### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **Current Report**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): August 9, 2021

### **Granite Point Mortgage Trust Inc.**

(Exact name of registrant as specified in its charter)

Maryland

001-38124

(State or other jurisdiction of incorporation)

(Commission File Number) 61-1843143 (I.R.S. Employer Identification No.)

3 Bryant Park, Suite 2400A New York, NY 10036 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 364-5500

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol(s)	Name of each exchange on which registered:
Common Stock, par value \$0.01 per share	GPMT	NYSE

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Entry Results of Operations and Financial Disclosure.

On August 9, 2021, Granite Point Mortgage Trust Inc. issued a press release announcing its financial results for the fiscal quarter ended June 30, 2021. A copy of the press release and a 2021 Second Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release of Granite Point Mortgage Trust Inc., dated August 9, 2021.
99.2	2021 Second Quarter Earnings Call Presentation.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### GRANITE POINT MORTGAGE TRUST INC.

By: <u>/s/ MICHAEL J. KARBER</u> Michael J. Karber General Counsel and Secretary

Date: August 9, 2021



#### Granite Point Mortgage Trust Inc. Reports Second Quarter 2021 **Financial Results and Post Quarter-End Update**

NEW YORK, August 9, 2021 - Granite Point Mortgage Trust Inc. (NYSE: GPMT) ("GPMT," "Granite Point" or the "Company") today announced its financial results for the quarter ended June 30, 2021, and provided an update on its activities subsequent to quarter-end. A presentation containing second quarter 2021 financial highlights and activity post quarter-end can be viewed at www.gpmtreit.com.

#### Second Quarter 2021 Activity

- GAAP net income of \$14.2 million, or \$0.26 per basic share, including a reversal of interest income of \$(2.1) million, or \$(0.04) per basic share related to three loans placed on nonaccrual status during the quarter.
- Distributable Earnings<sup>(1)</sup> of \$15.7 million, or \$0.29 per basic share.
- Book value of 17.27 per common share, inclusive of (1.15) per share of allowance for credit losses.
- Declared and paid a cash dividend of \$0.25 per common share for the second quarter of 2021.
- At June 30, 2021, carried a total allowance for credit losses of \$62.9 million (or 1.54% of total loan commitments).
- Closed seven loans with \$203.8 million of total commitments and \$163.4 million of initial fundings.
- Funded an additional \$30.4 million of principal balance on existing loan commitments.
- Received loan repayments and principal amortization of \$423.0 million in UPB.
- Portfolio comprised of 100% loans with an outstanding principal balance of \$3.6 billion and \$4.1 billion in total commitments, comprised of 99% senior first mortgages and over 98% floating rate loans.
- Portfolio has a weighted average stabilized LTV of 63.5%<sup>2</sup>, a weighted average yield at origination of LIBOR + 4.13%<sup>3</sup> and a weighted average LIBOR floor on the loans of 1 55%
- Closed an \$824 million CRE CLO with an initial advance rate of 83.25% and a weighted average interest rate at issuance of LIBOR + 1.62%, before transaction costs.
- Extended the maturity of the Morgan Stanley repurchase facility to June 2022 and downsized the maximum facility size to \$500 million, with an accordion feature to unsize it to \$600 million
- Extended the maturity of the Wells Fargo repurchase facility to June 2022 and downsized the maximum facility size to \$100 million, with an accordion feature to upsize it to \$200 million.
- Repurchased 0.3 million common shares in the open market at an average price per share of \$14.16.

#### Post Quarter-End Update

- Current forward pipeline of senior CRE loans with total commitments of over \$280 million and initial fundings of over \$265 million, which have either closed or are in the closing process, subject to fallout.
- Since quarter end, funded approximately \$12 million of principal balance on existing loan commitments<sup>(4)</sup>
- Extended the maturity of the Goldman Sachs repurchase facility to July 2023 and downsized the maximum facility size to \$250 million, with an accordion feature to upsize it to \$350 million.
- Current liquidity of approximately \$242 million<sup>(4)</sup> in cash on hand; option to borrow an additional \$75 million in proceeds under the senior term loan facilities through September 2021.

"We are pleased to report that Granite Point delivered another quarter of solid operating results generated by our well diversified and defensively positioned portfolio of first mortgage loans. Our Distributable Earnings of \$0.29 per share well covered our dividend of \$0.25 per share and our book value per share grew to \$17.27," stated Jack Taylor, Granite Point's President, Chief Executive Officer and Director. "With the closing of our third CRE CLO during the quarter, at an attractive cost of funds and leverage, we have further optimized our financing of our portfolio and have increased our non-mark-to-market borrowings to about 75%. We closed on over \$200 million of new loan commitments during the quarter, currently have an additional \$280 million either closed or are expected to close in the near term, and, with the combination of our liquidity and our highly experienced origination team, we intend to expand our strong forward pipeline."

Please see footnote (1) on page 6 for Distributable Earnings definition and a reconciliation of GAAP to non-GAAP financial information. Stabilized loan-to-value ratio (LTV) is calculated as the fully funded loan amount (plus any financing that is *pari pass* with in the original appraisal. As stabilized value up to based on certain assumptions, such as future construction completions, projected re-transmitting, payment of fenant improvement or leasing commissions allowances or free or abated rent periods, or increased leanant occupancy. Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. As of August 6, 2021.



#### **Conference** Call

Granite Point Mortgage Trust Inc. will host a conference call on August 10, 2021 at 10:00 a.m. ET to discuss second quarter 2021 financial results and related information. To participate in the teleconference, approximately 10 minutes prior to the above start time, please call toll-free (833) 255-2835 (or (412) 902-6769 for international callers), and ask to be joined into the Granite Point Mortgage Trust Inc. call. You may also listen to the teleconference live via the Internet at www.gpmtreit.com in the Investor Relations section under the Events & Presentations link. For those unable to attend, a telephone playback will be available beginning August 10, 2021 at 12:00 p.m. ET through August 17, 2021 at 12:00 a.m. ET. The playback can be accessed by calling (877) 344-7529 (or (412) 317-0088 for international callers) and providing the Access Code 10158427. The call will also be archived on the Company's website in the Investor Relations section under the Events & Presentations link.

#### About Granite Point Mortgage Trust Inc.

Granite Point Mortgage Trust Inc., a Maryland corporation focused on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments. Granite Point is headquartered in New York, NY. Additional information is available at <u>www.gpmtreit.com</u>.

