

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from to

Commission File Number: 001-38124

**GRANITE POINT MORTGAGE TRUST INC.**

(Exact name of registrant as specified in its charter)

**Maryland**

(State or other jurisdiction of  
incorporation or organization)

**61-1843143**

(I.R.S. Employer  
Identification No.)

**3 Bryant Park, Suite 2400A**

**New York, New York**

(Address of principal executive offices)

**10036**

(Zip Code)

**(212) 364-3200**

(Registrant's telephone number, including area code)

Securities Registered Pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading Symbol(s)</b>	<b>Name of each exchange on which registered</b>
Common Stock, par value \$0.01 per share	GPMT	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of November 4, 2019, there were 54,853,205 shares of outstanding common stock, par value \$0.01 per share, issued and outstanding.

GRANITE POINT MORTGAGE TRUST INC.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (unaudited)

GRANITE POINT MORTGAGE TRUST INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)

	September 30, 2019	December 31, 2018
<b>ASSETS</b>		
	(unaudited)	
Loans held-for-investment	\$ 3,927,095	\$ 3,167,913
Available-for-sale securities, at fair value	12,830	12,606
Held-to-maturity securities	19,594	26,696
Cash and cash equivalents	137,355	91,700
Restricted cash	168,809	31,723
Accrued interest receivable	10,797	10,268
Deferred debt issuance costs	7,183	3,924
Prepaid expenses	1,313	1,055
Other assets	22,636	15,996
<b>Total Assets <sup>(1)</sup></b>	<b>\$ 4,307,612</b>	<b>\$ 3,361,881</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Repurchase agreements	\$ 1,724,912	\$ 1,500,543
Securitized debt obligations	1,124,820	654,263
Asset-specific financings	114,080	—
Revolving credit facilities	—	75,000
Convertible senior notes	269,241	268,138
Accrued interest payable	11,253	6,394
Unearned interest income	215	510
Dividends payable	23,063	18,346
Other liabilities	15,788	10,156
<b>Total Liabilities <sup>(1)</sup></b>	<b>3,283,372</b>	<b>2,533,350</b>
10% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 and 1,000 shares issued and outstanding, respectively	1,000	1,000
<b>Stockholders' Equity</b>		
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 54,853,205 and 43,621,174 shares issued and outstanding, respectively	549	436
Additional paid-in capital	1,047,200	836,288
Accumulated other comprehensive income (loss)	32	(192)
Cumulative earnings	144,400	91,875
Cumulative distributions to stockholders	(168,941)	(100,876)
<b>Total Stockholders' Equity</b>	<b>1,023,240</b>	<b>827,531</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 4,307,612</b>	<b>\$ 3,361,881</b>

(1) The condensed consolidated balance sheets include assets of consolidated variable interest entities, or VIEs, that can only be used to settle obligations of these VIEs, and liabilities of the consolidated VIEs for which creditors do not have recourse to Granite Point Mortgage Trust Inc. At September 30, 2019 and December 31, 2018, assets of the VIEs totaled \$1,472,564 and \$829,147, and liabilities of the VIEs totaled \$1,125,992 and \$654,952, respectively. See Note 3 - *Variable Interest Entities* for additional information.

*The accompanying notes are an integral part of these condensed consolidated financial statements.*

**GRANITE POINT MORTGAGE TRUST INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)**  
(in thousands, except share data)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2019	2018	2019	2018
<b>Interest income:</b>				
Loans held-for-investment	\$ 61,796	\$ 46,424	\$ 176,594	\$ 127,576
Available-for-sale securities	308	294	927	851
Held-to-maturity securities	530	757	1,804	2,478
Cash and cash equivalents	810	85	2,228	141
Total interest income	63,444	47,560	181,553	131,046
<b>Interest expense:</b>				
Repurchase agreements	17,951	14,304	48,469	45,432
Securitized debt obligations	12,467	6,693	35,880	10,568
Convertible senior notes	4,503	2,216	13,459	6,601
Asset-specific financings	1,119	—	1,717	—
Revolving credit facilities	322	152	1,182	372
Total interest expense	36,362	23,365	100,707	62,973
Net interest income	27,082	24,195	80,846	68,073
<b>Other income:</b>				
Fee income	—	—	1,115	1,446
Total other income	—	—	1,115	1,446
<b>Expenses:</b>				
Management fees	3,801	3,111	11,013	9,434
Incentive fees	—	—	244	—
Servicing expenses	1,013	616	2,671	1,568
General and administrative expenses	4,877	3,904	15,499	12,141
Total expenses	9,691	7,631	29,427	23,143
<b>Income before income taxes</b>	<b>17,391</b>	<b>16,564</b>	<b>52,534</b>	<b>46,376</b>
Benefit from income taxes	(1)	(1)	(4)	(2)
<b>Net income</b>	<b>17,392</b>	<b>16,565</b>	<b>52,538</b>	<b>46,378</b>
Dividends on preferred stock	25	25	75	75
<b>Net income attributable to common stockholders</b>	<b>\$ 17,367</b>	<b>\$ 16,540</b>	<b>\$ 52,463</b>	<b>\$ 46,303</b>
Basic earnings per weighted average common share	\$ 0.32	\$ 0.38	\$ 1.00	\$ 1.07
Diluted earnings per weighted average common share	\$ 0.32	\$ 0.37	\$ 1.00	\$ 1.04
Dividends declared per common share	\$ 0.42	\$ 0.42	\$ 1.26	\$ 1.20
<b>Weighted average number of shares of common stock outstanding:</b>				
Basic	54,853,205	43,456,234	52,492,324	43,426,109
Diluted	54,853,205	50,651,612	52,492,324	50,616,264
<b>Comprehensive income:</b>				
<b>Net income attributable to common stockholders</b>	<b>\$ 17,367</b>	<b>\$ 16,540</b>	<b>\$ 52,463</b>	<b>\$ 46,303</b>
<b>Other comprehensive income, net of tax:</b>				
Unrealized gain on available-for-sale securities	—	32	224	32
Other comprehensive income	—	32	224	32
<b>Comprehensive income attributable to common stockholders</b>	<b>\$ 17,367</b>	<b>\$ 16,572</b>	<b>\$ 52,687</b>	<b>\$ 46,335</b>

*The accompanying notes are an integral part of these condensed consolidated financial statements.*

**GRANITE POINT MORTGAGE TRUST INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (unaudited)**  
(in thousands, except share data)

	Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Cumulative Earnings	Cumulative Distributions to Stockholders	Total Stockholders' Equity
	Shares	Amount					
<b>Balance, December 31, 2017</b>	43,235,103	\$ 432	\$ 829,704	\$ —	\$ 28,800	\$ (30,315)	\$ 828,621
Net income	—	—	—	—	14,586	—	14,586
Other comprehensive income before reclassifications	—	—	—	16	—	—	16
Amounts reclassified from accumulated other comprehensive income	—	—	—	—	—	—	—
Net other comprehensive income	—	—	—	16	—	—	16
Common dividends declared	—	—	—	—	—	(16,506)	(16,506)
Preferred dividends declared	—	—	—	—	—	(25)	(25)
Non-cash equity award compensation	201,956	2	662	—	—	—	664
<b>Balance, March 31, 2018</b>	43,437,059	434	830,366	16	43,386	(46,846)	827,356
Net income	—	—	—	—	15,227	—	15,227
Other comprehensive loss before reclassifications	—	—	—	(16)	—	—	(16)
Amounts reclassified from accumulated other comprehensive income	—	—	—	—	—	—	—
Net other comprehensive loss	—	—	—	(16)	—	—	(16)
Common dividends declared	—	—	—	—	—	(17,383)	(17,383)
Preferred dividends declared	—	—	—	—	—	(25)	(25)
Non-cash equity award compensation	19,175	1	1,202	—	—	—	1,203
<b>Balance, June 30, 2018</b>	43,456,234	435	831,568	—	58,613	(64,254)	826,362
Net income	—	—	—	—	16,565	—	16,565
Other comprehensive income before reclassifications	—	—	—	32	—	—	32
Amounts reclassified from accumulated other comprehensive income	—	—	—	—	—	—	—
Net other comprehensive income	—	—	—	32	—	—	32
Common dividends declared	—	—	—	—	—	(18,251)	(18,251)
Preferred dividends declared	—	—	—	—	—	(25)	(25)
Non-cash equity award compensation	—	—	967	—	—	—	967
<b>Balance, September 30, 2018</b>	43,456,234	\$ 435	\$ 832,535	\$ 32	\$ 75,178	\$ (82,530)	\$ 825,650

*The accompanying notes are an integral part of these condensed consolidated financial statements*

**GRANITE POINT MORTGAGE TRUST INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (unaudited), continued**  
(in thousands, except share data)

	Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Cumulative Earnings	Cumulative Distributions to Stockholders	Total Stockholders' Equity
	Shares	Amount					
<b>Balance, December 31, 2018</b>	43,621,174	\$ 436	\$ 836,288	\$ (192)	\$ 91,875	\$ (100,876)	\$ 827,531
Cumulative effect of adoption of new accounting principle	—	—	13	—	(13)	—	—
<b>Adjusted balance, January 1, 2019</b>	43,621,174	436	836,301	(192)	91,862	(100,876)	827,531
Net income	—	—	—	—	16,969	—	16,969
Other comprehensive income before reclassifications	—	—	—	192	—	—	192
Amounts reclassified from accumulated other comprehensive income	—	—	—	—	—	—	—
Net other comprehensive income	—	—	—	192	—	—	192
Issuance of common stock, net of offering costs	8,291,829	83	157,145	—	—	—	157,228
Common dividends declared	—	—	—	—	—	(21,913)	(21,913)
Preferred dividends declared	—	—	—	—	—	(25)	(25)
Non-cash equity award compensation	258,918	3	1,146	—	—	—	1,149
<b>Balance, March 31, 2019</b>	52,171,921	522	994,592	—	108,831	(122,814)	981,131
Net income	—	—	—	—	18,177	—	18,177
Other comprehensive income before reclassifications	—	—	—	32	—	—	32
Amounts reclassified from accumulated other comprehensive income	—	—	—	—	—	—	—
Net other comprehensive income	—	—	—	32	—	—	32
Issuance of common stock, net of offering costs	2,663,095	27	50,150	—	—	—	50,177
Common dividends declared	—	—	—	—	—	(23,039)	(23,039)
Preferred dividends declared	—	—	—	—	—	(25)	(25)
Non-cash equity award compensation	18,189	—	1,283	—	—	—	1,283
<b>Balance, June 30, 2019</b>	54,853,205	549	1,046,025	32	127,008	(145,878)	1,027,736
Net income	—	—	—	—	17,392	—	17,392
Other comprehensive income before reclassifications	—	—	—	—	—	—	—
Amounts reclassified from accumulated other comprehensive income	—	—	—	—	—	—	—
Net other comprehensive income	—	—	—	—	—	—	—
Common dividends declared	—	—	—	—	—	(23,038)	(23,038)
Preferred dividends declared	—	—	—	—	—	(25)	(25)
Non-cash equity award compensation	—	—	1,175	—	—	—	1,175
<b>Balance, September 30, 2019</b>	54,853,205	\$ 549	\$ 1,047,200	\$ 32	\$ 144,400	\$ (168,941)	\$ 1,023,240

*The accompanying notes are an integral part of these condensed consolidated financial statements.*

**GRANITE POINT MORTGAGE TRUST INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)**  
(in thousands)

	Nine Months Ended September 30,	
	2019	2018
<b>Cash Flows From Operating Activities:</b>		
Net income	\$ 52,538	\$ 46,378
Adjustments to reconcile net income to net cash provided by operating activities:		
Accretion of discounts and net deferred fees on loans held-for-investment	(11,038)	(9,282)
Amortization of deferred debt issuance costs on convertible senior notes and securitized debt obligations	5,792	2,373
Equity based compensation	3,607	2,834
Depreciation of fixed assets	185	4
Net change in assets and liabilities:		
Increase in accrued interest receivable	(529)	(1,083)
Increase in prepaid expenses	(258)	(945)
Increase in other assets	(6,825)	(1,963)
Increase in accrued interest payable	4,859	2,501
Decrease in unearned interest income	(295)	(80)
Increase in other liabilities	5,632	2,893
Net cash provided by operating activities	53,668	43,630
<b>Cash Flows From Investing Activities:</b>		
Originations, acquisitions and additional fundings of loans held-for-investment, net of deferred fees	(1,216,678)	(839,668)
Proceeds from repayment of loans held-for-investment	468,534	444,878
Principal payments on held-to-maturity securities	7,102	11,643
Net cash used in investing activities	(741,042)	(383,147)
<b>Cash Flows From Financing Activities:</b>		
Proceeds from repurchase agreements	1,014,802	871,608
Principal payments on repurchase agreements	(790,433)	(1,111,961)
Proceeds from issuance of securitized debt obligations	646,868	651,374
Principal payments on securitized debt obligations	(181,000)	—
Proceeds from convertible senior notes	—	18,247
Proceeds from asset-specific financings	114,080	—
Proceeds from revolving credit facilities	164,598	49,394
Repayment of revolving credit facilities	(239,598)	(49,394)
(Increase) decrease in deferred debt issuance costs	(3,259)	3,472
Proceeds from issuance of common stock, net of offering costs	207,405	—
Dividends paid on preferred stock	(75)	(75)
Dividends paid on common stock	(63,273)	(50,318)
Net cash provided by financing activities	870,115	382,347
Net increase in cash, cash equivalents and restricted cash	182,741	42,830
Cash, cash equivalents and restricted cash at beginning of period	123,423	110,718
Cash, cash equivalents and restricted cash at end of period	\$ 306,164	\$ 153,548
<b>Supplemental Disclosure of Cash Flow Information:</b>		
Cash paid for interest	\$ 95,848	\$ 60,472
Cash paid (received) for taxes, net	\$ —	\$ (5)
<b>Noncash Activities:</b>		
Dividends declared but not paid at end of period	\$ 23,063	\$ 18,276

*The accompanying notes are an integral part of these condensed consolidated financial statements.*

**GRANITE POINT MORTGAGE TRUST INC.**

**Notes to the Condensed Consolidated Financial Statements (unaudited)**

**Note 1. Organization and Operations**

Granite Point Mortgage Trust Inc., or the Company, is a Maryland corporation that focuses primarily on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. The Company is externally managed by Pine River Capital Management L.P., or the Manager. The Company's common stock is listed on the New York Stock Exchange, or NYSE, under the symbol "GPMT".

The Company was incorporated on April 7, 2017 and commenced operations as a publicly traded company on June 28, 2017, upon completion of an initial public offering, or the IPO. Concurrently with the closing of the IPO, the Company completed a formation transaction, or the Formation Transaction, pursuant to which the Company acquired the equity interests in TH Commercial Holdings LLC (now known as GP Commercial Holdings LLC), or the Predecessor, from Two Harbors Investment Corp., or Two Harbors, a publicly traded hybrid mortgage real estate investment trust (NYSE: TWO). In exchange, the Company issued 33,071,000 shares of its common stock, representing approximately 76.5% of its outstanding common stock after the IPO, and 1,000 shares of its 10% cumulative redeemable preferred stock to Two Harbors. Upon the completion of the Formation Transaction, the Predecessor became the Company's wholly owned indirect subsidiary. On November 1, 2017, Two Harbors distributed to its common stockholders the 33,071,000 shares of the Company's common stock it had acquired in connection with the Formation Transaction, allowing the Company's market capitalization to be fully floating.

The Company has elected to be treated as a real estate investment trust, or REIT, as defined under the Internal Revenue Code of 1986, as amended, or the Code, for U.S. federal income tax purposes. As long as the Company continues to comply with a number of requirements under federal tax law and maintains its qualification as a REIT, the Company generally will not be subject to U.S. federal income taxes to the extent that the Company distributes its taxable income to its stockholders on an annual basis and does not engage in prohibited transactions. However, certain activities that the Company may perform may cause it to earn income which will not be qualifying income for REIT purposes. The Company has designated one of its subsidiaries as a taxable REIT subsidiary, or TRS, as defined in the Code, to engage in such activities.

**Note 2. Basis of Presentation and Significant Accounting Policies**

***Consolidation and Basis of Presentation***

The interim unaudited condensed consolidated financial statements of the Company have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission, or SEC. Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles, or U.S. GAAP, have been condensed or omitted according to such SEC rules and regulations. However, management believes that the disclosures included in these interim condensed consolidated financial statements are adequate to make the information presented not misleading. The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2018. In the opinion of management, all normal and recurring adjustments necessary to present fairly the financial condition of the Company at September 30, 2019 and results of operations for all periods presented have been made. The results of operations for the three and nine months ended September 30, 2019 should not be construed as indicative of the results to be expected for future periods or the full year.

The unaudited condensed consolidated financial statements of the Company include the accounts of all subsidiaries; inter-company accounts and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period presentation.

All entities in which the Company holds investments that are considered VIEs for financial reporting purposes were reviewed for consolidation under the applicable consolidation guidance. Whenever the Company has both the power to direct the activities of an entity that most significantly impact the entity's performance, and the obligation to absorb losses or the right to receive benefits of the entity that could be significant, the Company consolidates the entity.

***Use of Estimates***

The preparation of financial statements in conformity with U.S. GAAP requires management to make a number of significant estimates. These include estimates of fair value of certain assets and liabilities, amount and timing of allowances for loan losses and impairments and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the condensed consolidated financial statements and the reported amounts of certain revenues and expenses during the reported period. It is likely that changes in these estimates (e.g., valuation changes to the underlying collateral of loans due to changes in capitalization rates, leasing, credit worthiness of major tenants, occupancy rates, availability of financing, exit plan, loan sponsorship, actions of other lenders, overall economic conditions, the broader commercial real estate market, local geographic sub-markets or other factors) will occur in the near term. The Company's estimates are inherently subjective in nature and actual results could differ from its estimates and the differences may be material.



GRANITE POINT MORTGAGE TRUST INC.

Notes to the Condensed Consolidated Financial Statements (unaudited)

**Significant Accounting Policies**

Included in Note 2 to the Consolidated Financial Statements of the Company's Annual Report on Form 10-K for the year ended December 31, 2018 is a summary of the Company's significant accounting policies. Provided below is a summary of additional accounting policies that are significant to the Company's consolidated financial condition and results of operations for the three and nine months ended September 30, 2019.

*Asset-Specific Financings*

The Company finances certain of its loans held-for-investment through the use of an asset-specific financing facility. Borrowings under the asset-specific financing facility generally bear interest rates of a specified margin over one-month LIBOR. The asset-specific financings are treated as collateralized financing transactions and are carried at their contractual amounts, as specified in the respective agreements.

**Recently Issued and/or Adopted Accounting Standards**

*Lease Classification and Accounting*

In February 2016, the FASB issued ASU No. 2016-02, which requires lessees to recognize on their balance sheets both a lease liability for the obligation to make lease payments and a right-of-use asset for the right to use the underlying asset for the lease term. The ASU is effective for annual periods, and interim periods within those annual periods, beginning on or after December 15, 2018, with early adoption permitted. The Company's adoption of this ASU did not have a material impact on the Company's financial condition, results of operations or financial statement disclosures.

