
Other liabilities		77,272		24,491
Total Liabilities		3,467,390		3,440,726
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 1,000 shares issued and outstanding, respectively		1,000		1,000
Stockholders' Equity				
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 55,205,082 and 54,853,205 shares issued and outstanding, respectively		552		549
Additional paid-in capital		1,057,016		1,048,484
Accumulated other comprehensive (loss) income		-		32
Cumulative earnings		80,014		162,076
Cumulative distributions to stockholders		(203,121)		(192,005
Total Stockholders' Equity		934,462	_	1.019.136
Total Liabilities and Stockholders' Equity	\$	4,402,852	\$	4,460,862

Condensed Statements of Comprehensive Income



GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME		Three Mo				Nine Months Ended			
(in thousands, except share data)	i —	Septer	nber 3(),		Septer	nber	30,	
(in thousands, except share data)		2020		2019		2020		2019	
nterest income:			udited)	1.10.1000			udited)		
oans held-for-investment	\$	56,783	\$	61,796	\$	180,341	\$	176,59	
oans held-for-sale		774		-		895			
vailable-for-sale securities		119		308		646		92	
eld-to-maturity securities		113		530		659		1,80	
ash and cash equivalents		57		810		424		2,22	
Total interest income	1	57,846		63,444	9.4	182,965		181,55	
iterest expense:									
Repurchase agreements		12,791		17,951		46,742		48,46	
Securitized debt obligations		5,431		12,467		21,367		35,88	
Convertible senior notes		4,529		4,503		13,570		13,45	
Asset-specific financing		901		1,119		2,962		1,71	
Revolving credit facilities		217		322		779		1,18	
Senior term loan facilities		145		-		145			
Total Interest Expense		24.014		36,362	_	85,565		100,70	
Net interest income	-	33.832		27.082	_	97.400		80,84	
ther (loss) income:		00,002		21,002		01,400		00,04	
rovision for credit losses		5.300		-		(62,241)			
ealized losses on sales		(10,019)		_		(16,913)			
ee income		595		-		1.117		1,11	
Total other (loss) income		(4,124)			-	(78,037)		1.11	
xpenses:		(4,124)				(10,001)		111	
lanagement fees		3.974		3,801		11.840		11.01	
icentive fees		0,014		0,001		11,040		24	
ervicing expenses		914		1,013		3,025		2,67	
eneral administrative expenses		5,808		4,877		24,421		15,49	
estructuring charges		43.682		4,011		43.682		10,49	
		54,378		9,691	_	43,062		29.42	
Total expenses		(24,670)		17,391	_			52,53	
Loss) income before income taxes		A CONTRACTOR OF				(63,605)		(2004000)	
Benefit from) provision for income taxes		(4)	_	(1) 17,392	_	(15) (63,590)	_	(4	
let (loss) income		(24,666)				1.00000000		52,53	
Dividends on preferred stock	-	25		25	-	75		7	
let (loss) income attributable to common stockholders	\$	(24,691)	\$	17,367	\$	(63,665)	\$	52,46	
lasic (loss) earnings per weighted average common share	\$	(0.45)	\$	0.32	\$	(1.15)	\$	1.0	
Viluted (loss) earnings per weighted average common share	\$	(0.45)	\$	0.32	\$	(1.15)		1.0	
ividends declared per common share	\$	0.20	\$	0.42	\$	0.20	\$	1,2	
Veighted average number of shares of common stock outstanding:	1								
Basic		55,205,082		54,853,205		55,140,163		52,492,32	
Diluted	-	55,205,082		54.853.205	1	55,140,163		52,492,32	
omprehensive (loss) income:			_		-				
et (loss) income attributable to common stockholders	\$	(24,691)	\$	17,367	\$	(63,665)	\$	52,46	
ther comprehensive (loss) income, net of tax:									
Unrealized (loss) gain on available-for-sale securities		-		-	_	-		22	
Other comprehensive (loss) income		-		-		-	1	22	
omprehensive (loss) income	\$	(24,691)	\$	17,367	\$	(63,665)	\$	52,68	