### Forward-Looking Statements

This press release contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "target," "believe," "outlook," "potential," "continue," "intend," "seek," "plan," "goals," "future," "likely," "may" and similar expressions or their negative forms, or by references to strategy, plans or intentions. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical facts or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular those related to the COVID-19 pandemic, including the ultimate impact of COVID-19 on our business, financial performance and operating results. Our expectations, beliefs and estimates are expressed in good faith and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and estimates will prove to be correct or be achieved, and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2020 and any subsequent Form 10-Q and Form 8-K filings made with the SEC, under the caption "Risk Factors." These risks may also be further heightened by the continued and evolving impact of the COVID-19 pandemic. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.

This press release is for informational purposes only and shall not constitute, or form a part of, an offer to sell or buy or the solicitation of an offer to sell or the solicitation of an offer to buy any securities.

#### **Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying earnings presentation present non-GAAP financial measures, such as Distributable Earnings and Distributable Earnings per basic common share, that exclude certain items. Granite Point management believes that these non-GAAP measures enable it to perform meaningful comparisons of past, present and future results of the Company's core business operations, and uses these measures to gain a comparative understanding of the Company's operating performance and business trends. The non-GAAP financial measures presented by the Company represent supplemental information to assist investors in analyzing the results of its operations. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The Company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 6 of this release.



### **Additional Information**

Stockholders of Granite Point and other interested persons may find additional information regarding the Company at the Securities and Exchange Commission's Internet site at <u>www.sec.gov</u> or by directing requests to: Granite Point Mortgage Trust Inc., 3 Bryant Park, 24<sup>h</sup> Floor, New York, NY 10036, telephone (212) 364-5500.

### Contact

Investors: Marcin Urbaszek, Chief Financial Officer, Granite Point Mortgage Trust Inc., (212) 364-5500, investors@gpmtreit.com.

#### GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

ASSETS Loans held-for-investment Allowance for credit losses Loans held-for-investment, net Cash and cash equivalents Restricted cash Accrued interest receivable Other assets	\$ (unaudited) 3,635,315 (57,671) 3,577,644 236,953 2,077	\$	3,914,469 (66,666)
Allowance for credit losses Loans held-for-investment, net Cash and cash equivalents Restricted cash Accrued interest receivable	\$ (57,671) 3,577,644 236,953	\$	
Loans held-for-investment, net Cash and cash equivalents Restricted cash Accrued interest receivable	3,577,644 236,953		(66,666)
Cash and cash equivalents Restricted cash Accrued interest receivable	236,953		
Restricted cash Accrued interest receivable	,		3,847,803
Accrued interest receivable	2,077		261,419
			67,774
Other assets	10,149		12,388
	27,645		30,264
Total Assets	\$ 3,854,468	\$	4,219,648
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities			
Repurchase facilities	\$ 717,196	\$	1,708,875
Securitized debt obligations	1,446,603		927,128
Asset-specific financings	82,768		123,091
Term financing facility	142,414		_
Convertible senior notes	272,074		271,250
Senior secured term loan facilities	207,881		206,448
Dividends payable	13,963		25,049
Other liabilities	24,273	_	22,961
Total Liabilities	2,907,172		3,284,802
Commitments and Contingencies			
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 shares issued and outstanding (\$1,000,000 liquidation preference)	1,000		1,000
Stockholders' Equity	,		,
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 54,790,186 and 55,107,657 shares issued and outstanding, respectively	548		552
Additional paid-in capital	1,056,364		1,058,298
Cumulative earnings	145,425		103,165
Cumulative distributions to stockholders	(256,166)		(228,169)
Total Granite Point Mortgage Trust, Inc. Stockholders' Equity	946,171		933,846
Non-controlling interests	125		_
Total Equity	\$ 946,296	\$	933,846
Total Liabilities and Stockholders' Equity	\$ 3,854,468	\$	4,219,648

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				ths Ended				
		Jun	e 30	),		Jun	e 30	,
		2021		2020		2021		2020
Interest income:		(unat		,		(unau		i)
Loans held-for-investment	\$	49,350	\$	60,299	\$	103,389	\$	123,558
Loans held-for-sale		—		121		—		121
Available-for-sale securities		—		247		—		527
Held-to-maturity securities		—		236		—		546
Cash and cash equivalents		103		41		203		367
Total interest income		49,453		60,944		103,592		125,119
Interest expense:								
Repurchase facilities		6,047		14,276		14,998		33,951
Securitized debt obligations		7,129		6,502		11,746		15,936
Convertible senior notes		4,544		4,525		9,062		9,041
Term financing facility		2,633				4,755		
Asset-specific financings		668		939		1,545		2,061
Revolving credit facilities		_		320		_		562
Senior secured term loan facilities		5,653				10,933		
Total interest expense		26,674		26,562		53,039		61,551
Net interest income		22,779	-	34,382	-	50,553		63,568
Other income (loss):		,		5 1,5 02		00,000		02,200
Benefit from (provision for) credit losses		193		(14,205)		9,312		(67,541
Realized losses on sales of loans held-for-sale				(6,894)				(6,894)
Fee income				(0,0)+)				522
Total other income (loss)		193		(21,099)		9,312	_	(73,913
Expenses:		195		(21,099)		9,512		(75,915
Base management fees				3,959				7,866
Compensation and benefits		5,017		5,959		10,477		7,000
		,		1,002				2 1 1 1
Servicing expenses		1,124		/		2,440		2,111
Other operating expenses		2,564		10,060		4,691		18,613
Total expenses		8,705		15,021		17,608		28,590
Income (loss) before income taxes		14,267		(1,738)		42,257		(38,935
Benefit from income taxes		(2)		(5)		(3)		(11)
Net income (loss)		14,269		(1,733)		42,260		(38,924
Dividends on preferred stock		25		25		50		50
Net income (loss) attributable to common	¢	14 244	¢	(1 750)	¢	12 210	¢	(30 074
stockholders	\$	14,244	\$	(1,758)	\$	42,210	\$	(38,974
Basic earnings (loss) per weighted average common share	\$	0.26	\$	(0.03)	\$	0.77	\$	(0.71
Diluted earnings (loss) per weighted average common share	\$	0.24	\$	(0.03)	\$	0.71	\$	(0.71
Dividends declared per common share	\$	0.25	\$	_	\$	0.50	\$	
Weighted average number of shares of common stock outstanding:								
Basic	55	5,009,732		55,158,283		55,073,317		55,107,347
Diluted	58	3,526,985	_	55,158,283	_	72,564,914		55,107,347
Comprehensive income (loss):			-		-	<u> </u>		
Net income (loss) attributable to common stockholders	\$	14,244	\$	(1,758)	\$	42,210	\$	(38,974
Other comprehensive income (loss), net of tax:		,	÷	(.,.= )	Ŧ	_,		(
Unrealized gain (loss) on available-for-sale								
securities				3,712		_		(32)
Other comprehensive income (loss)				3,712		_		(32)
1	\$		\$		\$	42,210	\$	(- <u>-</u> ,

GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

#### GRANITE POINT MORTGAGE TRUST INC. RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION (dollars in thousands, except share data)

Three Months Ended June 30, 2021			
(u	naudited)		
\$	14,244		
	(193)		
	1,639		
\$	15,690		
\$	0.29		
	55,009,732		
	Jun (u		

(1) Beginning with our Annual Report on Form 10-K for the year ended December 31, 2020, and for all subsequent reporting periods ending on or after December 31, 2020, we have elected to present Distributable Earnings, a measure that is not prepared in accordance with GAAP, as a supplemental method of evaluating our operating performance. Distributable Earnings replaces our prior presentation of Core Earnings with no changes to the definition. In order to maintain our status as a REIT, we are required to distribute at least 90% of our taxable income, though it is not a perfect substitute for it, and, as such, is considered a key in dictator of our ability to guerate sufficient of such dividends and in determining the annual of such dividends. Distributable Earnings is intended to serve as a general proxy for our taxable income, though it is not a perfect substitute for its considered a key in determining the annual of such dividends and in determining the such our for such divident. Substitute for a such perfect substitute for its considered a key in determined investors who comprise a meaningful segment of our stokeholder base. We believe providing Distributable Earnings on a supplemental basis to our net income (loss) and cash flow from operating activities, as determined in accordance with GAAP, is helpful to stockholders in assessing the overall performance of our business.

We use Distributable Earnings to evaluate our performance excluding the effects of certain transactions and GAAP adjustments we believe are not necessarily indicative of our current loan portfolio and operations. For reporting purposes, we define Distributable Earnings as net income (loss) attributable to our stockholders, computed in accordance with GAAP, excluding; (i) non-cash equity compensation expenses; (ii) depreciation and amortization; (iii) any unrealized gains (losses) or other similar non-cash items and non-cine expenses. Distributable Earnings way also be adjusted from time to time for reporting purposes to exclude on-cine events purposes. To expense items approved by a majority of our independent directors. The exclusion of depreciation and amortization of Distributable Earnings only applies to debt investments related to real estate to the extent we foreclose upon the property or properties underlying such debt investments.

While Distributable Earnings excludes the impact of the unrealized non-cash eurrent provision for credit losses, we expect to only recognize such potential credit losses in Distributable Earnings if and when such amounts are deemed non-recoverable. This is generally at the time a loan is repaid, or in the case of foreclosure, when the underlying asset is sold, but nonrecoverable. This is generally at the time a loan is repaid, or in the case of foreclosure, when the underlying asset is sold, but nonrecoverable. This is generally at the time a loan is repaid, or in the case of foreclosure, when the underlying asset is sold, but nonrecoverable. This is generally at the time a loan is repaid, or in the case of a load in the carling value of the asset, and and is repeative of our conomic experimence as it relates to be ultimate realization of the loan. During the six months ended June 30, 2021, we recorded a \$9.3 million benefit from provision for credit losses, which has been excluded from Distributable Earnings consistent with other unrealized gains (losses) and other non-cash items pursuant to our existing policy for reporting Distributable Earnings referenced above.

Distributable Earnings does not represent net income (loss) or cash flow from operating activities and should not be considered as an alternative to GAAP net income (loss), or an indication of our GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures, and, accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

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# Second Quarter 2021 Earnings Presentation

# August 10, 2021

### Safe Harbor Statement



This presentation contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "target," "believe," "outlook," "potential," "continue," "intend," "seek," "plan," "goals," "future," "likely," "may" and similar expressions or their negative forms, or by references to strategy, plans or intentions. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical facts or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular those related to the COVID-19 pandemic, including the ultimate impact of COVID-19 on our business, financial performance and operating results. Our expectations, beliefs and estimates are expressed in good faith and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and estimates will prove to be correct or be achieved, and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2020 and any subsequent Form 10-Q and Form 8-K filings made with the SEC, under the caption "Risk Factors." These risks may also be further heightened by the continued and evolving impact of the COVID-19 pandemic. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation is for informational purposes only and shall not constitute, or form a part of, an offer to sell or buy or the solicitation of an offer to sell or the solicitation of an offer to buy any securities.

# Company Business Update<sup>(1)</sup>



PORTFOLIO CREDIT QUALITY	<ul> <li>Defensively-positioned and broadly-diversified portfolio of 100% CRE loans (over 99% senior first mortgages) with weighted average stabilized LTV of 63.5%.<sup>(2)</sup></li> <li>Strong collections of interest through July 2021 with 100% of borrowers making their contractual payments in accordance with loan agreements.<sup>(3)</sup></li> </ul>
PORTFOLIO ACTIVITY	<ul> <li>Current forward pipeline of senior floating-rate loans with total commitments of over \$280 million and initial fundings of over \$265 million, which have either closed or are in the closing process, subject to fallout.</li> <li>Since quarter end, funded an additional \$12.6 million of principal balance on existing loan commitments.<sup>(4)</sup></li> </ul>
FINANCING	<ul> <li>Extended the maturity of the Morgan Stanley repurchase facility to June 2022, and downsized the maximum facility size to \$500 million, with an accordion feature to upsize it to \$600 million.</li> <li>Extended the maturity of the Wells Fargo repurchase facility to June 2022, and downsized the maximum facility size to \$100 million, with an accordion feature to upsize it to \$200 million.</li> <li>Extended the maturity of the Goldman Sachs repurchase facility to July 2023, and downsized the maximum facility size to \$250 million, with an accordion feature to upsize it to \$350 million.</li> <li>No corporate debt maturities before December 2022.</li> </ul>
LIQUIDITY	<ul> <li>Current cash liquidity of \$242 million.<sup>(4)</sup></li> <li>Option to borrow an additional \$75 million in proceeds under the senior term loan facilities through September 25, 2021.</li> </ul>

(1) All information contained in this presentation is As of June 30,2021, unless otherwise noted.

See definition in the appendix.
 Includes loan modifications and four nonaccrual loans.
 As of August 6, 2021.

