#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2022

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-38124

# **GRANITE POINT MORTGAGE TRUST INC.**

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

3 Bryant Park, Suite 2400A

New York, New York

(Address of principal executive offices)

(Zip Code)

61-1843143

(I.R.S. Employer Identification No.)

10036

(212) 364-5500 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	GPMT	NYSE
7.00% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock, par value \$0.01 per share	GPMTPrA	NYSE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	X	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of May 9, 2022, there were 53,855,577 shares of outstanding common stock, par value \$0.01 per share, issued and outstanding.

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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements (unaudited)

# GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

	March 31, 2022	December 31, 2021
ASSETS		
Loans held-for-investment	\$ 3,784,624	\$ 3,782,205
Allowance for credit losses	(34,154)	 (40,897)
Loans held-for-investment, net	3,750,470	3,741,308
Cash and cash equivalents	148,162	191,931
Restricted cash	105,972	12,362
Accrued interest receivable	11,142	10,716
Other assets	 31,067	 32,201
Total Assets <sup>(1)</sup>	\$ 4,046,813	\$ 3,988,518
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Repurchase facilities	\$ 748,555	\$ 677,285
Securitized debt obligations	1,631,991	1,677,619
Asset-specific financings	43,622	43,622
Term financing facility	127,303	127,145
Convertible senior notes	273,369	272,942
Senior secured term loan facilities	93,589	139,880
Dividends payable	17,395	14,406
Other liabilities	 21,495	 21,436
Total Liabilities <sup>(1)</sup>	2,957,319	2,974,335
Commitments and Contingencies (see Note 10)		
10.00% cumulative redeemable preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 1,000 shares issued and outstanding (\$1,000,000 liquidation preference)	1,000	1,000
Stockholders' Equity		
7.00% Series A cumulative redeemable preferred stock, par value \$0.01 per share; 8,280,000 shares authorized and 8,229,500 and 4,596,500 shares issued and outstanding, respectively; liquidation preference \$25.00 per share	82	46
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 53,855,577 and 53,789,465 shares issued and outstanding, respectively	539	538
Additional paid-in capital	1,213,274	1,125,241
Cumulative earnings	176,154	171,518
Cumulative distributions to stockholders	 (301,680)	 (284,285)
Total Granite Point Mortgage Trust Inc. Stockholders' Equity	1,088,369	 1,013,058
Non-controlling interests	125	 125
Total Equity	\$ 1,088,494	\$ 1,013,183
Total Liabilities and Stockholders' Equity	\$ 4,046,813	\$ 3,988,518

(1) The condensed consolidated balance sheets include assets of consolidated variable interest entities, or VIEs, that can only be used to settle obligations of these VIEs, and liabilities of the consolidated VIEs for which creditors do not have recourse to Granite Point Mortgage Trust Inc. At March 31, 2022, and December 31, 2021, assets of the VIEs totaled \$2,231,292 and \$2,266,044, respectively, and liabilities of the VIEs totaled \$1,634,241 and \$1,679,435, respectively. See Note 4 - *Variable Interest Entities and Securitized Debt Obligations* for additional information.

The accompanying notes are an integral part of these condensed consolidated financial statements.

# GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except share data)

		Ionths Ended arch 31,
	2022	2021
Interest income:		
Loans held-for-investment	\$ 47,29	· · · · · · · · · · · · · · · · · · ·
Cash and cash equivalents	2	
Total interest income	47,32	1 54,139
Interest expense:		
Repurchase facilities	5,00	
Securitized debt obligations	9,73	,
Convertible senior notes	4,54	· · · · · · · · · · · · · · · · · · ·
Term financing facility	1,37	,
Asset-specific financings	28	
Senior secured term loan facilities	2,86	
Total interest expense	23,80	,
Net interest income	23,51	2 27,774
Other (loss) income:		
(Provision for) benefit from credit losses	(3,68)	, ,
Loss on extinguishment of debt	(5,79	
Fee income	49	
Total other (loss) income	(8,98)	6) 9,119
Expenses:		
Compensation and benefits	5,81	
Servicing expenses	1,46	
Other operating expenses	2,61	
Total expenses	9,89	
Income before income taxes	4,63	5 27,990
Benefit from income taxes		<u>/</u>
Net income	4,63	6 27,991
Dividends on preferred stock	3,62	5 25
Net income attributable to common stockholders	\$ 1,01	1 \$ 27,966
Basic earnings per weighted average common share	\$ 0.0	2 \$ 0.51
Diluted earnings per weighted average common share	\$ 0.0	2 \$ 0.45
Weighted average number of shares of common stock outstanding:		
Basic	53,857,05	1 55,137,608
Diluted	53,961,49	7 71,834,396
Comprehensive income:		
Net income attributable to common stockholders	\$ 1,01	1 \$ 27,966
Comprehensive income	\$ 1,01	1 \$ 27,966
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The accompanying notes are an integral part of these condensed consolidated financial statements.

# GRANITE POINT MORTGAGE TRUST INC CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (in thousands, except share data)

	Common	Stock	Preferree	d Stock							
-	Shares	Amount	Shares	Amount	Additional Paid-in Capital	Accumulated Other Comprehensive Income	Cumulative Earnings	Cumulative Distributions to Stockholders	Total Stockholders' Equity	Non- controlling Interests	Total Equity
Balance, December 31, 2020	55,205,082	552	_	_	1,058,298	_	103,165	(228,169)	933,846	_	933,846
Net income	—	—	_	—	_	—	27,991	_	27,991		27,991
Restricted stock forfeiture	(97,425)	(1)	—	—	(918)	—	—	—	(919)	—	(919)
Preferred dividends declared, \$25.00 per share	_	_	_		_	_	_	(25)	(25)	_	(25)
Common dividends declared, \$0.25 per share	_	_	_	_	_	_	_	(14,008)	(14,008)	_	(14,008)
Contributions from non- controlling interests	_	_	_	_	_	_	_	_	_	125	125
Non-cash equity award compensation	_	_	_	_	1,887	_	_	_	1,887	_	1,887
Balance, March 31, 2021	55,107,657	551	_	_	1,059,267	_	131,156	(242,202)	948,772	125	948,897
Balance, December 31, 2021	53,789,465	538	4,596,500	46	1,125,241	_	171,518	(284,285)	1,013,058	125	1,013,183
Net income	—	—	—	—	—	—	4,636	—	4,636	—	4,636
Issuance of preferred stock, net of offering costs	_		3,633,000	36	87,485	_	_	_	87,521	_	87,521
Restricted stock forfeiture	(69,039)	_	_	—	(824)	—	_	—	(824)	_	(824)
Restricted Stock Unit (RSU) forfeiture	_	_	_	_	(798)	_	_	_	(798)	_	(798)
Preferred dividends declared, \$25.00 per share	_	_	_	_	_	_	_	(25)	(25)	_	(25)
Preferred dividends declared, \$0.4375 per share	_	_	_		_	_	_	(3,600)	(3,600)	_	(3,600)
Common dividends declared, \$0.25 per share	_	_	_	_	_	_	_	(13,770)	(13,770)	_	(13,770)
Non-cash equity award compensation	135,151	1	_	_	2,170	_	_	_	2,171	_	2,171
Balance, March 31, 2022	53,855,577	539	8,229,500	82	1,213,274		176,154	(301,680)	1,088,369	125	1,088,494

The accompanying notes are an integral part of these condensed consolidated financial statements.

# GRANITE POINT MORTGAGE TRUST INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	usunus)	Three Mo Mar	nths End ch 31,	led
		2022		2021
Cash Flows From Operating Activities:				
Net income	\$	4,636	\$	27,991
Adjustments to reconcile net income to net cash provided by operating activities:				
Accretion of discounts and net deferred fees on loans held-for-investment and deferred interest capitalized to loans held-for-investment		(4,531)		(9,130)
Amortization of deferred debt issuance costs		3,839		2,989
Provision for (benefit from) credit losses		3,688		(9,119)
Loss on extinguishment of debt		3,291		_
Amortization of equity-based compensation		2,171		1,887
Proceeds received from deferred interest capitalized to loans held-for-investment		284		_
Net change in assets and liabilities:				
(Increase) decrease in accrued interest receivable		(426)		96
Decrease in other assets		542		354
Increase (decrease) in other liabilities		(265)		2,061
Net cash provided by operating activities		13,229		17,129
Cash Flows From Investing Activities:				
Originations, acquisitions and additional fundings of loans held-for-investment, net of deferred fees		(170,091)		(37,258)
Proceeds from loan sales		43,714		—
Proceeds from repayment of loans held-for-investment		118,098		101,588
Increase in other assets, due from servicer on repayments of loans held-for-investment		(570)		_
Net cash (used in) provided by investing activities		(8,849)		64,330
Cash Flows From Financing Activities:				
Proceeds from repurchase facilities		108,429		8,966
Principal payments on repurchase facilities		(37,159)		(479,300)
Principal payments on securitized debt obligations		(47,267)		(2,142)
Repayment of senior secured term loan facilities		(50,000)		_
Proceeds from term financing facility		—		349,291
Payment of debt issuance costs		(35)		(2,535)
Contributions from non-controlling interests		_		125
Proceeds from issuance of preferred stock, net of offering costs		87,521		_
Tax withholding on restricted stock and RSUs		(1,622)		(918)
Dividends paid on preferred stock		(718)		(25)
Dividends paid on common stock		(13,688)		(25,024)
Net cash provided by (used in) financing activities		45,461		(151,562)
Net increase (decrease) in cash, cash equivalents and restricted cash		49,841		(70,103)
Cash, cash equivalents, and restricted cash at beginning of period		204,293		329,193
Cash, cash equivalents, and restricted cash at end of period	\$	254,134	\$	259,090
Supplemental Disclosure of Cash Flow Information:	-			
Cash paid for interest	\$	19,347	\$	21,926
			\$	
Cash paid for taxes	\$	291	\$	610
Noncash Activities:				
Dividends declared but not paid at end of period	\$	17,395	\$	14,033

The accompanying notes are an integral part of these condensed consolidated financial statements.

### Notes to the Condensed Consolidated Financial Statements

#### Note 1. Organization and Operations

Granite Point Mortgage Trust Inc., or the Company, is an internally managed real estate finance company that focuses primarily on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. These investments are capitalized by accessing a variety of funding options, including borrowing under the Company's bank credit facilities or other asset-specific financings, issuing commercial real estate collateralized loan obligations, or CRE CLOs, entering into term financing agreements, and issuing other forms of secured and unsecured debt and equity securities, depending on market conditions and the Company's view of the most appropriate funding option available for the Company's investments. The Company is not in the business of buying or trading securities, and the only securities it owns are the retained interests from its CRE CLOs. The Company's investment objective is to preserve the Company's investment portfolio. The Company securities its business in a manner that is intended to permit it to maintain its exclusion from registration under the Investment Company Act of 1940, as amended, or the Investment Company operates its business as one segment. The Company was incorporated in Maryland on April 7, 2017, and commenced operations as a publicly traded company on June 28, 2017.

The Company has elected to be treated as a real estate investment trust, or REIT, as defined under the Internal Revenue Code of 1986, as amended, or the Code, for U.S. federal income tax purposes. As long as the Company continues to comply with a number of requirements under federal tax law and maintains its qualification as a REIT, the Company generally will not be subject to U.S. federal income taxes to the extent that the Company distributes its taxable income to its stockholders on an annual basis and does not engage in prohibited transactions. However, certain activities that the Company may perform may cause it to earn income which will not be qualifying income for REIT purposes. The Company has designated one of its subsidiaries as a taxable REIT subsidiary, or TRS, as defined in the Code, to engage in such activities.

### Note 2. Basis of Presentation and Significant Accounting Policies

#### **Consolidation and Basis of Presentation**

The interim unaudited condensed consolidated financial statements of the Company have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission, or SEC. Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles, or GAAP, have been condensed or omitted according to such SEC rules and regulations. However, management believes that the disclosures included in these interim condensed consolidated financial statements are adequate to make the information presented not misleading. The accompanying unaudited condensed consolidated financial statements are adequate to make the information presented not misleading. The accompanying unaudited condensed consolidated financial statements are adequate to make the redo in the company's Annual Report on Form 10-K for the year ended December 31, 2021. In the opinion of management, all normal and recurring adjustments necessary to present fairly the financial condition of the Company at March 31, 2022, and results of operations for all periods presented, have been made. The results of operations for the three months ended March 31, 2022 should not be construed as indicative of the results to be expected for future periods or the full year.

The unaudited condensed consolidated financial statements of the Company include the accounts of all subsidiaries; inter-company accounts and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period presentation.

All entities in which the Company holds investments that are considered VIEs for financial reporting purposes were reviewed for consolidation under the applicable consolidation guidance. Whenever the Company has both the power to direct the activities of an entity that most significantly impact the entity's performance, and the obligation to absorb losses or the right to receive benefits of the entity that could be significant, the Company consolidates the entity.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make a number of significant estimates. These include estimates of amount and timing of allowances for credit losses, fair value of certain assets and liabilities, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the condensed consolidated financial statements and the reported amounts of certain revenues and expenses during the reported period. It is likely that changes in these estimates (e.g., valuation changes to the underlying collateral of loans due to changes in market capitalization rates, leasing, credit worthiness of major tenants, occupancy rates, availability of financing, exit plan, loan sponsorship, actions of other lenders, overall economic and capital markets conditions, the broader commercial real estate market, local geographic sub-markets or other factors) will occur in the near term. As the novel coronavirus, or COVID-19, pandemic has evolved from its emergence in early 2020, so has its global impact. The longer-term macroeconomic effects on



### Notes to the Condensed Consolidated Financial Statements

global supply chains, inflation, labor shortages and wage increases continue to impact many industries, including those related to the collateral underlying certain of the Company's loans. Moreover, with the potential for new strains of COVID-19 to emerge, governments and businesses may re-impose aggressive measures to help slow its spread in the future. For this reason, among others, as the COVID-19 pandemic continues, the potential global impacts are uncertain and difficult to assess. The Company believes the estimates and assumptions underlying its condensed consolidated financial statements are reasonable and supportable based on the information available as of March 31, 2022. However, uncertainty over the ultimate impact COVID-19 will have on the global economy generally, and the Company's business in particular, makes any results could ultimately differ from its estimates and such differences may be material.

# Significant Accounting Policies

Included in Note 2 to the Consolidated Financial Statements of the Company's Annual Report on Form 10-K for the year ended December 31, 2021, is a summary of the Company's significant accounting policies. Provided below is a summary of additional accounting policies that are significant to the Company's condensed consolidated financial condition and results of operations for the three months ended March 31, 2022.