*Measurement of Credit Losses on Financial Instruments*

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. The standard will replace the incurred loss impairment methodology pursuant to GAAP and significantly change how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The new model requires the estimation of lifetime expected credit losses and corresponding recognition of allowance for losses on loans, trade and other receivables, held-to-maturity (or HTM) debt securities and other instruments held at amortized cost while considering a broader range of reasonable and supportable information to inform such credit loss estimates. Additionally, this ASU will require recording allowances for available-for-sale debt securities rather than directly reducing the amortized cost carrying amount of such securities under the current other-than-temporary impairment model. The ASU requires certain recurring disclosures and is effective for annual periods, and interim periods within those annual periods, beginning on or after December 15, 2019, with early adoption permitted for annual periods, and interim periods within those annual periods, beginning on or after December 15, 2018. While the Company is evaluating the impact of adopting this ASU on its condensed consolidated financial statements, the Company expects that the adoption of ASU No. 2016-13 will result in an increased amount of the allowance for credit losses with a resulting negative adjustment to retained earnings. The Company currently does not have any allowance for credit losses recorded in its condensed consolidated financial statements. The Company is currently developing new processes, policies and controls to implement the standard, which it expects to have completed by the adoption date.

*Accounting for Share-Based Payments to Nonemployees*

In June 2018, the FASB issued ASU No. 2018-07 to simplify the accounting for share-based payments to nonemployees by aligning it with the accounting for share-based payments to employees, with certain exceptions. Under the guidance, equity-classified nonemployee awards will be measured on and fixed at the grant date, rather than measured at fair value at each reporting date until the date at which the nonemployee's performance is complete. The ASU is effective for annual periods, and interim periods within those annual periods, beginning on or after December 15, 2018, with early adoption permitted. The Company's adoption of this ASU was applied by recording a cumulative-effect adjustment to retained earnings as of January 1, 2019, which did not have a material impact on the Company's financial condition, results of operations or financial statement disclosures.

**GRANITE POINT MORTGAGE TRUST INC.**

**Notes to the Condensed Consolidated Financial Statements (unaudited)**

*SEC Disclosure Update and Simplification*

In August 2018, the SEC adopted a final rule that amends certain disclosure requirements that have become duplicative, overlapping or outdated in light of other SEC disclosure requirements, U.S. GAAP or changes in the information environment. However, the guidance also added requirements for entities to include in their interim financial statements a reconciliation of changes in stockholders' equity for each period for which an income statement is required (both year-to-date and quarterly periods). The final rule is effective for all filings made on or after November 5, 2018. However, the SEC staff said it would not object to a registrant waiting to comply with the new interim disclosure requirement until the filing of its Form 10-Q for the quarter that begins after the effective date. As a result, the Company adopted the new interim disclosure requirement in connection with the Form 10-Q filing for the first quarter of 2019. The Company's adoption of this final rule did not have a material impact on the Company's financial condition, results of operations or financial statement disclosures.

**Note 3. Variable Interest Entities**

The Company finances pools of its commercial real estate loans through collateralized loan obligations, or CLOs, which are considered VIEs for financial reporting purposes and, thus, are reviewed for consolidation under the applicable consolidation guidance. Because the Company has both the power to direct the activities of the CLOs that most significantly impact the entities' performance, and the obligation to absorb losses or the right to receive benefits of the entities that could be significant, the Company consolidates the CLOs.

The following table presents a summary of the assets and liabilities of all VIEs consolidated on the Company's condensed consolidated balance sheets as of September 30, 2019 and December 31, 2018:

(in thousands)	September 30, 2019	December 31, 2018
Loans held-for-investment	\$ 1,305,469	\$ 795,259
Restricted cash	157,556	26,136
Accrued interest receivable	3,598	2,622
Other assets	5,941	5,130
<b>Total Assets</b>	<b>\$ 1,472,564</b>	<b>\$ 829,147</b>
Securitized debt obligations	\$ 1,124,820	\$ 654,263
Accrued interest payable	1,131	689
Other liabilities	41	—
<b>Total Liabilities</b>	<b>\$ 1,125,992</b>	<b>\$ 654,952</b>

The Company is not required to consolidate VIEs for which it has concluded it does not have both the power to direct the activities of the VIEs that most significantly impact the entities' performance, and the obligation to absorb losses or the right to receive benefits of the entities that could be significant. The Company's investments in these unconsolidated VIEs include CMBS, which are classified within AFS securities, at fair value, and HTM securities on the condensed consolidated balance sheets. As of September 30, 2019 and December 31, 2018, the carrying value, which also represents the maximum exposure to loss, of all CMBS in unconsolidated VIEs was \$32.4 million and \$39.3 million, respectively.

**Note 4. Loans Held-for-Investment**

The Company originates and acquires commercial real estate debt and related instruments generally to be held as long-term investments. These assets are classified as "loans held-for-investment" on the condensed consolidated balance sheets. Interest income on loans held-for-investment is recognized at the loan coupon rate. Any premiums or discounts, loan fees, contractual exit fees and origination costs are amortized or accreted into interest income over the lives of the loans using the effective interest method. Loans are considered past due when they are 30 days past their contractual due date. Interest income recognition is suspended when loans are placed on nonaccrual status. Generally, commercial mortgage loans are placed on nonaccrual status when delinquent for more than 90 days or when determined not to be probable of full collection. Interest accrued, but not collected, at the date loans are placed on nonaccrual is reversed and subsequently recognized only to the extent it is received in cash or until it qualifies for return to accrual status. However, where there is doubt regarding the ultimate collectability of loan principal, all cash received is applied to reduce the carrying value of such loans. Commercial mortgage loans are restored to accrual status only when contractually current or the collection of future payments is reasonably assured.

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**Notes to the Condensed Consolidated Financial Statements (unaudited)**

The Company also finances pools of its commercial real estate loans through CLOs, which are considered to be VIEs for financial reporting purposes and, thus, are reviewed for consolidation under the applicable consolidation guidance. The Company has both the power to direct the activities of the CLOs that most significantly impact the entities' performance, and the obligation to absorb losses or the right to receive benefits of the entities that could be significant, therefore the Company consolidates the CLOs and classifies the underlying loans as loans held-for-investment. Loans held-for-investment are reported at cost, net of any unamortized acquisition premiums or discounts, loan fees and origination costs as applicable.

The following tables summarize the Company's loans held-for-investment by asset type, property type and geographic location as of September 30, 2019 and December 31, 2018:

	<b>September 30, 2019</b>			
(dollars in thousands)	<b>Senior Loans <sup>(1)</sup></b>	<b>Mezzanine Loans</b>	<b>B-Notes</b>	<b>Total</b>
Unpaid principal balance	\$ 3,927,513	\$ 13,806	\$ 14,501	\$ 3,955,820
Unamortized (discount) premium	(127)	—	—	(127)
Unamortized net deferred origination fees	(28,598)	—	—	(28,598)
Carrying value	<u>\$ 3,898,788</u>	<u>\$ 13,806</u>	<u>\$ 14,501</u>	<u>\$ 3,927,095</u>
Unfunded commitments	\$ 666,959	\$ —	\$ —	\$ 666,959
Number of loans	113	2	1	116
Weighted average coupon	5.9%	12.1%	8.0%	5.9%
Weighted average years to maturity <sup>(2)</sup>	1.8	2.4	7.3	1.8

	<b>December 31, 2018</b>			
(dollars in thousands)	<b>Senior Loans <sup>(1)</sup></b>	<b>Mezzanine Loans</b>	<b>B-Notes</b>	<b>Total</b>
Unpaid principal balance	\$ 3,147,310	\$ 31,679	\$ 14,652	\$ 3,193,641
Unamortized (discount) premium	(151)	—	—	(151)
Unamortized net deferred origination fees	(25,577)	—	—	(25,577)
Carrying value	<u>\$ 3,121,582</u>	<u>\$ 31,679</u>	<u>\$ 14,652</u>	<u>\$ 3,167,913</u>
Unfunded commitments	\$ 626,155	\$ —	\$ —	\$ 626,155
Number of loans	88	3	1	92
Weighted average coupon	6.4%	11.4%	8.0%	6.5%
Weighted average years to maturity <sup>(2)</sup>	2.0	1.9	8.1	2.0

(1) Loans primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans.

(2) Based on contractual maturity date. Certain loans are subject to contractual extension options with such conditions stipulated in the applicable loan documents. Actual maturities may differ from contractual maturities stated herein as certain borrowers may have the right to prepay with or without paying a prepayment fee. The Company may also extend contractual maturities in connection with loan modifications.

GRANITE POINT MORTGAGE TRUST INC.

Notes to the Condensed Consolidated Financial Statements (unaudited)

(dollars in thousands)	Property Type	September 30, 2019		December 31, 2018	
		Carrying Value	% of Loan Portfolio	Carrying Value	% of Loan Portfolio
	Office	\$ 1,697,438	43.2%	\$ 1,495,128	47.2%
	Multifamily	962,810	24.5%	569,259	18.0%
	Hotel	588,639	15.0%	427,611	13.5%
	Retail	374,622	9.5%	324,447	10.2%
	Industrial	269,018	6.9%	351,468	11.1%
	Other	34,568	0.9%	—	—%
	Total	\$ 3,927,095	100.0%	\$ 3,167,913	100.0%

(dollars in thousands)	Geographic Location	September 30, 2019		December 31, 2018	
		Carrying Value	% of Loan Portfolio	Carrying Value	% of Loan Portfolio
	Northeast	\$ 1,217,385	31.1%	\$ 1,171,691	37.0%
	Southwest	1,010,930	25.7%	681,108	21.5%
	West	630,165	16.0%	694,223	21.9%
	Midwest	566,120	14.4%	250,930	7.9%
	Southeast	502,495	12.8%	369,961	11.7%
	Total	\$ 3,927,095	100.0%	\$ 3,167,913	100.0%

At September 30, 2019 and December 31, 2018, the Company pledged loans held-for-investment with a carrying value of \$3.7 billion and \$2.9 billion, respectively, as collateral for repurchase agreements, asset-specific financings, revolving credit facilities and securitized debt obligations. See Note 10 - *Repurchase Agreements*, Note 11 - *Asset-specific Financings*, Note 12 - *Revolving Credit Facilities* and Note 13 - *Securitized Debt Obligations*.

The following table summarizes activity related to loans held-for-investment for the three and nine months ended September 30, 2019 and 2018.

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Balance at beginning of period	\$ 3,560,117	\$ 2,483,606	\$ 3,167,913	\$ 2,304,266
Originations, acquisitions and additional fundings	535,021	249,532	1,230,712	851,662
Repayments	(164,797)	(24,199)	(468,534)	(444,878)
Net discount accretion (premium amortization)	4	4	24	22
Increase in net deferred origination fees	(6,387)	(3,990)	(14,034)	(11,994)
Amortization of net deferred origination fees	3,137	3,385	11,014	9,260
Allowance for loan losses	—	—	—	—
Balance at end of period	\$ 3,927,095	\$ 2,708,338	\$ 3,927,095	\$ 2,708,338

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**Notes to the Condensed Consolidated Financial Statements (unaudited)**

The Company evaluates each loan for impairment at least quarterly by assessing the risk factors of each loan and assigning a risk rating based on a variety of factors. Risk factors include property type, geographic and local market dynamics, physical condition, leasing and tenant profile, projected cash flow, loan structure and exit plan, loan-to-value ratio, project sponsorship and other factors deemed necessary. Risk ratings are defined as follows:

- 1 – Lower Risk
- 2 – Average Risk
- 3 – Acceptable Risk
- 4 – Higher Risk: A loan that has exhibited material deterioration in cash flows and/or other credit factors, which, if negative trends continue, could be indicative of future loss.
- 5 – Impaired/Loss Likely: A loan that has a significantly increased probability of default or principal loss.

The following table presents the number of loans, unpaid principal balance and carrying value (amortized cost) by risk rating for loans held-for-investment as of September 30, 2019 and December 31, 2018:

(dollars in thousands)	Risk Rating	September 30, 2019			December 31, 2018		
		Number of Loans	Unpaid Principal Balance	Carrying Value	Number of Loans	Unpaid Principal Balance	Carrying Value
	1	12	\$ 475,467	\$ 473,918	9	\$ 354,791	\$ 353,583
	2	94	3,185,865	3,160,283	78	2,680,297	2,656,679
	3	9	274,738	273,268	3	121,133	120,496
	4	1	19,750	19,626	2	37,420	37,155
	5	—	—	—	—	—	—
	Total	116	\$ 3,955,820	\$ 3,927,095	92	\$ 3,193,641	\$ 3,167,913

The Company has not identified any impaired loans and it has not recorded any allowances for losses as it is not deemed probable that the Company will not be able to collect all amounts due pursuant to the contractual terms of the loans.

**Note 5. Available-for-Sale Securities**

The following table presents the face value and carrying value (which approximates fair value) of AFS securities as of September 30, 2019 and December 31, 2018:

(in thousands)	September 30, 2019	December 31, 2018
Face value	\$ 12,798	\$ 12,798
Gross unrealized gains	32	—
Gross unrealized losses	—	(192)
Carrying value	\$ 12,830	\$ 12,606

On September 30, 2019, the Company's AFS securities had contractual maturities of less than one year.

At September 30, 2019 and December 31, 2018, the Company pledged AFS securities with a carrying value of \$12.8 million and \$12.6 million, respectively, as collateral for repurchase agreements. See Note 10 - *Repurchase Agreements*.

At September 30, 2019, the Company's AFS securities were in an unrealized gain position. At December 31, 2018, the Company's AFS securities were in an unrealized loss position for less than twelve months.

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***Evaluating AFS Securities for Other-Than-Temporary Impairments***

In evaluating AFS securities for other-than-temporary impairments, or OTTI, the Company determines whether there has been a significant adverse quarterly change in the cash flow expectations for a security. The Company compares the amortized cost of each security in an unrealized loss position against the present value of expected future cash flows of the security. The Company also considers whether there has been a significant adverse change in the regulatory and/or economic environment as part of this analysis. If the amortized cost of the security is greater than the present value of expected future cash flows using the original yield as the discount rate, an other-than-temporary credit impairment has occurred. If the Company does not intend to sell and will not be more likely than not required to sell the security, the credit loss is recognized in earnings and the balance of the unrealized loss is recognized in other comprehensive income. If the Company intends to sell the security or will be more likely than not required to sell the security, the full unrealized loss is recognized in earnings. The Company did not record any other-than-temporary credit impairments during the three and nine months ended September 30, 2019 and 2018 as expected cash flows were greater than amortized cost for all AFS securities held.

**Note 6. Held-to-Maturity Securities**

The following table presents the face value and carrying value of HTM securities by collateral type as of September 30, 2019 and December 31, 2018:

(in thousands)	September 30, 2019	December 31, 2018
Face value	\$ 19,594	\$ 26,696
Unamortized premium (discount)	—	—
Carrying value	\$ 19,594	\$ 26,696

On September 30, 2019, the Company's HTM securities had contractual maturities of less than one year.

At September 30, 2019 and December 31, 2018, the Company pledged HTM securities with a carrying value of \$19.6 million and \$26.7 million, respectively, as collateral for repurchase agreements. See Note 10 - *Repurchase Agreements*.

***Evaluating HTM Securities for Other-Than-Temporary Impairments***

In evaluating HTM securities for OTTI, the Company determines whether there has been a significant adverse quarterly change in the cash flow expectations for a security. The Company compares the amortized cost of each security against the present value of expected future cash flows of the security. The Company also considers whether there has been a significant adverse change in the regulatory and/or economic environment as part of this analysis. If the amortized cost of the security is greater than the present value of expected future cash flows using the original yield as the discount rate, an other-than-temporary credit impairment has occurred and the credit loss is recognized in earnings. The Company did not record any other-than-temporary credit impairments during the three and nine months ended September 30, 2019 and 2018 as expected cash flows were greater than amortized cost for all HTM securities held.

**Note 7. Cash, Cash Equivalents and Restricted Cash**

Cash and cash equivalents include cash held in bank accounts and cash held in money market funds on an overnight basis.

The Company is required to maintain certain cash balances in restricted accounts as collateral for the Company's repurchase agreements and with counterparties to support investment activities. As of September 30, 2019 and December 31, 2018, the Company had \$11.2 million and \$5.6 million, respectively, as collateral for repurchase agreements and by counterparties to support investment activities. In addition, as of September 30, 2019 and December 31, 2018, the Company held \$157.6 million and \$26.1 million, respectively, in restricted cash representing proceeds from principal paydowns of loans held in the CLOs.

**GRANITE POINT MORTGAGE TRUST INC.****Notes to the Condensed Consolidated Financial Statements (unaudited)**

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported on the Company's condensed consolidated balance sheets as of September 30, 2019 and December 31, 2018 that sum to the total of the same such amounts shown in the statements of cash flows:

(in thousands)	September 30, 2019	December 31, 2018
Cash and cash equivalents	\$ 137,355	\$ 91,700
Restricted cash	168,809	31,723
Total cash, cash equivalents and restricted cash	<u>\$ 306,164</u>	<u>\$ 123,423</u>

**Note 8. Accrued Interest Receivable**

The following table presents the Company's accrued interest receivable by collateral type as of September 30, 2019 and December 31, 2018:

(in thousands)	September 30, 2019	December 31, 2018
Loans held-for-investment	\$ 10,663	\$ 10,089
Available-for-sale securities	52	57
Held-to-maturity securities	82	122
Total	<u>\$ 10,797</u>	<u>\$ 10,268</u>

**Note 9. Fair Value****Fair Value Measurements**

ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 clarifies that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices available in active markets (*i.e.*, observable inputs) and the lowest priority to data lacking transparency (*i.e.*, unobservable inputs). Additionally, ASC 820 requires an entity to consider all aspects of nonperformance risk, including the entity's own credit standing, when measuring fair value of a liability.

ASC 820 establishes a three-level hierarchy to be used when measuring and disclosing fair value. An instrument's categorization within the fair value hierarchy is based on the lowest level of significant input to its valuation. Following is a description of the three levels:

- Level 1** Inputs are quoted prices in active markets for identical assets or liabilities as of the measurement date under current market conditions. Additionally, the entity must have the ability to access the active market and the quoted prices cannot be adjusted by the entity.
- Level 2** Inputs include quoted prices in active markets for similar assets or liabilities; quoted prices in inactive markets for identical or similar assets or liabilities; or inputs that are observable or can be corroborated by observable market data by correlation or other means for substantially the full-term of the assets or liabilities.
- Level 3** Unobservable inputs are supported by little or no market activity. The unobservable inputs represent the assumptions that market participants would use to price the assets and liabilities, including risk. Generally, Level 3 assets and liabilities are valued using pricing models, discounted cash flow methodologies, or similar techniques that require significant judgment or estimation.

