

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): November 12, 2020

Granite Point Mortgage Trust Inc.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction
of incorporation)

001-38124
(Commission
File Number)

61-1843143
(I.R.S. Employer
Identification No.)

3 Bryant Park, Suite 2400A
New York, NY 10036
(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: **(646) 540-7940**

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class:</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered:</u>
Common Stock, par value \$0.01 per share	GPMT	NYSE

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure.

An investor presentation providing a business overview of Granite Point Mortgage Trust Inc., or the Company, is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed incorporated by reference into any of the Company's reports or filings with the SEC, whether made before or after the date hereof, except as expressly set forth by specific reference in such report or filing. The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed an admission as to the materiality of any information in this Current Report on Form 8-K that is required to be disclosed solely to satisfy the requirements of Regulation FD.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Third Quarter Investor Presentation.
104	Cover Page Interactive Data File, formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GRANITE POINT MORTGAGE TRUST INC.

By: /s/ MICHAEL J. KARBER
Michael J. Karber
General Counsel and Secretary

Date: November 12, 2020



GRANITE POINT

MORTGAGE TRUST

A Pine River Capital Managed Company

Investor Presentation | Third Quarter 2020

Safe Harbor Statement



This presentation contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as “anticipate,” “estimate,” “will,” “should,” “expect,” “target,” “believe,” “intend,” “seek,” “plan,” “goals,” “future,” “likely,” “may” and similar expressions or their negative forms, or by references to strategy, plans or intentions. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical fact or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular due to the uncertainties created by the COVID-19 pandemic, including its impact of COVID-19 on our business, financial performance and operating results. Our expectations, beliefs and estimates are expressed in good faith and we believe there is a reasonable basis for them. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2019 and any subsequent Form 10-Q and Form 8-K filings made with the SEC, under the caption “Risk Factors.” These risks may also be further heightened by the continued impact of the COVID-19 pandemic. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

This presentation is for informational purposes only and shall not constitute, or form a part of, an offer to sell or buy or the solicitation of an offer to sell or the solicitation of an offer to buy any securities.

Company Overview⁽¹⁾



- A commercial real estate finance company established in early 2015, initially part of Two Harbors Investment Corp. (NYSE: TWO), spun out in June 2017 with a concurrent IPO
- Senior CRE leadership team with decades of lending experience across economic, credit and interest rate cycles
- Investment strategy focused on direct origination of floating-rate, senior commercial real estate loans secured by institutional-quality, transitional properties
- \$4.7 billion⁽²⁾ nationwide investment portfolio well-diversified across markets and property types
- Conservatively managed balance sheet with moderate leverage, a well-balanced financing profile and over \$930 million of equity capital
- Member of the S&P 600 Small Cap index
- Currently externally managed by Pine River Capital Management L.P., a diversified alternative asset manager⁽³⁾



(1) Except as otherwise indicated in this presentation, reported data is as of, or for the period ended, September 30, 2020.

(2) Includes maximum loan commitments. Outstanding principal balance of \$4.1 billion.

(3) On October 12, 2020, we entered into a definitive agreement with our external manager to internalize our management function, to be effective December 31, 2020.

Granite Point Investment Highlights



EXPERIENCED AND CYCLE-TESTED SENIOR CRE TEAM	<ul style="list-style-type: none">▪ Each senior CRE team member has over 20 years of experience in the commercial real estate debt markets. Includes extensive background in investment management and structured finance▪ Broad and long-standing direct relationships within the commercial real estate lending industry
ATTRACTIVE AND SUSTAINABLE MARKET OPPORTUNITY	<ul style="list-style-type: none">▪ The U.S. CRE lending markets continue to offer an enduring opportunity for specialty finance companies, who's role is anticipated to expand over time▪ Senior floating rate loans remain an attractive value proposition
DIFFERENTIATED DIRECT ORIGINATION PLATFORM	<ul style="list-style-type: none">▪ Nationwide lending program targeting income-producing, institutional-quality properties and high quality, experienced sponsors across the top 25 and, generally, up to the top 50 MSAs▪ Approximately 42% of the investment portfolio is located in the top 5 MSAs▪ Fundamental, value-driven investing, combined with credit intensive underwriting and focus on cash flow, as key underwriting criteria
HIGH CREDIT QUALITY INVESTMENT PORTFOLIO	<ul style="list-style-type: none">▪ Portfolio with total loan commitments of \$4.7 billion, a weighted average stabilized LTV of 63.6%⁽¹⁾ and weighted average all-in yield at origination of LIBOR + 4.18%⁽²⁾▪ Well-diversified across property types, geographies and sponsors with 99% invested in senior loans▪ Attractive cash flow profile
DIVERSIFIED FINANCING PROFILE	<ul style="list-style-type: none">▪ Moderate level of balance sheet leverage and a well-diversified financing mix including CLO securitizations, senior secured credit facilities and senior unsecured convertible notes▪ Emphasis on term-matched, non-recourse and non-mark-to-market types of financing such as CLO securitizations and certain types of credit facilities

(1) See footnote (5) on p. 29.

(2) See footnotes (2) and (3) on p. 29.

Company Update



- On October 10, 2020, entered into an Internalization Agreement with our manager pursuant to which we will internalize our management function effective as of December 31, 2020

PORTFOLIO CREDIT QUALITY

- Defensively positioned portfolio comprised of 99% senior first mortgage loans with no exposure to securities; weighted average initial LTV of 66.3%⁽¹⁾ means sponsors have significant equity in their properties
- No loan impairments or non-accruals as of September 30, 2020
- Strong collections of debt service in Q3 and October with over 99% of borrowers making their payments in accordance with loan agreements⁽²⁾
- Active and constructive dialogue with borrowers who own properties impacted by the COVID-19 pandemic, providing short-term relief so they can sustain their business through temporary disruptions

FINANCING

- Substantially enhanced liquidity and financial flexibility through the \$300 million strategic financing commitment in the form of five-year term loan facilities with an initial draw of \$225 million⁽³⁾
- Ongoing proactive and constructive dialogue with our lenders regarding creating greater balance sheet stability and flexibility through potential additional margin call holidays and other arrangements
- Facilities are generally term-matched, with most having no capital markets mark-to-market conditions
- De-levered 100% of hotel, and almost all retail, loans financed with repurchase facilities
- No corporate debt maturity before December 2022

LIQUIDITY

- Current liquidity of approximately \$325 million⁽⁴⁾; option to borrow an additional \$75 million in proceeds under the term loan facilities through September 2021
- Through November 9, 2020, funded approximately \$18.1 million of commitments on the existing loan portfolio; no new loan commitments
- In Q4 realized approximately \$158.2 million of loan repayments through November 9, 2020

(1) See footnote (4) on p. 29.

(2) Includes loan modifications.