# Recently Issued and/or Adopted Accounting Standards

### Financial Instruments-Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures

In March 2022, the Financial Accounting Standards Board, or FASB, issued ASU 2022-02, *Financial Instruments – Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures,* or ASU 2022-02. The intention of ASU 2022-02 is to simplify the guidance surrounding loan modifications and restructurings and to eliminate the accounting guidance related to TDR. The new guidance deviates from TDR guidance as disclosures are now based on whether a modification or restructuring with a borrower experiencing financial difficulty results in principal forgiveness, an interest rate reduction, a significant payment delay or term extension as opposed to simply a concession. The new guidance requires disclosure by class of financing receivables, of the types of modifications, the financial effects of those modifications and the performance of those modified receivables in the last twelve months. As it relates to ASC 326-20 the Company is now allowed to use any acceptable method to determine credit losses as a result of modification or restructuring with a borrower experiencing financial difficulty. ASU 2022-02 also requires disclosure of gross write-offs recorded in the current period, on a year-to-date basis, by year of origination in the vintage disclosures. ASU 2022-02 is effective for fiscal years beginning after December 15, 2022. Entities are able to early adopt these amendments and have the ability to early adopt the TDR enhancements separately from the vintage disclosures. The Company has not yet adopted this ASU and will continue to evaluate the effects of adoption.

### Facilitation of the Effects of Reference Rate Reform on Financial Reporting

In March 2020, FASB issued ASU No. 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, or ASU No. 2020-04, which provides optional expedients and exceptions for applying GAAP to debt instruments, derivatives, and other contracts that reference the London Interbank Offered Rate, or LIBOR, or other reference rates expected to be discontinued as a result of reference rate reform. This guidance is optional and may be elected through December 31, 2022, using a prospective application on all eligible contract modifications. The Company has loan agreements and debt agreements that incorporate LIBOR as a reference interest rate. It is difficult to predict what effect, if any, the phase-out of LIBOR and the use of alternative benchmarks may have on the Company's business or on the overall financial markets. The Company has not adopted any of the optional expedients or exceptions through March 31, 2022, but will continue to evaluate the possible adoption of any such expedients or exceptions.

### Note 3. Loans Held-for-Investment, Net of Allowance for Credit Losses

The Company originates and acquires commercial real estate debt and related instruments generally to be held as long-term investments. These assets are classified as "loans held-for-investment" on the condensed consolidated balance sheets. Loans held-for-investment are reported at cost, net of any unamortized acquisition premiums or discounts, loan fees, origination costs and allowance for credit losses, as applicable.

# Notes to the Condensed Consolidated Financial Statements

The following tables summarize the Company's loans held-for-investment by asset type, property type and geographic location as of March 31, 2022, and December 31, 2021:

	March 31, 2022									
(dollars in thousands)	 Senior Loans <sup>(1)</sup>		Mezzanine Loans		<b>B-Notes</b>		Total			
Unpaid principal balance	\$ 3,782,700	\$	697	\$	13,944	\$	3,797,341			
Unamortized (discount) premium	(61)		_		_		(61)			
Unamortized net deferred origination fees	(12,656)		—		—		(12,656)			
Allowance for credit losses	 (32,667)		(697)		(790)		(34,154)			
Carrying value	\$ 3,737,316	\$	—	\$	13,154	\$	3,750,470			
Unfunded commitments	\$ 372,333	\$	_	\$	_	\$	372,333			
Number of loans	101		1		1		103			
Weighted average coupon	4.6 %		13.0 %		8.0 %		4.6 %			
Weighted average years to maturity <sup>(2)</sup>	1.0		3.6		4.8		1.0			

	December 31, 2021									
(dollars in thousands)		Senior Loans <sup>(1)</sup>	N	Mezzanine Loans		<b>B-Notes</b>		Total		
Unpaid principal balance	\$	3,781,771	\$	1,048	\$	14,006	\$	3,796,825		
Unamortized (discount) premium		(70)		_		_		(70)		
Unamortized net deferred origination fees		(14,550)		_		_		(14,550)		
Allowance for credit losses		(38,719)		(1,048)		(1,130)		(40,897)		
Carrying value	\$	3,728,432	\$	—	\$	12,876	\$	3,741,308		
Unfunded commitments	\$	403,584	\$	_	\$	_	\$	403,584		
Number of loans		103		1		1		105		
Weighted average coupon		4.5 %		13.0 %		8.0 %		4.5 %		
Weighted average years to maturity <sup>(2)</sup>		1.1		3.9		5.1		1.1		

(1) Loans primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans.

(2) Based on contractual maturity date. Certain loans are subject to contractual extension options with such conditions stipulated in the applicable loan documents. Actual maturities may differ from contractual maturities stated herein as certain borrowers may have the right to prepay with or without paying a prepayment fee. The Company may also extend contractual maturities in connection with certain loan modifications.

(dollars in thousands) Property Type			rch 31, 022	December 31, 2021			
		arrying Value	% of Loan Portfolio		Carrying Value	% of Loan Portfolio	
Office	\$	1,674,127	44.6 %	\$	1,703,951	45.5 %	
Multifamily		1,032,942	27.6 %		1,061,434	28.4 %	
Hotel		466,030	12.4 %		464,816	12.4 %	
Retail		346,821	9.2 %		341,834	9.1 %	
Industrial		179,884	4.8 %		118,564	3.2 %	
Other		50,666	1.4 %		50,709	1.4 %	
Total	\$	3,750,470	100.0 %	\$	3,741,308	100.0 %	



### Notes to the Condensed Consolidated Financial Statements

(dollars in thousands)			rch 31, 022	December 31, 2021			
Geographic Location		Carrying Value	% of Loan Portfolio		Carrying Value	% of Loan Portfolio	
Northeast	\$	928,822	24.7 %	\$	917,029	24.5 %	
Southwest		820,034	21.9 %		836,955	22.4 %	
West		663,818	17.7 %		658,429	17.6 %	
Midwest		640,280	17.1 %		637,784	17.0 %	
Southeast		697,516	18.6 %		691,111	18.5 %	
Total	\$	3,750,470	100.0 %	\$	3,741,308	100.0 %	

At March 31, 2022, and December 31, 2021, the Company pledged loans held-for-investment with a carrying value, net of allowance for credit losses, of **\$**.7 billion in both periods, as collateral under repurchase facilities, an asset-specific financing facility, a term financing facility and securitized debt obligations. See Note 4 - Variable Interest Entities and Securitized Debt Obligations and Note 5 - Secured Financing Agreements.

The following table summarizes activity related to loans held-for-investment, net of allowance for credit losses, for the three months ended March 31, 2022, and 2021:

	Tł	ree Months Er	nded March 31,
(in thousands)		2022	2021
Balance at beginning of period	\$	3,741,308	\$ 3,847,803
Originations, additional fundings, upsizing of loans and capitalized deferred interest		172,865	41,777
Repayments		(118,383)	(101,588)
Loan sales		(43,714)	_
Net discount accretion (premium amortization)		9	7
Increase in net deferred origination fees		(2,240)	(34)
Amortization of net deferred origination fees		3,989	4,638
(Provision for) benefit from credit losses		(3,364)	7,233
Balance at end of period	\$	3,750,470	\$ 3,799,836

### Allowance for Credit Losses

Subsequent to the adoption of ASU 2016-13 on January 1, 2020, to estimate and recognize an allowance for credit losses on loans held-for-investment and the related unfunded commitments, the Company continues to use a third party licensed probability-weighted analytical model. The Company employs quarterly updated macroeconomic forecasts, which reflect expectations for overall economic output, interest rates, values of real estate properties and other factors, including the ongoing impact of the COVID-19 pandemic on the overall U.S. economy and commercial real estate markets generally. Significant inputs to the Company's estimate of the allowance for credit losses include loan specific factors such as debt service coverage ratio, or DSCR, loan to value ratio, or LTV, remaining contractual loan term, property type and others. As part of the quarterly review of the portfolio, the Company assesses the expected repayment date of each loan, which is used to determine the contractual term for purposes of computing the CECL reserve. In certain instances, for loans with unique risk and credit characteristics, the Company may instead elect to employ different methods to estimate an allowance for credit losses that also conform to ASU 2016-13 and related guidance.

As of March 31, 2022, the Company recognized an allowance for credit losses related to its loans held-for-investment of \$4.2 million, which reflects a write-off of \$10.1 million on a loan held-for-investment and a total increase in the provision for credit losses of \$3.4 million for the three months ended March 31, 2022. The increase of \$3.4 million includes an additional \$2.1 million of reserve on the loan prior to write-off. The remaining increase in the Company's provision for credit losses was related to changes in the portfolio mix and implementing in its analysis a more conservative macroeconomic forecast driven by an elevated uncertainty for macroeconomic outlook due to inflationary pressures, continuing supply chain disruptions, interest rate volatility and other factors.

The allowance for credit losses related to the Company's loans held-for-investment is deducted from the amortized cost basis of related loans, while the allowance for credit losses related to off-balance sheet unfunded commitments on existing loans

#### Notes to the Condensed Consolidated Financial Statements

is recorded as a component of other liabilities on the Company's condensed consolidated balance sheets. As of March 31, 2022, the Company recognized \$1.8 million in other liabilities related to the allowance for credit losses on unfunded commitments and recorded a provision for credit losses of \$0.3 million for the three months ended March 31, 2022. Changes in the provision for credit losses for both loans held-for-investment and their related unfunded commitments are recognized through net income on the Company's condensed consolidated statements of comprehensive income.

The following table presents the changes for the three months ended March 31, 2022, and 2021 in the allowance for credit losses on loans held-for-investment:

	Three Months Ended March									
(in thousands)	2022		2021							
Balance at beginning of period	\$ 40,897	\$	66,666							
Provision for (benefit from) credit losses	3,364		(7,233)							
Write-off	(10,107)									
Balance at end of period	\$ 34,154	\$	59,433							

Generally, loans held-for-investment are placed on nonaccrual status when delinquent for more than 90 days or earlier when determined not to be probable of full collection. Interest income recognition is suspended when loans are placed on nonaccrual status.

During the three months ended March 31, 2022, the Company resolved a senior loan that had an outstanding unpaid principal balance of \$4.0 million. The loan had been previously placed on nonaccrual status. The Company recognized a write-off of \$10.1 million on the sale of the loan.

As of March 31, 2022, the Company had one senior loan with a total unpaid principal balance of \$14.1 million and carrying value of \$99.5 million that is held on nonaccrual status. No other loans were considered past due and no other loans were held on nonaccrual status as of March 31, 2022.

The following table presents the carrying value of loans held-for-investment on nonaccrual status for the three months ended March 31, 2022, and 2021:

	Three Months Ende	d March 31,
(in thousands)	 2022	2021
Nonaccrual loan carrying value at beginning of period	\$ 145,370 \$	—
Addition of nonaccrual loan carrying value	\$ 11 \$	19,264
Removal of nonaccrual loan carrying value	\$ (45,854) \$	—
Nonaccrual loan carrying value at end of period	\$ 99,527 \$	19,264

### Loan Risk Ratings

The Company's primary credit quality indicators are its risk ratings. The Company evaluates the credit quality of each loan at least quarterly by assessing the risk factors of each loan and assigning a risk rating based on a variety of factors. Risk factors include property type, geographic and local market dynamics, physical condition, leasing and tenant profile, projected cash flow, loan structure and exit plan, LTV, project sponsorship and other factors deemed necessary. Risk ratings are defined as follows:

- 1 Lower Risk
- 2 Average Risk
- 3 Acceptable Risk
- 4 Higher Risk: A loan that has exhibited material deterioration in cash flows and/or other credit factors, which, if negative trends continue, could be indicative of probability of principal loss.
- 5 Loss Likely: A loan that has a significantly increased probability of principal loss.

#### Notes to the Condensed Consolidated Financial Statements

The following table presents the number of loans, unpaid principal balance and carrying value by risk rating for loans held-for-investment as of March 31, 2022, and December 31, 2021:

(dollars in thousands)			March 31, 2022							
<b>Risk Rating</b>	Number of Loans	Ur	npaid Principal Balance	С	arrying Value	Number of Loans	U	npaid Principal Balance	(	Carrying Value
1	10	\$	341,548	\$	340,122	9	\$	245,939	\$	245,042
2	62		2,147,019		2,129,438	58		2,002,008		1,983,615
3	21		659,843		652,376	25		747,631		739,343
4	9		534,803		529,007	11		633,153		627,938
5	1		114,128		99,527	2		168,094		145,370
Total	103	\$	3,797,341	\$	3,750,470	105	\$	3,796,825	\$	3,741,308

As of March 31, 2022, the weighted average risk rating of the Company's portfolio was2.5, weighted by unpaid principal balance, versus2.6 as of December 31, 2021. The moderate improvement in the portfolio's weighted average risk rating from the prior period reflects originations of new loans and advancement of business plans for the collateral properties, and the resulting improvement in the performance of the properties securing select loans within the Company's loan portfolio, which resulted in risk rating upgrades of those loans the portfolio during the three months ended March 31, 2022.

The following table presents the carrying value of loans held-for-investment as of March 31, 2022, and December 31 2021, by risk rating and year of origination:

		March 31, 2022														
(in thousands)	Origination Year															
<b>Risk Rating</b>		2022		2021 2020				2019 2018			2018 2017			Prior		Total
1	\$	_	\$	_	\$	_	\$	231,261	\$	75,644	\$	_	\$	33,217	\$	340,122
2	\$	129,381	\$	609,326	\$	139,746	\$	749,895	\$	407,861	\$	13,154	\$	80,075	\$	2,129,438
3	\$		\$	47,063	\$	16,614	\$	191,608	\$	152,696	\$	153,878	\$	90,517	\$	652,376
4	\$		\$		\$		\$	183,992	\$	52,973	\$	173,308	\$	118,734	\$	529,007
5	\$		\$		\$		\$	—	\$	99,527	\$		\$		\$	99,527
Total	\$	129,381	\$	656,389	\$	156,360	\$	1,356,756	\$	788,701	\$	340,340	\$	322,543	\$	3,750,470

	December 31, 2021												
(in thousands)				Origination Year	•								
<b>Risk Rating</b>	2021	2020	2019	2018	2017	2016	Prior	Total					
1			136,138	75,592	_	33,312	_	\$ 245,042					
2	623,992	90,381	828,432	347,173	12,877	31,872	48,888	\$ 1,983,615					
3	45,062	59,186	147,214	242,662	153,732	68,012	23,475	\$ 739,343					
4	_		260,672	74,808	173,081	_	119,377	\$ 627,938					
5				99,515	45,855	_		\$ 145,370					
Total	\$ 669,054	\$ 149,567	\$ 1,372,456	\$ 839,750	\$ 385,545	\$ 133,196	\$ 191,740	\$ 3,741,308					

# Notes to the Condensed Consolidated Financial Statements

# Note 4. Variable Interest Entities and Securitized Debt Obligations

The Company finances pools of its commercial real estate loans through CRE CLOs, which are considered VIEs for financial reporting purposes, and, thus, are reviewed for consolidation under the applicable consolidation guidance. The Company has both the power to direct the activities of the CRE CLOs that most significantly impact the entities' performance and the obligation to absorb losses or the right to receive benefits of the entities that could be significant; therefore, the Company consolidates the CRE CLOs.