GRANITE POINT MORTGAGE TRUST INC.

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Following are descriptions of the valuation methodologies used to measure material assets and liabilities at fair value and details of the valuation models, key inputs to those models and significant assumptions utilized.

*Available-for-sale securities.* The Company holds AFS securities that are carried at fair value on the condensed consolidated balance sheet and are comprised of CMBS. In determining the fair value of the Company's CMBS AFS, management judgment may be used to arrive at fair value that considers prices obtained from third-party pricing providers or broker quotes received using the bid price, which are both deemed indicative of market activity, and other applicable market data. The third-party pricing providers and brokers use pricing models that generally incorporate such factors as coupons, primary and secondary mortgage rates, rate reset period, issuer, prepayment speeds, credit enhancements and expected life of the security. If observable market prices are not available or insufficient to determine fair value due principally to illiquidity in the marketplace, then fair value is based upon internally developed models that are primarily based on observable market-based inputs but also include unobservable market data inputs (including prepayment speeds, delinquency levels and credit losses). The Company classified its CMBS AFS as Level 2 fair value assets at September 30, 2019 and December 31, 2018.

*Recurring Fair Value*

The following tables display the Company's assets measured at fair value on a recurring basis. The Company does not hold any liabilities measured at fair value on its condensed consolidated balance sheets.

<b>Recurring Fair Value Measurements</b>				
<b>September 30, 2019</b>				
(in thousands)	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Available-for-sale securities	\$ —	\$ 12,830	\$ —	\$ 12,830
<b>Total assets</b>	<b>\$ —</b>	<b>\$ 12,830</b>	<b>\$ —</b>	<b>\$ 12,830</b>

  

<b>Recurring Fair Value Measurements</b>				
<b>December 31, 2018</b>				
(in thousands)	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Available-for-sale securities	\$ —	\$ 12,606	\$ —	\$ 12,606
<b>Total assets</b>	<b>\$ —</b>	<b>\$ 12,606</b>	<b>\$ —</b>	<b>\$ 12,606</b>

The Company may be required to measure certain assets or liabilities at fair value from time to time. These periodic fair value measures typically result from application of certain impairment measures under U.S. GAAP. These items would constitute nonrecurring fair value measures under ASC 820. As of September 30, 2019 and December 31, 2018, the Company did not have any assets or liabilities measured at fair value on a nonrecurring basis in the periods presented.

Transfers between Levels are deemed to take place on the first day of the reporting period in which the transfer has taken place. The Company did not incur transfers between Levels for the three and nine months ended September 30, 2019 and 2018.

**Fair Value of Financial Instruments**

In accordance with ASC 820, the Company is required to disclose the fair value of financial instruments, both assets and liabilities recognized and not recognized in the condensed consolidated balance sheets, for which fair value can be estimated.

The following describes the Company's methods for estimating the fair value for financial instruments.

- Loans held-for-investment are carried at cost, net of any unamortized acquisition premiums or discounts, loan fees and origination costs as applicable. The Company estimates the fair value of its loans held-for-investment by assessing any changes in market interest rates, shifts in credit profiles and actual operating results for mezzanine loans and senior loans, taking into consideration such factors as underlying property type, property competitive position within its market, market and submarket fundamentals, tenant mix, nature of business plan, sponsorship, extent of leverage and other loan terms. The Company categorizes the fair value measurement of these assets as Level 3.
- AFS securities are recurring fair value measurements; carrying value equals fair value. See discussion of valuation methods and assumptions within the *Fair Value Measurements* section of this footnote.
- HTM securities, which are comprised of CMBS, are carried at cost, net of any unamortized acquisition premiums or discounts. In determining the fair value of the Company's CMBS HTM, management judgment may be used to arrive



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at fair value that considers prices obtained from third-party pricing providers or broker quotes received using the bid price, which are both deemed indicative of market activity, and other applicable market data. The third-party pricing providers and brokers use pricing models that generally incorporate such factors as coupons, primary and secondary mortgage rates, rate reset period, issuer, prepayment speeds, credit enhancements and expected life of the security. The Company categorizes the fair value measurement of these assets as Level 2.

- Cash and cash equivalents and restricted cash have a carrying value which approximates fair value because of the short maturities of these instruments. The Company categorizes the fair value measurement of these assets as Level 1.
- The carrying value of repurchase agreements, asset-specific financing facilities and revolving credit facilities that mature in less than one year generally approximates fair value due to the short maturities. The Company's long-term repurchase agreements, asset-specific financing facilities and revolving credit facilities have floating rates based on an index plus a credit spread and the credit spread is typically consistent with those demanded in the market. Accordingly, the interest rates on these borrowings are at market and thus carrying value approximates fair value. The Company categorizes the fair value measurement of these liabilities as Level 2.
- Securitized debt obligations are recorded at outstanding principal, net of any unamortized deferred debt issuance costs. In determining the fair value of its securitized debt obligations, management judgment may be used to arrive at fair value that considers prices obtained from third-party pricing providers, broker quotes received and other applicable market data. If observable market prices are not available or insufficient to determine fair value due principally to illiquidity in the marketplace, then fair value is based upon internally developed models that are primarily based on observable market-based inputs but also include unobservable market data inputs (including prepayment speeds, delinquency levels and credit losses). The Company categorizes the fair value measurement of these liabilities as Level 2.
- Convertible senior notes are carried at their unpaid principal balance, net of any unamortized deferred issuance costs. The Company estimates the fair value of its convertible senior notes using the market transaction price nearest to September 30, 2019. The Company categorizes the fair value measurement of these assets as Level 2.

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value as September 30, 2019 and December 31, 2018.

(in thousands)	September 30, 2019		December 31, 2018	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Assets</b>				
Loans held-for-investment	\$ 3,927,095	\$ 3,961,948	\$ 3,167,913	\$ 3,200,980
Available-for-sale securities	\$ 12,830	\$ 12,830	\$ 12,606	\$ 12,606
Held-to-maturity securities	\$ 19,594	\$ 19,666	\$ 26,696	\$ 26,611
Cash and cash equivalents	\$ 137,355	\$ 137,355	\$ 91,700	\$ 91,700
Restricted cash	\$ 168,809	\$ 168,809	\$ 31,723	\$ 31,723
<b>Liabilities</b>				
Repurchase agreements	\$ 1,724,912	\$ 1,724,912	\$ 1,500,543	\$ 1,500,543
Securitized debt obligations	\$ 1,124,820	\$ 1,136,007	\$ 654,263	\$ 654,330
Asset-specific financings	\$ 114,080	\$ 114,080	\$ —	\$ —
Revolving credit facilities	\$ —	\$ —	\$ 75,000	\$ 75,000
Convertible senior notes	\$ 269,241	\$ 283,470	\$ 268,138	\$ 270,731

**Note 10. Repurchase Agreements**

As of September 30, 2019 and December 31, 2018, the Company had outstanding \$1.7 billion and \$1.5 billion, respectively, of repurchase agreements with a weighted average borrowing rate of 4.22% and 4.61%, respectively, and weighted average remaining maturities of 1.9 and 0.9 years, respectively.

GRANITE POINT MORTGAGE TRUST INC.

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At September 30, 2019 and December 31, 2018, the repurchase agreement balances were as follows:

(in thousands)	September 30, 2019	December 31, 2018
Short-term	\$ 284,418	\$ 842,078
Long-term	1,440,494	658,465
<b>Total</b>	<b>\$ 1,724,912</b>	<b>\$ 1,500,543</b>

At September 30, 2019 and December 31, 2018, the repurchase agreements had the following characteristics and remaining maturities:

(dollars in thousands)	September 30, 2019			December 31, 2018		
	Collateral Type		Total Amount Outstanding	Collateral Type		Total Amount Outstanding
	Loans	CMBS <sup>(1)</sup>		Loans	CMBS <sup>(1)</sup>	
Within 30 days	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
30 to 59 days	—	21,664	21,664	—	25,854	25,854
60 to 89 days	—	—	—	—	—	—
90 to 119 days	—	—	—	—	—	—
120 to 364 days	262,754	—	262,754	816,224	—	816,224
One year and over	1,440,494	—	1,440,494	658,465	—	658,465
<b>Total</b>	<b>\$ 1,703,248</b>	<b>\$ 21,664</b>	<b>\$ 1,724,912</b>	<b>\$ 1,474,689</b>	<b>\$ 25,854</b>	<b>\$ 1,500,543</b>
Weighted average borrowing rate	4.22 %	4.39 %	4.22 %	4.61 %	4.78 %	4.61 %

(1) Includes repurchase agreements collateralized by both AFS securities and HTM securities.

The following table summarizes assets at carrying values that are pledged or restricted as collateral for the future payment obligations under repurchase agreements:

(in thousands)	September 30, 2019	December 31, 2018
Loans held-for-investment	\$ 2,283,362	\$ 2,012,550
Available-for-sale securities, at fair value	12,830	12,606
Held-to-maturity securities	19,594	26,696
Restricted cash	1,549	2,922
<b>Total</b>	<b>\$ 2,317,335</b>	<b>\$ 2,054,774</b>

Although the transactions under repurchase agreements represent committed borrowings until maturity, the respective lender retains the right to mark the underlying collateral to fair value. A reduction in the value of pledged assets due to credit or market events, depending on the agreement, would require the Company to fund margin calls or repurchase the underlying collateral.

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The following table summarizes certain characteristics of the Company's repurchase agreements and counterparty concentration at September 30, 2019 and December 31, 2018:

(dollars in thousands)	September 30, 2019				December 31, 2018			
	Amount Outstanding	Net Counterparty Exposure <sup>(1)</sup>	Percent of Equity	Weighted Average Years to Maturity	Amount Outstanding	Net Counterparty Exposure <sup>(1)</sup>	Percent of Equity	Weighted Average Years to Maturity
Morgan Stanley Bank	\$ 600,000	\$ 221,137	22%	1.75	\$ 475,474	\$ 203,274	25%	1.49
JPMorgan Chase Bank	384,436	156,116	15%	2.60	481,754	168,234	20%	0.47
Goldman Sachs Bank	262,754	85,606	8%	0.59	251,785	93,651	11%	0.33
All other counterparties <sup>(2)</sup>	477,722	133,024	13%	2.39	291,531	92,614	11%	1.12
<b>Total</b>	<b>\$ 1,724,912</b>	<b>\$ 595,883</b>			<b>\$ 1,500,544</b>	<b>\$ 557,773</b>		

(1) Represents the net carrying value of the loans held-for-investment, AFS securities and HTM securities pledged as collateral for repurchase agreements, including accrued interest plus any cash on deposit to secure the repurchase obligation, less the amount of the repurchase liability, including accrued interest.

(2) Represents amounts outstanding with two other counterparties as of September 30, 2019 and December 31, 2018.

The Company does not anticipate any defaults by its repurchase agreement counterparties, although there can be no assurance that one or more defaults will not occur.

**Note 11. Asset-Specific Financings**

To finance certain of its loans held-for-investment, the Company has entered into an asset-specific financing facility collateralized by the value of the loans pledged. As of September 30, 2019, the Company had outstanding long-term borrowings under the asset-specific financing facility of \$114.1 million with a weighted average borrowing rate of 4.0% and weighted average remaining maturities of 2.4 years. There were no amounts outstanding under the asset-specific financing facility as of December 31, 2018.

At September 30, 2019 and December 31, 2018, borrowings under the asset-specific financing facility had the following remaining maturities:

(in thousands)	September 30, 2019	December 31, 2018
Within 30 days	\$ —	\$ —
30 to 59 days	—	—
60 to 89 days	—	—
90 to 119 days	—	—
120 to 364 days	—	—
One year and over	114,080	—
<b>Total</b>	<b>\$ 114,080</b>	<b>\$ —</b>

As of September 30, 2019, loans held-for-investment with a carrying value of \$141.3 million were pledged as collateral for the Company's future payment obligations under its asset-specific financing facility. No loans held-for-investment were pledged for asset-specific financings as of December 31, 2018. The Company does not anticipate any defaults by its asset-specific financing facility counterparty, although there can be no assurance that one or more defaults will not occur.

**Note 12. Revolving Credit Facilities**

To finance certain of its loans held-for-investment, the Company has entered into a revolving credit facility collateralized by a borrowing base of loans. The facility provides intermediate-term bridge or transitional financing for typically around 90 days per loan and matures on July 26, 2021, unless extended pursuant to its terms. As of December 31, 2018, the Company had outstanding borrowings under the revolving credit facility of \$75.0 million with a weighted average borrowing rate of 5.2%. There were no amounts outstanding under the revolving credit facility as of September 30, 2019.

GRANITE POINT MORTGAGE TRUST INC.

Notes to the Condensed Consolidated Financial Statements (unaudited)

As of December 31, 2018, loans held-for-investment with a carrying value of \$127.9 million were considered the borrowing base collateral for the Company's future payment obligations under its revolving credit facility. No loans held-for-investment were designated as collateral for the revolving credit facility as of September 30, 2019. The Company does not anticipate any defaults by its revolving credit facility counterparty, although there can be no assurance that one or more defaults will not occur.

**Note 13. Securitized Debt Obligations**

The Company finances pools of its commercial real estate loans through CLOs, which are consolidated on the Company's condensed consolidated financial statements. See Note 3 - *Variable Interest Entities* for additional information regarding consolidation of the CLOs. The securitized debt obligations issued by the CLOs are recorded at outstanding principal, net of any unamortized deferred debt issuance costs, on the Company's condensed consolidated balance sheets. As of September 30, 2019 and December 31, 2018, the outstanding amount due on securitized debt obligations was \$1.1 billion and \$654.3 million, respectively, net of deferred issuance costs, with a weighted average interest rate of 3.72% and 3.58%, respectively.

**Note 14. Convertible Senior Notes**

In December 2017, the Company closed a private placement of \$125.0 million aggregate principal amount of convertible senior notes due 2022. In January 2018, an additional \$18.8 million in notes were issued by the Company in connection with the exercise of the initial purchaser's option. The net proceeds from the offering were approximately \$139.5 million after deducting underwriting discounts and expenses. The notes are unsecured, pay interest semiannually at a rate of 5.625% per annum and are convertible at the option of the holder into shares of the Company's common stock. The notes will mature in December 2022, unless earlier converted or repurchased in accordance with their terms. The Company does not have the right to redeem the notes prior to maturity, but may be required to repurchase the notes from holders under certain circumstances. As of September 30, 2019, the notes had a conversion rate of 50.4873 shares of common stock per \$1,000 principal amount of the notes.

In October 2018, the Company closed an underwritten public offering of \$131.6 million aggregate principal amount of convertible senior notes due 2023. The net proceeds from the offering were approximately \$127.7 million after deducting underwriting discounts and expenses. The notes are unsecured, pay interest semiannually at a rate of 6.375% per annum and are convertible at the option of the holder into shares of the Company's common stock. The notes will mature in October 2023, unless earlier converted or repurchased in accordance with their terms. The Company does not have the right to redeem the notes prior to maturity, but may be required to repurchase the notes from holders under certain circumstances. As of September 30, 2019, the notes had a conversion rate of 48.8496 shares of common stock per \$1,000 principal amount of the notes.

The outstanding amount due on convertible senior notes as of September 30, 2019 and December 31, 2018 was \$269.2 million and \$268.1 million, respectively, net of deferred issuance costs.

**Note 15. Commitments and Contingencies**

The following represent the material commitments and contingencies of the Company as of September 30, 2019:

*Management agreement.* Upon closing the IPO on June 28, 2017, the Company entered into a management agreement with the Manager. The Company pays the Manager a base management fee equal to 1.5% of the Company's equity on an annualized basis, as defined in the management agreement. For purposes of calculating the management fee, equity means the sum of the net proceeds received by the Company from all issuances of its equity securities, plus its cumulative "core earnings" at the end of the most recently completed calendar quarter, less any distributions to stockholders, any amount that the Company has paid to repurchase its stock, and any incentive fees earned by the Manager, but excluding the incentive fee earned in the current quarter. As a result, equity for purposes of calculating the management fee may differ from the amount of stockholders' equity shown in the Company's financial statements.

Incentive fees, if earned, are payable to the Manager, as defined in the management agreement. The incentive fee is the excess of (1) the product of (a) 20% and (b) the result of (i) the Company's "core earnings" for the previous 12-month period, minus (ii) the product of (A) the Company's equity in the previous 12-month period, and (B) 8% per annum, less (2) the sum of any incentive fees paid to the Manager with respect to the first three calendar quarters of such previous 12-month period; provided, however, that no incentive fees are payable with respect to any calendar quarter unless "core earnings" for the 12 most recently completed calendar quarters in the aggregate is greater than zero.

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**Notes to the Condensed Consolidated Financial Statements (unaudited)**

In addition, under the terms of an amendment to the management agreement entered into in the fourth quarter of 2018, the Manager agreed to reimburse the Company an amount related to the compensation payable to the sales agents under the Company's equity distribution agreement by netting such amount from the base management fee payable to the Manager for the applicable quarterly period.

For purposes of calculating base management and incentive fees, "core earnings" means net income (loss) attributable to common stockholders, excluding non-cash equity compensation expense, incentive fees earned by the Manager, depreciation and amortization, any unrealized gains or losses or other similar non-cash items that are included in net income for the applicable period (regardless of whether such items are included in other comprehensive income or loss or in net income), and one-time events pursuant to changes in U.S. GAAP and certain material non-cash income or expense items, in each case after discussions between the Manager and the Company's independent directors and approved by a majority of the Company's independent directors.

The initial term of the management agreement expires on June 28, 2020, and thereafter will automatically renew for successive one-year terms annually until terminated in accordance with the terms of the agreement. Upon termination of the management agreement by the Company without cause or by the Manager due to the Company's material breach of the management agreement, the Company is required to pay a termination fee equal to three times the sum of the average annual base management fee and average annual incentive compensation, in each case earned by the Manager during the 24-month period immediately preceding the date of termination, calculated as of the end of the most recently completed fiscal quarter prior to the date of termination.

*Employment contracts.* The Company does not directly employ any personnel. Instead, the Company relies on the resources of the Manager and its affiliates to conduct the Company's operations.

*Legal and regulatory.* From time to time, the Company may be subject to liability under laws and government regulations and various claims and legal actions arising in the ordinary course of business. Liabilities are established for legal claims when payments associated with the claims become probable and the costs can be reasonably estimated. The actual costs of resolving legal claims may be substantially higher or lower than the amounts established for those claims. Based on information currently available, management is not aware of any legal or regulatory claims that would have a material effect on the Company's consolidated financial statements and therefore no accrual is required as of September 30, 2019.

*Unfunded commitments on loans held-for-investment.* Certain of the Company's commercial real estate loan agreements contain provisions for future fundings to borrowers, generally to finance lease-related or capital expenditures. As of September 30, 2019 and December 31, 2018, the Company had unfunded commitments of \$667.0 million and \$626.2 million, respectively, on loans held-for-investment with expirations dates within the next three years.