(3) Gross proceeds before deduction of transaction-related expenses.

(4) As of November 6, 2020.



Commercial Real Estate Market Overview

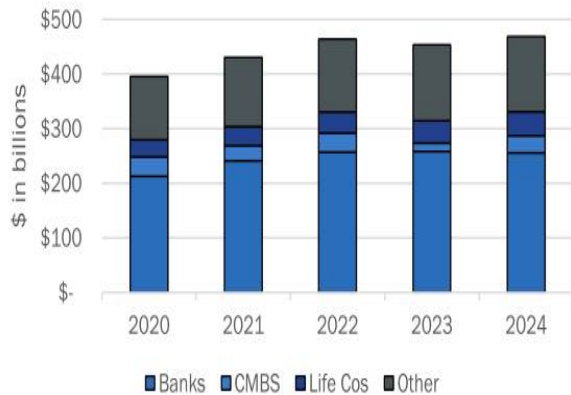


Market Environment

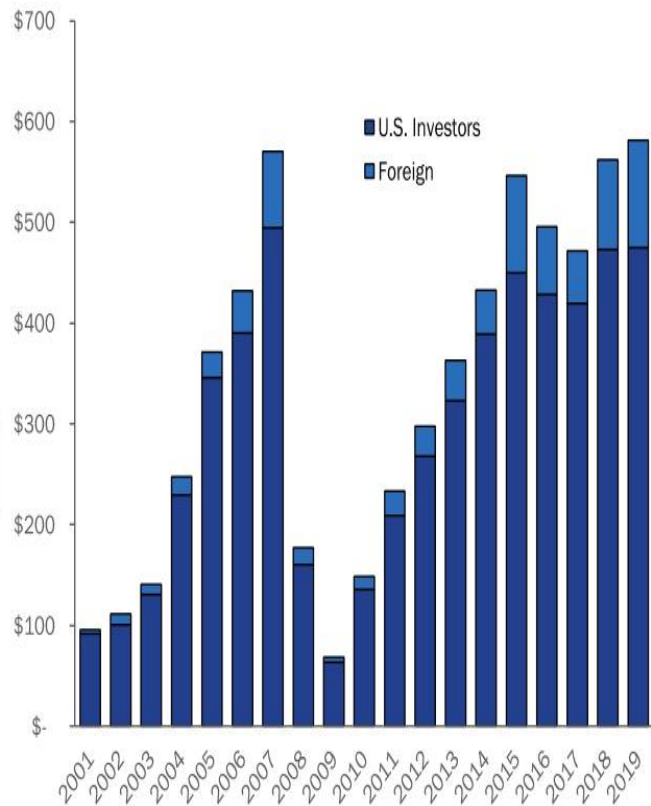


PORTFOLIO TURNOVER AND PROPERTY SALES GENERATE HIGH DEMAND FOR LOANS

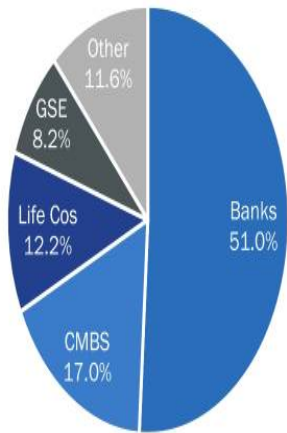
Over \$2.0 trillion of loans maturing over the next 5 years⁽¹⁾



Sale transaction volume rebounded strongly following the global economic crisis⁽²⁾



HOLDERS OF CRE DEBT⁽³⁾



(1) Source: MS, Trepp LLC and Federal Reserve Bank, dated as of June 30, 2020.
 (2) Source: Real Capital Analytics. Data from December 31, 2001 to December 31, 2019.
 (3) Source: Federal Reserve Bank, Second Quarter 2020 Flow of Funds.



Investment Strategy and Origination Platform



Investment Philosophy



OUR TEAM HAS DEVELOPED A SUCCESSFUL INVESTMENT PHILOSOPHY THAT HAS BEEN TESTED THROUGH SEVERAL ECONOMIC, INTEREST RATE AND REAL ESTATE CYCLES

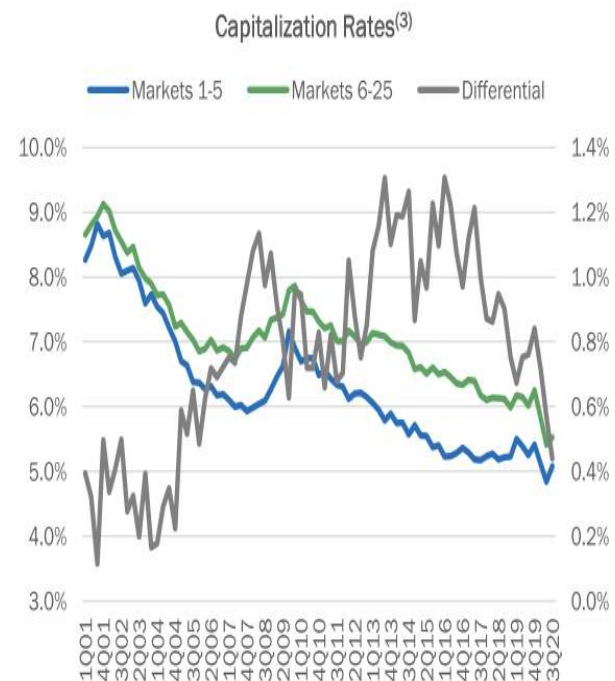
- Long-term, fundamental, value-driven investing philosophy; focus on relative value
- Emphasize selectivity and diversification
- Prioritize income-producing, institutional-quality properties and experienced owners/sponsors
- Cash flow is a key underwriting metric
- Intensive diligence with a focus on bottom-up underwriting of property fundamentals
- Avoid “sector bets” and “momentum investments”
- The property is our collateral; the loan is our investment

Investing in Primary & Secondary Markets⁽¹⁾



PRIMARY AND SECONDARY MARKETS CONTINUE TO OFFER ATTRACTIVE INVESTMENT CHARACTERISTICS ALIGNED WITH OUR INVESTMENT THESIS

- We target the top 25 and, generally, up to the top 50 MSAs, searching for value nationwide
- We actively participate in the top 5 markets, which are large and more liquid
- The next tier of MSAs also offers compelling investment opportunities
- Sponsorship, business plan and loan terms all matter as much as geographical market



(1) As used in this presentation, primary markets are the top 5 MSAs and secondary markets are MSAs 6 and above.

(2) Source: Real Capital Analytics. Data from 2001 through December 31, 2019.

(3) Source: Real Capital Analytics. Data from the first quarter of 2001 through September 30, 2020.