The following table presents a summary of the assets and liabilities of all VIEs consolidated on the Company's condensed consolidated balance sheets as of March 31, 2022, and December 31, 2021:

(in thousands)	March 31, 2022	December 31, 2021
Loans held-for-investment	\$ 2,120,554	\$ 2,257,768
Allowance for credit losses	(8,945)	 (16,904)
Loans held-for-investment, net	 2,111,609	2,240,864
Restricted cash	103,854	10,377
Other assets	15,829	14,803
Total Assets	\$ 2,231,292	\$ 2,266,044
Securitized debt obligations	\$ 1,631,991	\$ 1,677,619
Other liabilities	2,250	 1,816
Total Liabilities	\$ 1,634,241	\$ 1,679,435

### Notes to the Condensed Consolidated Financial Statements

The securitized debt obligations issued by the CRE CLOs are recorded at outstanding principal, net of any unamortized deferred debt issuance costs, on the Company's condensed consolidated balance sheets.

The following table details our CRE CLO securitized debt obligations:

(dollars in thousands)			March 31, 2022				December 31, 2021	
Securitized Debt Obligations	Principal Balance	Ca	rrying Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>	Principal Balance	Ca	rrying Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>
GPMT 2021-FL4 CRE CLO								
Collateral assets (2)	\$ 621,439	\$	615,146	L+3.7%	\$ 621,409	\$	613,504	L+3.7%
Financing provided	502,564		498,394	L+1.7%	502,564		498,117	L+1.7%
GPMT 2021-FL3 CRE CLO								
Collateral assets (3)	763,750		759,572	L+3.9%	768,850		763,607	L+3.9%
Financing provided	625,791		624,965	L+1.7%	630,818		629,049	L+1.7%
GPMT 2019-FL2 CRE CLO								
Collateral assets (4)	576,765		574,111	L+4.1%	617,119		605,831	L+4.1%
Financing provided	405,567		405,058	L+1.9%	446,849		445,920	L+1.8%
GPMT 2018-FL1 CRE CLO								
Collateral assets <sup>(5)</sup>	269,972		266,614	L+5.0%	270,722		268,322	L+ 5.0%
Financing provided	103,574		103,574	L+2.7%	104,532		104,532	L+2.8%
Total								
Collateral assets	\$ 2,231,926	\$	2,215,443	L+4.0%	\$ 2,278,100	\$	2,251,264	L+4.0%
Financing provided	\$ 1,637,496	\$	1,631,991	L+1.8%	\$ 1,684,763	\$	1,677,618	L+1.8%

(1) Calculations of all in yield on collateral assets at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications. Calculations of cost of funds is the weighted average coupon of the CRE CLO, exclusive of any CRE CLO issuance costs.

(2) Includes \$19.8 million of restricted cash as of March 31, 2022. No restricted cash is included as of December 31, 2021. Yield on collateral assets is exclusive of restricted cash.

(3) No restricted cash is included as of March 31, 2022. Includes \$10.4 million of restricted cash as of December 31, 2021. Yield on collateral assets is exclusive of restricted cash.

(4) Includes \$84.1 million of restricted cash as of March 31, 2022. No restricted cash is included as of December 31, 2021. Yield on collateral assets is exclusive of restricted cash.

(5) No restricted cash is included as of March 31, 2022 and December 31, 2021. Yield on collateral assets is exclusive of restricted cash. On April 22, 2022, the Company repaid the remaining \$103.6 of borrowings outstanding.

### Note 5. Secured Financing Agreements

To finance its loans held-for-investment, the Company has entered into a variety of secured financing arrangements with several counterparties, including repurchase facilities, an asset-specific financing facility and a term financing facility. The Company's repurchase facilities are collateralized by loans held-for-investment and certain cash balances. Although the transactions under repurchase facilities represent committed borrowings until maturity, the respective lender retains the right to mark the underlying collateral to fair value. A reduction in the value of pledged assets due to collateral-specific credit events, or, with respect to a limited number of the Company's repurchase facilities, capital market events, would require the Company to fund margin calls. The Company does not typically retain similar rights for the Company to make margin calls on its underlying borrowers as a result of a determination by the Company and/or its financing counterparty that there has been a decrease in the market value of the underlying pledged collateral.

The Company's asset-specific financing facility and term financing facility are also collateralized by loans held-for-investment. Neither facility contains mark-to-market provisions and both are generally term-matched to the underlying assets, not to exceed February 9, 2025, in the case of the term financing facility.

### Notes to the Condensed Consolidated Financial Statements

Subsequent to March 31, 2022, on April 22, 2022, the Company voluntarily repaid the term financing facility in whole without prepayment premium. In connection with this repayment, the Company incurred a charge on early extinguishment of debt of \$(1.8) million or \$(0.03) per share related to unamortized transaction costs.

The following tables summarize details of the Company's borrowings outstanding on its secured financing agreements as of March 31, 2022, and December 31, 2021:

		March 31, 2022											
(dollars in thousands) Repurchase facilities:	Maturity Date <sup>(1)</sup>	0	Amount outstanding		Unused Capacity	To	otal Capacity		arrying Value of Collateral	Weighted Average Borrowing Rate			
Morgan Stanley Bank <sup>(2)</sup>	June 28, 2022	\$	213,864	\$	286,136	\$	500,000	\$	387,299	2.5 %			
Goldman Sachs Bank USA <sup>(3)</sup>	July 13, 2023		81,227		168,773		250,000		115,615	2.6 %			
JPMorgan Chase Bank	June 28, 2022		141,261		308,739		450,000		238,927	2.5 %			
Citibank	January 9, 2023		254,286		245,714		500,000		329,252	2.0 %			
Wells Fargo Bank <sup>(4)</sup>	June 28, 2022		57,917		42,083		100,000		86,691	2.5 %			
Total/Weighted Average		\$	748,555	\$	1,051,445	\$	1,800,000	\$	1,157,784				
Asset-specific financings:													
CIBC Bank USA	Term Matched	\$	43,622	\$	106,378	\$	150,000	\$	56,879	2.1 %			
Term financing facility:													
Goldman Sachs Bank USA <sup>(5)</sup>	February 14, 2025	\$	127,303	\$	_	\$	127,303	\$	340,073	3.9 %			

		December 31, 2021										
(dollars in thousands) Repurchase facilities:	Maturity Date (1)	0	Amount utstanding		Unused Capacity	]	Fotal Capacity		arrying Value of Collateral	Weighted Average Borrowing Rate		
Morgan Stanley Bank	June 28, 2022	\$	230,982	\$	269,018	\$	500,000	\$	382,017	2.2 %		
Goldman Sachs Bank USA	July 13, 2023		81,227		168,773		250,000		111,811	2.6 %		
JPMorgan Chase Bank	June 28, 2022		104,215		345,785		450,000		188,838	2.3 %		
Citibank	January 9, 2023		202,944		297,056		500,000		285,767	1.8 %		
Wells Fargo Bank	June 28, 2022		57,917		42,083		100,000		86,409	2.3 %		
Total/Weighted Average		\$	677,285	\$	1,122,715	\$	1,800,000	\$	1,054,842	_		
Asset-specific financings:		. <u></u>								-		
CIBC Bank USA	Term Matched	\$	43,622	\$	106,378	\$	150,000	\$	56,129	1.8 %		
Term financing facility:												
Goldman Sachs Bank USA	February 14, 2025	\$	127,145	\$	—	\$	127,145	\$	329,256	3.7 %		

(1) The facilities are set to mature on the stated maturity date, unless extended pursuant to their terms.

As of March 31, 2022, the Company retained an option to increase the maximum facility capacity amount up to \$600 million, subject to customary terms and conditions. Subsequent to (2)March 31, 2022, the Company entered into a modification on the facility to increase the maximum facility capacity amount up to \$600 million as well as extend the maturity date of the facility to June 28, 2023.

As of March 31, 2022, the Company retained options to increase the maximum facility capacity amount up to \$350 million, subject to customary terms and conditions. (3)

(4) As of March 31, 2022, the Company retained options to increase the maximum facility capacity amount up to \$200 million, subject to customary terms and conditions.

(5) Amount outstanding includes unamortized debt issuance costs.

### Notes to the Condensed Consolidated Financial Statements

At March 31, 2022, and December 31, 2021, the Company's borrowings outstanding on its secured financing facilities had contractual maturities as follows:

	March 31, 2022											
(in thousands)	Repurc	hase Facilities		Asset-Specific Financings		Term Financing Facility <sup>(1)</sup>		Total Amount Outstanding				
2022	\$	413,042	\$	43,622	\$	_	\$	456,664				
2023		335,513		—		_		335,513				
2024		—		—		—						
2025		—		—		127,303		127,303				
2026		—		—		—		—				
Thereafter		_		—		_		_				
Total	\$	748,555	\$	43,622	\$	127,303	\$	919,480				

		December 31, 2021										
(in thousands)	Repure	chase Facilities	Asset-Specific Financings	Term Financing Facility <sup>(1)</sup>	Total Amount Outstanding							
2022	\$	393,114	43,622	\$	\$ 436,736							
2023		284,171	—	_	284,171							
2024			—	_								
2025			—	127,145	127,145							
2026			—	_								
Thereafter		_	_	_	_							
Total	\$	677,285	\$ 43,622	\$ 127,145	\$ 848,052							

(1) Amount outstanding includes unamortized debt issuance costs.

The following table summarizes certain characteristics of the Company's repurchase facilities and counterparty concentration at March 31, 2022, and December 31, 2021:

	March 31, 2022							December 31, 2021									
(dollars in thousands)	,				Percent of Equity	Weighted Average Years to Maturity		Amount Outstanding	N	et Counterparty Exposure <sup>(1)</sup>	Percent of Equity	Weighted Average Years to Maturity					
Morgan Stanley Bank	\$	213,864	\$	176,090	16 %	0.24	\$	230,982	\$	155,446	15 %	0.49					
JPMorgan Chase Bank		141,261		100,051	9 %	0.24		104,215		87,103	9 %	0.49					
Goldman Sachs Bank USA		81,227		34,925	3 %	1.28		81,227		31,852	3 %	1.53					
Citibank		254,286		77,477	7 %	0.78		202,944		85,631	8 %	1.02					
Wells Fargo Bank		57,917		29,718	3 %	0.24		57,917		29,320	3 %	0.49					
Total	\$	748,555	\$	418,261			\$	677,285	\$	389,352							

(1) Represents the excess of the carrying amount or market value of the loans held-for-investment pledged as collateral for repurchase facilities, including accrued interest plus any cash on deposit to secure the repurchase obligation, less the amount of the repurchase liability, including accrued interest.

The Company does not anticipate any defaults by its financing counterparties, although there can be no assurance that one or more defaults will not occur.

#### Notes to the Condensed Consolidated Financial Statements

#### Financial Covenants

The Company is subject to a variety of financial covenants under its secured financing agreements. The following represent the most restrictive financial covenants across the agreements as of March 31, 2022:

- Unrestricted cash cannot be less than the greater of \$30.0 million and 5.0% of recourse indebtedness. As of March 31, 2022, the Company's unrestricted cash was \$148.2 million, while 5.0% of the Company's recourse indebtedness was \$29.6 million.
- Tangible net worth must be greater than the sum of (i)75.0% of the Company's tangible net worth as of June 28, 2017, and (ii)75.0% of net cash proceeds of the Company's equity issuances after June 28, 2017, which calculates to \$931.7 million. As of March 31, 2022, the Company's tangible net worth was \$1.1 billion
- Target asset leverage ratio cannot exceed 77.5% and total leverage ratio cannot exceed 80.0%. As of March 31, 2022, the Company's target asset leverage ratio was 64.7% and the Company's total leverage ratio was 72.4%.
- Minimum interest coverage must be greater than 1.5:1.0. As of March 31, 2022, the Company's minimum interest coverage was 1.9:1.0.

The Company may also be subject to additional financial covenants in connection with various other agreements it enters into in the normal course of our business. The Company intends to continue to operate in a manner which complies with all of its financial covenants.

#### Note 6. Convertible Senior Notes

In December 2017, the Company closed a private placement of \$125.0 million aggregate principal amount of convertible senior notes due 2022. In January 2018, an additional \$18.8 million in notes were issued by the Company in connection with the exercise of the initial purchaser's option. The net proceeds from the offering were approximately \$139.5 million after deducting underwriting discounts and expenses. The notes are unsecured, pay interest semiannually at a rate of .625% per annum and are convertible at the option of the holder into shares of the Company's common stock. The notes will mature in December 2022, unless earlier converted or repurchased in accordance with their terms. The Company does not have the right to redeem the notes prior to maturity, but may be required to repurchase the notes from holders under certain circumstances. As of March 31, 2022, the notes had a conversion rate of 51.9943 shares of common stock per \$1,000 principal amount of the notes.

In October 2018, the Company closed an underwritten public offering of \$131.6 million aggregate principal amount of convertible senior notes due 2023. The net proceeds from the offering were approximately \$127.7 million after deducting underwriting discounts and expenses. The notes are unsecured, pay interest semiannually at a rate of 6.375% per annum and are convertible at the option of the holder into shares of the Company's common stock. The notes will mature in October 2023, unless earlier converted or repurchased in accordance with their terms. The Company does not have the right to redeem the notes prior to maturity, but may be required to repurchase the notes from holders under certain circumstances. As of March 31, 2022, the notes had a conversion rate of 50.0894 shares of common stock per \$1,000 principal amount of the notes.

The consolidated amount outstanding due on convertible senior notes as of March 31, 2022, and December 31, 2021, was \$73.4 million and \$272.9 million, respectively, net of deferred issuance costs.

The following table details the interest expense related to the Convertible Senior Notes:

	Three	Three Months Ended March 31,							
(in thousands)	2022		2021						
Cash coupon	\$	4,119 \$	4,119						
Amortization of issuance costs		427	399						
Total interest expense	\$	4,546 \$	4,518						



#### Notes to the Condensed Consolidated Financial Statements

The following table details the carrying value of the Convertible Senior Notes: December 2022 Convertible Senior Notes

(in thousands)	:	March 31, 2022	December 31, 2021
Principal outstanding	\$	143,750	\$ 143,750
Less: Unamortized issuance costs		(647)	(875)
Net carrying value	\$	143,103	\$ 142,875

October 2023 Convertible Senior Notes

(in thousands)	March 31, 2022	December 31, 2021
Principal outstanding	\$ 131,600	\$ 131,600
Less: Unamortized issuance costs	(1,334)	(1,533)
Net carrying value	\$ 130,266	\$ 130,067

## Note 7. Senior Secured Term Loan Facilities and Warrants to Purchase Shares of Common Stock

Senior Secured Term Loan Facilities

On September 25, 2020, the Company, as a guarantor, and certain of its subsidiaries, as borrowers, entered into a five-year senior secured term loan credit agreement with certain investment vehicles managed by Pacific Investment Management Company LLC, or PIMCO, providing for up to \$300.0 million of senior secured term loan facilities. On September 28, 2020, the Company borrowed \$225.0 million under the initial term loan facility. The Company chose not to borrow the remaining \$75.0 million of commitments under the senior secured term loan facilities, which were available to it on a delayed draw basis until September 25, 2021. Interest on the outstanding loans under the senior secured term loan facilities is payable quarterly in arrears and accrues at the rate of (i) 8.00% per annum for any period for which accrued interest is paid in cash or (ii) 9.00% per annum for any period for which the borrowers elect to pay up to 50% of accrued interest in kind by adding such interest to the principal amount of the loans. The senior secured term loan facilities will mature on September 25, 2025.