**Note 16. Preferred Stock**

In connection with the Formation Transaction, the Company issued 1,000 shares of its 10% cumulative redeemable preferred stock to Two Harbors, which immediately sold such preferred stock to an unaffiliated third-party investor. The preferred stock ranks senior to the rights of holders of the Company's common stock, but junior to all other classes or series of preferred stock that may be issued. The holders of the preferred stock are entitled to receive, when, as and if authorized and declared by the Company, cumulative cash dividends at the rate of 10% per annum of the \$1,000 liquidation preference per share of the preferred stock. Such dividends accrue on a daily basis and are cumulative from and including the initial issue date of the preferred stock.

The Company has the option at any time after five years from the initial issue date to redeem the preferred stock at a redemption price of \$1,000 per share, plus any accrued and unpaid dividends. At any time after six years from the initial issue date, the Company will, at the request of any preferred stockholder, repurchase the holder's preferred stock at a price of \$1,000 per share, plus any accrued and unpaid dividends. During the three and nine months ended September 30, 2019, the Company declared dividends to the preferred stockholder of \$25,000 and \$75,000, respectively. During the three and nine months ended September 30, 2018, the Company declared dividends to the preferred stockholder of \$25,000 and \$75,000, respectively.

**GRANITE POINT MORTGAGE TRUST INC.**

**Notes to the Condensed Consolidated Financial Statements (unaudited)**

**Note 17. Stockholders' Equity**

**Common Stock**

On June 28, 2017, the Company completed the IPO of 10,000,000 shares of its common stock at a price of \$19.50 per share, for gross proceeds of \$195.0 million. Net proceeds to the Company were approximately \$181.9 million, after accounting for issuance costs of approximately \$13.1 million. Concurrently with the closing of the IPO, the Company issued 33,071,000 shares of its common stock to Two Harbors in exchange for the equity interests in the Predecessor, which became the Company's wholly owned indirect subsidiary as a result of the transaction. On November 1, 2017, Two Harbors distributed to its common stockholders the 33,071,000 shares of the Company's common stock it had acquired in connection with the Formation Transaction, allowing the Company's market capitalization to be fully floating.

On February 5, 2019, the Company closed an underwritten public offering of 6,850,000 shares of its common stock. The Company received total proceeds from the offering of approximately \$130.2 million. In addition, the Company granted the underwriters a thirty-day option to purchase up to an additional 1,027,500 shares of its common stock, which was exercised in full on March 6, 2019 resulting in proceeds of \$19.5 million from exercise of the underwriters option. In connection with this offering, the Manager agreed to pay approximately \$1.6 million of the underwriting fees and discounts.

As of September 30, 2019, the Company had 54,853,205 shares of common stock outstanding. The following table presents a reconciliation of the common shares outstanding for the nine months ended September 30, 2019 and 2018:

	<b>Number of common shares</b>
<b>Common shares outstanding, December 31, 2017</b>	43,235,103
Issuance of restricted stock <sup>(1)</sup>	221,131
<b>Common shares outstanding, September 30, 2018</b>	<u>43,456,234</u>
<b>Common shares outstanding, December 31, 2018</b>	43,621,174
Issuance of common stock	10,954,924
Issuance of restricted stock <sup>(1)</sup>	277,107
<b>Common shares outstanding, September 30, 2019</b>	<u>54,853,205</u>

(1) Represents shares of restricted stock granted under the 2017 Equity Incentive Plan. See Note 18 - *Equity Incentive Plan* for additional information.

*Distributions to Stockholders*

The following table presents cash dividends declared by the Company on its common stock from December 31, 2017 through September 30, 2019:

<b>Declaration Date</b>	<b>Record Date</b>	<b>Payment Date</b>	<b>Cash Dividend Per Share</b>
September 18, 2019	October 3, 2019	October 18, 2019	\$ 0.42
June 20, 2019	July 5, 2019	July 19, 2019	\$ 0.42
March 20, 2019	April 1, 2019	April 18, 2019	\$ 0.42
December 19, 2018	December 31, 2018	January 18, 2019	\$ 0.42
September 20, 2018	October 2, 2018	October 18, 2018	\$ 0.42
June 20, 2018	July 2, 2018	July 18, 2018	\$ 0.40
March 15, 2018	March 29, 2018	April 18, 2018	\$ 0.38

**GRANITE POINT MORTGAGE TRUST INC.**

**Notes to the Condensed Consolidated Financial Statements (unaudited)**

*Share Repurchase Program*

On November 21, 2018, the Company's Board of Directors authorized a Share Repurchase Program, which allows the Company to repurchase up to 2,000,000 shares of its common stock. The shares are expected to be repurchased from time to time through privately negotiated transactions or open market transactions, including pursuant to a trading plan in accordance with Rules 10b5-1 and 10b-18 under the Securities Exchange Act of 1934, as amended, or the Exchange Act, or by any combination of such methods. The manner, price, number and timing of share repurchases will be subject to a variety of factors, including market conditions and applicable SEC rules. The Company has not repurchased any of its common stock since the program was authorized.

*At-the-Market Offering*

On November 21, 2018, the Company entered into an equity distribution agreement under which the Company may sell up to an aggregate of 8,000,000 shares of its common stock from time to time in any method permitted by law deemed to be an "at the market" offering as defined in Rule 415 under the Securities Act of 1933, as amended, or the Securities Act. As of September 30, 2019, 3,242,364 shares of common stock had been sold under the equity distribution agreement for total accumulated net proceeds of approximately \$61.2 million, of which 3,077,424 shares were sold for total proceeds of \$58.1 million during the nine months ended September 30, 2019. Additionally, the Company received a base management fee reimbursement from the Manager of \$0.1 million for stock sold under the equity distribution agreement during the nine months ended September 30, 2019. No shares were sold during the three months ended September 30, 2019 or the three and nine months ended September 30, 2018.

*Accumulated Other Comprehensive Income (Loss)*

Accumulated other comprehensive income (loss) at September 30, 2019 and December 31, 2018 was as follows:

(in thousands)	September 30, 2019	December 31, 2018
Available-for-sale securities		
Unrealized gains	\$ 32	\$ —
Unrealized losses	—	(192 )
Accumulated other comprehensive income (loss)	\$ 32	\$ (192 )

*Reclassifications out of Accumulated Other Comprehensive Income (Loss)*

The Company did not record any reclassifications out of accumulated other comprehensive income (loss) during the three and nine months ended September 30, 2019 and 2018.

**Note 18. Equity Incentive Plan**

The Company's 2017 Equity Incentive Plan, or the Plan, provides incentive compensation to attract and retain qualified directors, officers, advisors, consultants and other personnel, including certain personnel of the Manager and its affiliates. The Plan is administered by the compensation committee of the Company's board of directors. The compensation committee has the full authority to administer and interpret the Plan, to authorize the granting of awards, to determine the eligibility of directors, officers, advisors, consultants and other personnel, including personnel of the Manager and its affiliates, to receive an award, to determine the number of shares of common stock to be covered by each award (subject to the individual participant limitations provided in the Plan), to determine the terms, provisions and conditions of each award (which may not be inconsistent with the terms of the Plan), to prescribe the form of instruments evidencing awards and to take any other actions and make all other determinations that it deems necessary or appropriate in connection with the Plan or the administration or interpretation thereof. In connection with this authority, the compensation committee may, among other things, establish performance goals that must be met in order for awards to be granted or to vest, or for the restrictions on any such awards to lapse.

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**Notes to the Condensed Consolidated Financial Statements (unaudited)**

The Plan provides for grants of restricted common stock, phantom shares, dividend equivalent rights and other equity-based awards, subject to a ceiling of 3,242,306 shares available for issuance under the Plan. The Plan allows for the Company's board of directors to expand the types of awards available under the Plan to include long-term incentive plan units in the future. If an award granted under the Plan expires or terminates, the shares subject to any portion of the award that expires or terminates without having been exercised or paid, as the case may be, will again become available for the issuance of additional awards. Unless earlier terminated by the Company's board of directors, no new award may be granted under the Plan after the tenth anniversary of the effective date of the Plan. No award may be granted under the Plan to any person who, assuming payment of all awards held by such person, would own or be deemed to own more than 9.8% of the outstanding shares of the Company's common stock.

During the nine months ended September 30, 2019 and 2018, the Company granted 18,189 and 19,175 shares of common stock, respectively, to its independent directors as compensation for their service on the Company's board of directors, pursuant to the terms of the Plan. The estimated fair value of these awards was \$19.24 and \$17.86 per share, respectively, on the grant date, based on the closing price of the Company's common stock on the NYSE on such date. The shares have a one year vesting period.

Additionally, during the nine months ended September 30, 2019 and 2018, the Company granted 258,918 and 201,956 shares of restricted common stock, respectively, to key employees of the Manager and its affiliates pursuant to the terms of the Plan and the associated award agreements. The estimated fair value of these awards was \$19.31 and \$17.33 per share, respectively, on the grant date, based on the closing market price of the Company's common stock on the NYSE on such date. The shares underlying the grants vest in three equal annual installments commencing on the first anniversary of the grant date, as long as the grantee complies with the terms and conditions of his or her applicable restricted stock award agreement.

The following table summarizes the activity related to restricted common stock for the nine months ended September 30, 2019 and 2018:

	<b>Nine Months Ended September 30,</b>			
	<b>2019</b>		<b>2018</b>	
	<b>Shares</b>	<b>Weighted Average Grant Date Fair Market Value</b>	<b>Shares</b>	<b>Weighted Average Grant Date Fair Market Value</b>
Outstanding at Beginning of Period	321,134	\$ 18.04	150,000	\$ 19.50
Granted	277,107	19.31	221,131	17.38
Vested	(136,870)	(18.20)	(49,997)	(19.50)
Forfeited	—	—	—	—
Outstanding at End of Period	461,371	\$ 18.75	321,134	\$ 18.04

For the three and nine months ended September 30, 2019, the Company recognized compensation related to restricted common stock of \$1.2 million and \$3.6 million, respectively. For the three and nine months ended September 30, 2018, the Company recognized compensation related to restricted common stock of \$1.0 million and \$2.8 million, respectively.

**Note 19. Income Taxes**

The Company has elected to be taxed as a REIT under the Code for U.S. federal income tax purposes. As long as the Company qualifies as a REIT, the Company generally will not be subject to U.S. federal income taxes on its taxable income to the extent it annually distributes its net taxable income to stockholders, and does not engage in prohibited transactions. The Company intends to distribute 100% of its REIT taxable income and comply with all requirements to continue to qualify as a REIT. The majority of states also recognize the Company's REIT status. The Company's TRS files a separate tax return and is fully taxed as a standalone U.S. C-corporation. It is assumed that the Company will retain its REIT status and will incur no REIT level taxation as it intends to comply with the REIT regulations and annual distribution requirements.



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The following table summarizes the tax provision recorded at the taxable subsidiary level for the three and nine months ended September 30, 2019 and 2018:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
<b>Current tax (benefit) provision:</b>				
Federal	\$ —	\$ —	\$ —	\$ (1)
State	—	—	—	2
Total current tax provision	—	—	—	1
<b>Deferred tax (benefit)</b>	(1)	(1)	(4)	(3)
<b>Total (benefit from) provision for income taxes</b>	<b>\$ (1)</b>	<b>\$ (1)</b>	<b>\$ (4)</b>	<b>\$ (2)</b>

Based on the Company's evaluation, it has been concluded that there are no significant uncertain tax positions requiring recognition in the Company's condensed consolidated financial statements of a contingent tax liability for uncertain tax positions. Additionally, there were no amounts accrued for penalties or interest as of or during the periods presented in these condensed consolidated financial statements.

**Note 20. Earnings Per Share**

The following table presents a reconciliation of the earnings and shares used in calculating basic and diluted earnings per share for the three and nine months ended September 30, 2019 and 2018:

(in thousands, except share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
<b>Numerator:</b>				
Net income attributable to common stockholders - basic	\$ 17,367	\$ 16,540	\$ 52,463	\$ 46,303
Interest expense attributable to convertible notes <sup>(1)</sup>	—	2,207	—	6,576
Net income attributable to common stockholders - diluted	<u>\$ 17,367</u>	<u>\$ 18,747</u>	<u>\$ 52,463</u>	<u>\$ 52,879</u>
<b>Denominator:</b>				
Weighted average common shares outstanding	54,391,834	43,135,100	52,017,520	43,103,600
Weighted average restricted stock shares	461,371	321,134	474,804	322,509
Basic weighted average shares outstanding	54,853,205	43,456,234	52,492,324	43,426,109
Effect of dilutive shares issued in an assumed conversion of the convertible senior notes	—	7,195,378	—	7,190,155
Diluted weighted average shares outstanding	<u>54,853,205</u>	<u>50,651,612</u>	<u>52,492,324</u>	<u>50,616,264</u>
<b>Earnings Per Share</b>				
Basic	\$ 0.32	\$ 0.38	\$ 1.00	\$ 1.07
Diluted	<u>\$ 0.32</u>	<u>\$ 0.37</u>	<u>\$ 1.00</u>	<u>\$ 1.04</u>

(1) Includes a nondiscretionary adjustment for the assumed change in the management fee calculation.

For the three and nine months ended September 30, 2019, excluded from the calculation of diluted earnings per share is the effect of adding back \$4.5 million and \$13.5 million, respectively, of interest expense, net of nondiscretionary adjustment for the assumed change in the management fee calculation, and 13,670,761 and 13,665,619 weighted average common share equivalents, respectively, related to the assumed conversion of the Company's convertible senior notes, as their inclusion would be antidilutive.

GRANITE POINT MORTGAGE TRUST INC.

Notes to the Condensed Consolidated Financial Statements (unaudited)

**Note 21. Related Party Transactions**

The Company does not have any employees and is externally managed by the Manager under the terms of a management agreement entered into in connection with closing of the IPO and Formation Transaction on June 28, 2017. Under the management agreement, the Manager and its affiliates provide the Company with the personnel and resources necessary to operate the Company's business. In exchange, the Company pays the Manager a base management fee that is equal to 1.5% of the Company's equity on an annualized basis as well as an incentive fee, which is payable, if earned, beginning in the fourth quarter of 2018, in accordance with the terms of the management agreement. For purposes of calculating the management fee, equity is adjusted to exclude any common stock repurchases as well as any unrealized gains, losses or other items that do not affect realized net income (loss), among other adjustments, in accordance with the management agreement. In addition, under the terms of an amendment to the management agreement entered into in the fourth quarter of 2018, the Manager agreed to reimburse the Company an amount related to the compensation payable to the sales agents under the Company's equity distribution agreement by netting such amount from the base management fee payable to the Manager for the applicable quarterly period. The Company incurred \$3.8 million and \$11.0 million, respectively, as a management fee to the Manager for the three and nine months ended September 30, 2019, and \$3.1 million and \$9.4 million, respectively, as a management fee to the Manager for the three and nine months ended September 30, 2018. The Company also incurred \$0.2 million as an incentive fee to the Manager for the nine months ended September 30, 2019. No incentive fees were incurred for the three months ended September 30, 2019 or for the three and nine months ended September 30, 2018. See further discussion of the base management fee and incentive fee calculations in Note 15 - *Commitments and Contingencies* and further discussion of base management fee reimbursements for common stock sold under the Company's equity distribution agreement in Note 17 - *Stockholder's Equity*.

The Company reimburses the Manager for certain direct and allocated costs incurred by the Manager on behalf of the Company. During the three and nine months ended September 30, 2019, direct and allocated costs totaled approximately \$1.7 million and \$10.0 million, respectively. During the three and nine months ended September 30, 2018, direct and allocated costs totaled approximately \$1.5 million and \$6.7 million, respectively.

In addition, during the nine months ended September 30, 2019, the Manager paid the underwriters an amount equal to \$0.20 per share for each share issued in connection with the Company's underwritten public offering of its common stock and the related option exercised by the underwriters to purchase additional shares of the Company's common stock.

The Company has contractual relationships with a majority of its third-party vendors and pays those vendors directly. The Company will continue to have certain costs allocated to it by the Manager under the management agreement for compensation, data services, technology and certain office lease payments.

The Company recognized \$1.2 million and \$3.6 million of compensation during the three and nine months ended September 30, 2019, respectively, and \$1.0 million and \$2.8 million of compensation during the three and nine months ended September 30, 2018, respectively, related to restricted common stock issued to employees of the Manager and the Company's independent directors pursuant to the Plan. See Note 18 - *Equity Incentive Plan* for additional information.

The terms of these transactions may have been different had they been transacted with an unrelated third-party.

**Note 22. Subsequent Events**

Events subsequent to September 30, 2019, were evaluated through the date these financial statements were issued and no other additional events were identified requiring further disclosure in these condensed consolidated financial statements.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and accompanying notes included elsewhere in this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the year ended December 31, 2018.

### Our Company

We are a Maryland corporation that focuses primarily on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. We were formed to continue and expand the commercial real estate lending business established by Two Harbors Investment Corp., or Two Harbors, a publicly traded hybrid mortgage real estate investment trust. In the first quarter of 2015, Two Harbors established its commercial real estate lending business, TH Commercial Holdings LLC (now known as GP Commercial Holdings LLC), collectively with its subsidiaries, our Predecessor. Concurrently with the closing of our initial public offering, or the IPO, on June 28, 2017, we completed a formation transaction, or the Formation Transaction, pursuant to which we acquired from Two Harbors the equity interests in our Predecessor, including its portfolio of commercial real estate debt investments and related financing. In exchange, we issued 33,071,000 shares of our common stock and 1,000 shares of our 10% cumulative redeemable preferred stock to Two Harbors. Upon the completion of the Formation Transaction, our Predecessor became our wholly owned indirect subsidiary. On November 1, 2017, Two Harbors distributed to its common stockholders the 33,071,000 shares of our common stock it had acquired in connection with the Formation Transaction, allowing our market capitalization to be fully floating. We are externally managed by Pine River Capital Management L.P., or our Manager.

We are a long-term, fundamental value-oriented investor. We construct our investment portfolio on a loan-by-loan basis, emphasizing rigorous credit underwriting, selectivity and diversification, and assess each investment from a fundamental value perspective relative to other opportunities available in the market. Our primary target investments are directly originated floating-rate performing senior commercial mortgage loans, typically with terms of three to five years, usually ranging in size from \$25 million to \$150 million. We typically provide intermediate-term bridge or transitional financing for a variety of purposes, including acquisitions, recapitalizations, refinancings and a range of business plans including lease-up, renovation, repositioning and repurposing of the property. We generally target the top 25, and up to the top 50, metropolitan statistical areas in the United States, or MSAs. We believe that those markets provide ample supply of high credit quality properties to lend against, sufficient numbers of owners and sponsors with institutional attributes, and adequate market liquidity. We believe this approach enables us to deliver attractive risk-adjusted returns to our stockholders while preserving our capital base through diverse business cycles.