Investment Strategy Overview



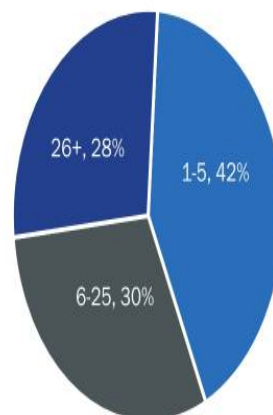
INVESTMENT STRATEGY

- Focus on generating stable and attractive earnings while maintaining a conservative risk profile
- Direct origination of senior loans funding:
 - Property acquisitions
 - Refinancings
 - Recapitalizations / restructurings
 - Repositioning and renovation
- Asset-by-asset portfolio construction focused on:
 - Relative value across property types and markets stressing geographic diversity
 - Relative value within the capital structure
 - Comprehensive, “bottom-up” underwriting of property and local market fundamentals

PRIMARY VS SECONDARY MARKETS

- Active lender in both the primary and secondary markets

PORTFOLIO BY MSA⁽¹⁾



(1) As defined by the U.S. Census Bureau.

Target Investments



PRIMARY TARGET INVESTMENTS

- Floating rate senior loans secured by income-producing U.S. commercial real estate
- Loans of \$25 million to \$150 million (averaging \$35-40 million)
- Institutional-quality properties located in the primary and secondary markets
- Secured by major property types (office, apartment, industrial, retail, hospitality)
- High quality, experienced sponsors with transitional business plans that may include capital improvements and / or lease-up
- Stabilized LTVs⁽¹⁾ generally ranging from 55% to 70%
- Loan yields generally ranging from LIBOR + 3.0% to 4.0%

SECONDARY TARGET INVESTMENTS

- Subordinated interests (or B-notes), mezzanine loans, debt-like preferred equity and real estate-related securities secured by comparable properties with similar business plans

(1) See footnote (5) on p. 29.

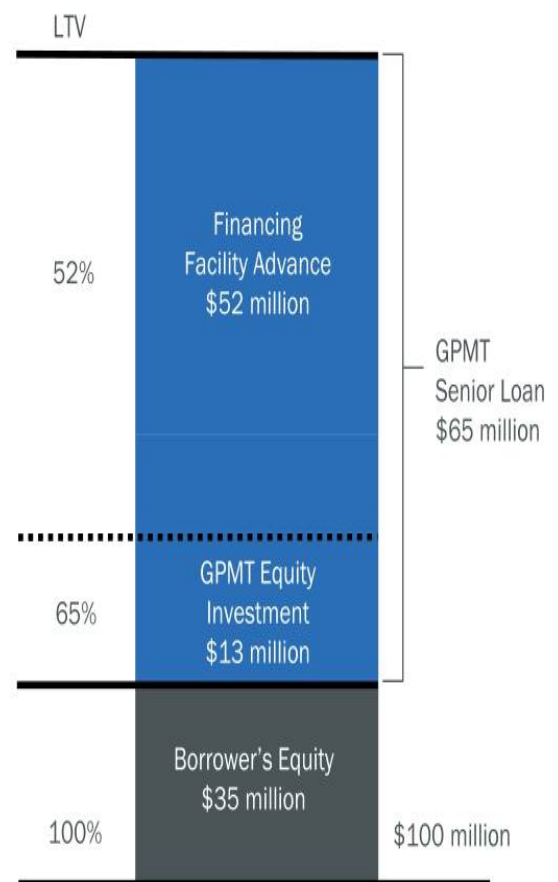
Investment Strategy Targeting Senior Loans



SENIOR FLOATING RATE LOANS PROVIDE EXPOSURE TO COMMERCIAL REAL ESTATE SECTOR THROUGH A DE-RISKED POSITION WITHIN A PROPERTY'S CAPITAL STRUCTURE

- Our senior loans are senior to our borrower's significant equity investment
- The borrower's equity investment usually provides a cushion of 25-35% of property value
- Our focus on direct originations and intensive credit underwriting allows us to craft loan structural features designed to protect our downside
- Income generated by the property provides cash flow coverage to our loan investments

ILLUSTRATIVE PROPERTY CAPITAL STRUCTURE



Origination Platform Overview



OUR ORIGINATION APPROACH PRODUCES A LARGE UNIVERSE OF OPPORTUNITIES FROM WHICH WE CAN SELECT THE MOST ATTRACTIVE INVESTMENTS FOR OUR PORTFOLIO

RELATIONSHIPS

- Extensive and longstanding direct relationships with a wide array of private equity firms, funds, REITs and national, regional and local private owner/operators, brokers and co-lenders

PROCESS

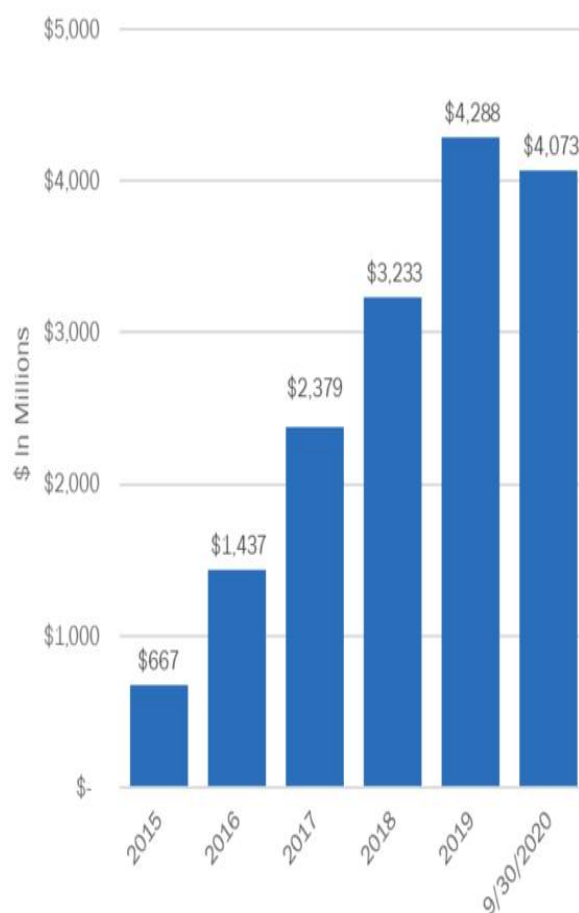
- A highly-disciplined sourcing, screening and underwriting process

RESULTS

- Our team's reputation as a reliable counterparty has contributed to multiple investment opportunities with repeat borrowers

We believe that credibility, reliability and reputation drive repeat business and fuel our success as an originator

PORTFOLIO SINCE INCEPTION⁽¹⁾



(1) Portfolio principal balance as of December 31, 2015, December 31, 2016, December 31, 2017, December 31, 2018, December 31, 2019, and September 30, 2020.