The loans outstanding under the term loan facilities are non-amortizing and may be voluntarily repaid, in whole or in part, at any time, subject to certain prepayment premiums if they are repaid prior to September 25, 2023.

On December 9, 2021, the Company prepaid \$75.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$79.9 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, the Company realized a charge on early extinguishment of debt of approximately \$(8.9) million, or \$(0.17) per share, comprised of the prepayment penalty and a pro-rate charge-off of unamortized discount including transaction costs.

On February 16, 2022, the Company prepaid an additional \$50.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$53.0 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, the Company realized a charge on early extinguishment of debt of approximately \$(5.8) million, or \$(0.11) per basic share, comprised of the prepayment penalty and a pro-rata charge-off of unamortized discount including transaction costs.

Subsequent to March 31, 2022, on April 28, 2022, and May 9 2022, intwo \$50.0 million installments, the Company prepaid the remaining \$100.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$105.7 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, the Company realized a charge on early extinguishment of debt of approximately \$(11.3) million, or \$(0.21) per basic share, comprised of the prepayment penalty and a charge-off of unamortized discount including transaction costs.

#### Warrants to Purchase Shares of Common Stock

In connection with the senior secured term loan facilities, on September 25, 2020, the Company issued warrants to purchase up to6.066 million shares of the Company's common stock, \$0.01 par value per share, to certain investment vehicles managed by PIMCO.

On September 25, 2021, the warrantholders forfeited unvested warrants exercisable for 1,516,455 shares of common stock because the Company chose not to borrow the \$75.0 million of delayed draw commitments available under the senior secured



#### Notes to the Condensed Consolidated Financial Statements

term loan facilities. On September 30, 2021, the Company settled warrants to purchase approximately 1.06 million shares of common stock at an exercise price of \$.47 per share of common stock for a net cash amount of approximately \$7.5 million. On October 4, 2021, the Company settled the remaining warrants to purchase approximately 3.49 million shares of common stock at an exercise price of \$.47 per share of common stock for a net cash amount of approximately \$24.7 million. The Company currently has no warrants outstanding.

The Company retained third party valuation experts to assist with estimating the fair value of the warrants on the issuance date. Based on the warrants' fair value relative to the fair value of the senior secured term loan facilities, approximately \$4.5 million of the \$225.0 million of gross proceeds was allocated to the warrants, creating a corresponding senior secured term loan facilities discount in the same amount. The Company elected the accreted redemption value method whereby this discount will be accreted over five years using the effective interest method, resulting in an increase in the carrying value of the senior secured term loan facilities.

The table below summarizes the net carrying amount of the senior secured term loan facilities:

(in thousands)	1	March 31, 2022	December 31, 2021
Principal outstanding	\$	100,000	\$ 150,000
Less: Unamortized debt discount and issuance costs		(6,411)	(10,120)
Net carrying value	\$	93,589	\$ 139,880

The senior secured term loan credit agreement contains various affirmative and negative covenants, which are applicable to the Company, the borrowers and their respective subsidiaries, including limitations (subject to exceptions) on their ability to: (i) incur indebtedness; (ii) incur liens on their assets; (iii) consummate certain fundamental changes; (iv) dispose of all or any part of their assets; (v) pay dividends or other distributions with respect to their equity interests; (vi) make investments; (vii) enter into transactions with their affiliates; (viii) modify the terms of the Company's existing convertible notes, any refinancings thereof or any subordinated or junior lien indebtedness, or prepay any such indebtedness; and (ix) enter into certain burdensome agreements.

The senior secured term loan credit agreement also contains financial covenants that are substantially similar to the financial covenants under the Company's repurchase facilities, asset-specific financing facility and term financing facility. If the Company fails to meet or satisfy any of the covenants in accordance with the senior secured term loan credit agreement and is unable to obtain a waiver or other suitable relief from the lenders, the Company would be in default and the Company's lenders could elect to declare outstanding amounts due and payable. The Company was in compliance with all of its financial covenants as of March 31, 2022.

### Note 8. Cash, Cash Equivalents and Restricted Cash

Cash and cash equivalents include cash held in bank accounts and cash held in money market funds on an overnight basis.

The Company is required to maintain certain cash balances in restricted accounts as collateral for the Company's repurchase facilities and with counterparties to support investment activities. As of March 31, 2022, the Company held \$2.1 million in restricted cash in connection with its non-CRE CLO financing activities, compared to \$2.0 million as of December 31, 2021. In addition, as of March 31, 2022, the Company held \$103.9 million in restricted cash representing proceeds from principal paydowns of loans held in the CRE CLOs, compared to \$10.4 million as of December 31, 2021.

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported on the Company's condensed consolidated balance sheets as of March 31, 2022, and December 31, 2021, that sum to the total of the same such amounts shown in the condensed consolidated statements of cash flows:

(in thousands)	March 31, 2022	December 31, 2021
Cash and cash equivalents	\$ 148,162	\$ 191,931
Restricted cash	105,972	12,362
Total cash, cash equivalents and restricted cash	\$ 254,134	\$ 204,293



## Notes to the Condensed Consolidated Financial Statements

# Note 9. Fair Value

### Fair Value Measurements

ASC 820, *Fair Value Measurements*, or ASC 820, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 clarifies that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices available in active markets (*i.e.*, market-based or observable inputs) and the lowest priority to data lacking transparency (*.e.*, unobservable inputs) resulting in the use of management assumptions. Additionally, ASC 820 requires an entity to consider all aspects of nonperformance risk, including the entity's own credit standing, when measuring fair value of a liability.

ASC 820 establishes a three-level hierarchy to be used when measuring and disclosing fair value. An instrument's categorization within the fair value hierarchy is based on the lowest level of significant input to its valuation. Following is a description of the three levels:

- Level 1 Inputs are quoted prices in active markets for identical assets or liabilities as of the measurement date under current market conditions. Additionally, the entity must have the ability to access the active market and the quoted prices cannot be adjusted by the entity.
- Level 2 Inputs include quoted prices in active markets for similar assets or liabilities; quoted prices in inactive markets for identical or similar assets or liabilities; or inputs that are observable or can be corroborated by observable market data by correlation or other means for substantially the full-term of the assets or liabilities.
- Level 3 Unobservable inputs are supported by little or no market activity. The unobservable inputs represent the assumptions that market participants would use to price the assets and liabilities, including risk. Generally, Level 3 assets and liabilities are valued using pricing models, discounted cash flow methodologies or similar techniques that require significant judgment or estimation.

Following are descriptions of the valuation methodologies used to measure material assets and liabilities at fair value and details of the valuation models, key inputs to those models and significant assumptions utilized.

#### Recurring Fair Value

As of March 31, 2022, and December 31, 2021, the Company held no assets or liabilities measured at fair value on a recurring basis.

#### Nonrecurring Fair Value

The Company may be required to measure certain assets or liabilities at fair value from time to time. These periodic fair value measures typically result from the application of allowances for collateral-dependent assets under GAAP. These items would constitute nonrecurring fair value measures under ASC 820. For collateral-dependent loans that are identified as impaired, the Company measures allowance for credit losses by comparing its estimation of the fair value of the underlying collateral, less costs to sell, to the carrying value of the respective loan. To estimate the fair value of the underlying collateral the Company may (i) use certain valuation techniques which, among others, may include a discounted cash flow method of valuation, or (ii) by obtaining a third-party independent assessment of value such as an appraisal or other opinion of value. These valuations require significant judgments, which include assumptions regarding capitalization rates, discount rates, leasing, creditworthiness of major tenants, occupancy rates, availability and cost of financing, exit plan, loan sponsorship, actions of other lenders, and other factors deemed relevant.

During the three months ended March 31, 2022, the Company maintained its risk rating of "5" on one of its loans held-for-investment during the quarterly risk rating process. As of March 31, 2022, the loan had an aggregate outstanding principal balance of \$114.1 million, and an aggregate carrying value of \$99.5 million. The Company recorded a CECL reserve on the asset based on its estimation of the fair value of the loan's underlying property collateral, less costs to sell, as of March 31, 2022. This loan held-for-investment is therefore measured at fair value on a nonrecurring basis using significant unobservable inputs, and is classified as Level 3 assets in the fair value hierarchy. The significant unobservable inputs used to estimate the fair value of this loan held-for-investment include the exit capitalization rate and discount rate assumptions used to forecast the future sale price of the underlying real estate collateral, which ranged from 6.50% to 7.00%, and from 9.00% to 9.50%, respectively. Refer to Note 3 - *Loans Held-for-Investment, Net of Allowance for Credit Losses* for further detail.

# Fair Value of Financial Instruments

In accordance with ASC 820, the Company is required to disclose the fair value of financial instruments, both assets and liabilities recognized and not recognized in the condensed consolidated balance sheets, for which fair value can be estimated.



### Notes to the Condensed Consolidated Financial Statements

The following describes the Company's methods for estimating the fair value for financial instruments:

- Loans held-for-investment are carried at cost, net of any unamortized acquisition premiums or discounts, loan fees, origination costs and allowance for credit losses, as
  applicable. The Company estimates the fair value of its loans held-for-investment by assessing any changes in market interest rates, credit spreads for loans of
  comparable risk as corroborated by inquiry of other market participants, shifts in credit profiles and actual operating results for mezzanine loans and senior loans, taking
  into consideration such factors as underlying property type, property competitive position within its market, market and submarket fundamentals, tenant mix, nature of
  business plan, sponsorship, extent of leverage and other loan terms. The Company categorizes the fair value measurement of these assets as Level 3.
- Cash and cash equivalents and restricted cash have a carrying value which approximates fair value because of the short maturities of these instruments. The Company categorizes the fair value measurement of these assets as Level 1.
- The carrying value of the underlying loans in the repurchase facilities, the asset-specific financing facility and the term financing facility that mature in less than one year generally approximates fair value due to the short maturities. The Company's long-term repurchase facilities, asset-specific financing facility and term financing facility have floating rates based on an index plus a credit spread and the credit spread is typically consistent with those demanded in the market. Accordingly, the interest rates on these borrowings are at market and, thus, carrying value approximates fair value. The Company categorizes the fair value measurement of these liabilities as Level 2.
- Securitized debt obligations are recorded at outstanding principal, net of any unamortized deferred debt issuance costs. In determining the fair value of its securitized debt obligations, management's judgment may be used to arrive at fair value that considers prices obtained from third-party pricing providers, broker quotes received and other applicable market data. If observable market prices are not available or insufficient to determine fair value due principally to illiquidity in the marketplace, then fair value is based upon internally developed models that are primarily based on observable market-based inputs but also include unobservable market data inputs (including prepayment speeds, delinquency levels and credit losses). The Company categorizes the fair value measurement of these liabilities as Level 2.
- Convertible senior notes are carried at their unpaid principal balance, net of any unamortized deferred issuance costs. The Company estimates the fair value of its convertible senior notes using the market transaction price nearest to March 31, 2022. The Company categorizes the fair value measurement of these assets as Level 2.
- Senior secured term loan facilities are carried at their unpaid principal balance, net of any unamortized deferred issuance costs. The Company estimates the fair value of
  its senior secured term loan facilities at the carrying value thereof as of March 31, 2022. The Company categorizes the fair value measurement of these assets as Level 2.

The following table presents the carrying values and estimated fair values of assets and liabilities that are required to be recorded or disclosed at fair value at March 31, 2022, and December 31, 2021:

		March 31, 2022				Decembe	er 31	, 2021
(in thousands)	Car	rying Value	g Value Fair Value Carrying Value		Fair Value			
Assets					_			
Loans held-for-investment, net of allowance for credit losses	\$	3,750,470	\$	3,760,707	\$	3,741,308	\$	3,771,216
Cash and cash equivalents	\$	148,162	\$	148,162	\$	191,931	\$	191,931
Restricted cash	\$	105,972	\$	105,972	\$	12,362	\$	12,362
Liabilities								
Repurchase facilities	\$	748,555	\$	748,555	\$	677,285	\$	677,285
Securitized debt obligations	\$	1,631,991	\$	1,619,729	\$	1,677,619	\$	1,681,514
Asset-specific financings	\$	43,622	\$	43,622	\$	43,622	\$	43,622
Term financing facility	\$	127,303	\$	127,303	\$	127,145	\$	127,145
Convertible senior notes	\$	273,369	\$	273,770	\$	272,942	\$	278,554
Senior secured term loan facilities	\$	93,589	\$	93,589	\$	139,880	\$	139,880



#### Notes to the Condensed Consolidated Financial Statements

### Note 10. Commitments and Contingencies

The following represent the material commitments and contingencies of the Company as of March 31, 2022:

### Legal and Regulatory

From time to time, the Company may be subject to liability under laws and government regulations and various claims and legal actions arising in the ordinary course of business. Liabilities are established for legal claims when payments associated with the claims become probable and the costs can be reasonably estimated. The actual costs of resolving legal claims may be substantially higher or lower than the amounts established for those claims. Based on information currently available, management is not aware of any legal or regulatory claims that would have a material effect on the Company's condensed consolidated financial statements and, therefore, no accrual is required as of March 31, 2022.

### Unfunded Commitments on Loans Held-for-Investment

Certain of the Company's commercial real estate loan agreements contain provisions and obligations to extend credit to its borrowers through its unfunded loan commitments over the contractual period of its loans. As of March 31, 2022, and December 31, 2021, the Company had unfunded loan commitments of \$372.3 million and \$403.6 million, respectively, on loans held-for-investment, which it expects to fund, subject to the satisfaction of any conditions precedent to such commitments, over the tenure of these loans. These commitments generally provide funding for lease-related or capital improvement expenditures, as well as interest and carry costs, all of which will vary depending on the progress of capital improvement projects, leasing and cash flows at the properties that serve as collateral for the Company's loans. Therefore, the exact timing and amounts of such loan balance future fundings are generally uncertain and will depend on the current and future performance of the collateral properties. Due to the COVID-19 pandemic and its impact on the global and U.S. economies, generally, and the U.S. commercial real estate market, specifically, the pace of lease-related or capital improvement expenditures may be slower than otherwise expected, and the pace of associated future fundings relating to these capital needs accordingly may be similarly slower; however, the exact timing and amounts are uncertain. The Company typically finances the funding of its loan commitments over time and have varying degrees of discretion over future loan funding agreement counterparties are not obligated to fund their ratable portion of these loan commitments over time and have varying degrees to such pledged asset. As a result of the COVID-19 pandemic and the increased degree of uncertainty it has created, the Company's financing agreement counterparty will not fund their ratable portion of the loan commitment and/or has made margin commitments with respect to such pledged asset. As a result of the COVID-19 pandemic and the increased

As of March 31, 2022, the Company recognized \$1.8 million in other liabilities related to the allowance for credit losses on unfunded loan commitments. See Note 3 -Loans Held-for-Investment, Net of Allowance for Credit Losses for further detail.