Our origination strategy relies on our extensive and longstanding direct relationships with a wide array of national, regional and local private owner/operators, private equity firms, funds, REITs, brokers and co-lenders. Our team's reach across the United States and active dialogue with market participants has produced a significant volume of investment opportunities since our Predecessor's formation, and our reputation as a reliable counterparty has led to multiple investment opportunities with repeat clients. We have deep experience in the commercial real estate finance markets, with each of the senior members of our team of commercial real estate professionals having over 20 years of experience in commercial real estate debt markets.

We believe that the U.S. commercial real estate debt markets continue to offer enduring investment opportunities. A significant amount of commercial real estate debt is scheduled to mature over the next several years, and there is an ongoing need for financing of acquisitions, repositionings and recapitalizations. Over the past several years, non-traditional lenders have grown their market share at the expense of traditional financing sources such as banks (which have historically accounted for approximately half of the market), and CMBS originators. As a result, we believe that there are significant opportunities for us to continue to originate floating-rate senior commercial real estate loans on transitional properties at attractive risk-adjusted returns.

We have elected to be treated as a REIT for U.S. federal income tax purposes. To qualify as a REIT, we are required to meet certain investment and operating tests and annual distribution requirements. We generally will not be subject to U.S. federal income taxes on our taxable income to the extent that we annually distribute all of our net taxable income to stockholders, do not participate in prohibited transactions and maintain our intended qualification as a REIT. However, certain activities that we may perform may cause us to earn income which will not be qualifying income for REIT purposes. We have designated one of our subsidiaries as a taxable REIT subsidiary, or TRS, as defined in the Code, to engage in such activities, and we may form additional TRSs in the future. We also operate our business in a manner that will permit us to maintain our exclusion from registration under the Investment Company Act of 1940, as amended, or the Investment Company Act.

### Our Portfolio

As of September 30, 2019, our investment portfolio consisted of 116 commercial real estate loans and two commercial mortgage-backed securities, or CMBS, having an aggregate principal balance of \$4.0 billion and \$32.4 million, respectively,

with an additional \$667.0 million of potential future funding obligations, diversified across geographies, property types, structures and credits.

We focus on originating senior commercial mortgage loans backed by different types of commercial real estate properties located in various markets across the United States. We may, from time to time, invest in other debt and debt-like commercial real estate investments. Together, we refer to these investments as our target investments. Our target investments include:

**Primary Target Investments**

- **Senior Mortgage Loans.** Commercial mortgage loans that are secured by real estate and evidenced by a first priority mortgage. These loans may vary in term, may bear interest at a fixed or floating rate (although our focus is floating-rate loans), and may amortize and typically require a balloon payment of principal at maturity. These investments may encompass a whole loan or may include *pari passu* participations within such a mortgage loan. These loans may finance stabilized properties or properties that are subject to a business plan that is expected to enhance the value of the property through lease-up, refurbishment, updating or repositioning.

**Secondary Target Investments**

As part of our financing strategy, we may from time-to-time syndicate senior participations in our originated senior commercial mortgage loans to other investors and retain a subordinated debt position for our portfolio in the form of a mezzanine loan or subordinated mortgage interest, as described below. Alternatively, we may opportunistically co-originate the investments described below with senior lenders, or acquire them in the secondary market.

- **Mezzanine Loans.** Mezzanine loans are secured by a pledge of equity interests in the property. These loans are subordinate to a senior mortgage loan, but senior to the property owner's equity.
- **Preferred Equity.** Investments that are subordinate to any mortgage and mezzanine loans, but senior to the property owner's common equity.
- **Subordinated Mortgage Interests.** Sometimes referred to as a B-note, a subordinated mortgage interest is an investment in a junior portion of a mortgage loan. B-notes have the same borrower and benefit from the same underlying secured obligation and collateral as the senior mortgage loan, but are subordinated in priority payments in the event of default.
- **Other Real Estate Securities.** Investments in real estate that take the form of CMBS or collateralized loan obligations, or CLOs, that are collateralized by pools of real estate debt instruments, which are often senior mortgage loans, or other securities. These may be classified as available-for-sale, or AFS, securities or held-to-maturity, or HTM, securities.

Based on current market conditions, we expect that the majority of our investments will continue to consist of senior commercial mortgage loans directly originated by us and secured by cash-flowing properties located in the United States. These investments typically pay interest at rates that are determined periodically on the basis of a floating base lending rate, primarily LIBOR plus a premium, and have an expected term between three and five years.

We may opportunistically adjust our capital allocation to our target investments, with the proportion and types of investments changing over time depending on our views on, among other things, the current economic and credit environment. In addition, we may invest in assets other than our target investments, in each case subject to maintaining our qualification as a REIT for U.S. federal income tax purposes and our exclusion from regulation under the Investment Company Act.

**Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act and that are subject to the safe harbors created by such sections. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "target," "believe," "intend," "seek," "plan," "goals," "future," "likely," "may" and similar expressions or their negative forms, or by references to strategy, plans or intentions. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2018, under the caption "Risk Factors." Other risks, uncertainties and factors that could cause actual results to differ materially from those projected are described below and may be described from time to time in reports we file with the SEC, including our Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.

Important factors, among others, that may affect our actual results include:

- the general political, economic and competitive conditions in the markets in which we invest;

- defaults by borrowers in paying debt service on outstanding indebtedness and borrowers' abilities to manage and stabilize properties;
- our ability to obtain financing arrangements on terms favorable to us or at all;
- the level and volatility of prevailing interest rates and credit spreads;
- reductions in the yield on our investments and increases in the cost of our financing;
- general volatility of the securities markets in which we participate;
- the return or impact of current or future investments;
- allocation of investment opportunities to us by our Manager;
- increased competition from entities investing in our target assets;
- effects of hedging instruments on our target investments;
- changes in governmental regulations, tax law and rates, and similar matters;
- our ability to maintain our qualification as a REIT for U.S. federal income tax purposes and our exclusion from registration under the Investment Company Act;
- availability of desirable investment opportunities;
- availability of qualified personnel and our relationship with our Manager;
- estimates relating to our ability to make distributions to our stockholders in the future;
- hurricanes, earthquakes and other natural disasters, acts of war and/or terrorism and other events that may cause unanticipated and uninsured performance declines and/or losses to us or the owners and operators of the real estate securing our investments;
- deterioration in the performance of the properties securing our investments that may cause deterioration in the performance of our investments and, potentially, principal losses to us; and
- difficulty or delays in redeploying the proceeds from repayments of our existing investments.

This Quarterly Report on Form 10-Q may contain statistics and other data that, in some cases, have been obtained or compiled from information made available by mortgage loan servicers and other third-party service providers.

#### **Factors Affecting our Operating Results**

The results of our operations are affected by a number of factors and primarily depend on, among other things, the level of our net interest income, the market value of our assets, credit performance of our assets and the supply of, and demand for, commercial real estate loans, other commercial real estate debt instruments and other financial assets available for investment in the market. Our net interest income, which reflects the amortization of origination fees and direct costs, is recognized based on the contractual rate and the outstanding principal balance of the loans we originate. The objective of the interest method is to arrive at periodic interest income that yields a level rate of return over the loan term. Interest rates vary according to the type of loan or security, conditions in the financial markets, credit worthiness of our borrowers, competition and other factors, none of which can be predicted with any certainty. Our operating results may also be impacted by credit losses in excess of initial anticipations or unanticipated credit events experienced by our borrowers.

#### ***Loan Originations***

Our business model is mainly focused on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. As a result of this strategy, our operating performance is subject to overall market demand for commercial real estate loan products and other debt and debt-like commercial real estate investments. We manage originations and acquisitions of our target investments by diversifying our investment portfolio across geographical regions and local markets, property types, borrower types, loan structures and types. We do not limit our investments to any number of geographical areas or property types for our originations and will continue to develop a well-diversified investment portfolio. Additionally, our team has extensive experience originating and acquiring commercial real estate loans and other debt and debt-like commercial real estate investments, through a network of long-standing relationships with borrowers, sponsors and industry brokers.

### ***Financing Availability***

We are subject to availability and cost of financing to successfully execute on our business strategy and generate attractive risk-adjusted returns to our stockholders. Much of our financing is in the form of repurchase agreements or other types of credit facilities provided to us by our lender counterparties. We mitigate this counterparty risk by seeking to diversify our lending partners, focusing on establishing borrowing relationships with strong counterparties and continuously monitoring them through a thoughtful approach to counterparty risk oversight. Additionally, as part of our broader risk management strategy, and to the extent available in the market, we finance our business through other means which may include, but not be limited to, securitizations, note sales and issuance of unsecured debt and equity instruments. We will continue to actively explore additional types of funding facilities in order to further diversify our financing sources.

We finance pools of our commercial real estate loans through CLOs, retaining the subordinate securities in our investment portfolio. Our CLOs are accounted for as financings with the non-retained securitized debt obligations recognized on our balance sheet.

### ***Credit Risk***

We are subject to varying degrees of credit risk in connection with our target investments. We seek to mitigate this risk by seeking to originate or acquire assets of higher quality at appropriate rates of return given anticipated and unanticipated losses, by employing a comprehensive review and selection process and by proactively monitoring originated or acquired investments. Nevertheless, unanticipated credit losses could occur that could adversely impact our operating results.

### ***Operating Expenses - Investment Management and Corporate Overhead***

We incur significant general and administrative costs, including certain costs related to being a public company and costs incurred on our behalf by our Manager. We rely on our Manager to provide or obtain on our behalf the personnel and services necessary for us to conduct our business because we have no employees of our own. Our Manager performs these services for us and provides us with a comprehensive suite of investment and portfolio management services.

Under the management agreement with our Manager, we pay all costs and expenses of our Manager incurred on our behalf in order to operate our business, as well as all compensation costs for certain personnel providing services to us under the management agreement, other than personnel directly involved in supporting the investment function. We also pay our Manager a quarterly base management fee equal to 0.375% (a 1.50% annual rate) of our equity and an incentive fee, which is payable, if earned, beginning in the fourth quarter of 2018, as defined in the management agreement. See further discussion of the base management fee and incentive fee calculations in Note 15 - *Commitments and Contingencies* of the notes to the condensed consolidated financial statements (unaudited).

### ***Market Conditions***

We believe that the commercial real estate debt markets continue to offer compelling investment opportunities especially when approached fundamentally with a focus on strong credit and cash flow characteristics, and high quality borrowers and sponsors. These investment opportunities are supported by active real estate transaction volumes, continuous need for refinancing of legacy loans, and borrower and sponsor demand for debt capital to renovate, reposition or redevelop their properties. Additionally, the stricter regulatory environment after the financial crisis from 2007 to 2009 for traditional providers of financing in this market, such as banks and insurance companies, limits the capacity of available funding for certain types of commercial real estate loans which comprise a large part of our target investments. We believe that this reduced funding capacity in the market, combined with strong demand from borrowers, continues to provide us with the opportunities consistent with our investment strategy to invest our capital and generate attractive risk-adjusted returns for our stockholders.

### ***Changes in the Fair Value of Our Investments***

We intend to hold our target investments for the long-term, and as such they are carried at amortized cost on our condensed consolidated balance sheets. We evaluate our investments for impairment on a quarterly basis and impairments are recognized when it is probable that we will not be able to collect all amounts estimated to be collected at the time of origination of the investment. We evaluate impairment (both interest and principal) based on the present value of expected future cash flows discounted at the investment's effective interest rate or the fair value of the collateral less estimated costs to sell.

Although we intend to hold our target investments for the long-term, we may occasionally classify some of our investments as AFS. Investments classified as AFS are carried at their fair value, with changes in fair value recorded through accumulated other comprehensive income, a component of stockholders' equity, rather than through earnings. We do not intend to hold any of our investments for trading purposes.

### ***Changes in Market Interest Rates***

Although our strategy is to primarily originate, invest in and manage senior floating-rate commercial mortgage loans, from time-to-time we may acquire fixed-rate investments, which exposes our operating results to the risks posed by fluctuations in interest rates. To the extent that this applies to us, we may choose to actively manage this risk through the use of our Manager's sophisticated hedging strategies.

**Summary of Results of Operations and Financial Condition**

Our U.S. GAAP net income attributable to common stockholders was \$17.4 million and \$52.5 million (\$0.32 and \$1.00 per diluted weighted average share, respectively) for the three and nine months ended September 30, 2019, respectively, as compared to U.S. GAAP net income attributable to common stockholders of \$16.5 million and \$46.3 million (\$0.37 and \$1.04 per diluted weighted average share, respectively) for the three and nine months ended September 30, 2018, respectively.

The following tables present the components of our comprehensive income for the three and nine months ended September 30, 2019 and 2018:

(in thousands, except share data)	Three Months Ended		Nine Months Ended	
Income Statement Data:	September 30,		September 30,	
	2019	2018	2019	2018
	(unaudited)		(unaudited)	
<b>Interest income:</b>				
Loans held-for-investment	\$ 61,796	\$ 46,424	\$ 176,594	\$ 127,576
Available-for-sale securities	308	294	927	851
Held-to-maturity securities	530	757	1,804	2,478
Cash and cash equivalents	810	85	2,228	141
Total interest income	63,444	47,560	181,553	131,046
<b>Interest expense:</b>				
Repurchase agreements	17,951	14,304	48,469	45,432
Securitized debt obligations	12,467	6,693	35,880	10,568
Convertible senior notes	4,503	2,216	13,459	6,601
Asset-specific financings	1,119	—	1,717	—
Revolving credit facilities	322	152	1,182	372
Total interest expense	36,362	23,365	100,707	62,973
Net interest income	27,082	24,195	80,846	68,073
<b>Other income:</b>				
Fee income	—	—	1,115	1,446
Total other income	—	—	1,115	1,446
<b>Expenses:</b>				
Management fees	3,801	3,111	11,013	9,434
Incentive fees	—	—	244	—
Servicing expense	1,013	616	2,671	1,568
Other operating expenses	4,877	3,904	15,499	12,141
Total expenses	9,691	7,631	29,427	23,143
<b>Income before income taxes</b>	17,391	16,564	52,534	46,376
(Benefit from) provision for income taxes	(1)	(1)	(4)	(2)
<b>Net income</b>	17,392	16,565	52,538	46,378
Dividends on preferred stock	25	25	75	75
<b>Net income attributable to common stockholders</b>	\$ 17,367	\$ 16,540	\$ 52,463	\$ 46,303
Basic earnings per weighted average common share	\$ 0.32	\$ 0.38	\$ 1.00	\$ 1.07
Diluted earnings per weighted average common share	\$ 0.32	\$ 0.37	\$ 1.00	\$ 1.04
Dividends declared per common share	\$ 0.42	\$ 0.42	\$ 1.26	\$ 1.20
<b>Weighted average number of shares of common stock outstanding:</b>				
Basic	54,853,205	43,456,234	52,492,324	43,426,109
Diluted	54,853,205	50,651,612	52,492,324	50,616,264
<b>Comprehensive income:</b>				
<b>Net income attributable to common stockholders</b>	\$ 17,367	\$ 16,540	\$ 52,463	\$ 46,303
<b>Other comprehensive income, net of tax:</b>				
Unrealized gain on available-for-sale securities	—	32	224	32
Other comprehensive income	—	32	224	32
<b>Comprehensive income attributable to common stockholders</b>	\$ 17,367	\$ 16,572	\$ 52,687	\$ 46,335



(in thousands)	September 30, 2019	December 31, 2018
<b>Balance Sheet Data:</b>		
	(unaudited)	
Loans held-for-investment	\$ 3,927,095	\$ 3,167,913
Total assets	\$ 4,307,612	\$ 3,361,881
Repurchase agreements	\$ 1,724,912	\$ 1,500,543
Securitized debt obligations	\$ 1,124,820	\$ 654,263
Asset-specific financings	\$ 114,080	\$ —
Revolving credit facilities	\$ —	\$ 75,000
Convertible senior notes	\$ 269,241	\$ 268,138
Total stockholders' equity	\$ 1,023,240	\$ 827,531

**Results of Operations**

The following analysis focuses on financial results during the three and nine months ended September 30, 2019 and 2018.

**Interest Income**

Interest income increased from \$47.6 million and \$131.0 million, respectively, for the three and nine months ended September 30, 2018 to \$63.4 million and \$181.6 million, respectively, for the same periods in 2019, due to the origination of 52 commercial real estate loans with a principal balance of \$1.5 billion, additional fundings of \$192.8 million provided on existing loan commitments and upsizings of \$10.6 million, offset by repayments of \$503.3 million during the period from September 30, 2018 to September 30, 2019.

**Interest Expense**

Interest expense increased from \$23.4 million and \$63.0 million, respectively, for the three and nine months ended September 30, 2018 to \$36.4 million and \$100.7 million, respectively, for the same periods in 2019, due to increased financing on the originations and acquisitions described above and the issuance of additional convertible senior notes in October 2018.

**Net Interest Income**

The following table presents the components of interest income and average annualized net asset yield earned by asset type, the components of interest expense and average annualized cost of funds on borrowings incurred by collateral type, and net interest income and average annualized net interest rate spread for the three and nine months ended September 30, 2019 and 2018:

(dollars in thousands)	Three Months Ended September 30, 2019			Nine Months Ended September 30, 2019		
	Average Balance	Interest Income/Expense <sup>(1)</sup>	Net Yield/Cost of Funds	Average Balance	Interest Income/Expense <sup>(1)</sup>	Net Yield/Cost of Funds
<b>Interest-earning assets<sup>(2)</sup></b>						
Loans held-for-investment						
Senior loans <sup>(3)</sup>	\$ 3,733,792	\$ 61,074	6.5%	\$ 3,397,816	\$ 174,226	6.8%
Subordinated loans	28,433	722	10.2%	30,981	2,368	10.2%
Available-for-sale securities	12,798	308	9.6%	12,798	927	9.7%
Held-to-maturity securities	21,323	530	9.9%	24,088	1,804	10.0%
Other		810			2,228	
Total interest income/net asset yield	\$ 3,796,346	\$ 63,444	6.7%	\$ 3,465,683	\$ 181,553	7.0%
<b>Interest-bearing liabilities</b>						
Repurchase agreements, securitized debt obligations, asset-specific financings and revolving credit facilities collateralized by:						
Loans held-for-investment						
Senior loans <sup>(2)</sup>	\$ 2,713,782	\$ 31,459	4.6%	\$ 2,367,468	\$ 85,985	4.8%
Subordinated loans	9,451	127	5.4%	9,485	388	5.5%
Available-for-sale securities	8,451	94	4.5%	8,435	285	4.5%
Held-to-maturity securities	14,357	179	5.0%	15,642	590	5.0%
Other unsecured:						
Convertible senior notes	269,111	4,503	6.7%	268,737	13,459	6.7%
Total interest expense/cost of funds	\$ 3,015,152	\$ 36,362	4.8%	\$ 2,669,767	\$ 100,707	5.0%
Net interest income/spread		\$ 27,082	1.9%		\$ 80,846	2.0%

(dollars in thousands)	Three Months Ended September 30, 2018			Nine Months Ended September 30, 2018		
	Average Balance	Interest Income/Expense <sup>(1)</sup>	Net Yield/Cost of Funds	Average Balance	Interest Income/Expense <sup>(1)</sup>	Net Yield/Cost of Funds
<b>Interest-earning assets<sup>(2)</sup></b>						
Loans held-for-investment						
Senior loans <sup>(3)</sup>	\$ 2,578,633	\$ 45,215	7.0%	\$ 2,435,521	\$ 122,872	6.7%
Subordinated loans	46,800	1,209	10.3%	61,245	4,705	10.2%
Available-for-sale securities	12,798	294	9.2%	12,798	851	8.9%
Held-to-maturity securities	31,724	757	9.5%	35,956	2,478	9.2%
Other		85			141	
Total interest income/net asset yield	\$ 2,669,955	\$ 47,560	7.1%	\$ 2,545,520	\$ 131,047	6.9%
<b>Interest-bearing liabilities</b>						
Repurchase agreements, securitized debt obligations, asset-specific financings and revolving credit facilities collateralized by:						
Loans held-for-investment						
Senior loans <sup>(2)</sup>	\$ 1,774,037	\$ 20,679	4.7%	\$ 1,598,294	\$ 54,875	4.6%
Subordinated loans	9,581	125	5.2%	13,253	452	4.5%
Available-for-sale securities	8,388	91	4.3%	8,411	254	4.0%
Held-to-maturity securities	20,988	255	4.9%	23,410	791	4.5%
Other unsecured:						
Convertible senior notes	140,059	2,215	6.3%	139,868	6,601	6.3%
Total interest expense/cost of funds	\$ 1,953,053	23,365	4.7%	\$ 1,783,236	62,973	4.7%
Net interest income/spread		\$ 24,195	2.4%		\$ 68,074	2.2%

(1) Includes amortization of deferred debt issuance costs.