# Second Quarter 2021 Highlights



FINANCIAL SUMMARY	<ul> <li>GAAP net income<sup>(1)</sup> of \$14.2 million, or \$0.26 per basic share, including a reversal of interest income of \$(2.1) million, or \$(0.04) per basic share related to three loans placed on nonaccrual status.</li> <li>Distributable Earnings<sup>(2)</sup> of \$15.7 million, or \$0.29 per basic share.</li> <li>Declared a cash dividend of \$0.25 per common share.</li> <li>Book value per common share of \$17.27, inclusive of \$(1.15) per share allowance for credit losses.</li> <li>Allowance for credit losses as of June 30, 2021 of \$62.9 million, or 1.54% of total loan commitments.</li> </ul>
Portfolio Activity	<ul> <li>Closed on \$203.8 million of loan commitments and funded \$163.4 million in UPB.</li> <li>Received loan repayments and principal amortization of \$423.0 million in UPB during the quarter, and funded \$30.4 million of existing loan commitments.</li> </ul>
Portfolio overview	<ul> <li>Outstanding loan portfolio principal balance of \$3.6 billion, and \$4.1 billion in total commitments.</li> <li>Over 99% senior first mortgage loans and over 98% floating rate; no exposure to securities.</li> <li>Weighted average stabilized LTV of 63.5%<sup>(2)</sup> and weighted average yield at origination of LIBOR + 4.13%<sup>(2)</sup></li> <li>Approximately 86.0% of the portfolio is subject to a LIBOR floor of at least 1.00%; portfolio weighted average LIBOR floor of 1.55%.</li> <li>Modified 8 loans with a total principal balance of \$409.1 million. Deferred, and added to loan principal, interest income of approximately \$4.0 million.</li> </ul>
LIQUIDITY & CAPITALIZATION	<ul> <li>Closed an \$824 million CRE CLO with an initial advance rate of 83.25% and a weighted average interest rate at issuance of LIBOR + 1.62%, before transaction costs.</li> <li>Repurchased 0.3 million common shares in the open market at an average price per share of \$14.16.</li> <li>Ended Q2 with over \$235 million in cash on hand.</li> </ul>

(1) Represents Net Income Attributable to Common Stockholders, see definition in the appendix.

(2) See definition in the appendix.

### Second Quarter 2021 Financial Summary



SUMMARY INCOME STATEMENT (\$ IN MILLIONS, EXCEPT PER SHARE DATA)						
Net Interest Income	\$22.8					
Benefit from (Provision for) Credit Losses	\$0.2					
Operating Expenses	\$(8.7)					
GAAP Net Income <sup>(1)</sup>	\$14.2					
Wtd. Avg. Basic Common Shares	55,009,732					
Diluted Common Shares	58,526,985					
Net Income Per Basic Share	\$0.26					
Net Income Per Diluted Share	\$0.24					
Common Dividend Per Share	\$0.25					

SUMMARY BALANCE SHEET (\$ IN MILLIONS, EXCEPT PER SHARE DATA, REFLECTS CARRYING VALUES)								
Cash	\$237.0							
Loans Held-for-Investment, net	\$3,577.6							
Repurchase Facilities	\$717.2							
Securitized (CLO) Debt	\$1,446.6							
Term Financing Facility	\$142.4							
Senior Secured Term Loan Facilities <sup>(2)</sup>	\$207.9							
Asset-Specific Financing	\$82.8							
Convertible Debt	\$272.1							
Stockholders' Equity	\$946.3							
Common Shares Outstanding	54,790,186							
Book Value Per Common Share	\$17.27							

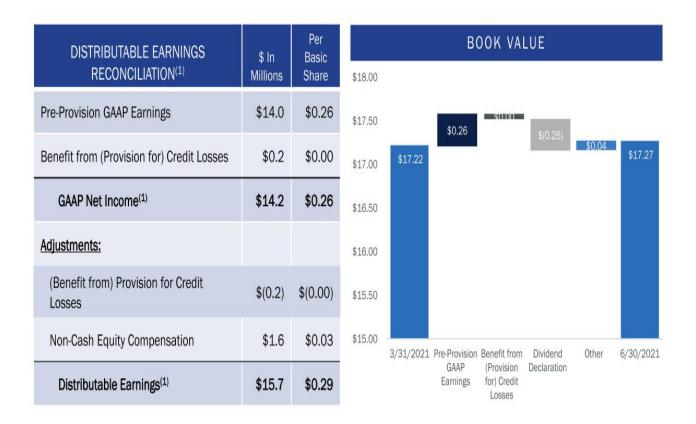
(1) See definition in the appendix.

(2) Includes an option to draw up to an additional \$75 million of proceeds on a delayed draw basis under the secured term loan credit agreement until September 25, 2021.

# Key Drivers of Second Quarter 2021 Earnings and Book Value Per Share



• Earnings impacted by a reversal of interest income of \$(2.1) million, or \$(0.04) per basic share, related to three loans placed on nonaccrual status.

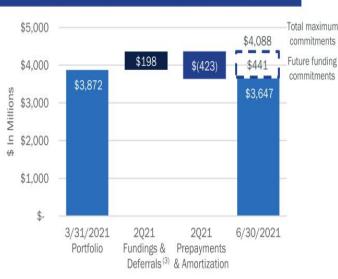


(1) See definition in the appendix.

### Second Quarter 2021 Portfolio Activity

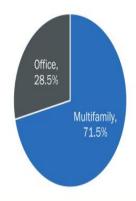


- Total funding activity of \$193.8 million:
  - Closed 7 newly originated loans with total commitments of \$203.8 million and initial fundings of \$163.4 million
    - Weighted average stabilized LTV of 67.8%
    - Weighted average yield of LIBOR + 4.10%<sup>(2)</sup>
  - Funded \$30.4 million of existing loan commitments
- Received prepayments and principal amortization of \$423.0 million

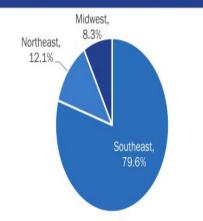


### 2021 YEAR TO DATE PORTFOLIO ACTIVITY^{(1)}

### ORIGINATIONS BY PROPERTY TYPE<sup>(1)</sup>



### **ORIGINATIONS BY GEOGRAPHY**



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(1) Mixed-use properties represented based on allocated loan amounts

(2) See definition in the appendix.

(3) Includes fundings of prior loan commitments of \$30.4 million and capitalized deferred interest of \$4.0 million.

### Historical Portfolio Principal Balance



#### PORTFOLIO SINCE INCEPTION<sup>(3)</sup> 2021 YEAR TO DATE PORTFOLIO ACTIVITY<sup>(1)</sup> \$5,000 \$5,000 \$4,288 Total maximum \$3,932 \$4,088 commitments \$4,000 \$240 \$3,647 \$4,000 Future funding \$441 \$(525) commitments \$3,233 \$3,647 \$ In Millions \$3,000 \$ In Millions \$3,000 \$2,379 \$2,000 \$2,000 \$1,437 \$1,000 \$1,000 \$667 \$-\$-613012022 2010 2018 2012 2020 2015 2027 12/31/2020 2021 Fundings 2021 6/30/2021 Portfolio & Deferrals<sup>(2)</sup>Prepayments & Amortization

(1) Data based on principal balance of investments.