Credit Culture Based on Key Principles



OUR CREDIT CULTURE HAS BEEN DEVELOPED AND NURTURED OVER OUR SENIOR CRE TEAM'S LONG TENURE IN COMMERCIAL REAL ESTATE DEBT MARKETS



- Portfolio construction on a loan-by-loan basis with each investment standing on its own merits and adhering to our overall credit culture
- Significant amount of resources are committed upfront to ensure comprehensive underwriting and structuring
- Team originating a loan remains responsible for monitoring and managing that investment until capital is repaid



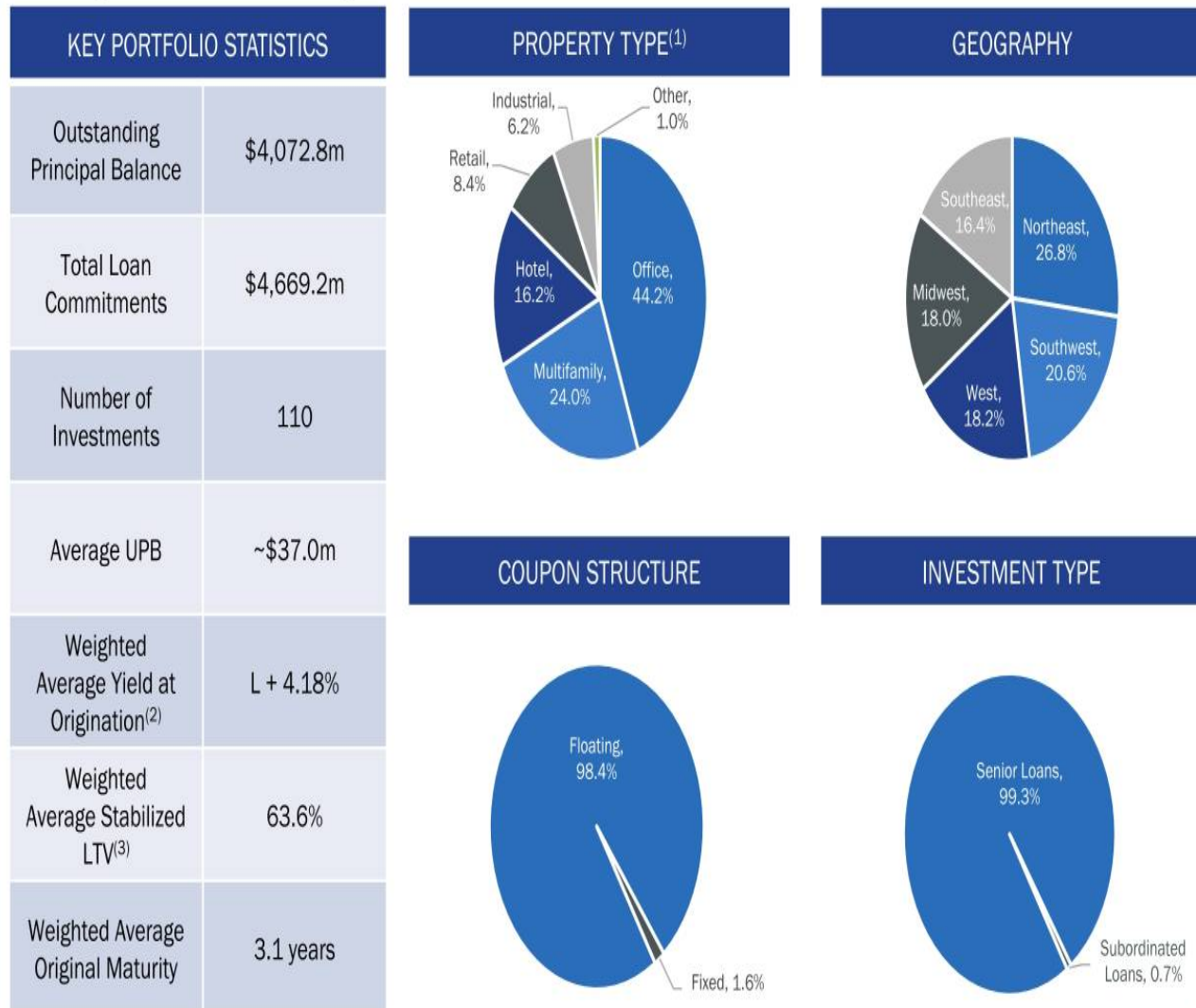
Portfolio Overview



Investment Portfolio as of September 30, 2020



- High quality, well-diversified portfolio comprised of 99% senior first mortgage loans with a weighted average stabilized LTV at origination of 63.6%⁽³⁾

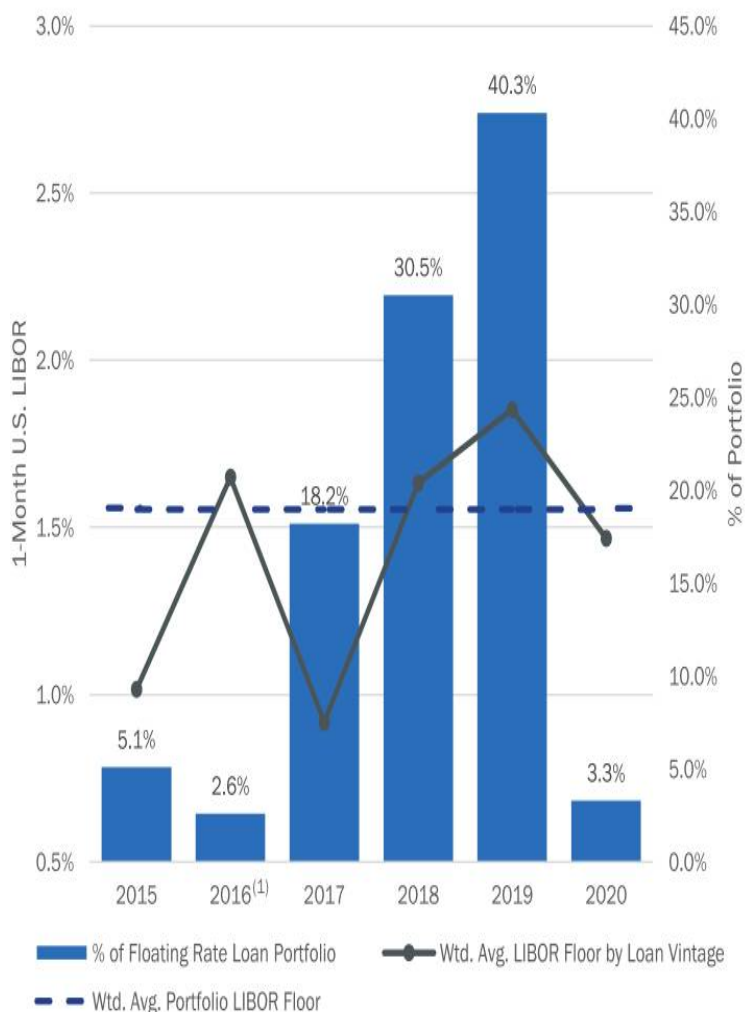


(1) Includes mixed-use properties.
 (2) See footnote (2) and (3) on p. 29.
 (3) See footnote (5) on p. 29.