(2) Average balance represents average amortized cost on loans held-for-investment, AFS securities and HTM securities.

(3) Loans primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans.

The decrease in yields on senior loans for the three months ended September 30, 2019, as compared to the same period in 2018, was driven by a decrease in average LIBOR throughout the periods and the repayment of loans with higher spreads than those originated during 2019. The increase in yields on senior loans for the nine months ended September 30, 2019, as compared to the same period in 2018, was driven by an increase in average LIBOR throughout the periods. The decrease in cost of funds on senior loans for the three months ended September 30, 2019, as compared to the same period in 2018, was primarily the result of lower amortization of deferred debt issuance costs due to extensions of maturities on our financing arrangements. The increase in cost of funds on senior loans for the nine months ended September 30, 2019, as compared to the same period in 2018, was driven by an increase in average LIBOR throughout the periods.

The decrease in yields on subordinate loans for the three months ended September 30, 2019, as compared to the same period in 2018, was due to the repayment of loans with higher spreads. There was no change in yields on subordinate loans for the nine months ended September 30, 2019, as compared to the same period in 2018. The increase in cost of funds on subordinate loans for the three and nine months ended September 30, 2019, as compared to the same periods in 2018, was driven by increases in borrowing rates offered by counterparties.

The increase in yields on AFS and HTM securities for the three and nine months ended September 30, 2019, as compared to the same periods in 2018, was driven by an increase in average LIBOR throughout the periods, as these CMBS are floating-rate assets with a 3-month reset. The increase in cost of funds associated with the financing of AFS and HTM securities for the three and nine months ended September 30, 2019, as compared to the same periods in 2018, was the result of increases in borrowing rates due to an increase in average LIBOR throughout the periods.

Our convertible senior notes were issued in December 2017 and October 2018, are unsecured and pay interest semiannually at a rate of 5.625% and 6.375%, respectively, per annum. The cost of funds associated with our convertible senior notes also includes amortization of deferred debt issuance costs.

### **Fee Income**

During the nine months ended September 30, 2019, we recognized \$1.1 million in fee income related to fees charged for early prepayments of loans held-for-investment, compared to \$1.4 million for the same period in 2018. No fee income was recognized during the three months ended 2019 and 2018.

### **Management Fees**

We do not have any employees and are externally managed by our Manager under the terms of a management agreement entered into in connection with closing of the IPO and Formation Transaction on June 28, 2017. Under the management agreement, our Manager and its affiliates provide us with the personnel and resources necessary to operate our business. In accordance with the management agreement, we incurred \$3.8 million and \$11.0 million as a management fee to our Manager for the three and nine months ended September 30, 2019, respectively, and \$3.1 million and \$9.4 million as a management fee to our Manager for the three and nine months ended September 30, 2018, respectively. The management fee is calculated based on our equity with certain adjustments outlined in the management agreement. See further discussion of the base management fee calculation in Note 15 - *Commitments and Contingencies* of the notes to the condensed consolidated financial statements (unaudited).

### **Incentive Fees**

In accordance with the management agreement, we also incurred \$0.2 million as an incentive fee to our Manager for the nine months ended September 30, 2019. No incentive fees were incurred for the three months ended September 30, 2019 or for the three and nine months ended September 30, 2018. The incentive fee is calculated based on historical “core earnings” as well as our equity with certain adjustments outlined in the management agreement. See further discussion of the incentive fee calculation in Note 15 - *Commitments and Contingencies* of the notes to the condensed consolidated financial statements (unaudited).

### **Servicing Expenses**

For the three and nine months ended September 30, 2019, we recognized \$1.0 million and \$2.7 million, respectively, in servicing expenses related to the servicing of commercial real estate loans, compared to \$0.6 million and \$1.6 million, respectively, for the same periods in 2018. The increase in servicing expenses during the three and nine months ended September 30, 2019, as compared to the same period in 2018, was driven by the growth of our investment portfolio, as described above.

### **Other Operating Expenses**

For the three and nine months ended September 30, 2019, we recognized \$4.9 million and \$15.5 million, respectively, of other operating expenses, which represents an annualized other expense ratio of 1.9% and 2.1% of average equity, respectively. For the three and nine months ended September 30, 2018, we recognized \$3.9 million and \$12.1 million, respectively, of other operating expenses, which represents an annualized other expense ratio of 1.9% of average equity for both periods. The increase in our operating expense ratio during the three and nine months ended September 30, 2019, as compared to the same periods in 2018, resulted primarily from an increase in expenses related to the personnel and infrastructure to support the operation and growth of our business.

Included in other operating expenses for the three and nine months ended September 30, 2019 and 2018 are direct and allocated costs incurred by our Manager on our behalf and reimbursed by us. For the three and nine months ended September 30, 2019, these direct and allocated costs totaled approximately \$1.7 million and \$10.0 million, respectively, compared to \$1.5 million and \$6.7 million, respectively, for the same periods in 2018. Included in these reimbursed costs was compensation paid to employees of our Manager serving as our principal financial officer, chief operating officer and general counsel of \$0.2 million and \$1.8 million for the three and nine months ended September 30, 2019, respectively, compared to \$0.1 million and \$1.0 million for the same periods in 2018, respectively. The allocation of compensation paid to employees of our Manager serving as our chief operating officer, principal financial officer and general counsel is based on time spent overseeing our company’s activities in accordance with the management agreement; we do not reimburse our Manager for any expenses related to the compensation of our chief executive officer or chief investment officer. Equity based compensation expense for the three and nine months ended September 30, 2019 also includes the amortization of the restricted stock awarded to our executive officers in conjunction with the Company’s 2017 Equity Incentive Plan, or the Plan (see discussion in Note 18 - *Equity Incentive Plan*), including our chief executive officer, chief investment officer, chief operating officer, principal financial officer and general counsel of \$0.7 million and \$2.3 million, respectively, compared to \$0.7 million and \$2.2 million, respectively, for the same periods in 2018.

### **Financial Condition**

We originate and acquire commercial real estate debt and related instruments generally to be held as long-term investments. These assets are classified as “loans held-for-investment” on the condensed consolidated balance sheets. Loans held-for-investment are reported at cost, net of any unamortized acquisition premiums or discounts, loan fees and origination costs as applicable. We also hold CMBS, representing interests in commercial mortgage and mezzanine loans issued by trusts.

The following tables provide a summary of our portfolio as of September 30, 2019:

(dollars in thousands)

Type	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon (2)	All-in Yield at Origination (3)	Original Term (Years)	Initial LTV (4)	Stabilized LTV (5)
Senior loans (1)	\$ 4,594,472	\$ 3,927,513	\$ 3,898,788	L+3.67%	L+4.36%	3.2	66.1%	63.7%
Subordinated loans	28,307	28,307	28,307	L+9.50%	L+9.84%	8.3	56.3%	50.0%
CMBS	32,392	32,392	32,424	L+7.12%	L+7.62%	2.8	72.9%	72.9%
Total/Wtd. Avg.	\$ 4,655,171	\$ 3,988,212	\$ 3,959,519	L+3.71%	L+4.40%	3.2	66.1%	63.7%

(dollars in millions)

Type (1)	Origination/ Acquisition Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon (2)	All-in Yield at Origination (3)	Original Term (Years)	State	Property Type	Initial LTV (4)	Stabilized LTV (5)
Senior	07/18	\$144.2	\$113.7	\$113.0	L+3.34%	L+4.27%	2.0	CA	Retail	50.7%	55.9%
Senior	07/16	120.4	115.3	114.8	L+4.45%	L+4.99%	4.0	Various	Office	62.8%	61.5%
Senior	12/15	120.0	120.0	120.0	L+3.65%	L+4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Senior	08/19	100.3	72.9	72.2	L+2.80%	L+3.26%	3.0	MN	Office	73.1%	71.2%
Senior	07/19	94.0	64.0	63.1	L+3.69%	L+4.32%	3.0	IL	Office	70.0%	64.4%
Senior	06/19	92.4	68.5	67.8	L+3.45%	L+3.88%	3.0	TX	Hotel	56.1%	48.1%
Senior	12/18	92.0	41.5	40.6	L+3.75%	L+5.21%	3.0	NY	Mixed-Use	26.2%	47.6%
Senior	05/17	86.8	80.7	80.2	L+3.50%	L+4.82%	4.0	MA	Office	71.3%	71.5%
Senior	06/19	80.0	79.4	78.6	L+2.69%	L+3.05%	3.0	TX	Mixed-Use	71.7%	72.2%
Senior	09/19	75.6	59.2	58.5	L+3.07%	L+3.58%	3.0	NY	Multifamily	62.7%	67.1%
Senior	10/17	74.8	48.5	48.2	L+4.07%	L+4.47%	4.0	DC	Office	67.0%	66.0%
Senior	11/17	73.3	68.8	68.4	L+4.45%	L+5.20%	3.0	TX	Hotel	68.2%	61.6%
Senior	12/16	71.8	68.0	67.3	L+3.75%	L+4.87%	4.0	FL	Office	73.3%	63.2%
Senior	06/16	68.4	61.1	61.0	L+3.87%	L+4.93%	4.0	HI	Retail	76.2%	57.4%
Senior	11/17	68.3	61.9	61.5	L+4.10%	L+4.73%	3.0	CA	Office	66.8%	67.0%
Senior	08/16	65.0	64.9	64.7	L+3.95%	L+5.54%	4.0	NJ	Office	60.8%	63.0%
Senior	01/19	64.5	64.5	63.9	L+3.85%	L+4.38%	3.0	MN	Hotel	67.2%	64.5%
Senior	04/18	64.0	64.0	63.6	L+3.78%	L+4.23%	3.0	GA	Hotel	68.8%	59.8%
Senior	09/19	60.2	51.3	50.8	L+3.00%	L+3.63%	2.0	TX	Office	64.7%	59.0%
Senior	12/18	60.0	42.8	42.4	L+2.90%	L+3.44%	3.0	TX	Office	68.5%	66.7%
Senior	01/17	56.2	56.2	56.0	L+4.75%	L+5.24%	4.0	SC	Office	67.6%	67.1%
Senior	06/19	55.0	50.0	49.2	L+3.10%	L+3.67%	3.0	AL	Multifamily	69.5%	74.0%
Senior	12/15	54.5	53.0	52.9	L+3.73%	L+4.87%	4.0	PA	Office	74.5%	67.5%
Senior	06/19	54.1	48.8	48.3	L+3.30%	L+3.70%	3.0	VA	Office	49.3%	49.9%
Senior	09/17	54.0	54.0	53.8	L+4.38%	L+4.91%	3.0	NY	Industrial	68.7%	72.0%
Senior	10/18	52.2	49.1	48.8	L+2.70%	L+3.10%	3.0	NJ	Industrial	73.9%	68.8%
Senior	05/17	52.0	48.4	48.2	L+4.70%	L+5.50%	3.0	HI	Hotel	60.8%	59.4%
Senior	12/18	51.0	51.0	50.6	L+2.99%	L+3.40%	3.0	IL	Multifamily	78.6%	74.9%
Senior	09/18	50.1	19.2	18.9	L+3.25%	L+4.13%	3.0	IL	Office	47.9%	56.1%
Senior	05/18	50.0	50.0	49.7	L+3.60%	L+3.85%	3.0	TX	Multifamily	71.1%	71.4%
Senior	08/17	50.0	47.6	47.3	L+3.09%	L+4.88%	3.0	LA	Multifamily	64.6%	60.9%
Senior	10/18	49.1	21.9	21.6	L+4.15%	L+5.24%	3.0	IL	Multifamily	60.7%	62.4%
Senior	12/18	49.0	41.2	40.8	L+2.93%	L+3.39%	3.0	NY	Industrial	56.5%	56.3%
Senior	02/16	47.6	46.7	46.5	L+3.78%	L+4.72%	3.0	TX	Office	72.9%	70.4%
Senior	01/17	47.3	47.3	47.2	L+4.50%	L+5.16%	3.0	CA	Industrial	51.0%	60.4%
Senior	12/17	47.0	36.3	36.0	L+4.38%	L+5.26%	3.0	MA	Mixed-Use	72.9%	62.0%
Senior	05/18	46.5	31.6	31.3	L+4.07%	L+4.63%	3.0	NY	Mixed-Use	57.0%	51.1%
Senior	08/19	46.4	38.9	38.4	L+2.84%	L+3.39%	3.0	GA	Office	69.5%	68.3%
Senior	06/18	46.0	41.0	40.7	L+3.60%	L+4.06%	3.0	WY	Hotel	67.4%	62.3%
Senior	08/18	44.8	41.7	41.5	L+2.93%	L+3.32%	3.0	TX	Multifamily	68.9%	63.6%
Senior	05/19	44.1	40.6	40.3	L+3.20%	L+3.60%	3.0	NY	Mixed-Use	59.7%	55.1%
Senior	11/15	41.6	41.6	41.6	L+4.75%	L+4.67%	3.0	NY	Office	66.4%	68.7%
Senior	08/17	40.0	40.0	39.9	L+4.24%	L+4.40%	3.0	KY	Multifamily	79.8%	73.1%

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(dollars in millions)

Type <sup>(1)</sup>	Origination/ Acquisition Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(2)</sup>	All-in Yield at Origination <sup>(3)</sup>	Original Term (Years)	State	Property Type	Initial LTV <sup>(4)</sup>	Stabilized LTV <sup>(5)</sup>
Senior	03/19	39.7	30.3	29.9	L+2.90%	L+3.54%	3.0	NY	Office	63.2%	63.9%
Senior	05/18	38.8	32.5	32.3	L+3.55%	L+3.95%	3.0	MA	Office	47.0%	41.1%
Senior	07/19	37.5	32.7	32.4	L+3.70%	L+4.43%	3.0	NJ	Hotel	47.8%	54.6%
Senior	12/17	37.2	34.3	34.1	L+3.90%	L+4.55%	3.0	CA	Office	69.8%	66.4%
Senior	11/18	37.1	18.0	17.7	L+3.60%	L+5.50%	3.0	CA	Mixed-Use	69.9%	67.9%
Senior	11/16	37.0	34.4	34.3	L+4.27%	L+5.03%	3.0	NY	Multifamily	61.3%	56.9%
Senior	10/18	36.8	29.7	29.4	L+2.85%	L+3.45%	3.0	NY	Industrial	71.2%	70.8%
Senior	05/17	35.2	30.0	29.9	L+5.00%	L+5.97%	3.0	TX	Office	68.7%	65.1%
Senior	06/18	34.9	26.7	26.5	L+4.07%	L+4.75%	3.0	OH	Hotel	70.6%	57.4%
Senior	12/18	34.2	26.9	26.7	L+2.92%	L+3.27%	4.0	IL	Multifamily	70.8%	62.1%
Senior	10/17	34.1	23.5	23.4	L+4.05%	L+4.69%	3.0	AZ	Office	62.6%	59.5%
Senior	05/17	33.8	29.1	28.9	L+4.40%	L+5.36%	3.0	AZ	Office	69.5%	59.0%
Senior	03/16	33.8	33.8	33.7	5.11%	5.26%	10.0	NJ	Office	74.9%	74.9%
Senior	03/19	32.0	26.9	26.6	L+2.97%	L+3.42%	3.0	NY	Office	53.8%	48.5%
Senior	08/19	32.0	6.2	5.9	L+3.32%	L+5.27%	3.0	MA	Office	76.5%	54.1%
Senior	08/19	31.7	23.5	23.1	L+2.80%	L+3.53%	3.0	LA	Multifamily	74.1%	72.4%
Senior	05/17	30.9	28.7	28.6	L+3.50%	L+5.19%	4.0	FL	Office	69.3%	68.5%
Senior	07/17	30.0	30.0	29.9	L+4.10%	L+4.58%	3.0	NY	Multifamily	76.5%	76.5%
Senior	08/19	29.4	23.6	23.3	L+2.90%	L+3.38%	3.0	TX	Multifamily	79.3%	72.5%
Senior	06/18	29.3	23.6	23.3	L+3.40%	L+4.18%	3.0	CA	Office	69.1%	64.3%
Senior	06/18	29.0	29.0	28.8	L+3.55%	L+3.96%	3.0	TX	Multifamily	74.3%	68.2%
Senior	11/18	28.6	23.8	23.5	L+3.50%	L+4.12%	3.0	TN	Office	61.8%	63.6%
Senior	01/19	27.6	24.6	24.5	L+2.97%	L+3.38%	3.0	TX	Multifamily	64.9%	64.9%
Senior	12/18	27.5	22.1	21.9	L+3.90%	L+4.42%	3.0	MN	Hotel	64.7%	57.7%
Senior	01/19	27.0	22.1	21.9	L+2.90%	L+3.44%	3.0	MA	Office	71.2%	70.1%
Senior	06/17	27.0	24.0	23.9	L+3.83%	L+5.24%	3.0	CA	Hotel	54.7%	48.6%
Senior	08/19	26.8	21.7	21.5	L+3.15%	L+3.67%	3.0	SC	Multifamily	67.0%	58.7%
Senior	01/18	26.0	26.0	25.9	L+5.13%	L+5.58%	3.0	AZ	Hotel	65.8%	61.3%
Senior	12/18	26.0	21.1	21.0	L+2.95%	L+3.43%	3.0	FL	Office	61.9%	65.5%
Senior	07/17	26.0	24.0	24.0	L+3.15%	L+4.86%	3.0	CA	Office	62.3%	64.2%
Senior	06/18	25.9	25.9	25.7	L+3.50%	L+4.37%	3.0	PA	Industrial	72.1%	66.1%
Senior	09/18	25.5	21.4	21.3	L+3.87%	L+4.42%	3.0	NY	Mixed-Use	60.2%	59.3%
Senior	06/19	25.5	25.5	25.2	L+4.50%	L+5.05%	3.0	NY	Other	39.6%	39.6%
Senior	10/15	25.0	25.0	24.8	L+4.07%	L+5.76%	3.0	MO	Hotel	73.2%	57.8%
Senior	08/19	25.0	23.9	23.8	L+2.66%	L+3.07%	2.0	OK	Multifamily	79.9%	74.2%
Senior	07/19	24.0	15.2	15.0	L+3.00%	L+3.60%	3.0	OH	Office	63.1%	66.1%
Senior	10/18	23.7	19.3	19.1	L+4.21%	L+5.16%	3.0	CT	Hotel	75.4%	66.9%
Senior	09/17	23.5	23.5	23.4	L+4.90%	L+5.52%	3.0	MA	Hotel	67.3%	63.9%
Senior	08/16	23.4	23.4	23.3	L+5.15%	L+5.42%	4.0	NY	Industrial	70.0%	67.6%
Senior	01/18	23.4	21.0	20.9	L+4.77%	L+5.50%	3.0	PA	Mixed-Use	66.8%	67.3%
Senior	03/19	23.3	22.0	21.8	L+3.27%	L+3.79%	3.0	WI	Multifamily	72.4%	75.2%
Senior	07/19	23.3	20.0	19.7	L+2.95%	L+3.51%	3.0	CA	Office	62.3%	62.6%
Senior	03/18	23.0	23.0	22.9	L+4.05%	L+4.65%	2.0	FL	Office	60.8%	60.8%
Senior	06/18	22.8	16.8	16.6	L+4.21%	L+4.73%	3.0	FL	Retail	74.0%	69.4%
Senior	01/19	22.7	22.3	22.2	L+2.99%	L+3.40%	3.0	WI	Multifamily	69.3%	73.5%
Senior	08/17	22.6	22.6	22.5	L+4.20%	L+4.50%	3.0	NY	Office	72.7%	66.7%
Senior	04/18	22.2	20.7	20.7	L+4.05%	L+4.46%	3.0	KS	Multifamily	72.1%	67.4%
Senior	12/18	21.8	7.5	7.3	L+4.44%	L+5.56%	3.0	PA	Multifamily	61.5%	67.0%
Senior	10/18	21.4	18.2	18.1	L+3.24%	L+3.69%	3.0	TX	Office	73.0%	69.9%
Senior	12/18	21.3	19.6	19.6	L+3.42%	L+3.88%	2.0	MN	Multifamily	73.6%	73.7%
Senior	07/17	21.3	21.3	21.2	L+2.98%	L+4.42%	3.0	GA	Multifamily	75.6%	75.2%
Senior	03/19	21.0	18.3	18.1	L+2.93%	L+3.40%	3.0	KY	Multifamily	69.8%	69.9%
Senior	06/19	21.0	18.7	18.5	L+2.90%	L+4.24%	3.0	GA	Mixed-Use	60.6%	67.4%
Senior	06/19	20.9	9.7	9.4	10.00%	14.17%	1.0	FL	Other	39.7%	57.2%
Senior	10/16	20.7	20.7	20.7	L+4.55%	L+5.16%	3.0	CA	Office	68.6%	48.6%