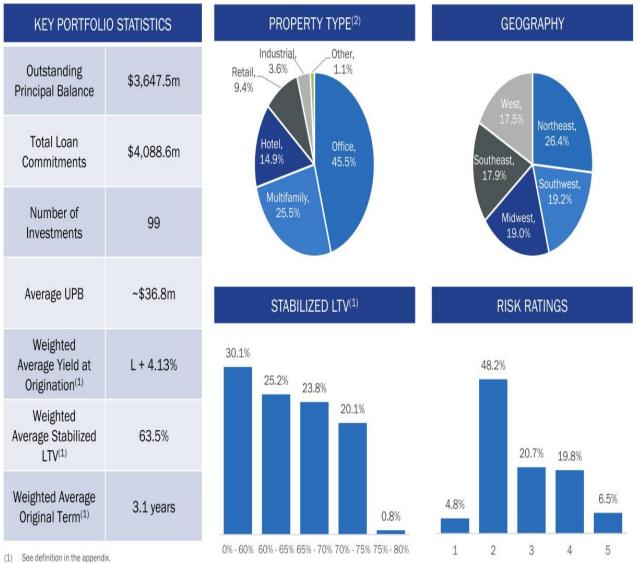
(2) Includes fundings of prior loan commitments of \$67.7 million and capitalized deferred interest of \$8.5 million.

(3) Portfolio principal balances as of 12/31 of each year, excluding 2021.

# Investment Portfolio as of June 30, 2021



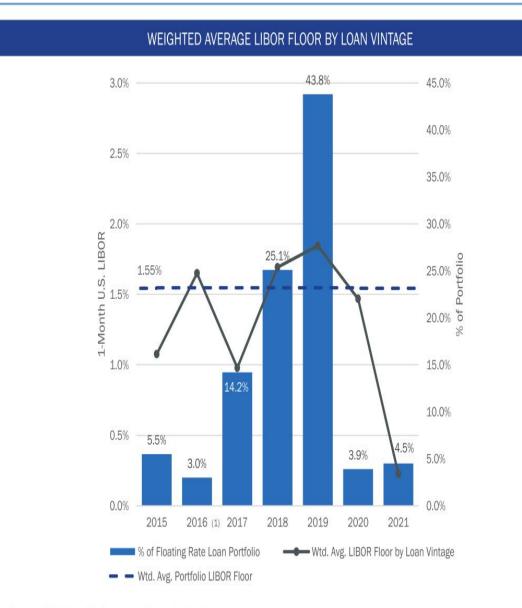
High-quality, well-diversified, 98% floating-rate portfolio comprised of over 99% senior first mortgage loans with a weighted average stabilized LTV at origination of 63.5%.<sup>(1)</sup>



Mixed-use properties represented based on allocated loan amounts.

### **Investment Portfolio LIBOR Floors**





(1) Reflects changes to LIBOR floors arising from loan modifications in prior periods.

# Q2 2021 Portfolio Developments and "Watch List" Loans



- Modified 8 loans with an aggregate principal balance of \$409.1 million. Deferred and added to loan principal \$4.0 million of interest income.
- Placed three loans on nonaccrual status and reversed \$(2.1) million of interest.
- Downgraded to a risk rating of "5" two loans with an aggregate principal balance of \$169 million.

	Pasadena, CA Retail <sup>(1)</sup>	Minneapolis, MN Hotel <sup>(1)</sup>	New York, NY Retail/Office <sup>(2)</sup>	Washington D.C. Office <sup>(1)</sup>	Louisville, KY Student Housing
Loan Structure	Senior floating-rate	Senior floating-rate	Senior floating-rate	Senior floating-rate	Senior floating-rate
Origination Date	July 2018	January 2019	September 2018	October 2017	August 2017
Collateral Property	463k square foot retail center	281-key full service hotel	21k square foot retail/office property	192k square foot office property	271-unit student housing community
Total Commitment	\$114 million	\$68 million	\$26 million	\$75 million	\$41 million
Current UPB	\$114 million	\$68 million	\$22 million	\$55 million	\$41 million
Cash Coupon	L + 3.3%	L + 3.9%	L + 3.9%	L + 4.1%	L + 4.2%
Origination LTV	56%	65%	59%	66%	73%

(1) Loan was placed on nonaccrual status as of June 2021.

(2) Loan was placed on nonaccrual status as of December 2020.

### **Diversified Capital Sources**



### WELL-DIVERSIFIED CAPITALIZATION PROFILE WITH MODERATE LEVERAGE

FINANCING SUMMARY					LEVERAGE <sup>(4</sup>	)	
(\$ IN MILLIONS)	Total Capacity	Outstanding Balance <sup>(1)</sup>	Wtd. Avg Coupon <sup>(2)</sup>	Advance Rate	Non- MTM <sup>(3)</sup>	3.0x 2.4	8x
Repurchase Facilities <sup>(5)</sup>	\$1,750	\$717	L+1.98%	63.9%		2.0x	
CLO-1 (GPMT 2018-FL1)		\$194	L+2.14%	53.9%	~	1.0x	
CLO-2 (GPMT 2019-FL2)		\$573	L+1.69%	77.0%	~	0.0x 6/30/2021	
CLO-3 (GPMT 2021-FL3)		\$686	L+1.62%	83.3%	$\checkmark$	■ Recourse Leverage ■ To	
Term Financing Facility		\$145	L+3.60%	42.5%	~	FUNDING MI	X
Sr. Secured Term Loan Facilities <sup>(6)</sup>	\$300	\$225	8.00%	-	~	Term Financing Facility	Asset Specific
Asset-Specific Financing	\$150	\$83	L+1.70%	77.4%	~	Term Loan Senior	
Convertible Notes due Dec. 2022		\$144	5.63%	-	~	Convertible	
Convertible Notes due Oct. 2023		\$132	6.38%	-	~	Repurchase Facilities	CLOs
Total Borrowings		\$2,899					
Stockholders' Equity		\$946				75% Non –	MTM <sup>(3)</sup>

(1) Outstanding principal balance, excludes deferred debt issuance costs.

(2) Does not include fees and other transaction related expenses.