Investment Portfolio LIBOR Floors



WEIGHTED AVERAGE LIBOR FLOOR BY LOAN VINTAGE



(1) Reflects changes to LIBOR floors arising from loan modifications in prior periods.

Case Studies⁽¹⁾



- \$102 million floating rate, first mortgage loan secured by a 918-unit garden style apartment building in Des Plaines, IL
- Well-located in the Chicago submarket, north of O'Hare airport, in an infill location
- Sponsor is a top-tier multifamily owner/operator



- \$52 million floating rate, first mortgage loan secured by a 138,914 SF industrial property in The Bronx, NY
- Well-located last mile industrial asset, suited for cold storage
- Acquisition transaction sourced through an existing GPMT relationship



- \$28 million floating rate, first mortgage loan secured by a 121,386 SF Class B+ office building in Glendale, CA
- Well located, institutional quality asset in strong office market
- Sponsor is a global private equity firm and a repeat borrower of GPMT

(1) For illustrative purposes only.



Financial Highlights



Third Quarter 2020 Highlights



FINANCIAL SUMMARY	<ul style="list-style-type: none">GAAP net loss of (\$24.7) million, or (\$0.45) per basic share, inclusive of (\$43.7) million, or (\$0.79) per basic share, of one-time restructuring charges related to the internalization process⁽¹⁾Core Earnings⁽²⁾ of \$15.0 million, or \$0.27 per basic share, excluding the one-time restructuring chargesBook value of \$16.93 per common share, inclusive of (\$1.47) per common share related to the allowance for credit losses; declared a dividend of \$0.20 per common share
PORTFOLIO ACTIVITY	<ul style="list-style-type: none">Realized prepayments and principal amortization of \$209.2 million in UPB, including two CRE securities positions, totaling \$24.5 million, that were repaid at parSold 6 loans with an aggregate principal amount of approximately \$191.4 million resulting in approximately \$10.0 million realized loss on saleFunded \$54.5 million of existing loan commitments
PORTFOLIO OVERVIEW	<ul style="list-style-type: none">Principal balance of \$4.1 billion and \$4.7 billion in total commitments99% senior first mortgage loans and over 98% floating rate; no exposure to securitiesWeighted average stabilized LTV of 63.6%⁽³⁾ and weighted average yield at origination of LIBOR + 4.18%⁽⁴⁾Office, multifamily and industrial assets represent over 74% of the investment portfolio
LIQUIDITY & CAPITALIZATION	<ul style="list-style-type: none">Ended Q3 with over \$353 million in cash on handOver \$1.5 billion of borrowings is non-mark-to-market, including two CLOs, an asset-specific financing facility, senior secured term loan facilities and senior unsecured convertible bondsClosed a strategic financing commitment of up to \$300 million, in the form of five-year senior term loan facilities and 6.066 million warrants to purchase GPMT common stock⁽⁵⁾Arranged a short-term \$54.1 million increase in borrowings on the J.P Morgan financing facility

(1) On October 10, 2020, we entered into an internalization agreement with our manager, pursuant to which we will internalize our management function, effective as of 11:59 p.m. on December 31, 2020.

(2) Core Earnings is a non-GAAP measure. See slide 11 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

(3) See footnote (5) on p. 29.

(4) See footnote (2) and (3) on p. 29.

(5) 1.516 million warrants are subject to vesting depending on future draws of the term loan facilities pursuant to the term of the facilities.

Third Quarter 2020 Earnings Summary



SUMMARY INCOME STATEMENT (\$ IN MILLIONS, EXCEPT PER SHARE DATA)	
Net Interest Income	\$33.8
Realized (loss) on sale of loans held-for-sale	\$(10.0)
Provision for Credit Losses	\$5.3
Other Income	\$0.6
Operating Expenses	\$(54.4)
GAAP Net Loss	\$(24.7)
Wtd. Avg. Basic Common Shares	55,205,082
Net Income Loss Per Basic Share	\$(0.45)
Dividend Per Share	\$0.20

GAAP NET LOSS TO CORE EARNINGS RECONCILIATION ⁽¹⁾ (\$ IN MILLIONS, EXCEPT PER SHARE DATA)	
GAAP Net Loss	\$(24.7)
<u>Adjustments:</u>	
Provision for Credit Losses	\$(5.3)
Non-Cash Equity Compensation	\$1.3
Restructuring Charges	\$43.7
Core Earnings	\$15.0
Wtd. Avg. Basic Common Shares	55,205,082
Core Earnings Per Basic Share	\$0.27

(1) We use Core Earnings to evaluate our performance excluding the effects of certain transactions and GAAP adjustments we believe are not necessarily indicative of our current loan activity and operations. Core Earnings is a measure that is not prepared in accordance with GAAP. For reporting purposes, we define Core Earnings as net income (loss) attributable to our stockholders computed in accordance with GAAP, excluding (i) non-cash equity compensation expense, (ii) depreciation and amortization, (iii) any unrealized gains (losses) or other similar non-cash items that are included in net income for the applicable reporting period (regardless of whether such items are included in other comprehensive income or loss or in net income for such period) and (iv) certain non-cash items and one-time expenses. Core Earnings may also be adjusted from time to time for reporting purposes to exclude one-time events pursuant to changes in GAAP and certain other material non-cash income or expense items approved by a majority of our independent directors. The exclusion of depreciation and amortization from the calculation of Core Earnings only applies to debt investments related to real estate to the extent we foreclose upon the property or properties underlying such debt investments. We believe providing Core Earnings on a supplemental basis to our net income (loss) and cash flow from operating activities as determined in accordance with GAAP is helpful to stockholders in assessing the overall performance of our business. Although our management agreement requires us to calculate the incentive and base management fees due to our manager using Core Earnings before our incentive fee expense, we report Core Earnings after our incentive fee expense because we believe the latter is a more meaningful presentation of the economic performance of our common stock.