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(dollars in millions)

Type <sup>(1)</sup>	Origination/ Acquisition Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(2)</sup>	All-in Yield at Origination <sup>(3)</sup>	Original Term (Years)	State	Property Type	Initial LTV <sup>(4)</sup>	Stabilized LTV <sup>(5)</sup>
Senior	03/18	19.8	19.8	19.6	L+5.15%	L+5.71%	3.0	CA	Hotel	67.2%	60.0%
CMBS	11/15	19.6	19.6	19.6	L+7.25%	L+8.06%	2.8	Various	Office	77.6%	77.5%
Senior	01/17	19.0	19.0	18.9	L+4.80%	L+5.27%	4.0	TX	Retail	70.4%	69.5%
Senior	11/18	18.9	13.6	13.4	L+3.20%	L+3.83%	3.0	CA	Office	73.1%	64.5%
Senior	04/18	18.7	18.7	18.6	L+4.29%	L+4.65%	3.0	NV	Multifamily	78.7%	66.1%
Senior	04/18	18.5	18.5	18.4	L+3.25%	L+3.53%	3.0	CA	Multifamily	77.1%	70.6%
Senior	04/18	18.5	18.5	18.4	L+3.25%	L+3.53%	3.0	CA	Multifamily	76.8%	64.0%
Senior	08/19	18.5	18.5	18.2	L+2.97%	L+3.45%	3.0	TN	Multifamily	63.6%	62.1%
Senior	01/19	18.3	16.0	15.8	L+3.40%	L+4.14%	3.0	TX	Multifamily	72.2%	68.2%
Senior	08/17	17.9	17.9	17.8	L+4.77%	L+5.49%	3.0	PA	Office	66.7%	67.3%
Senior	07/18	16.6	10.7	10.6	L+3.75%	L+4.35%	3.0	CA	Office	77.1%	63.5%
Senior	09/18	16.5	16.5	16.5	L+2.85%	L+3.06%	3.0	SC	Multifamily	79.4%	72.2%
Senior	11/18	16.2	16.1	16.0	L+3.15%	L+3.65%	3.0	TX	Multifamily	68.8%	68.7%
Senior	06/19	15.2	9.3	9.1	L+3.96%	L+4.69%	3.0	NY	Office	40.7%	60.0%
Mezzanine	01/17	14.5	14.5	14.5	8.00%	8.11%	10.0	HI	Hotel	41.4%	36.2%
Senior	04/19	14.3	11.3	11.1	L+3.75%	L+4.31%	3.0	OH	Multifamily	62.6%	65.4%
CMBS	12/15	12.8	12.8	12.8	L+6.91%	L+6.95%	2.8	Various	Office	65.8%	65.8%
Senior	09/19	12.0	7.7	7.7	L+2.99%	L+3.50%	3.0	WI	Multifamily	51.4%	75.0%
Mezzanine	08/15	9.9	9.9	9.9	L+9.50%	L+9.84%	5.0	GA	Office	73.3%	67.1%
Mezzanine	11/15	3.9	3.9	3.9	13.00%	12.50%	10.0	NY	Hotel	68.3%	58.0%
<b>Total/Weighted Average</b>		<b>\$4,655.2</b>	<b>\$3,988.2</b>	<b>\$3,959.5</b>	<b>L+3.71%</b>	<b>L+4.40%</b>	<b>3.2</b>			<b>66.1%</b>	<b>63.7%</b>

- (1) "Senior" means a loan primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans.
- (2) Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans.
- (3) Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent. Weighted average yield excludes fixed rate loans.
- (4) Initial LTV is calculated as the initial loan amount (plus any financing that *ipari passu* with or senior to such loan) divided by the as is appraised value (as determined in conformance with the Uniform Standards of Professional Appraisal Practice, or USPAP) as of the date of the loan was originated set forth in the original appraisal.
- (5) Stabilized LTV is calculated as the fully funded loan amount (plus any financing that *ipari passu* with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

As of September 30, 2019, our borrowings consisted of repurchase agreements collateralized by loans held-for-investment, AFS and HTM securities (CMBS) and certain cash balances, securitized debt obligations issued by CLOs and collateralized by pools of loans held-for-investment, asset-specific financings collateralized by loans held-for-investment and long-term unsecured convertible senior notes.

As of September 30, 2019, we had outstanding \$1.7 billion of repurchase agreements, and the term to maturity ranged from 39 days to approximately three years. Repurchase agreements had a weighted average borrowing rate of 4.22% and weighted average remaining maturities of 1.9 years as of September 30, 2019.

As of September 30, 2019, we had outstanding \$1.1 billion of securitized debt obligations with a weighted average borrowing rate of 3.72% and weighted average remaining maturities of 1.5 years.

As of September 30, 2019, we had outstanding \$114.1 million of asset-specific financings with a weighted average borrowing rate of 4.0% and weighted average remaining maturities of 2.4 years.

As of September 30, 2019, the total outstanding amount due on convertible senior notes was \$269.2 million, net of deferred issuance costs. The notes are unsecured and pay interest semiannually at a rate of 5.625% per annum on the notes maturing in December 2022 and a rate of 6.375% per annum on the notes maturing in October 2023. As of September 30, 2019, the notes had a conversion rate of 50.4873 and 48.8496 shares of common stock per \$1,000 principal amount of the notes, respectively.

As of September 30, 2019, the debt-to-equity ratio with respect to our loans held-for-investment, AFS securities and HTM securities, defined as total debt, net of cash, divided by equity, was 3.0:1.0. We believe our debt-to-equity ratio provides unused borrowing capacity and, thus, improves our liquidity and the strength of our balance sheet.

The following table provides the quarterly average balances, the quarter-end balances and the maximum balances at any month-end within that quarterly period, of borrowings under repurchase agreements, asset-specific financings, revolving credit facilities, securitized debt obligations and convertible senior notes for the three months ended September 30, 2019, and the four immediately preceding quarters:

(in thousands)	Quarterly Average	End of Period Balance	Maximum Balance of Any Month-End
For the Three Months Ended September 30, 2019	\$ 3,015,152	\$ 3,233,053	\$ 3,233,053
For the Three Months Ended June 30, 2019	\$ 2,549,873	\$ 2,731,238	\$ 2,731,238
For the Three Months Ended March 31, 2019	\$ 2,444,276	\$ 2,459,932	\$ 2,586,880
For the Three Months Ended December 31, 2018	\$ 2,272,209	\$ 2,497,944	\$ 2,497,944
For the Three Months Ended September 30, 2018	\$ 1,953,052	\$ 2,074,563	\$ 2,074,563

### Liquidity and Capital Resources

Liquidity is a measure of our ability to meet potential cash requirements, including ongoing commitments to repay borrowings, fund and maintain our target investments and operations, make distributions to our stockholders and other general business needs. We use cash to acquire our target investments, repay principal and interest on our borrowings, make distributions to our stockholders and fund our operations. Our primary sources of cash consist of unused borrowing capacity under our financing sources, the net proceeds of future equity and debt offerings, payments of principal and interest we receive on our portfolio of assets and cash generated from our operating results.

In the future, we may use other additional sources of financing to fund the origination or acquisition of our target investments, including other financing facilities and other secured and unsecured forms of borrowing. These financings may be collateralized or non-collateralized and may involve one or more lenders. We expect that these facilities will typically have maturities ranging from two to five years and may accrue interest at either fixed or floating rates. We may also finance our business through the non-recourse sale of senior loan interests.

We may also seek to raise further equity capital and issue additional debt securities in order to fund our future investments. We may also seek to enhance the returns on our commercial real estate loan portfolio through additional CLOs or other securitizations, if available.

On November 21, 2018, we entered into an equity distribution agreement under which we may sell up to an aggregate of 8,000,000 shares of our common stock from time to time in any method permitted by law deemed to be an “at the market” offering as defined in Rule 415 under the Securities Act. As of September 30, 2019, 3,242,364 shares of common stock had been sold under the equity distribution agreement for total accumulated net proceeds of approximately \$61.2 million, of which 3,077,424 shares were sold for total proceeds of \$58.1 million during the nine months ended September 30, 2019. Additionally, we received a base management fee reimbursement from our Manager of \$0.1 million for stock sold under the equity distribution agreement during the nine months ended September 30, 2019.

As of September 30, 2019, we held \$137.4 million in cash and cash equivalents available to support our operations; \$4.0 billion of loans held-for-investment, AFS securities and HTM securities; and \$3.2 billion of outstanding debt in the form of repurchase agreements, asset-specific financings, revolving credit facilities, securitized debt obligations and long-term unsecured convertible senior notes. From June 30, 2019 to September 30, 2019, our debt-to-equity ratio, defined as total debt, net of cash, divided by equity, increased from 2.6:1.0 to 3.0:1.0 predominantly driven by increased financings on originations. From December 31, 2018 to September 30, 2019, our debt-to-equity ratio increased from 2.9:1.0 to 3.0:1.0 predominantly driven by increased financings on originations, offset by an increase in equity as a result of common stock issuances. To that end, subject to maintaining our qualification as a REIT and our exclusion from registration under the Investment Company Act, we intend to use borrowings to fund the origination or acquisition of our target investments. Given current market conditions and our focus on senior floating-rate mortgage loans, we currently expect that such leverage will not exceed, on a debt-to-equity basis, a 3.5-to-1 ratio on a company basis. The amount of leverage we deploy for our target investments depends upon our assessment of a variety of factors, which may include the anticipated liquidity and price volatility of the investments in our portfolio, the potential for losses in our portfolio, the gap between the duration of our assets and liabilities, including hedges, the availability and cost of financing the investments, our opinion of the creditworthiness of our financing counterparties, the health of the U.S. economy and commercial real estate financing markets, our outlook for the level and volatility of interest rates, the slope of the yield curve, the credit quality of our investments, the collateral underlying our investments, and our outlook for investment spreads relative to LIBOR.



Our primary sources of liquidity include cash and cash equivalents. As of September 30, 2019, we held approximately \$137.4 million in cash and cash equivalents. Potential additional sources of liquidity may be unused borrowing capacity on our unpledged commercial real estate loans held-for-investment. Obtaining such liquidity is at the discretion of our lending counterparties and may not be available to us when desired. Generally, unused borrowing capacity may be the result of our election not to utilize certain financing, as well as delays in the timing in which funding is provided for a specific investment. We monitor and forecast our available, or excess, liquidity on a daily basis. If borrowing rates and/or collateral requirements change in the near term, we believe we are subject to less earnings volatility than a more leveraged organization.

During the nine months ended September 30, 2019, we did not experience any restrictions to our funding sources. We expect ongoing sources of financing to be primarily repurchase agreements, asset-specific financings, revolving credit facilities, securitizations, convertible notes, issuance of common stock, potential additional securitizations and similar financing arrangements. We will continue to explore other types of funding facilities to further diversify our financing sources. We plan to finance our assets with a moderate amount of leverage, the level of which may vary based upon the particular characteristics of our portfolio and market conditions.

As of September 30, 2019, we had repurchase agreements in place with five counterparties (lenders), an asset-specific financing facility with one counterparty and a revolving credit facility with one counterparty to finance loans held-for-investment. We also had two other direct repurchase agreements in place to finance our CMBS. We continue to evaluate additional counterparties to manage and reduce counterparty risk. Under our repurchase agreements we are required to pledge additional cash as collateral to our lenders when the estimated fair value of the existing pledged collateral under such agreements declines and such lenders, through a margin call, demand additional collateral. Such counterparties may make margin calls because of a perceived decline in the value of our assets collateralizing the given secured financing arrangement due to credit or market events, depending on the agreement. To cover a margin call, we may pledge additional cash. At maturity, any cash on deposit as collateral is generally applied against the repurchase agreement balance, thereby reducing the amount borrowed. Should the value of our assets suddenly decrease, significant margin calls on our repurchase agreements could result, causing an adverse change in our liquidity position.

An overview of our facilities that provide short- and long-term financing for our loans held-for-investment is presented in the table below:

<b>September 30, 2019</b>					
(in thousands)	<b>Maturity Date <sup>(1)</sup></b>	<b>Committed</b>	<b>Amount Outstanding</b>	<b>Unused Capacity</b>	<b>Total Capacity</b>
<b>Repurchase facilities:</b>					
Morgan Stanley Bank	June 28, 2021	No	\$ 600,000	\$ —	\$ 600,000
Goldman Sachs Bank	May 2, 2020	No	\$ 262,754	\$ 237,246	\$ 500,000
JPMorgan Chase Bank <sup>(2)</sup>	June 28, 2022	No	\$ 362,772	\$ 62,228	\$ 425,000
Citibank	July 15, 2022	No	\$ 291,344	\$ 108,656	\$ 400,000
Wells Fargo Bank <sup>(3)</sup>	June 28, 2021	No	\$ 186,378	\$ 13,622	\$ 200,000
<b>Asset-specific financings:</b>					
Canadian Imperial Bank of Commerce	Various	No	\$ 114,080	\$ 35,920	\$ 150,000
<b>Revolving credit facilities:</b>					
Citibank <sup>(4)</sup>	July 26, 2021	No	\$ —	\$ 110,000	\$ 110,000

(1) The facilities are set to mature on the stated maturity date, unless extended pursuant to their terms.

(2) We retain an option to increase the maximum facility capacity amount up to \$500 million, subject to customary terms and conditions.

(3) We retain an option to increase the maximum facility capacity amount up to \$350 million, subject to customary terms and conditions.

(4) As of September 30, 2019, the maximum facility capacity amount included a temporary upsize of \$35 million. We retain an option to increase the maximum facility capacity amount up to \$150 million, subject to customary terms and conditions.

We are subject to a variety of financial covenants under our lending agreements. The following represent the most restrictive financial covenants across the agreements as of September 30, 2019:

- Unrestricted cash cannot be less than the greater of \$30.0 million and 5.0% of recourse indebtedness. As of September 30, 2019, our unrestricted cash, as defined, was \$137.4 million, while 5.0% of our recourse indebtedness, as defined, was \$40.1 million.

- Tangible net worth must be greater than the sum of 75.0% of tangible net worth as of June 28, 2017 and 75.0% of net cash proceeds of additional equity issuances, which calculates to \$782.3 million. As of September 30, 2019, our tangible net worth, as defined, was \$1.0 billion.
- Target asset leverage ratio cannot exceed 75.0% and our total leverage ratio cannot exceed 80.0%. As of September 30, 2019, our target asset leverage ratio, as defined, was 74.9% and our total leverage ratio, as defined, was 76.2%.
- Minimum interest coverage must be greater than 1.5:1.0. As of September 30, 2019, our minimum interest coverage, as defined, was 1.7:1.0.

We may also be subject to additional financial covenants in connection with various other agreements we enter into in the normal course of our business. We intend to continue to operate in a manner which complies with all of our financial covenants.

The following table summarizes assets at carrying values that were pledged or restricted as collateral for the future payment obligations of repurchase agreements, asset-specific financings, revolving credit facilities and securitized debt obligations as of September 30, 2019 and December 31, 2018:

(in thousands)	September 30, 2019	December 31, 2018
Loans held-for-investment	\$ 3,730,082	\$ 2,935,757
Available-for-sale securities, at fair value	12,830	12,606
Held-to-maturity securities	19,594	26,696
Restricted cash	1,549	2,922
<b>Total</b>	<b>\$ 3,764,055</b>	<b>\$ 2,977,981</b>

Although we generally intend to hold our target assets as long-term investments, we may sell certain of our assets in order to manage our liquidity needs, to meet other operating objectives and to adapt to market conditions. Commercial real estate loans are subject to longer trade timelines than securities and, as a result, market conditions could significantly and adversely affect the liquidity of our assets. Any illiquidity of our assets may make it difficult for us to sell such assets if the need or desire arises. Our ability to quickly sell certain assets may be limited by delays due to the time period needed for negotiating transaction documents and conducting diligence. Consequently, even if we identify a buyer for our commercial real estate loans, there is no assurance that we would be able to quickly sell such assets if the need or desire arises.