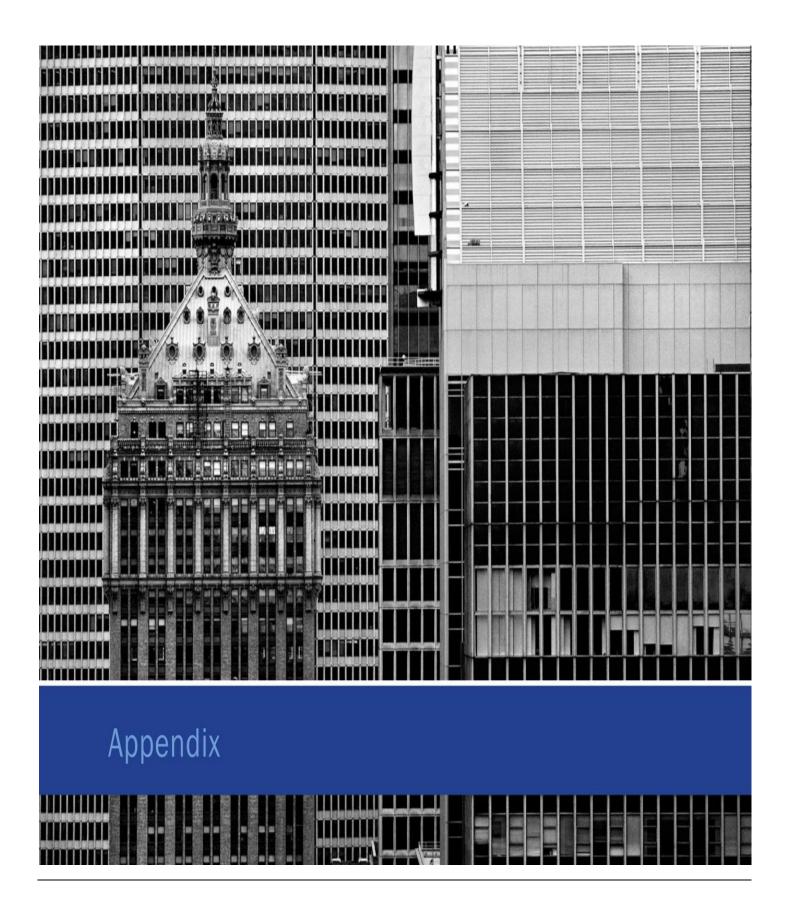
(3) Non-Mark-to-Market.

(4) See definitions in the appendix.

(5) Includes all repurchase facilities. Includes option to be exercised at the Company's discretion, subject to customary terms and conditions, to increase the maximum facility amount of the Morgan Stanley facility from \$500 million, and the Wells Fargo facility from \$100 million to up to \$200 million, as of June 30, 2021. Subsequent to June 30, 2021, on July 13, 2021, the Goldman Sachs facility was amended to include an option to be exercised at the Company's discretion, subject to customary terms and conditions, to increase the maximum facility amount from \$250 million to \$350 million.

(6) Includes an option to draw up to an additional \$75 million of proceeds on a delayed draw basis under the secured term loan credit agreement until September 25, 2021.

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# Summary of Investment Portfolio



(\$ IN MILLIONS)	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(1)</sup>	All-in Yield at Origination <sup>(1)</sup>	Original Term (Years) <sup>(1)</sup>	Initial LTV <sup>(1)</sup>	Stabilized
Senior Loans <sup>(1)</sup>	\$4,072.8	\$3,631.7	\$3,566.1	L + 3.48%	L + 4.13%	3.1	66.0%	63.6%
Subordinated Loans	\$15.8	\$15.8	\$11.5	8.54%	8.58%	10.0	44.3%	38.6%
Total Weighted/Average	\$4,088.6	\$3,647.5	\$3,577.6	L + 3.48%	L + 4.13% <sup>(1)</sup>	3.1	65.9%	63.5%

(1) See definition in this appendix.



### Investment Portfolio Detail

(\$ IN MILLIONS)	Type <sup>(1)</sup>	Origination Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(1)</sup>	All-in Yield at Origination <sup>(1)</sup>	Original Term (Years) <sup>(1)</sup>	State	Property Type	Initial LTV <sup>(1)</sup>	Stabilized LTV <sup>(1)</sup>
Asset 1	Senior	12/15	120.0	120.0	119.4	L + 4.15%	L + 4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Asset 2	Senior	10/19	120.0	92.8	91.8	L + 3.24%	L + 3.86%	3.0	CA	Office	63.9%	61.1%
Asset 3	Senior	07/18	114.1	114.1	99.5	L+3.34%	L + 4.27%	2.0	CA	Retail	50.7%	55.9%
Asset 4	Senior	12/19	101.6	89.8	88.8	L + 2.75%	L + 3.23%	3.0	IL	Multifamily	76.5%	73.0%
Asset 5	Senior	08/19	100.3	91.1	90.1	L + 2.80%	L + 3.26%	3.0	MN	Office	73.1%	71.2%
Asset 6	Senior	07/19	94.0	77.3	76.5	L + 3.69%	L + 4.32%	3.0	IL	Office	70.0%	64.4%
Asset 7	Senior	12/18	92.0	71.4	71.3	L+3.75%	L + 5.21%	3.0	NY	Mixed-Use	26.2%	47.6%
Asset 8	Senior	10/19	87.8	67.8	67.0	L + 2.55%	L + 3.05%	3.0	TN	Office	70.2%	74.2%
Asset 9	Senior	01/20	81.9	56.1	55.5	L + 3.25%	L + 3.93%	3.0	CO	Industrial	47.2%	47.5%
Asset 10	Senior	06/19	81.2	80.9	80.0	L + 2.69%	L + 3.05%	3.0	ΤХ	Mixed-Use	71.7%	72.2%
Asset 11	Senior	10/19	76.8	76.8	75.9	L + 3.36%	L + 3.73%	3.0	FL	Mixed-Use	67.7%	62.9%
Asset 12	Senior	09/19	76.6	75.1	74.9	L+3.07%	L + 3.58%	3.0	NY	Multifamily	62.7%	67.1%
Asset 13	Senior	11/17	75.3	75.3	74.8	L + 4.45%	L + 5.20%	3.0	ΤX	Hotel	68.2%	61.6%
Asset 14	Senior	10/17	74.8	54.9	45.9	L + 4.07%	L + 4.47%	4.0	DC	Office	67.0%	66.0%
Asset 15	Senior	12/16	71.8	68.2	68.0	L+3.75%	L+4.87%	4.0	FL	Office	73.3%	63.2%
Assets 16-99	Various	Various	2,720.4	2,435.9	2,398.2	L + 3.53%	L + 4.19%	3.1	Various	Various	66.9%	63.6%
Total/Weighted	Average		\$4,088.6	\$3,647.5	\$3,577.6	L + 3.48%	L + 4.13% <sup>(1)</sup>	3.1			65.9%	63.5%

(1) See definition in this appendix.