Financing & Liquidity as of September 30, 2020



SUMMARY BALANCE SHEET (\$ IN MILLIONS, EXCEPT PER SHARE DATA)	
Cash	\$353.7
Investment Portfolio, net	\$3,978.9
Repurchase Agreements	\$1,850.8
Securitized (CLO) Debt	\$928.6
Senior Term Loan Facilities ⁽⁵⁾	\$205.6
Asset-Specific Financing	\$123.1
Convertible Debt	\$270.8
Stockholders' Equity	\$934.5
Common Stock Outstanding	55,205,082
Book Value Per Common Share	\$16.93

FINANCING SUMMARY (\$ IN MILLIONS)			
	Total Capacity	Outstanding Balance	Wtd. Avg Coupon ⁽⁴⁾
Repurchase Agreements ⁽¹⁾	\$2,354.1 ⁽²⁾	\$1,850.8	L+2.12%
Securitized (CLO) Debt		\$928.6	L+1.64%
Senior Term Loan Facilities ⁽³⁾	\$300.0	\$205.6	8.00%
Asset-Specific Financing	\$150.0	\$123.1	L+1.78%
Convertible Debt		\$270.8	5.98%
Total Borrowings		\$3,378.9	
Stockholders' Equity		\$934.5	
Total Leverage⁽⁶⁾		3.2x	
Recourse Leverage⁽⁷⁾		2.2x	

(1) Includes all loan repurchase agreements.

(2) Includes option to be exercised at the company's discretion, subject to customary terms and conditions, to increase the maximum facility amount of the Wells Fargo facility from \$275 million to up to \$350 million.

(3) Includes an option to draw up to an additional \$75 million of proceeds on a delayed draw basis under the secured term loan credit agreement during the sixth-month period after September 25, 2020, which period may be extended for an additional six months upon payment of an extension fee.

(4) Does not include fees and other transaction related expenses.

(5) Net outstanding balance after deduction of transaction related expenses and warrants.

(6) Defined as total borrowings, less cash, divided by total equity.

(7) Defined as recourse debt, less cash, divided by total equity.

Summary of Investment Portfolio



(\$ in millions)	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon ⁽¹⁾	All-in Yield at Origination ⁽²⁾	Original Maturity (Years)	Initial LTV ⁽⁴⁾	Stabilized LTV ⁽⁵⁾
Senior Loans	\$4,642.3	\$4,045.9	\$3,953.7	L + 3.50%	L + 4.16%	3.1	66.1%	63.7%
Subordinated Loans	26.9	26.9	25.2	L + 9.50%	L + 9.84%	8.2	55.8%	49.8%
Total Weighted/Average	\$4,669.2	\$4,072.8	\$3,978.9	L + 3.51%	L + 4.18%⁽³⁾	3.1	66.0%	63.6%

(1) See footnote (1) on p. 29.

(2) See footnote (2) on p. 29.

(3) See footnote (3) on p. 29.

(4) See footnote (4) on p. 29.

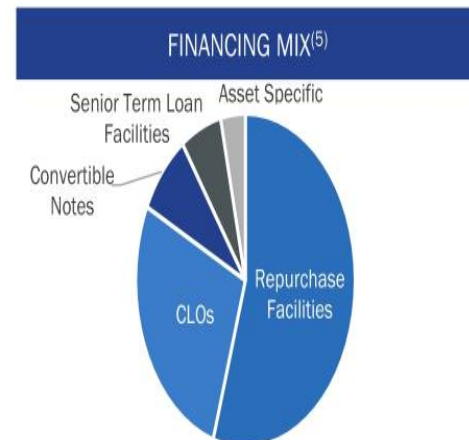
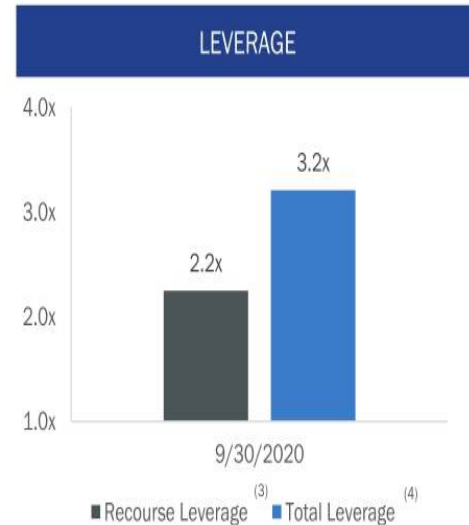
(5) See footnote (5) on p. 29.

Diversified Capital Sources



WELL-DIVERSIFIED CAPITALIZATION PROFILE WITH MODERATE LEVERAGE

REPURCHASE FACILITIES	<ul style="list-style-type: none"> Outstanding borrowings of \$1.9 billion across 5 large institutional lenders Weighted average advance rate of 72.3%
CRE CLOs ⁽¹⁾	<ul style="list-style-type: none"> \$928.6 million of fully term-matched, non-recourse and non-mark-to-market financing
CONVERTIBLE SENIOR NOTES ⁽¹⁾	<ul style="list-style-type: none"> \$143.8 million due December 2022 \$131.6 million due October 2023
ASSET-SPECIFIC FINANCING	<ul style="list-style-type: none"> \$150 million non-mark-to-market financing facility; \$123 million outstanding balance
SENIOR TERM LOAN FACILITIES ⁽²⁾	<ul style="list-style-type: none"> \$225 million senior term loan facilities due in 2025; option to borrow an additional \$75 million through September 2021
STOCKHOLDERS' EQUITY	<ul style="list-style-type: none"> Over \$930 million of equity capital



(1) Outstanding principal balance excluding deferred debt issuance costs.

(2) Includes an option to draw up to an additional \$75 million of proceeds on a delayed draw basis under the secured term loan credit agreement during the sixth-month period after September 25, 2020, which period may be extended for an additional six months upon payment of an extension fee. Please note \$225 million is outstanding principal balance excluding deferred debt issuance costs.

(3) Defined as recourse debt, less cash, divided by total equity.

(4) Defined as total borrowings, less cash, divided by total equity.

(5) Outstanding balance as of September 30, 2020.



Appendix



Third Quarter 2020 Earnings and Book Value



- GAAP earnings were affected by (\$43.7) million, or (\$0.79) per basic share, of restructuring charges related to the internalization process and (\$10.0) million, or (\$0.18) per basic share, of realized loss on loan sales, offset by a reversal of allowance for loan losses of \$5.3 million, or \$0.09 per basic share, related to repayments and loan sales
- Third quarter book value reflects distributions to common stockholders related to the recent reinstatement of our common stock dividend in Q3 of \$0.20 per common share and (\$1.47) per common share related to the allowance for credit losses

CORE EARNINGS RECONCILIATION ⁽¹⁾	\$ In Millions	Per Share
Pre-Provision GAAP Earnings	\$(30.0)	\$(0.54)
Provision for Credit Losses (CECL Impact)	\$5.3	\$0.09
GAAP Net Loss	\$(24.7)	\$(0.45)
Adjustments:		
Non-Cash Equity Compensation	\$1.3	\$0.02
Provision for Credit Losses	\$(5.3)	\$(0.09)
Restructuring Charges	\$43.7	\$0.79
Core Earnings⁽¹⁾	\$15.0	\$0.27



(1) Core Earnings is a non-GAAP measure. See slide 21 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

(2) Includes issuance of warrants, which includes the impact of approximately \$0.08 per common share.