#### Note 11. Preferred Stock

#### Temporary Equity

The Company's 10% cumulative redeemable preferred stock ranks, with respect to rights to the payment of dividends and the distribution of assets upon liquidation, dissolution or winding up of the Company, senior to the rights of holders of the Company's common stock and on parity with the Company's 7.00% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock. The holders of the preferred stock are entitled to receive, when, as and if authorized and declared by the Company's board of directors, cumulative cash dividends at the rate of 10% per annum of the \$1,000 liquidation preference per share of the preferred stock. Such dividends accrue on a daily basis and are cumulative from and including the initial issue date of the preferred stock.

#### Notes to the Condensed Consolidated Financial Statements

The Company has the option at any time after five years from the initial issue date of June 28, 2017, to redeem the preferred stock at a redemption price of \$,000 per share, plus any accrued and unpaid dividends. At any time after six years from the initial issue date, the Company will, at the request of any preferred stockholder, repurchase the holder's preferred stock at a price of \$1,000 per share, plus any accrued and unpaid dividends.

During each of the three months ended March 31, 2022, and 2021, the Company declared dividends to the preferred stockholder of \$25,000.

Issuance of Sub-REIT Preferred Stock

In January 2021, a subsidiary of the Company issued625 shares of Series A preferred stock of which 500 shares were retained by the Company and 125 shares were sold to third party investors for proceeds of \$0.1 million. The 500 preferred shares of Series A preferred stock retained by the Company are eliminated in the Company's condensed consolidated statements of changes in equity and the 125 shares sold to third-party investors are shown in the Company's condensed consolidated statements of changes in equity as non-controlling interests.

### Issuance of 7.00% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock

On November 30, 2021, and December 10, 2021, the Company received total net proceeds of \$10.5 million from the issuance of 4,596,500 shares of Series A Preferred Stock, or the Initial Series A Preferred Stock Shares, after deducting the underwriting discount of \$3.6 million and issuance costs of \$0.8 million. The Company used the net proceeds from the offering to partially prepay the senior secured term loan facilities and for general corporate purposes. The Series A Preferred Stock is currently listed on the NYSE under the symbol "GPMT PrA."

On January 18, 2022, and February 8, 2022, the Company received total net proceeds of \$\$7.5 million from the issuance of 3,633,000 additional shares of Series A Preferred Stock, or the Additional Series A Preferred Stock Shares, after deducting the underwriting discount of \$2.9 million and issuance costs of \$0.4 million. The Company plans to use the net proceeds from this offering for general corporate purposes.

The Series A Preferred Stock ranks, with respect to rights to the payment of dividends and the distribution of assets upon liquidation, dissolution or winding up of the Company, senior to the rights of holders of the Company's common stock and on parity with the Company's 10% cumulative redeemable preferred stock. Holders of the Series A Preferred Stock are entitled to receive, when and as declared, a dividend at a fixed rate of 7.00% per annum of the \$25.00 liquidation preference. The first dividend on the Initial Series A Preferred Stock Shares was payable on January 18, 2022, and covered the period from, and including, November 30, 2021, to, but not including, January 15, 2022, and was in the amount of \$0.15069 per share. The first dividend on the Additional Series A Preferred Stock Shares is payable on April 15, 2022, and will cover the period from, and including, January 15, 2022, to, but not including, April 15, 2022, and will be in the amount of \$0.4375 per share.

The Series A Preferred Stock has a liquidation preference of \$25.00 per share. When, as, and if authorized by the Company's board of directors and declared by the Company, dividends on Series A Preferred Stock are payable on the 15<sup>th</sup> of April, July, October and January of each year at a rate per annum equal to 7.00% per annum of the \$25.00 per share liquidation preference. Dividends on the Series A Preferred Stock are cumulative.

On and after November 30, 2026, the Company, at its option, upon not fewer than 30 days' nor more than 60 days' written notice, may redeem the Series A Preferred Stock, in whole, at any time, or in part, from time to time, for cash, at a redemption price of \$25.00 per share, plus any accrued and unpaid dividends thereon to, but excluding, the date fixed for redemption.

Upon the occurrence of a Change of Control event (as defined in the Articles Supplementary designating the Series A Preferred Stock, or the Articles Supplementary), the Company, at its option, upon not less than 30 nor more than 60 days' written notice, redeem the Series A Preferred Stock, in whole or in part, within 120 days on or after the first date on which such Change of Control occurred, for cash at a redemption price of \$25.00 per share, plus any accumulated and unpaid dividends thereon to, but excluding, the redemption date, without interest.

Holders of Series A Preferred Stock will not have any voting rights except as set forth in the Articles Supplementary.



### Notes to the Condensed Consolidated Financial Statements

# Note 12. Stockholders' Equity

### **Common Stock**

Distributions to Stockholders

The following table presents cash dividends declared by the Company's board of directors on its common stock from March 31, 2020, through March 31, 2022:

Declaration Date	Record Date	Payment Date	Cash Divid Shar	
2022				
March 17, 2022	April 1, 2022	April 15, 2022	\$	0.25
			\$	0.25
<u>2021</u>				
December 16, 2021	December 31, 2021	January 18, 2022	\$	0.25
September 15, 2021	October 1, 2021	October 19, 2021	\$	0.25
June 15, 2021	July 1, 2021	July 19, 2021	\$	0.25
March 18, 2021	April 1, 2021	April 19, 2021	\$	0.25
			\$	1.00
<u>2020</u>				
December 18, 2020	December 31, 2020	January 22, 2021	\$	0.25
December 18, 2020	December 31, 2020	January 22, 2021	\$	0.20
September 28, 2020	October 8, 2020	October 19, 2020	\$	0.20
			\$	0.65

# Share Repurchases

On December 16, 2021, the Company announced that its board of directors increased the Company's share repurchase authorization to allow for the repurchase of up to an aggregate of 4,000,000 shares of the Company's common stock. The Company's share repurchase program has no expiration date. The shares are expected to be repurchased from time to time through privately negotiated transactions or open market transactions, including pursuant to a trading plan in accordance with Rules 10b5-1 and 10b-18 under the Securities Exchange Act of 1934, as amended, or the Exchange Act, or by any combination of such methods. The manner, price, number and timing of share repurchases will be subject to a variety of factors, including market conditions and applicable SEC rules. No shares were repurchased during the three months ended March 31, 2022, and 2021. As of March 31, 2022, there remained 2,698,388 shares authorized for repurchase.

The Company has also authorized the repurchase of shares of restricted common stock granted to employees and directors for tax withholding purposes. During the three months ended March 31, 2022, and 2021, the Company repurchased from employees 69,039 and 97,425 shares of its common stock, respectively, for an aggregate cost of \$0.8 million and \$0.9 million, respectively.

### At-the-Market Offering

The Company is party to an equity distribution agreement under which the Company may sell up to an aggregate of8,000,000 shares of its common stock from time to time in any method permitted by law deemed to be an "at-the-market" offering as defined in Rule 415 under the Securities Act of 1933, as amended, or Securities Act. As of March 31, 2022, 3,242,364 shares of common stock had been sold under the equity distribution agreement for total accumulated net proceeds of approximately \$1.2 million. No shares were sold during the three months ended March 31, 2022, and 2021.



#### Notes to the Condensed Consolidated Financial Statements

#### Warrants to Purchase Common Stock

See Note 7 - Senior Secured Term Loan Facilities and Warrants to Purchase Shares of Common Stock for details on warrants to purchase shares of the Company's common stock.

#### Preferred Stock

#### Distributions to Stockholders

The following table presents cash dividends declared by the Company's board of directors on its Series A preferred stock from March 31, 2020, through March 31, 2022:

Cool Dividend Dee

<b>Declaration Date</b>	Record Date	Payment Date	Cash	Share
March 17, 2022	April 1, 2022	April 15, 2022	\$	0.43750
December 16, 2021	December 31, 2021	January 18, 2022	\$	0.15069

#### Note 13. Equity Incentive Plan

The Company's 2017 Equity Incentive Plan, or the Plan, permits the granting of restricted common stock, phantom shares, or restricted stock units, both non-performance based, or RSUs, and performance-based, or PSUs, dividend equivalent rights and other equity-based awards to employees, directors, officers, advisors, consultants and other personnel. As of March 31, 2022, the Company had 2,022,780 shares of common stock available for future issuance under the Plan.

The Company accounts for equity-based awards under ASC 718 - Compensation - Stock Compensation, which requires the Company to expense the cost of services received in exchange for equity-based awards based on the grant-date fair value of the awards. This expense is recognized ratably over the requisite service period following the date of grant. The fair value of awards of the Company's restricted common stock and RSUs is typically equivalent to the closing stock price on the grant date. The unrecognized compensation cost relating to such awards is recognized as an expense over the awards' remaining vesting periods.

As of March 31, 2022, there was \$0.5 million of total unrecognized compensation cost for awards of restricted common stock that will be recognized over the grants' remaining weighted average vesting period of 1.1 years. For the three months ended March 31, 2022, the Company recognized \$0.2 million of compensation expense associated with these awards, compared to \$0.8 million for three months ended March 31, 2021, within compensation and benefits expense on the condensed consolidated statements of income.

As of March 31, 2022, there was \$9.7 million of total unrecognized compensation cost for awards of RSUs that will be recognized over the grants' remaining weighted average vesting period of 1.9 years. For three months ended March 31, 2022, the Company recognized \$1.3 million of compensation expense associated with these awards, compared to \$0.8 million for three months ended March 31, 2021, within compensation and benefits expense on the condensed consolidated statements of income.

Awards of PSUs have a three-year cliff vesting with the number of performance-based stock units vesting at the end of the three-year period based upon the Company's absolute and relative "core" return on average equity, or Core ROAE, performance, as set in the applicable award agreements. More specifically, between 0% and 200% of the target number of units may vest at the end of the performance period based (i) 50% against the predetermined internal Company performance goal for Core ROAE and (ii) 50% against the Company's performance ranking for Core ROAE among a group of commercial mortgage REIT peer companies. The commercial mortgage REIT peer group includes publicly traded commercial mortgage REITs, which the Company believes derive the majority of their revenues from commercial real estate balance sheet lending activities and meet certain market capitalization criteria.

As of March 31, 2022, there was \$7.0 million of total unrecognized compensation cost for awards of PSUs that will be recognized over the grants' remaining weighted average vesting period of 1.8 years. For the three months ended March 31, 2022, the Company recognized \$0.7 million of compensation expense associated with these awards, compared to \$0.3 million for the three months ended March 31, 2021, within compensation and benefits expenses on the condensed consolidated statements of income.

# Notes to the Condensed Consolidated Financial Statements

The following table summarizes the grants, vesting and forfeitures of restricted common stock, RSUs and PSUs for the three months ended March 31, 2022:

	Restricted Stock	RSUs	PSUs	Weighted Average Grant Date Fair Market Value
Outstanding at December 31, 2021	264,662	933,283	347,896	\$ 12.48
Granted	—	463,292	312,538	\$ 11.84
Vested	(103,038)	(173,181)	—	\$ 13.16
Forfeited	(69,039)	—		\$ 18.87
Outstanding at March 31, 2022	92,585	1,223,394	660,434	\$ 11.92

Below is a summary of restricted stock, RSU and PSU vesting dates as of March 31, 2022:

Vesting Year	Restricted Stock	RSUs	<b>Total Awards</b>	
2022		44,853		44,853
2023	92,585	327,610	347,896	768,091
2024	—	327,625	312,538	640,163
2025	_	523,306		523,306
Total	92,585	1,223,394	660,434	1,976,413

## Note 14. Income Taxes

The Company has elected to be taxed as a REIT under the Code for U.S. federal income tax purposes. As long as the Company qualifies as a REIT, the Company generally will not be subject to U.S. federal income taxes on that portion of its income that it distributes to its stockholders if it annually distributes at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and does not engage in prohibited transactions. As of March 31, 2022, the Company distributed 100% of its REIT taxable income for the taxable years ended December 31, 2021, and 2020, in part with dividends paid in the subsequent year, and has complied with all requirements to continue to qualify as a REIT. The majority of states also recognize the Company's REIT status. The Company's TRS files a separate federal tax return and is fully taxed as a standalone U.S. C-corporation. It is assumed that the Company will retain its REIT status and will incur no REIT level taxation as it intends to comply with the REIT regulations and annual distribution requirements.

Based on the Company's evaluation, it has been concluded that there are no significant uncertain tax positions requiring recognition in the Company's condensed consolidated financial statements of a contingent tax liability for uncertain tax positions. Additionally, there were no amounts accrued for penalties or interest as of, or during, the periods presented in these condensed consolidated financial statements.



## Notes to the Condensed Consolidated Financial Statements

### Note 15. Earnings Per Share

The following table presents a reconciliation of the earnings and shares used in calculating basic and diluted earnings per share for the three months ended March 31, 2022 and 2021:

		Inded		
(in thousands, except share data)		2022		2021
Numerator:				
Net income attributable to common stockholders - basic	\$	1,011	\$	27,966
Interest expense attributable to convertible notes				4,501
Net income attributable to common stockholders - diluted	\$	1,011	\$	32,467
Denominator:				
Weighted average common shares outstanding		53,705,195		54,730,951
Weighted average restricted stock shares		151,856		406,657
Basic weighted average shares outstanding		53,857,051		55,137,608
Effect of dilutive shares issued in an assumed conversion of the convertible senior notes		_		14,065,946
Effect of dilutive shares issued in an assumed conversion of RSUs as additional shares		104,446		803,661
Effect of dilutive shares issued in an assumed exercise of warrants issued in conjunction with the senior secured term loan facilities		_		1,827,181
Diluted weighted average shares outstanding		53,961,497		71,834,396
Earnings per share			-	
Basic	\$	0.02	\$	0.51
Diluted	\$	0.02	\$	0.45

For the three months ended March 31, 2022, excluded from the calculation of diluted earnings per share is the effect of adding back \$.5 million of interest expense and 14,065,946 of weighted average common share equivalents related to the assumed conversion of the Company's convertible senior notes, as their inclusion would be antidilutive.

The computation of diluted earnings per share is also based on the incremental shares that would be outstanding assuming the conversion of RSUs. The number of incremental shares is calculated by applying the treasury stock method. For the three months ended March 31, 2022, and 2021, an additional 104,446 and 803,661 weighted-average unvested RSUs, respectively, were included in the dilutive earnings per share denominator.