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## Average Balances and Yields/Cost of Funds



	Qu	arter Ended June 30, 2021	
(\$ IN THOUSANDS)	Average Balance <sup>(2)</sup>	Interest Income/Expense <sup>(3)</sup>	Net Yield/Cost of Funds
Interest-earning assets			
Loans held-for-investment			
Senior loans <sup>(1)</sup>	\$3,689,170	\$48,969	5.3%
Subordinated loans	15,977	380	9.5%
Other	-	103	-%
Total interest income/net asset yield	\$3,705,147	\$49,453	5.3%
nterest-bearing liabilities			
Borrowings collateralized by:			
Loans held-for-investment			
Senior loans <sup>(1)</sup>	\$2,479,380	\$16,411	2.7%
Subordinated loans	8,489	67	3.1%
Other unsecured:			
Senior Secured Term Loan Facilities	207,621	5,653	10.9%
Convertible senior notes	271,930	4,544	6.7%
Total interest expense/cost of funds	\$2,967,420	\$26,674	3.6%
Net interest income/spread		\$27,779	1.7%

(1) See definition in this appendix.

(2) Average balance represents average amortized cost on loans held-for-investment.

(3) Includes amortization of deferred debt issuance costs.

### **Condensed Balance Sheets**



GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT SHARE DATA)	June 30, 2021	De	cember 31, 2020
ASSETS	(unaudited)		
Loans held-for-investment	\$ 3,635,315	\$	3,914,469
Allowance for credit losses	(57,671)		(66,666)
Loans held-for-investment, net	3,577,644	1	3,847,803
Cash and cash equivalents	236,953		261,419
Restricted cash	2,077		67,774
Accrued interest receivable	10,149		12,388
Other assets	 27,645	0	30,264
Total Assets	\$ 3,854,468	\$	4,219,648
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities			
Repurchase facilities	\$ 717,196	\$	1,708,875
Securitized debt obligations	1,446,603		927,128
Asset-specific financings	82,768		123,091
Term financing facility	142,414		-
Convertible senior notes	272,074		271,250
Senior Secured term loan facilities	207,881		206,448
Dividends payable	13,963		25,049
Other liabilities	24,273		22,961
Total Liabilities	2,907,172	923	3,284,802
Commitments and Contingencies			
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 issued and outstanding (\$1,000,000 liquidation preference)	1,000		1,000
Stockholders' Equity			
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 54,790,186 and 55,205,082 shares issued and outstanding, respectively	548		552
Additional paid-in capital	1,056,364		1.058.298
Cumulative earnings	145,425		103,165
Cumulative distributions to stockholders	(256,166)		(228,169)
Total Granite Point Mortgage Trust, Inc. Stockholders' Equity	946.171		933.846
Non-controlling interests	125		-
Total Equity	\$ 946,296	\$	933,846
Total Liabilities and Stockholders' Equity	\$ 3.854,468	\$	4.219.648

# Condensed Statements of Comprehensive (Loss) Income



GRANITE POINT MORTGAGE TRUST INC.		Three Mo	nths Er	ided		Six Mon	ths E	Inded	
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME		Jun	e 30,			June 30,			
(in thousands, except share data)		2021		2020		2021		2020	
nterest income:		(unaudited)		inaudited)		(unaudited)		(unaudited)	
oans held-for-investment	\$	49,350	\$	60,299	\$	103,389	\$	123,558	
.oans held-for-sale		-		121		-		121	
wailable-for-sale securities		-		247		-		527	
Ield-to-maturity securities		-		236		-		546	
tash and cash equivalents		103		41		203		367	
Total interest income		49,453		60,944		103,592		125,119	
nterest expense:									
Repurchase facilities		6,047		14,276		14,998		33,953	
Securitized debt obligations		7,129		6,502		11,746		15,936	
Convertible senior notes		4,544		4,525		9,062		9,04:	
Term financing facility		2,633		-		4,755		3	
Asset-specific financing		668		939		1,545		2,06	
Revolving credit facilities		-		320		-		56	
Senior secured term loan facilities		5,653				10,933		-	
Total Interest Expense		26,674		26,562		53,039		61,55	
Net interest income		22,779		34,382		50,553		63,568	
ither income (loss):									
enefit from (Provision for) credit losses		193		(14,205)		9,312		(67,541	
lealized losses on sales of loans held-for-sale		_		(6,894)		-		(6,894	
ee income		-		-		-		52	
Total other income (loss)	_	193		(21,099)	_	9,312		(73,913	
xpenses:									
lase Management fees		-		3,959		-		7,860	
ompensation and benefits		5,017		-		10,477			
ervicing expenses		1,124		1,002		2,440		2,11	
ther operating expenses		2,564		10,060		4,691		18,61	
Total expenses	-	8,705		15,021	1	17,608		28,59	
ncome (loss) before income taxes	35	14,267		(1,738)		42,257		(38,935	
Benefit from) provision for income taxes		(2)		(5)		(3)		(11	
let income (loss)	-	14,269		(1,733)	1	42,260		(38,924	
Dividends on preferred stock		25		25		50		5	
Net income (loss) attributable to common stockholders	\$	14,244	\$	(1,758)	\$	42,210	\$	(38,974	
Basic (loss) earnings per weighted average common share	\$	0.26	\$	(0.03)	\$	0.77	\$	0.7	
Diluted (loss) earnings per weighted average common share	\$	0.24	\$	(0.03)	\$	0.71	\$	0.7	
Dividends declared per common share	\$	0.25	\$		\$	0.50	\$		
Weighted average number of shares of common stock outstanding:	0				-				
Basic		55,009,732		55,158,283		55,073,317		55,107,34	
Diluted		58,526,985		55,158,283		72,564,914		55,107,34	
comprehensive income (loss):									
let income (loss) attributable to common stockholders	\$	14,244	\$	(1,758)	\$	42,210	\$	(38,974	
ther comprehensive income (loss), net of tax:				0.8/0					
Unrealized gain (loss) on available for sale securities	1	-		3,712	18	-		(32	
Other comprehensive income (loss)	-	-		3,712	_	-		(32	
Comprehensive income (loss)	\$	14,244	\$	1,954	\$	42,210	\$	(39,006	

# Reconciliation of GAAP Net Income to Distributable Earnings<sup>(1)</sup>



(\$ IN MILLIONS, EXCEPT PER SHARE DATA)	Q2 2021	Q1 2021
GAAP Net Income <sup>(1)</sup>	\$14.2	\$28.0
Adjustments:		
(Benefit from) Provision for Credit Losses	\$(0.2)	\$(9.1)
Non-Cash Equity Compensation	\$1.6	\$1.9
Distributable Earnings	\$15.7	\$20.7
Wtd. Avg. Basic Common Shares	55,009,732	55,137,608
Wtd. Avg. Diluted Common Shares	58,526,985	71,834,396
Distributable Earnings Per Basic Share	\$0.29	\$0.38

(1) See definition in this appendix.