Impact of Adoption and Implementation of CECL

- Overall allowance for credit losses of \$80.7 million, of which \$7.4 million is related to future funding obligations and recorded in other liabilities, largely reflects an updated macroeconomic forecast that indicates continued impact of the COVID-19 pandemic
- Loans reported on the balance sheet net of the allowance for credit losses

(\$ in thousands)	At Adoption	At 3/31/20	At 6/30/20	At 9/30/20
ASSETS				
Loans and securities	\$4,257,086	\$4,338,392	\$4,391,281	\$4,052,201
Allowance for credit losses	\$(16,692)	\$(64,274)	\$(77,904)	\$(73,339)
Carrying Value	\$4,240,394	\$4,274,118	\$4,313,377	\$3,978,862
LIABILITIES				
Other liabilities impact ⁽¹⁾	\$1,780	\$7,534	\$8,109	\$7,374
STOCKHOLDERS' EQUITY				
Cumulative earnings impact	\$(18,472)	\$(71,808)	\$(86,013)	\$(80,713)
Per share impact	\$(0.34)	\$(0.97)	\$(0.26)	\$0.09

(\$ in thousands)	Q3 2020
Change in provision for credit losses on:	
Loans held-for-investment	\$3,371
Available-for-sale securities	\$256
Held-to-maturity securities	\$938
Other liabilities	\$735
Total provision for credit losses	\$5,300

(1) Represents expected loss on unfunded loan commitments.

Investment Portfolio Detail



(\$ in millions)	Type	Origination Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon ⁽¹⁾	All-in Yield at Origination ⁽²⁾	Original Maturity (Years)	State	Property Type	Initial LTV ⁽⁴⁾	Stabilized LTV ⁽⁵⁾
Asset 1	Senior	07/18	\$127.4	\$110.8	\$108.1	L + 3.34%	L + 4.27%	2.0	CA	Retail	50.7%	55.9%
Asset 2	Senior	12/15	120.4	120.4	117.8	L + 3.65%	L + 4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Asset 3	Senior	10/19	120.0	88.8	86.7	L + 3.24%	L + 3.86%	3.0	CA	Office	63.9%	61.1%
Asset 4	Senior	12/19	101.6	84.2	82.7	L + 2.75%	L + 3.23%	3.0	IL	Multifamily	76.5%	73.0%
Asset 5	Senior	08/19	100.3	85.1	83.9	L + 2.80%	L + 3.26%	3.0	MN	Office	73.1%	71.2%
Asset 6	Senior	07/19	94.0	72.6	70.9	L + 3.69%	L + 4.32%	3.0	IL	Office	70.0%	64.4%
Asset 7	Senior	06/19	92.7	70.6	68.1	L + 3.45%	L + 3.88%	3.0	TX	Hotel	56.1%	48.1%
Asset 8	Senior	12/18	92.0	59.7	58.9	L + 3.75%	L + 5.21%	3.0	NY	Mixed-Use	26.2%	47.6%
Asset 9	Senior	10/19	87.8	66.2	64.5	L + 2.55%	L + 3.05%	3.0	TN	Office	70.2%	74.2%
Asset 10	Senior	05/17	86.8	82.6	82.0	L + 3.50%	L + 4.82%	4.0	MA	Office	71.3%	71.5%
Asset 11	Senior	01/20	81.9	50.5	49.6	L + 3.25%	L + 3.93%	3.0	CO	Industrial	47.2%	47.5%
Asset 12	Senior	06/19	80.8	80.3	79.4	L + 2.69%	L + 3.05%	3.0	TX	Mixed-Use	71.7%	72.2%
Asset 13	Senior	09/19	75.6	70.4	69.7	L + 3.07%	L + 3.58%	3.0	NY	Multifamily	62.7%	67.1%
Asset 14	Senior	10/19	75.4	75.4	71.2	L + 3.36%	L + 3.73%	3.0	FL	Mixed-Use	67.7%	62.9%
Asset 15	Senior	10/17	74.8	53.9	52.4	L + 4.07%	L + 4.47%	4.0	DC	Office	67.0%	66.0%
Assets 16-110	Various	Various	3,257.7	2,901.3	2,833.0	L + 3.61%	L + 4.28%	3.2	Various	Various	67.1%	63.7%
Total/Weighted Average			\$4,669.2	\$4,072.8	\$3,978.9	L + 3.51%	L + 4.18%⁽³⁾	3.1			66.0%	63.6%

(1) Cash coupon does not include origination or exit fees.

(2) Provided for illustrative purposes only. Calculations of all-in yield at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications.

(3) Calculations of all-in weighted average yield at origination exclude fixed rate loans.

(4) Initial loan-to-value ratio (LTV) is calculated as the initial loan amount (plus any financing that is *pari passu* with or senior to such loan) divided by the as is appraised value (as determined in conformance with USPAP) as of the date the loan was originated set forth in the original appraisal.

(5) Stabilized LTV is calculated as the fully funded loan amount (plus any financing that is *pari passu* with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