In addition, if we are required to liquidate all or a portion of our portfolio quickly, we may realize significantly less than the value at which we previously recorded our assets. Assets that are illiquid are more difficult to finance, and to the extent that we use leverage to finance assets that become illiquid, we may lose that leverage or have it reduced. Assets tend to become less liquid during times of financial stress, which is often the time that liquidity is most needed. As a result, our ability to sell assets or vary our portfolio in response to changes in economic and other conditions may be limited by liquidity constraints, which could adversely affect our results of operations and financial condition.

We cannot predict the timing and impact of future sales of our assets, if any. Because many of our assets are financed with repurchase agreements, asset-specific financings, and revolving credit facilities, a significant portion of the proceeds from sales of our assets (if any), prepayments and scheduled amortization would be used to repay balances under these financing sources.

The following table provides the maturities of our repurchase agreements, asset-specific financings, revolving credit facilities, securitized debt obligations and convertible senior notes, net of deferred debt issuance costs, as of September 30, 2019 and December 31, 2018:

(in thousands)	September 30, 2019	December 31, 2018
Within 30 days	\$ 14,780	\$ —
30 to 59 days	73,999	25,854
60 to 89 days	—	—
90 to 119 days	—	36,371
120 to 364 days	1,031,340	874,317
One to three years	1,820,242	1,293,264
Three to five years	292,692	268,138
Five to ten years	—	—
Ten years and over	—	—
<b>Total</b>	<b>\$ 3,233,053</b>	<b>\$ 2,497,944</b>

From June 30, 2019 to September 30, 2019, our restricted and unrestricted cash and cash equivalents balance increased approximately \$137.2 million to \$306.2 million. The cash movements can be summarized by the following:

- *Cash flows from operating activities.* For the three months ended September 30, 2019, operating activities increased our cash balances by approximately \$22.8 million, primarily driven by our financial results for the quarter.
- *Cash flows from investing activities.* For the three months ended September 30, 2019, investing activities decreased our cash balances by approximately \$361.4 million, primarily driven by originations of loans held-for-investment, offset by repayments of loans held-for-investment and held-to-maturity securities.
- *Cash flows from financing activities.* For the three months ended September 30, 2019, financing activities increased our cash balance by approximately \$475.8 million, primarily driven by net proceeds from repurchase agreements and asset-specific financings and offset by dividends paid.

#### **Off-Balance Sheet Arrangements**

We have not participated in transactions that create relationships with unconsolidated entities or financial partnerships which would have been established for the purpose of facilitating off-balance sheet arrangements. Further, we have not guaranteed any obligations of unconsolidated entities or entered into any commitment or intent to provide funding to any such entities. However, as of September 30, 2019, we had unfunded commitments on commercial real estate loans held-for-investment of \$667.0 million to be used for future fundings to borrowers, generally to finance lease-related or capital expenditures.

#### **Dividends**

We intend to make regular quarterly distributions to holders of our common stock. U.S. federal income tax law generally requires that a REIT annually distribute at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay tax at regular corporate rates to the extent that it annually distributes less than 100% of its REIT taxable income, including capital gains. We intend to pay dividends to our stockholders in a manner intended to satisfy the REIT distribution requirements and to avoid both corporate income tax and excise tax. Before we pay any dividend, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service on our secured funding facilities, other lending facilities, repurchase agreements and other debt payable. If our cash available for distribution is less than our required distribution for REIT qualification purposes, we could be required to sell investments or borrow funds to make cash distributions or we may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

#### **Inflation**

Virtually all of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors influence our performance far more so than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. Our financial statements are prepared in accordance with U.S. GAAP and our distributions will be determined by our board of directors consistent with our obligation to distribute to our stockholders at least 90% of our REIT taxable income on an annual basis in order to maintain our REIT qualification; in each case, our activities and balance sheet are measured with reference to historical cost and/or fair market value without considering inflation.

#### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We seek to manage our risks related to the credit quality of our investments, interest rates, liquidity and market value while, at the same time, seeking to generate attractive risk-adjusted returns to our stockholders. While we are exposed to certain types of market risk in our business, we seek to actively manage them and rely on our Manager's sophisticated risk management infrastructure and philosophy centered around quantifying and measuring various market risks on a continuous basis. We seek to be fairly compensated through the returns we earn on our investments for taking those risks and focus on maintaining liquidity and capital levels consistent with the risks to which we are exposed.

##### **Credit Risk**

We are subject to varying degrees of credit risk in connection with holding a portfolio of our target investments. The performance and value of our investments depend upon the sponsors' ability to operate the properties that serve as our collateral so that they produce cash flows adequate to pay interest and principal due to us. We seek to manage credit risk by performing deep fundamental credit analysis of our potential investments. Credit risk is also addressed through our on-going review, and our investment portfolio is monitored for variance from expected defaults, severities, losses and cash flow on a monthly basis, with more intense analysis and oversight done on a quarterly basis.

### Interest Rate Risk

Generally, the composition of our investments is such that rising interest rates increase our net income, while declining interest rates decrease net income. As of September 30, 2019, approximately 98.4% of our portfolio by carrying value earned a floating rate of interest. The remaining approximately 1.6% of our portfolio earns a fixed rate of interest. If interest rates were to decline, the value of these fixed-rate investments may increase and if interest rates were to increase, the value of these fixed-rate investments may fall; however, the interest income generated by these investments would not be affected by market interest rate fluctuations. The interest rates we pay under our repurchase agreements and securitized debt obligations are primarily floating rate. Accordingly, our interest expense generally increases as interest rates increase and decreases as interest rates decrease.

Our analysis of risks is based on our experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or our implementation of decisions may produce results that differ significantly from the estimates and assumptions used in our models.

The information presented in the following interest rate sensitivity table projects the potential impact of sudden parallel changes in interest rates on our financial results and financial condition over the next 12 months, based on our interest sensitive financial instruments at September 30, 2019. All changes in value are measured as the change from our September 30, 2019 financial position. All projected changes in annualized net interest income are measured as the change from our projected annualized net interest income based off current performance returns.

(in thousands)	Changes in Interest Rates			
	-100 bps	-50 bps	+50 bps	+100 bps
Change in value of financial position:				
Loans held-for-investment	\$ 955	\$ 603	\$ (805)	\$ (1,611)
Available-for-sale securities	5	3	(3)	(5)
Held-to-maturity securities	8	4	(4)	(8)
Repurchase agreements	(737)	(368)	368	737
Securitized debt obligations	(472)	(236)	236	472
Asset-specific financings	(48)	(24)	24	48
Convertible senior notes	(8,955)	(4,431)	4,339	8,589
Total net assets	<u>\$ (9,244)</u>	<u>\$ (4,449)</u>	<u>\$ 4,155</u>	<u>\$ 8,222</u>
	-100 bps	-50 bps	+50 bps	+100 bps
Change in annualized net interest income:	\$ 6,694	\$ 184	\$ 4,582	\$ 9,163

The interest rate sensitivity table quantifies the potential changes in annualized net interest income and portfolio value, should interest rates immediately change. The interest rate sensitivity table presents the estimated impact of interest rates instantaneously rising 50 and 100 basis points, and falling 50 and 100 basis points. The cash flows associated with the portfolio for each rate change are calculated based on assumptions, including yield on future originations and acquisitions, slope of the yield curve and size of the portfolio. Assumptions made on the interest rate sensitive liabilities include anticipated interest rates, collateral requirements as a percentage of borrowings and amount and term of borrowing.

Certain assumptions have been made in connection with the calculation of the information set forth in the foregoing interest rate sensitivity table and, as such, there can be no assurance that assumed events will occur or that other events will not occur that would affect the outcomes. The base interest rate scenario assumes interest rates at September 30, 2019. The analysis utilizes assumptions and estimates based on management's judgment and experience. Furthermore, while we generally expect to retain such assets and the associated interest rate risk to maturity, future originations, acquisitions and sales of assets could materially change our interest rate risk profile.

The information set forth in the interest rate sensitivity table above and all related disclosures constitutes forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Actual results could differ significantly from those estimated in the foregoing interest rate sensitivity table.

### ***Borrower Performance***

In addition to the risks related to fluctuations in cash flows and investment values associated with movements in interest rates, there is also the risk of borrower non-performance on our floating-rate investments. If interest rates were to significantly rise, it is possible that the increased debt service costs may negatively impact operating cash flows on properties securing our commercial real estate loan investments, resulting in potential non-performance of our borrowers. This risk is partially mitigated by various facts we consider during our rigorous underwriting process, which in certain cases include a requirement for our borrower to purchase an interest rate cap contract. As of September 30, 2019, none of the commercial real estate loans in our portfolio were non-performing.

### ***Capital Markets Risk***

As a REIT, we are required to distribute a significant portion of our taxable income annually, which constrains our ability to accumulate significant operating cash flow and therefore requires us to utilize capital markets, both debt and equity, to finance our business. As a result, we are exposed to risks related to the equity capital markets and our related ability to raise capital through the issuance of our common stock or other equity instruments. We are also exposed to risks related to the debt capital markets, and our related ability to finance our business through borrowings under credit facilities or other debt instruments, such as securitizations or unsecured debt. We seek to mitigate these risks by monitoring the debt and equity capital markets to inform our decisions on the amount, timing and terms of capital we raise.

### ***Real Estate Risk***

Our business strategy focuses on commercial real estate related debt investments. As a result, we will be exposed to the risks generally associated with the commercial real estate market, including occupancy rates, capitalization rates, absorption rates and other macroeconomic factors beyond our control.

Additionally, commercial real estate debt investments may be affected by a number of factors, including, national, regional and local economic and real estate conditions, changes in business trends of specific industry segments, property construction characteristics, demographic factors and changes to building codes. Any combination of these factors may affect the value of real estate collateral for investments within our investment portfolio and the potential proceeds available to a borrower to repay the underlying loans, which could cause us to suffer losses. We seek to manage these risks through our rigorous and fundamentally driven underwriting and investment management processes.

### ***Liquidity Risk***

Our liquidity risk is principally associated with our financing of longer-maturity investments with shorter-term borrowings in the form of repurchase agreements and revolving credit facilities. Should the value of our investments pledged as collateral on our repurchase agreements significantly decrease, our lenders may exercise their margin call rights, causing an adverse change in our liquidity position. Additionally, if one or more of our repurchase agreement and revolving credit facility counterparties chose not to provide ongoing funding, our ability to finance our investments would decline or exist at possibly less advantageous terms. As such, we cannot assure you that we will always be able to roll over our repurchase agreements or other sources of financing which require us to renew them on a periodic basis.

### ***Risk Management***

To the extent consistent with maintaining our REIT qualification, we seek to manage risk exposure by closely monitoring our portfolio and actively managing the financing, interest rate, credit and other risks associated with holding a portfolio of our target investments. Generally, with the guidance and experience of our Manager:

- we manage our portfolio with focus on diligent, investment-specific market review, enforcement of loan and security rights and timely execution of disposition strategies;
- we actively employ portfolio-wide and investment-specific risk measurement and management processes in our daily operations, including utilizing our Manager's risk management tools; and
- we seek to manage credit risk through our rigorous underwriting due diligence process prior to origination or acquisition of our target investments and through the use of non-recourse financing, when and where available and appropriate.

**Item 4. Controls and Procedures**

A review and evaluation was performed by our management, including our Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, of the effectiveness of our disclosure controls and procedures (as such term is defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that review and evaluation, the CEO and CFO have concluded that our current disclosure controls and procedures, as designed and implemented, were effective as of the end of the period covered by this Quarterly Report on Form 10-Q. Although our CEO and CFO have determined our disclosure controls and procedures were effective at the end of the period covered by this Quarterly Report on Form 10-Q, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the reports we submit under the Exchange Act.

There was no change in our internal control over financial reporting that occurred during the quarter ended September 30, 2019 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

From time to time we may be involved in various legal claims and/or administrative proceedings that arise in the ordinary course of our business. As of the date of this filing, we are not party to any litigation or legal proceedings or, to the best of our knowledge, any threatened litigation or legal proceedings, which, in our opinion, individually or in the aggregate, would have a material adverse effect on our results of operations or financial condition.

### Item 1A. Risk Factors

There have been no material changes to the risk factors set forth under the heading “Item 1A. Risk Factors” of our Annual Report on Form 10-K for the year ended December 31, 2018, or the Form 10-K. The materialization of any risks and uncertainties identified in our Forward-Looking Statements contained in this Quarterly Report on Form 10-Q, together with those previously disclosed in the Form 10-K, or those that are presently unforeseen could result in significant adverse effects on our financial condition, results of operations, and cash flows. See Item 2, “*Management’s Discussion and Analysis of Financial Condition and Results of Operations - Forward-Looking Statements*” in this Quarterly Report on Form 10-Q.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

None.

### Item 5. Other Information

None.

### Item 6. Exhibits

#### (a) Exhibits

A list of exhibits to this Quarterly Report on Form 10-Q is set forth below.

<b>Exhibit Number</b>	<b>Exhibit Index</b>
3.1	<a href="#">Articles of Amendment and Restatement of Granite Point Mortgage Trust Inc.'s Charter (incorporated by reference to Exhibit 3.1 of Amendment No. 3 to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 20, 2017).</a>
3.2	<a href="#">Amended and Restated Bylaws of Granite Point Mortgage Trust Inc. (incorporated by reference to Exhibit 3.2 of Amendment No. 1 to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 15, 2017).</a>
3.3	<a href="#">Articles Supplementary for Cumulative Redeemable Preferred Stock of Granite Point Mortgage Trust Inc. (incorporated by reference to Exhibit 3.3 of Amendment No. 3 to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 20, 2017).</a>
4.1	<a href="#">Indenture, dated as of December 12, 2017, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed with the SEC on December 12, 2017).</a>
4.2	<a href="#">Supplemental Indenture, dated as of December 12, 2017, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.2 to the registrant's Current Report on Form 8-K filed with the SEC on December 12, 2017).</a>
4.3	<a href="#">Indenture, dated as of October 12, 2018, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed with the SEC on October 12, 2018).</a>
4.4	<a href="#">Supplemental Indenture, dated as of October 12, 2018, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.2 to the registrant's Current Report on Form 8-K filed with the SEC on October 12, 2018).</a>
10.1	<a href="#">Amendment Number One, dated as of June 28, 2019, to the Amended and Restated Master Repurchase Agreement and Securities Contract, dated as of May 9, 2018, by and between Wells Fargo Bank, National Association and GP Commercial WF LLC (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed with the SEC on July 3, 2019).</a>
10.2	<a href="#">Amendment No. 2 to Master Repurchase Agreement, dated as of June 28, 2019, by and between JPMorgan Chase Bank, National Association and TH Commercial JPM LLC (now known as GP Commercial JPM LLC) (incorporated by reference to Exhibit 10.2 to the registrant's Current Report on Form 8-K filed with the SEC on July 3, 2019).</a>
10.3	<a href="#">Second Amendment to Master Repurchase Agreement and Other Transaction Documents, dated as of July 15, 2019, by and between Citibank, N.A. and GP Commercial CB LLC (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed with the SEC on July 19, 2019).</a>
10.4	<a href="#">Fourth Amendment to Master Repurchase and Securities Contract Agreement, dated as of July 16, 2019, by and between Goldman Sachs Bank USA and TH Commercial GS LLC (now known as GP Commercial GS LLC) (incorporated by reference to Exhibit 10.2 to the registrant's Current Report on Form 8-K filed with the SEC on July 19, 2019).</a>
10.5	<a href="#">Sixth Amendment to Master Repurchase Agreement and Securities Contract Agreement, dated as of August 21, 2019, by and between Morgan Stanley Bank, N.A. and TH Commercial MS II, LLC (now known as GP Commercial MS LLC), and acknowledged and agreed to by the registrant (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed with the SEC on August 25, 2019).</a>
10.6	<a href="#">Amendment No. 3 to Master Repurchase Agreement, dated as of August 23, 2019, by and between JPMorgan Chase Bank, National Association, and TH Commercial JPM LLC (now known as GP Commercial JPM LLC), and acknowledged and agreed to by the registrant (incorporated by reference to Exhibit 10.2 to the registrant's Current Report on Form 8-K filed with the SEC on August 25, 2019).</a>
31.1	<a href="#">Certification of the Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (filed herewith)</a>
31.2	<a href="#">Certification of the Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (filed herewith)</a>
32.1	<a href="#">Certification of the Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (furnished herewith)</a>
32.2	<a href="#">Certification of the Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (furnished herewith)</a>
101	Financial statements from the Quarterly Report on Form 10-Q of Granite Point Mortgage Trust Inc. for the three months ended September 30, 2019, filed with the SEC on November 5, 2019, formatted in Inline XBRL: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Statements of Stockholders' Equity, (iv) the Condensed Consolidated Statements of Cash Flows, and (v) the Notes to the Condensed Consolidated Financial Statements. (filed herewith)
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). (filed herewith)



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated:	November 5, 2019	By:	GRANITE POINT MORTGAGE TRUST INC. /s/ John A. Taylor _____ John A. Taylor President, Chief Executive Officer and Director (Principal Executive Officer)
Dated:	November 5, 2019	By:	/s/ Marcin Urbaszek _____ Marcin Urbaszek Chief Financial Officer (Principal Accounting and Financial Officer)

**CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, John A. Taylor, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Granite Point Mortgage Trust Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2019

/s/ John A. Taylor

John A. Taylor

Chief Executive Officer and President

**CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Marcin Urbaszek, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Granite Point Mortgage Trust Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2019

/s/ Marcin Urbaszek

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Marcin Urbaszek

Chief Financial Officer and Treasurer

**CERTIFICATION**

Pursuant to 18 U.S.C. §1350, the undersigned officer of Granite Point Mortgage Trust Inc. (the “Registrant”) hereby certifies that the Registrant’s Quarterly Report on Form 10-Q for the three months ended September 30, 2019 (the “Quarterly Report”) fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 5, 2019

/s/ John A. Taylor

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John A. Taylor

Chief Executive Officer and President

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.

**CERTIFICATION**

Pursuant to 18 U.S.C. §1350, the undersigned officer of Granite Point Mortgage Trust Inc. (the “Registrant”) hereby certifies that the Registrant’s Quarterly Report on Form 10-Q for the three months ended September 30, 2019 (the “Quarterly Report”) fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: November 5, 2019

/s/ Marcin Urbaszek

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Marcin Urbaszek

Chief Financial Officer and Treasurer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.