The computation of diluted earnings per share is also based on the incremental shares that would be outstanding assuming the conversion of PSUs. The number of incremental shares is calculated by applying the treasury stock method. For the three months ended March 31, 2022, no additional weighted-average unvested PSUs were included in the dilutive earnings per share denominator, as their inclusion would be antidilutive. The Company did not have any PSUs outstanding as of March 31, 2021.

In conjunction with entering into the senior secured term loan credit agreement and the warrants described in Note 7 -Senior Secured Term Loan Facilities and Warrants to Purchase Shares of Common Stock, the Company elected the accreted redemption value method whereby the discount created based on the fair value of the warrants relative to the fair value of the senior secured term loan facilities and the related issuance costs will be accreted over five years using the effective interest method. Such adjustments are included in amortization of deferred debt issuance costs on the Company's condensed consolidated statements of cash flows. For the three months ended March 31, 2021, these adjustments totaled \$0.2 million. Additionally, the computation of diluted earnings per share is based on the incremental shares is calculated by applying the treasury stock method. For the three months ended March 31, 2021, the additional 1.8 million shares attributable to the warrants were included in the computation of diluted earnings per share. The Company did not have any warrants outstanding as of March 31, 2022.

#### Notes to the Condensed Consolidated Financial Statements

# Note 16. Subsequent Events

Events subsequent to March 31, 2022, were evaluated through the date these condensed consolidated financial statements were issued and no other additional events were identified requiring further disclosure in these condensed consolidated financial statements other than as discussed below.

On April 22, 2022, the Company repaid the remaining \$103.6 million of borrowings outstanding under the GPMT 2018-FL1 CRE CLO. See Note 4 – Variable Interest Entities and Securitized Debt Obligations for additional details.

On April 20, 2022, the Company entered into a modification on the Morgan Stanley Bank repurchase financing facility to increase the maximum facility capacity amount up to \$600 million as well as extend the maturity date of the facility to June 28, 2023. See Note 5 – Secured Financing Agreements for additional details.

On April 22, 2022, the Company repaid the remaining \$129.1 million of borrowings outstanding under the term financing facility with Goldman Sachs Bank USA. See Note 5 – Secured Financing Agreements for additional details.

On April 28, 2022, and May 9, 2022, in two \$50.0 million installments, the Company repaid the remaining \$100.0 million of borrowings outstanding under the senior secured term loan facilities. See Note 7 – Senior Secured Term Loan Facilities and Warrants to Purchase Shares of Common Stockfor additional details.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the interim unaudited condensed consolidated financial statements and accompanying notes included elsewhere in this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the year ended December 31, 2021.

# **Our Company**

Granite Point Mortgage Trust Inc. is an internally managed real estate finance company that focuses primarily on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. Our investment objective is to preserve our stockholders' capital while generating attractive risk-adjusted returns over the long term, primarily through dividends derived from current income produced by our investment portfolio. We operate as a real estate investment trust, or REIT, as defined under the Internal Revenue Code of 1986, as amended, or the Code. We also operate our business in a manner intended to maintain our exclusion from registration under the Investment Company Act of 1940, as amended, or the Investment Company Act. We operate our business as one segment.

#### Recent Developments

#### **COVID-19** Pandemic

As the novel coronavirus, or COVID-19, pandemic has evolved from its emergence in early 2020, so has its global impact. The longer-term macroeconomic effects of the COVID-19 pandemic on global supply chains, inflation, labor shortages and wage increases, as well as any potential fiscal and monetary policy responses, may continue to impact many industries, including those related to the collateral underlying certain of our loans. Moreover, with the potential for new strains of COVID-19 to emerge, governments and businesses may re-impose aggressive measures to help slow its spread in the future. For this reason, among others, as the COVID-19 pandemic continues, the potential global impacts are uncertain and difficult to assess.

### Interest Rates

Until recently, interest rates have remained at relatively low levels on a historical basis and the Federal Reserve maintained the federal funds rate target range at 0.00% to 0.25% for much of 2020 and 2021. However, in March and May 2022, the Federal Reserve approved a 0.25% and a 0.50%, respectively, increase to its federal funds rate target range and indicated that, due to an increasing rate of inflation, it anticipates further increases in interest rates throughout 2022 and into 2023 and 2024. Additionally, driven by the shift in Federal Reserve interest rate policy, the general level of interest rates in the market has been increasing. The potential ultimate impact of higher market interest rates on the economy, real estate fundamentals in general and our business is uncertain and difficult to predict.

#### LIBOR Transition

On March 5, 2021, the Financial Conduct Authority of the U.K., or the FCA, which regulates LIBOR, announced that all LIBOR tenors relevant to us will cease to be published or will no longer be representative after June 30, 2023. The FCA announcement coincides with the March 5, 2021, announcement of LIBOR's administrator, the ICE Benchmark Administration Limited, or the IBA, indicating that, as a result of not having access to input data necessary to calculate LIBOR tenors relevant to us on a representative basis after June 30, 2023, the IBA would have to cease publication of such LIBOR tenors immediately after the last publication on June 30, 2023. The United States Federal Reserve has also advised banks to cease entering into new contracts that use U.S. dollar LIBOR as a reference rate. The Federal Reserve, in conjunction with the Alternative Reference Rate Committee, or the ARRC, a committee convened by the Federal Reserve that includes major market participants, has identified the Secured Overnight Financing Rate, or SOFR, a new index calculated by short-term repurchase agreements, backed by Treasury securities, as its preferred alternative rate for LIBOR. There are significant differences between LIBOR and SOFR, such as LIBOR being an unsecured lending rate while SOFR is a secured lending rate, and SOFR, and potential margin adjustments in connection with the transition, could result in higher interest costs for us, which could have a material adverse effect on our operating results. Although SOFR is the ARRC's recommended replacement rate, it is also possible that lenders may instead choose alternative replacement rates that would result in higher interest costs for us. We cannot predict the effect of the decision not to sustain LIBOR, or the potential transition to SOFR or another alternative reference rate as LIBOR's replacement.

As of March 31, 2022, 95.4% of our loans by carrying value earned a floating rate of interest indexed to LIBOR, and 3.4% to SOFR. As of March 31, 2022, 95.2% of our outstanding financing arrangements (excluding our convertible notes and senior secured term loan financing facilities) bear interest indexed to LIBOR, and 4.8% to SOFR. All of these arrangements provide procedures for determining an alternative base rate in the event that LIBOR is discontinued. As of March 31, 2022, the one-month SOFR was 0.30% and one-month US LIBOR was 0.45%. Regardless, there can be no assurances as to what alternative base rates may be and whether such base rate will be more or less favorable than LIBOR and any other unforeseen impacts of the discontinuation of LIBOR. We are monitoring the developments with respect to the phasing out of LIBOR and are working

with our lenders and borrowers to minimize the impact of the LIBOR transition on our financial condition and results of operations, but can provide no assurances regarding the impact of the discontinuation of LIBOR.

# Forward-Looking Statements

This Quarterly Report on Form 10-Q contains, or incorporates by reference, not only historical information, but also forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Exchange Act of 1934, as amended, or the Exchange Act, and that are subject to the safe harbors created by such sections. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our beliefs, expectations, estimates and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "target," "believe," "intend," "seek," "plan," "goals," "future," "likely," "may" and similar expressions or their negative forms, or by references to strategy, plans or intentions. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical fact or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular those relating to the COVID-19 pandemic, including the ultimate impact of the COVID-19 pandemic on our business, financial performance and operating results. Our expectations, beliefs and estimates are expressed in good faith and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and estimates will prove to be correct or be achieved and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2021, under the caption "Risk Factors." These risks may also be further heightened by the continued and evolving impact of the COVID-19 pandemic. Other risks, uncertainties and factors that could cause actual results to differ materially from those projected are described below and may be described from time to time in reports we file with the SEC, including our Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise any such forward-looking statements, whether as a result of new information, future events or otherwise.

Important factors that may affect our actual results include, among others:

- the severity and duration of the ongoing COVID-19 pandemic;
- potential risks and uncertainties relating to the spread of COVID-19, including new variants;
- actions taken by governmental authorities and businesses to contain the COVID-19 pandemic or to mitigate its impact;
- the negative impacts of COVID-19 on the global economy and on our financial condition, business operations and our loan portfolio, including the value of our assets, as well as the financial condition and operations of our borrowers;
- · the general political, economic and competitive conditions in the markets in which we invest;
- defaults by borrowers in paying debt service on outstanding indebtedness and borrowers' abilities to manage and stabilize properties;
- our ability to obtain or maintain financing arrangements on terms favorable to us or at all;
- the level and volatility of prevailing interest rates and credit spreads;
- · reductions in the yield on our investments and increases in the cost of our financing;
- general volatility of the securities markets in which we participate and the potential need to post additional collateral on our financing arrangements;
- · the return or impact of current or future investments;
- changes in our business, investment strategies or target investments;
- increased competition from entities investing in our target investments;
- · effects of hedging instruments on our target investments;
- changes in governmental regulations, tax law and rates and similar matters;
- · our ability to maintain our qualification as a REIT for U.S. federal income tax purposes and our exclusion from registration under the Investment Company Act;
- · availability of desirable investment opportunities;
- availability of qualified personnel;
- estimates relating to our ability to make distributions to our stockholders in the future;
- acts of God, such as hurricanes, earthquakes and other natural disasters, including climate change-related risks, acts of war and/or terrorism, pandemics or outbreaks of
  infectious disease, such as the COVID-19 pandemic, and other events that may cause unanticipated and uninsured performance declines and/or losses to us or the owners
  and operators of the real estate securing our investments;



- economic impact of escalating global trade tensions, including the conflict between Russian and Ukraine, and the adoption or expansion of economic sanctions or trade restrictions;
- deterioration in the performance of the properties securing our investments that may cause deterioration in the performance of our investments and, potentially, principal losses to us, including the risk of credit loss charges and any impact on our ability to satisfy the covenants and conditions in our debt agreements; and
- difficulty or delays in redeploying the proceeds from repayments of our existing investments.
- This Quarterly Report on Form 10-Q may contain statistics and other data that, in some cases, have been obtained or compiled from information made available by loan servicers and other third-party service providers.

## First Quarter 2022 Activity

# **Operating Results:**

- GAAP net income attributable to common stockholders of \$1.0 million, or \$0.02 per basic share, reflecting a loss on early extinguishment of debt of \$(5.8) million, an increase in CECL reserves of \$(3.7) million, and other factors.
- Distributable Earnings of \$2.6 million, or \$0.05 per basic share, which excludes the \$(3.7) million increase in CECL reserve, a \$(2.2) million of non-cash equity compensation expense, the \$(5.8) million loss on early extinguishment of debt and includes the \$(10.1) million write-off on a loan sale, as further described below.
- Book value per share of common stock of \$16.39 inclusive of \$(0.67) per share of total CECL reserve.
- Declared aggregate common stock dividends of \$13.8 million, or \$0.25 per share of common stock, and preferred dividends of \$3.6 million, or \$0.43750 per share of Series A Preferred Stock.

# Investment Portfolio Activity:

- Originated 4 loans with total commitments of \$142.4 million and total principal balance of \$131.6 million.
- Funded \$34.6 million of principal balance on prior loan commitments and \$6.2 million of principal balance on upsizing of one loan.
- Realized loan repayments, a loan sale and principal amortization of \$172.4 million, including a write-off of \$10.1 million on the loan sale.
- Maintained a portfolio of 103 loan investments with a weighted-average stabilized loan to value ratio, or LTV, at origination of 63.2%, and a weighted-average all-in yield at origination of L/S+4.06.
- Collected 100% of contractual interest payments during the three months ended March 31, 2022, inclusive of loan modifications and one loan on nonaccrual status. Deferred, and added to the principal, \$0.5 million of interest income related to certain loans that had been modified.

# Corporate Financing Activity:

- Issued approximately 3.6 million shares of Series A Preferred Stock, generating net proceeds of \$87.5 million and further expanding our permanent capital base.
- Repaid \$50.0 million of borrowings under the senior secured term loan facilities.

# <u>Available Liquidity</u>

At March 31, 2022, we had unrestricted cash available for investments of \$148.2 million, a portion of which is subject to certain liquidity covenants.

## **Key Financial Measures and Indicators**

As a commercial real estate finance company, we believe the key financial measures and indicators for our business are earnings per share presented on a U.S. generally accepted accounting principles, or GAAP, basis, dividends declared on common stock, Distributable Earnings and book value per share of common stock. For the three months ended March 31, 2022, we recorded GAAP earnings per basic share of \$0.02, declared a cash dividend of \$0.25 per share of common stock and reported Distributable Earnings of \$0.05 per basic share. Our book value as of March 31, 2022, was \$16.39 per share of common stock, inclusive of \$(0.67) of total Current Expected Credit Loss, or CECL, reserve.

As further described below, Distributable Earnings is a measure that is not prepared in accordance with GAAP. We use Distributable Earnings to evaluate our performance, excluding the effects of certain transactions and GAAP adjustments that we believe are not necessarily indicative of our current loan portfolio and operations. In addition, Distributable Earnings is a performance metric we consider, along with other measures, when declaring our common stock dividends.

#### Earnings Per Share and Dividends Declared Per Common Share

The following table sets forth the calculation of basic and diluted earnings per share and dividends declared per share:

	Three Months Ended March 31,		
(in thousands, except share data)	2022		2021
Net income attributable to common stockholders	\$ 1,011	\$	27,966
Weighted average number of common shares outstanding	53,857,051		55,137,608
Weighted average number of diluted shares outstanding	53,961,497		71,834,396
Basic earnings per basic common share	\$ 0.02	\$	0.51
Diluted earnings per basic common share	\$ 0.02	\$	0.45
Dividend declared per common share	\$ 0.25	\$	0.25

#### Distributable Earnings

In order to maintain our status as a REIT, we are required to distribute at least 90% of our taxable income as dividends. Distributable Earnings is intended to over time serve as a general, though imperfect, proxy for our taxable income. As such, Distributable Earnings is considered a key indicator of our ability to generate sufficient income to pay our common dividends, which is the primary focus of income-oriented investors who comprise a meaningful segment of our stockholder base. We believe providing Distributable Earnings on a supplemental basis to our net income and cash flow from operating activities, as determined in accordance with GAAP, is helpful to stockholders in assessing the overall run-rate operating performance of our business.

We use Distributable Earnings to evaluate our performance, excluding the effects of certain transactions and GAAP adjustments we believe are not necessarily indicative of our current loan portfolio and operations. For reporting purposes, we define Distributable Earnings as net income attributable to our stockholders, computed in accordance with GAAP, excluding: (i) non-cash equity compensation expenses; (ii) depreciation and amortization; (iii) any unrealized gains (losses) or other similar non-cash items that are included in net income for the applicable reporting period (regardless of whether such items are included in other comprehensive income or in net income for such period); and (iv) certain non-cash items and one-time expenses. Distributable Earnings may also be adjusted from time to time for reporting purposes to exclude one-time events pursuant to changes in GAAP and certain other material non-cash income or expense items approved by a majority of our independent directors. The exclusion of depreciation and amortization from the calculation of Distributable Earnings only applies to debt investments related to real estate to the extent we foreclose upon the property or properties underlying such debt investments.