# Financial Statements Impact of CECL Reserves



- Total allowance for credit losses of \$62.9 million, of which \$5.2 million is related to future funding obligations and recorded in other liabilities.
- · Loans reported on the balance sheet are net of the allowance for credit losses.

(\$ in thousands)	At 6/30/20	At 9/30/20	At 12/31/20	At 3/31/21	At 6/30/21	(\$ in thousands)	Q2 2021		
ASSETS						Change in provision for credit losses:			
Loans and securities	\$4,391,281	\$4,052,201	\$3,914,469	\$3,859,269	\$3,635,315	Loans held-for- investment	\$(1,762)		
Allowance for	\$(77,904)	\$(73,339)	\$(66,666)	\$(59,433)	\$(57,671)	Other liabilities <sup>(1)</sup>	\$1,569		
credit losses	φ(11,304)	φ(10,000)	\$(00,000)	φ(00,+00)	ψ(51,011)	Φ(51,011)	Φ(01,011)	Total provision for	\$(193)
Carrying Value	\$4,313,377	\$3,978,862	\$3,847,803	\$3,799,836	\$3,577,644	credit losses			
LIABILITIES									
Other liabilities $impact^{(1)}$	\$8,109	\$7,374	\$5,515	\$3,630	\$5,198				
STOCKHOLDERS' EQUITY									
Cumulative earnings impact	\$(86,013)	\$(80,713)	\$(72,181)	\$(63,063)	\$(62,869)				
Per share impact	\$(0.26)	\$0.09	\$0.16	\$0.17	\$0.00				

(1) Represents estimated allowance for credit losses on unfunded loan commitments.

### **Distributable Earnings**



- Beginning with our Annual Report on Form 10-K for the year ended December 31, 2020, and for all subsequent reporting periods ending on or after December 31, 2020, we have elected to present Distributable Earnings, a measure that is not prepared in accordance with GAAP, as a supplemental method of evaluating our operating performance. Distributable Earnings replaces our prior presentation of Core Earnings with no changes to the definition. In order to maintain our status as a REIT, we are required to distribute at least 90% of our taxable income as dividends. Distributable Earnings is intended to serve as a general proxy for our taxable income, though it is not a perfect substitute for it, and, as such, is considered a key indicator of our ability to generate sufficient income to pay our common dividends and in determining the amount of such dividends, which is the primary focus of income-oriented investors who comprise a meaningful segment of our stockholder base. We believe providing Distributable Earnings on a supplemental basis to our net income (loss) and cash flow from operating activities, as determined in accordance with GAAP, is helpful to stockholders in assessing the overall performance of our business.
- We use Distributable Earnings to evaluate our performance excluding the effects of certain transactions and GAAP adjustments we believe are not necessarily indicative of our current loan portfolio and operations. For reporting purposes, we define Distributable Earnings as net income (loss) attributable to our stockholders, computed in accordance with GAAP, excluding: (i) non-cash equity compensation expenses; (ii) depreciation and amortization; (iii) any unrealized gains (losses) or other similar non-cash items that are included in net income for the applicable reporting period (regardless of whether such items are included in other comprehensive income (loss) or in net income for such period); and (iv) certain non-cash items and one-time expenses. Distributable Earnings may also be adjusted from time to time for reporting purposes to exclude one-time events pursuant to changes in GAAP and certain other material non-cash income or expense items approved by a majority of our independent directors. The exclusion of depreciation and amortization from the calculation of Distributable Earnings only applies to debt investments related to real estate to the extent we foreclose upon the property or properties underlying such debt investments.

### Distributable Earnings (cont'd)



- While Distributable Earnings excludes the impact of the unrealized non-cash current provision for credit losses, we expect to only recognize such potential credit losses in Distributable Earnings if and when such amounts are deemed non-recoverable. This is generally at the time a loan is repaid, or in the case of foreclosure, when the underlying asset is sold, but nonrecoverability may also be concluded if, in our determination, it is nearly certain that all amounts due will not be collected. The realized loss amount reflected in Distributable Earnings will equal the difference between the cash received, or expected to be received, and the carrying value of the asset, and is reflective of our economic experience as it relates to the ultimate realization of the loan. During the six months ended June 30, 2021, we recorded a \$9.3 million benefit from provision for credit losses, which has been excluded from Distributable Earnings consistent with other unrealized gains (losses) and other non-cash items pursuant to our existing policy for reporting Distributable Earnings referenced above.
- Distributable Earnings does not represent net income (loss) or cash flow from operating activities and should not be considered as an alternative to GAAP net income (loss), or an indication of our GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures, and, accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

### **Other Definitions**



All-in Yield at Origination	<ul> <li>Provided for illustrative purposes only. Calculations of all-in yield at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications. Calculations of all-in weighted average yield at origination exclude fixed rate loans.</li> </ul>
Cash Coupon	<ul> <li>Cash coupon does not include origination or exit fees.</li> </ul>
Future Fundings	<ul> <li>Fundings to borrowers of loan principal balances under existing commitments on our loan portfolio.</li> </ul>
Initial LTV	<ul> <li>The initial loan amount (plus any financing that is pari passu with or senior to such loan) divided by the as is appraised value (as determined in conformance with USPAP) as of the date the loan was originated set forth in the original appraisal.</li> </ul>
Net Income Attributable to Common Stockholders	<ul> <li>GAAP net income (loss) attributable to our common stockholders after deducting dividends attributable to our cumulative redeemable preferred stock.</li> </ul>
Original Term (Years)	<ul> <li>Original term (Years) is the initial maturity date at origination and does not include any extension options and has not been updated to reflect any subsequent extensions or modifications, if applicable.</li> </ul>
Recourse Leverage	<ul> <li>Borrowings outstanding on repurchase facilities, asset-specific financings, convertible senior notes and senior secured term loan facilities, less cash, divided by total stockholders' equity.</li> </ul>
Senior Loans	<ul> <li>"Senior" means a loan primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans.</li> </ul>
Stabilized LTV	<ul> <li>The fully funded loan amount (plus any financing that is pari passu with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.</li> </ul>
Total Leverage	<ul> <li>Borrowings outstanding on repurchase facilities, securitized debt obligations, asset-specific financings, convertible senior notes and senior secured term loan facilities, less cash, divided by total stockholders' equity.</li> </ul>

### **Company Information**



Granite Point Mortgage Trust Inc. is an internally-managed real estate finance company that focuses primarily on directly originating, investing in and managing senior floating rate commercial mortgage loans and other debt and debt-like commercial real estate investments. Granite Point was incorporated in Maryland on April 7, 2017 and has elected to be treated as a real estate investment trust for U.S. federal income tax purposes.

For more information regarding Granite Point, visit www.gpmtreit.com.

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