Condensed Balance Sheets

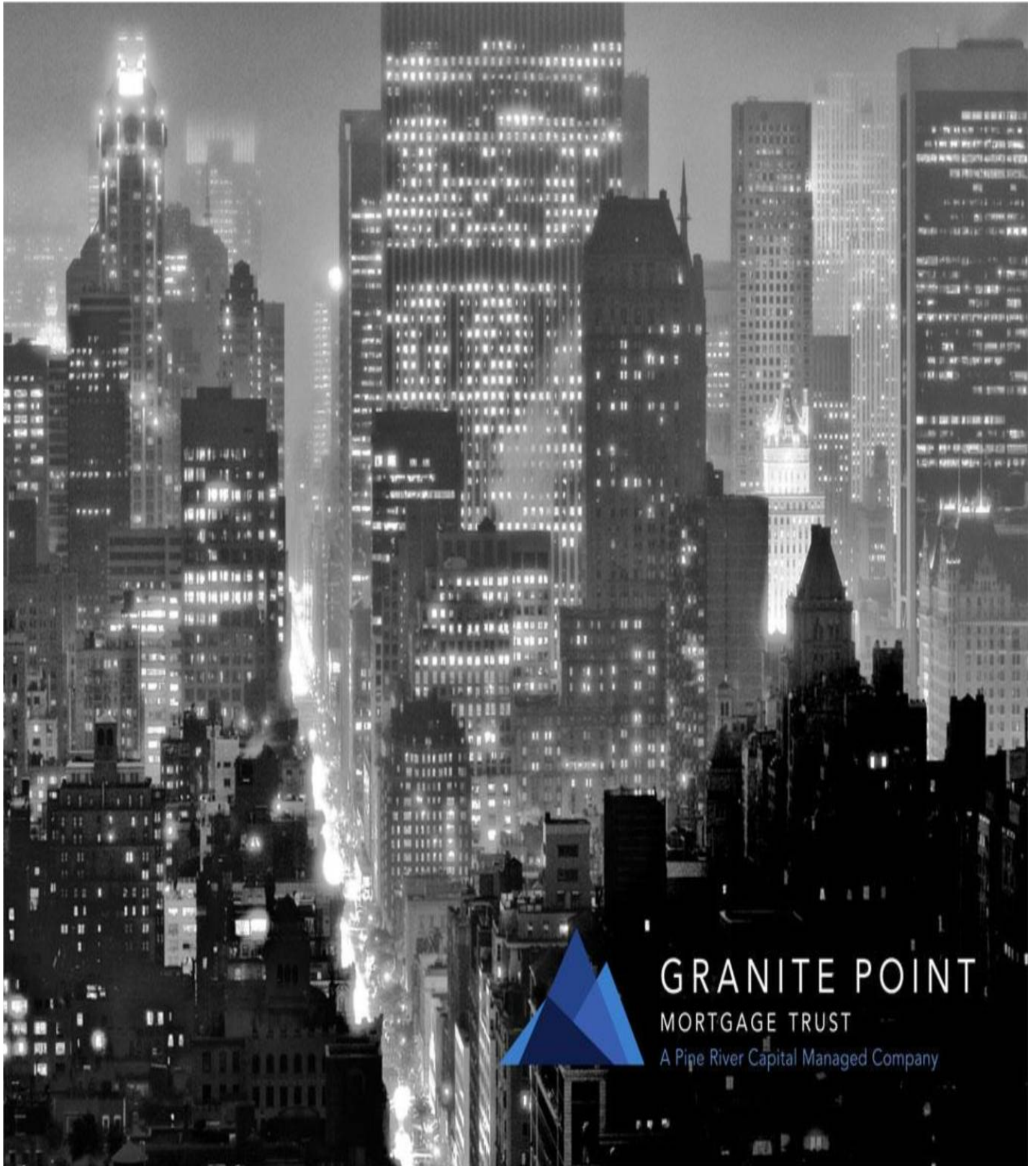


GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)	September 30, 2020	December 31, 2019
ASSETS	(unaudited)	
Loans held-for-investment	\$ 4,052,201	\$ 4,226,212
Allowance for credit losses	(73,339)	—
Loans held-for-investment, net	3,978,862	4,226,212
Available-for-sale securities, at fair value	—	12,830
Held-to-maturity securities	—	18,076
Cash and cash equivalents	353,679	80,281
Restricted cash	5,326	79,483
Accrued interest receivable	11,933	11,323
Other assets	53,052	32,657
Total Assets	\$ 4,402,852	\$ 4,460,862
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Repurchase agreements	\$ 1,850,845	\$ 1,924,021
Securitized debt obligations	928,623	1,041,044
Asset-specific financings	123,091	116,465
Revolving credit facilities	—	42,008
Convertible senior notes	270,847	269,634
Senior term loan facilities	205,647	—
Dividends payable	11,065	23,063
Other liabilities	77,272	24,491
Total Liabilities	3,467,390	3,440,726
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 1,000 shares issued and outstanding, respectively	1,000	1,000
Stockholders' Equity		
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 55,205,082 and 54,853,205 shares issued and outstanding, respectively	552	549
Additional paid-in capital	1,057,016	1,048,484
Accumulated other comprehensive (loss) income	—	32
Cumulative earnings	80,014	162,076
Cumulative distributions to stockholders	(203,120)	(192,005)
Total Stockholders' Equity	934,462	1,019,136
Total Liabilities and Stockholders' Equity	\$ 4,402,852	\$ 4,460,862

Condensed Statements of Comprehensive Income



GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except share data)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2020	2019	2020	2019
Interest income:	(unaudited)		(unaudited)	
Loans held-for-investment	\$ 56,783	\$ 61,796	\$ 180,341	\$ 176,594
Loans held-for-sale	774	–	895	–
Available-for-sale securities	119	308	646	927
Held-to-maturity securities	113	530	659	1,804
Cash and cash equivalents	57	810	424	2,228
Total interest income	57,846	63,444	182,965	181,553
Interest expense:				
Repurchase agreements	12,791	17,951	46,742	48,469
Securitized debt obligations	5,431	12,467	21,367	35,880
Convertible senior notes	4,529	4,503	13,570	13,459
Asset-specific financing	901	1,119	2,962	1,717
Revolving credit facilities	217	322	779	1,182
Senior term loan facilities	145	–	145	–
Total Interest Expense	24,014	36,362	85,565	100,707
Net interest income	33,832	27,082	97,400	80,846
Other (loss) income:				
Provision for credit losses	5,300	–	(62,241)	–
Realized losses on sales	(10,019)	–	(16,913)	–
Fee income	595	–	1,117	1,115
Total other (loss) income	(4,124)	–	(78,037)	1,115
Expenses:				
Management fees	3,974	3,801	11,840	11,013
Incentive fees	–	–	–	244
Servicing expenses	914	1,013	3,025	2,671
General administrative expenses	5,808	4,877	24,421	15,499
Restructuring charges	43,682	–	43,682	–
Total expenses	54,378	9,691	82,968	29,427
(Loss) income before income taxes	(24,670)	17,391	(63,605)	52,534
(Benefit from) provision for income taxes	(4)	(1)	(15)	(4)
Net (loss) income	(24,666)	17,392	(63,590)	52,538
Dividends on preferred stock	25	25	75	75
Net (loss) income attributable to common stockholders	\$ (24,691)	\$ 17,367	\$ (63,665)	\$ 52,463
Basic (loss) earnings per weighted average common share	\$ (0.45)	\$ 0.32	\$ (1.15)	\$ 1.00
Diluted (loss) earnings per weighted average common share	\$ (0.45)	\$ 0.32	\$ (1.15)	\$ 1.00
Dividends declared per common share	\$ 0.20	\$ 0.42	\$ 0.20	\$ 1.26
Weighted average number of shares of common stock outstanding:				
Basic	55,205,082	54,853,205	55,140,163	52,492,324
Diluted	55,205,082	54,853,205	55,140,163	52,492,324
Comprehensive (loss) income:				
Net (loss) income attributable to common stockholders	\$ (24,691)	\$ 17,367	\$ (63,665)	\$ 52,463
Other comprehensive (loss) income, net of tax:				
Unrealized (loss) gain on available-for-sale securities	–	–	–	224
Other comprehensive (loss) income	–	–	–	224
Comprehensive (loss) income	\$ (24,691)	\$ 17,367	\$ (63,665)	\$ 52,687



GRANITE POINT

MORTGAGE TRUST

A Pipe River Capital Managed Company