While Distributable Earnings excludes the impact of the unrealized non-cash current provision for credit losses, we expect to only recognize such potential credit losses in Distributable Earnings if and when such amounts are deemed non-recoverable. This is generally at the time a loan is repaid, or in the case of foreclosure, when the underlying asset is sold, but non-recoverability may also be concluded if, in our determination, it is nearly certain that all amounts due will not be collected. The realized loss amount reflected in Distributable Earnings will equal the difference between the cash received, or expected to be received, and the carrying value of the asset, and is reflective of our economic experience as it relates to the ultimate realization of the loan. During the three months ended March 31, 2022, we recorded a \$(3.7) million provision for credit losses, which has been excluded from Distributable Earnings consistent with other unrealized gains (losses) and other non-cash items pursuant to our existing policy for reporting Distributable Earnings referenced above, during the time the loan was sold. During the three months ended March 31, 2022, we recorded a \$(10.1) million write-off on loan sale, which we included in Distributable Earnings because we did not collect all amounts due at the time the loan was sold. During the three months ended March 31, 2022, we recorded a \$(10.1) million write-off on loan sale, which we included in Distributable Earnings because we did not collect all amounts due at the time the loan was sold. During the three months ended March 31, 2022, we recorded a \$(5.8) million loss on early extinguishment of debt, which has been excluded from Distributable Earnings policy for reporting Distributable Earnings as a helpful indicator in assessing the overall run-rate operating performance of our business.

Distributable Earnings does not represent net income or cash flow from operating activities and should not be considered as an alternative to GAAP net income, or an indication of our GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures, and, accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

The following table provides a reconciliation of GAAP net income attributable to common stockholders to Distributable Earnings (in thousands, except share and per share data):

	TI	rree Months Ended March 31,
(in thousands, except share data)	2022	2021
Reconciliation of GAAP net income to Distributable Earnings:		(unaudited)
GAAP net income attributable to common stockholders	\$	1,011 \$ 27,966
Adjustments for non-distributable earnings:		
Provision for (benefit from) credit losses		3,688 (9,119)
Write-off on loan sale		(10,107) —
Loss on extinguishment of debt		5,791 —
Non-cash equity compensation		2,171 1,887
Distributable Earnings	\$	2,554 \$ 20,734
Distributable Earnings per basic share of common stock	\$	0.05 \$ 0.38
Basic weighted average common shares - Distributable Earnings	53,8	55,137,608

# **Book Value Per Common Share**

The following table provides the calculation of our book value per share of common stock:

		Three Months Ended March 31,					
(in thousands, except share data)	20	)22	2021				
Stockholders' equity	\$	1,088,369 \$	948,897				
7.00% Series A cumulative redeemable preferred stock liquidation preference		(205,738)	_				
Common stockholders' equity	\$	882,631 \$	948,897				
Shares:							
Common stock	:	53,762,992	54,773,275				
Restricted stock		92,585	334,382				
Total outstanding	:	53,855,577	55,107,657				
Book value per share of common stock	\$	16.39 \$	17.22				

Book value per share as of March 31, 2022, includes the impact of an estimated allowance for credit losses of \$(36.0) million, or \$(0.67) per common share. See Note 3 – *Loans Held-for-Investment, Net of Allowance for Credit Losses* to our condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for a detailed discussion of allowance for credit losses.

#### **Portfolio Overview**

Our business model is mainly focused on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. As a result of this strategy, our operating performance is subject to overall market demand for commercial real estate loan products and other debt and debt-like commercial real estate investments. We place emphasis on diversifying our investment portfolio across geographical regions and local markets, property types, borrowers and loan structures. We do not limit our loan originations by geographical area or property type, so that we may develop a well-diversified investment portfolio.

Interest-earning assets include our 100% loan investment portfolio. At March 31, 2022, our portfolio was comprised of 103 loans, of which 101 were senior first mortgage loans totaling \$4.2 billion of commitments with an unpaid principal balance of \$3.8 billion, and two were subordinated loans totaling \$14.6 million in commitments and unpaid principal balance. During the three months ended March 31, 2022, we collected 100% of the contractual interest payments that were due under our loan agreements, after taking into consideration certain loans that have been modified mainly due to the impact of the COVID-19 pandemic and one loan on nonaccrual status. At March 31, 2022, the weighted average risk rating of our loan portfolio was 2.5, weighted by total unpaid principal balance, as compared to 2.6 at December 31, 2021.

For the three months ended March 31, 2022, we originated 4 loans with a total loan commitment amount of \$142.4 million, of which \$131.6 million was funded at origination. Other loan fundings included \$34.6 million of additional fundings made under existing loan commitments and \$6.2 million of upsizing of a loan with an increase in the loan's commitment of \$11.3 million. Proceeds from loan repayments totaled \$118.4 million, excluding the loan sale. We generated interest income of \$47.3 million and incurred interest expense of \$23.8 million, which resulted in net interest income of \$23.5 million. See Note 3 - *Loans Held-for-Investment, Net of Allowance for Credit Losses* to our Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for details.

The following table details our loan activity by unpaid principal balance for the three months ended March 31, 2022, and 2021:

	Three Months Ended March 31, 2022			Three Months Ended March 31, 2021		
(in thousands)						
Loan originations	\$	131,560	\$	—		
Other loan fundings <sup>(1)</sup>	\$	40,772	\$	37,293		
Deferred interest capitalized	\$	533	\$	4,484		
Loan sales	\$	(43,859)	\$	—		
Loan repayments (2)	\$	(118,383)	\$	(101,588)		
Loan write-offs	\$	(10,107)	\$	_		
Total loan activity, net	\$	516	\$	(59,811)		

(1) Additional fundings made under existing loan commitments and upsizing of loans.

(2) Includes repayment of deferred interest capitalized.

The following table details overall statistics for our investment portfolio as of March 31, 2022:

#### (dollars in thousands)

Portfolio Summary	
Number of loans	103
Total loan commitments	\$ 4,169,674
Unpaid principal balance	\$ 3,797,341
Unfunded loan commitments	\$ 372,333
Carrying value	\$ 3,750,470
Weighted-average cash coupon	L/S+3.48
Weighted-average all-in yield	L/S+4.06
Stabilized LTV at origination	63.2 %



(dollars in millions)

Type (1)	Origination/ Acquisition Date	Maximum Loan Commitment	Principal Balance	Carrying Value	Cash Coupon <sup>(2)</sup>	All-in Yield at Origination (3)	Original Term (Years) (4)	State	Property Type	Initial LTV <sup>(5)</sup>	Stabilized LTV
Senior	12/15	\$120.0	\$120.0	\$118.7	L+4.15%	L+4.43%	4.0	LA	Mixed-Use	65.5%	60.0%
Senior	10/19	120.0	93.0	92.5	L+3.24%	L+3.86%	3.0	CA	Office	63.9%	61.1%
Senior	07/18	114.1	114.1	99.5	L+3.34%	L+4.27%	2.0	CA	Retail	50.7%	55.9%
Senior	12/19	111.1	98.3	97.7	L+2.75%	L+3.23%	3.0	IL	Multifamily	76.5%	73.0%
Senior	08/19	100.3	92.8	91.5	L+2.80%	L+3.26%	3.0	MN	Office	73.1%	71.2%
Senior	12/18	96.5	81.0	79.9	L+3.75%	L+5.21%	3.0	NY	Mixed-Use	26.2%	47.6%
enior	07/19	94.0	80.8	79.7	L+3.69%	L+4.32%	3.0	IL	Office	70.0%	64.4%
Senior	10/19	87.8	85.7	85.2	L+2.55%	L+3.05%	3.0	TN	Office	70.2%	74.2%
enior	01/20	81.9	67.0	66.6	L+3.25%	L+3.93%	3.0	CO	Industrial	47.2%	47.5%
enior	06/19	81.7	81.4	81.2	L+2.69%	L+3.05%	3.0	TX	Mixed-Use	71.7%	72.2%
enior	10/19	76.8	76.8	75.8	L+3.36%	L+3.73%	3.0	FL	Mixed-Use	67.7%	62.9%
Senior	12/16	71.8	68.6	68.4	L+4.25%	L+4.87%	4.0	FL	Office	73.3%	63.2%
Senior	11/17	71.5	71.5	71.0	L+4.45%	L+5.20%	3.0	TX	Hotel	68.2%	61.6%
enior	12/19	65.2	55.4	55.0	L+2.80%	L+3.28%	3.0	NY	Office	68.8%	59.3%
Senior	07/21	63.3	60.9	60.4	L+3.00%	L+3.39%	3.0	LA	Multifamily	68.8%	68.6%
Senior	09/19	60.2	60.2	60.1	L+3.00%	L+3.63%	2.0	TX	Office	64.7%	59.0%
enior	12/18	60.1	57.1	56.9	L+2.90%	L+3.44%	3.0	TX	Office	68.5%	66.7%
Senior	10/21	55.5	51.0	50.4	L+3.15%	L+3.42%	3.0	CO	Multifamily	78.2%	74.7%
lenior	05/19	55.4	49.1	48.7	L+3.20%	L+3.60%	3.0	NY	Mixed-Use	59.7%	55.1%
enior	06/19	54.1	51.6	51.5	L+3.30%	L+3.70%	3.0	VA	Office	49.3%	49.9%
enior	11/21	52.8	46.6	45.9	L+3.40%	L+3.82%	3.0	PA	Mixed-Use	62.0%	63.5%
enior	06/21	52.8	46.7	46.3	L+4.32%	L+4.75%	3.0	GA	Office	68.0%	69.4%
enior	09/21	51.7	47.7	40.5	L+5.00%	L+5.12%	3.0	MN	Hotel	68.4%	57.8%
enior	02/20	50.2	45.5	45.0	L+3.30%	L+3.75%	3.0	TN	Hotel	69.1%	54.2%
enior	02/20	50.2	35.9	35.8	L+3.25%	L+4.13%	3.0	IL	Office	47.9%	56.1%
enior	03/22	49.9	46.9	46.2	S+3.25%	S+3.64%	3.0	MA	Industrial	67.3%	60.8%
enior	12/15	49.9	48.2	40.2	L+3.73%	L+4.87%	4.0	PA	Office	74.5%	67.5%
	08/19	48.2	48.2	43.8	L+3.70%	L+3.39%	3.0	GA	Office	69.5%	68.3%
enior											
enior	07/21	46.4	45.4	45.0	L+3.69%	L+4.19%	3.0	CT	Office	68.3%	63.5%
enior	06/18	46.0	46.0	46.0	L+3.60%	L+4.06%	3.0	WY	Hotel	67.4%	62.3%
enior	08/21	45.8	45.4	45.0	L+3.16%	L+3.53%	3.0	TX	Multifamily	77.8%	75.2%
enior	08/18	45.7	45.7	45.6	L+3.33%	L+3.32%	3.0	TX	Multifamily	68.9%	63.6%
enior	09/21	44.3	38.0	37.6	L+3.30%	L+3.72%	3.0	CA	Office	62.4%	66.1%
enior	08/17	42.9	42.9	41.4	L+4.24%	L+4.40%	3.0	KY	Multifamily	79.8%	73.1%
enior	02/22	42.4	42.4	41.8	S+3.05%	S+3.40%	3.0	NJ	Industrial	75.0%	59.5%
enior	12/17	40.9	38.1	37.7	L+4.38%	L+5.26%	3.0	MA	Mixed-Use	72.9%	62.0%
enior	07/16	40.5	32.0	31.9	L+2.93%	L+4.99%	4.0	VA	Office	62.8%	61.5%
enior	05/21	38.9	25.1	24.4	L+3.28%	L+3.83%	3.0	AL	Multifamily	72.2%	64.8%
enior	05/18	38.8	34.8	34.8	L+3.18%	L+3.95%	3.0	MA	Office	47.0%	41.1%
enior	11/18	37.1	36.0	35.9	L+3.60%	L+5.50%	3.0	CA	Mixed-Use	69.9%	67.9%
enior	11/19	36.5	33.7	33.5	L+3.28%	L+3.14%	3.0	NC	Multifamily	80.0%	72.8%
enior	07/19	36.2	36.2	36.0	L+3.70%	L+4.43%	3.0	NJ	Hotel	47.8%	54.6%
enior	03/20	34.9	17.0	16.6	L+3.42%	L+4.66%	3.0	GA	Office	63.2%	64.6%
enior	05/17	34.8	31.3	31.3	L+5.35%	L+5.97%	3.0	TX	Office	68.7%	65.1%
enior	10/19	34.4	25.1	25.1	L+2.75%	L+3.28%	3.0	CA	Office	70.6%	67.8%
enior	12/18	34.2	32.5	31.9	L+2.92%	L+3.27%	4.0	IL	Multifamily	70.8%	62.1%
enior	05/17	33.8	29.8	29.7	L+4.40%	L+5.36%	3.0	AZ	Office	69.5%	59.0%
enior	10/19	33.7	26.1	26.0	L+3.15%	L+3.75%	3.0	CA	Office	70.6%	64.2%
enior	03/20	33.5	28.4	28.1	L+2.80%	L+3.27%	3.0	CA	Office	63.6%	66.7%
enior	08/19	33.5	29.1	29.0	L+2.90%	L+3.38%	3.0	TX	Multifamily	79.3%	72.5%
enior	11/21	33.4	28.4	28.0	L+3.18%	L+3.52%	3.0	AL	Multifamily	77.9%	68.1%
enior	03/16	33.3	33.3	33.2	5.11%	5.26%	10.0	NJ	Office	74.9%	74.9%

The following table provides detail of our portfolio as of March 31, 2022:

Mezzanine Total/Weighted A	11/15 Average	0.7 \$4,169.7	0.7 \$3,797.3	\$3,750.5	13.00% L+/S+3.48%	12.50% L+/S+4.06%	10.0 3.1	NY	Hotel	68.3% 66.1%	58.0% 63.2%
Senior	09/19	12.0	11.8	11.8	L+2.99%	L+3.50%	3.0	WI	Multifamily	51.4%	75.0%
Mezzanine	01/17	13.9	13.9	13.2	8.00%	8.11%	10.0	HI	Hotel	41.4%	36.2%
Senior	08/21	14.5	14.0	13.9	L+3.65%	L+3.88%	3.0	CO	Office	72.0%	63.7%
Senior	06/19	15.3	11.7	11.7	L+3.96%	L+4.69%	3.0	NY	Office	40.7%	60.0%
Senior	07/18	15.4	11.1	11.0	L+3.75%	L+4.35%	3.0	CA	Office	77.1%	63.5%
Senior	06/21	16.7	13.5	13.4	L+3.35%	L+3.82%	4.0	IN	Multifamily	67.0%	66.4%
Senior	08/17	17.5	14.5	14.4	L+4.77%	L+5.49%	3.0	PA	Office	66.7%	67.3%
Senior	04/18	18.7	18.7	18.7	L+4.29%	L+4.65%	3.0	NV	Multifamily	78.7%	66.1%
Senior	11/18	19.0	16.6	16.6	L+3.20%	L+3.83%	3.0	CA	Office	73.1%	64.5%
Senior	10/18	19.2	17.0	17.0	L+3.24%	L+3.69%	3.0	TX	Office	73.0%	69.9%
Senior	01/18	19.4	17.6	17.5	L+4.77%	L+5.50%	3.0	PA	Mixed-Use	66.8%	67.3%
Senior	05/21	20.6	17.4	17.1	L+3.99%	L+4.41%	3.0	FL	Multifamily	69.8%	62.8%
Senior	06/19	21.0	19.9	19.9	L+2.90%	L+4.24%	3.0	GA	Mixed-Use	60.6%	67.4%
Senior	03/19	21.0	20.8	20.7	L+2.93%	L+3.40%	3.0	KY	Multifamily	69.8%	69.9%
Senior	07/21	21.4	20.8	20.6	L+3.25%	L+3.63%	3.0	GA	Multifamily	77.0%	68.7%
Senior	06/19	21.5	21.5	21.3	L+4.50%	L+5.05%	3.0	NY	Other	39.6%	39.6%
Senior	04/18	22.2	22.2	22.2	L+4.05%	L+4.46%	3.0	KS	Multifamily	72.1%	67.4%
Senior	10/18	22.5	22.3	22.1	L+4.21%	L+5.16%	3.0	CT	Hotel	75.4%	66.9%
Senior	06/18	22.8	18.1	18.0	L+4.21%	L+4.73%	3.0	FL	Retail	74.0%	69.4%
Senior	02/22	22.9	19.4	19.1	S+3.90%	S+4.29%	3.0	CO	Office	64.4%	60.2%
Senior	05/21	23.3	15.8	15.6	L+3.50%	L+4.09%	3.0	LA	Multifamily	68.0%	69.6%
Senior	07/19	24.0	19.7	19.7	L+3.00%	L+3.60%	3.0	OH	Office	63.1%	66.1%
Senior	10/15	24.1	24.1	22.1	L+4.07%	L+5.76%	3.0	MO	Hotel	73.2%	57.8%
Senior	12/21	24.4	20.4	20.2	L+3.86%	L+4.16%	3.0	Various	Other	55.1%	64.3%
Senior	09/21	24.5	22.5	22.3	L+3.18%	L+3.61%	3.0	CA	Multifamily	71.9%	57.8%
Senior	09/17	24.5	21.5	21.5	L+4.90%	L+5.52%	3.0	MA	Hotel	67.3%	63.9%
Senior	12/21	24.7	16.7	16.5	L+3.30%	L+3.59%	3.0	CA	Office	72.9%	68.3%
Senior	08/19	25.0	23.9	23.8	L+2.66%	L+3.07%	2.0	OK	Multifamily	79.9%	74.2%
Senior	09/18	25.1	22.0	22.0	L+3.87%	L+4.42%	3.0	NY	Mixed-Use	60.2%	59.3%
Senior	10/21	25.7	25.7	25.3	L+3.15%	L+3.43%	4.0	GA	Industrial	67.5%	64.5%
Senior	12/18	25.9	24.6	24.2	L+4.00%	L+5.56%	3.0	PA	Multifamily	70.1%	67.0%
Senior	01/18	26.0	26.0	25.9	L+5.13%	L+5.58%	3.0	AZ	Hotel	65.8%	61.3%
Senior	12/18	26.1	22.5	22.4	L+2.95%	L+3.43%	3.0	FL	Office	61.9%	65.5%
Senior	08/19	26.8	24.0	26.1	L+3.15%	L+3.67%	3.0	SC	Multifamily	67.0%	58.7%
Senior	06/17	27.0	24.0	24.4	L+3.13% L+3.83%	L+5.24%	3.0	CA	Hotel	54.7%	48.6%
Senior	03/22	27.2	24.6	22.4	L+3.15%	L+3.44%	3.0	MA	Office	47.4%	70.1%
Senior	03/22	27.3	27.3	22.4	S+4.14%	L+4.58% S+4.89%	3.0	NY	Office	47.4%	53.5%
Senior Senior	12/18 07/17	27.5 27.3	27.5 27.3	27.1 27.2	L+3.90% L+4.10%	L+4.42% L+4.58%	3.0	MN NY	Hotel Multifamily	64.7% 76.5%	57.7% 76.5%
							3.0				
Senior	01/19	27.6	26.9	26.8	L+3.18% L+2.97%	L+3.64% L+3.38%	3.0	TX	Multifamily	61.7% 64.9%	64.9%
Senior Senior	11/19	30.5	30.0	29.7		L+3.58%	3.0	GA CA	Multifamily Office	73.0%	65.8%
Senior	05/17 06/21	30.6 30.5	29.1 30.0	29.0 29.7	L+4.00% L+3.22%	L+5.19%	4.0	FL	Office	69.3%	68.5% 65.8%
Senior	05/18	31.0	31.0	30.6	L+4.07%	L+4.63%	3.0	NY	Mixed-Use	57.0%	51.1%
Senior	11/19	31.1	31.1	31.0	L+2.75%	L+3.27%	2.0	IL	Multifamily	72.7%	72.7%
Senior	08/19	31.7	31.4	31.4	L+2.80%	L+3.53%	3.0	LA	Multifamily	74.1%	72.4%
Senior	06/18	32.0	27.3	27.2	L+4.07%	L+4.75%	3.0	ОН	Hotel	70.6%	57.4%
Senior	08/19	32.0	28.0	28.0	L+3.32%	L+5.27%	3.0	MA	Office	76.5%	54.1%
Senior	03/19	32.1	28.1	28.1	L+2.97%	L+3.42%	3.0	NY	Office	53.8%	48.5%
Senior	10/21	32.2	32.2	31.8	L+3.15%	L+3.43%	3.0	AR	Multifamily	63.1%	63.1%

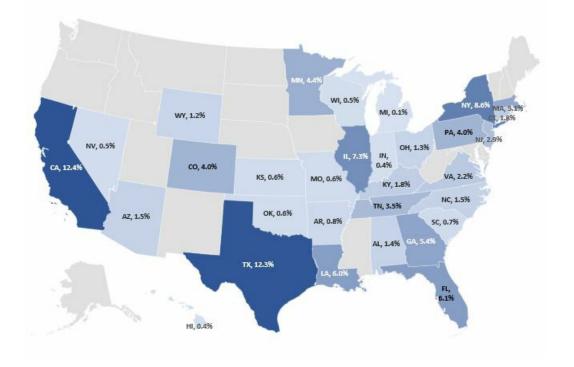
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"Senior" means a loan primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans. Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans. Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent. Weighted average yield excludes fixed rate loans. Original term (years) is the initial maturity date at origination and does not include any extension options and has not been updated to reflect any subsequent extensions or modifications, if applicable. Initial loan-to-value ratio, or initial LTV, is calculated as the initial loan amount (plus any financing that *ipari passu* with or senior to such loan) divided by the as is appraised value (as determined in conformance with the Uniform Standards of Professional Appraisal Practice, or USPAP) as of the date of the loan was originated set forth in the original appraisal. Stabilized loan-to-value ratio, or stabilized LTV, is calculated as the fully funded loan amount (plus any financing that *ipari passu* with or senior to such loan), including all contractually provided for future fundings, divided by the as stabilized value (as determined in conformance with USPAP) set forth in the original appraisal. As stabilized value (6)

may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement or leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

Most of our loans are structured with an initial maturity term, typically three years, and one or more (typically two) one-year extension options, which can be exercised by the borrower subject to meeting various extension conditions in accordance with the terms of the loan agreement. As part of our overall asset management strategy, we have in the past entered into, and may in the future enter into, loan modifications with some of our borrowers. These amendments may include, among other things, modifying or waiving certain performance or extension conditions as part of the overall agreement.

The map and charts below illustrate the geographic distribution and types of properties securing our portfolio as of March 31, 2022:



PORTFOLIO BY GEOGRAPHY Northeast 21.9% 24.7% Southepst 17.7% 18.6% Midwest 17.7% 17.1%

#### Portfolio Management and Credit Quality

We actively manage each loan investment from closing and initial funding through final repayment, and assess the risk of credit deterioration by quarterly evaluating the performance of the underlying collateral properties. We also evaluate the macroeconomic environment, prevailing real estate fundamentals and local property market dynamics. Typically, our loan

documents allow us, among other things, to receive regular property, borrower and guarantor financial statements; approve annual budgets and major tenant leases; and enforce loan covenants and remedies. In addition, we work with Trimont Real Estate Advisors LLC, one of the leading commercial real estate loan servicers, which provides us with a fully-dedicated and experienced team to increase efficiency and leverage our internal resources in servicing and asset managing our loan investments. Our internal team retains authority on all asset management decisions.

We maintain strong relationships and an active asset management dialogue with our borrowers. We have leveraged those strong relationships to minimize the negative impacts of the COVID-19 pandemic on our portfolio, particularly in respect of the properties securing loans in our portfolio experiencing COVID-19-related business interruptions and pressure on operating cash flows. While we generally believe that the principal amount of our loans is typically sufficiently protected by the underlying collateral value, there is a risk that we will not realize the entire principal amount of our loan investments.

In addition to ongoing asset management, we review our entire portfolio quarterly, assess the performance of each loan and assign it a risk rating on a scale between "1" and "5," from least risk to greatest risk, respectively. See Note 3 - *Loans Held-for-Investment, Net of Allowance for Credit Losses* to our condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for a discussion regarding our risk rating methodology we use for our portfolio.

The following table allocates the unpaid principal balance and the carrying value balances based on our internal risk ratings:

(dollars in thousands)			March 31, 2022				I	December 31, 2021	
<b>Risk Rating</b>	Number of Loans	Un	paid Principal Balance	C	Carrying Value	Number of Loans	U	npaid Principal Balance	Carrying Value
1	10	\$	341,548	\$	340,122	9	\$	245,939	\$ 245,042
2	62		2,147,019		2,129,438	58		2,002,008	1,983,615
3	21		659,843		652,376	25		747,631	739,343
4	9		534,803		529,007	11		633,153	627,938
5	1		114,128		99,527	2		168,094	145,370
Total	103	\$	3,797,341	\$	3,750,470	105	\$	3,796,825	\$ 3,741,308

### **Other Portfolio Developments**

During the three months ended March 31, 2022, we recorded a decrease of 6.4 million in the allowance for credit losses, which resulted in the overall CECL reserve of 36.0 million at March 31, 2022. The decrease in the allowance for credit losses reflects a write-off of 10.1 million of reserve on a loan sale related to the resolution of a collateral-dependent loan, offset by an increase in provision for credit losses of 3.7 million during the three months ended March 31, 2022, which included an increase in reserve of 2.1 million on the loan sale prior to write-off.

During 2021, a first mortgage loan with a principal balance of \$54.0 million collateralized by an office property located in Washington, D.C., was downgraded to a risk rating of "5" as a result of the collateral property's operating performance being adversely affected by the ongoing office leasing market challenges related to the COVID-19 pandemic. We determined that the recovery of the loan's principal was collateral-dependent. Accordingly, this loan was assessed individually and we elected to apply a practical expedient in accordance with ASU 2016-13. During the three months ended March 31, 2022, the loan was sold and we recorded a write-off of \$10.1 million. As of December 31, 2021, the allowance for credit losses on this loan was \$8.0 million, based on our estimate of fair value of the collateral property also involved using various Level 3 inputs, which were in part developed based on discussions with various market participants and management's best estimates as of the valuation date, and required significant judgment.

During 2021, we entered into a loan modification related to a retail asset located in Pasadena, CA, which was classified as troubled debt restructuring under GAAP. This modification included, among other changes, a partial deferral of the loan's contractual interest payments due to the collateral property's cash flows and operating performance being adversely affected by the ongoing effects of the COVID-19 pandemic. This loan had also been previously modified. At March 31, 2022, this first mortgage loan had an outstanding principal balance of \$114.1 million, and during the three months ended March 31, 2022, was maintained at a risk rating of "5". We have determined that the recovery of the loan's principal is collateral-dependent. Accordingly, this loan was assessed individually and we elected to apply a practical expedient in accordance with "Financial Instruments – Credit Losses - Measurement of Credit Losses on Financial Instruments (Topic 326)," or ASU 2016-13. At March 31, 2022, we recorded an allowance for credit loss of \$14.1 million on this loan based on our estimate of fair value of the loan's underlying collateral using the discounted cash flow method of valuation less the estimated cost to foreclose and sell the property. The estimation of the fair value of the collateral property also involved using various Level 3 inputs, which were in part developed based on discussions with various market participants and management's best estimates as of the valuation date



and required significant judgment. Additionally, during 2021, we placed this loan on nonaccrual status and reversed \$0.3 million of interest income. This loan's maturity date has passed without the loan being paid off. We are evaluating, and at any given time may be pursuing, a variety of potential options with respect to the resolution of this loan, which, among others, may include a foreclosure, negotiated deed-in-lieu of foreclosure, a sale of the underlying collateral property or a sale of the loan.

## Portfolio Financing

As of March 31, 2022, our portfolio financing consisted of repurchase facilities collateralized by loans held-for-investment, securitized debt obligations collateralized by pools of loans held-for-investment issued in CRE CLOs, an asset-specific financing facility collateralized by loans held-for-investment and a term financing facility collateralized by loans held-for-investment. Our non-mark-to-market financing sources accounted for approximately 70.7% of portfolio loan-level financing as of March 31, 2022.

The following table details our portfolio loan-level financing as of March 31, 2022, and December 31, 2021:

(in thousands)	March 31, 2022	December 31, 2021
CRE CLOs	\$ 1,631,991	\$ 1,677,619
Term financing facility	127,303	127,145
Asset-specific financing facility	43,622	43,622
Total non-mark-to-market financing	1,802,916	1,848,386
Secured repurchase agreements	748,555	677,285
Total portfolio financing	\$ 2,551,471	\$ 2,525,671

The following table summarizes assets at carrying values that served as collateral for the future payment obligations of the repurchase facilities, the asset-specific financing facility, the term financing facility and the CRE CLOs as of March 31, 2022, and December 31, 2021:

(in thousands)	March 31, 2022	December 31, 2021
Loans held-for-investment	\$ 3,666,345	\$ 3,681,089
Restricted cash	105,972	12,362
Total	\$ 3,772,317	\$ 3,693,451

## Secured Repurchase Agreements

As of March 31, 2022, we had repurchase facilities in place with five counterparties (lenders) with aggregate outstanding borrowings of \$0.7 billion, which financed a portion of our loans held-for-investment. As of March 31, 2022, the weighted average borrowing rate on our repurchase facilities was 2.3%, the weighted average advance rate was 65.1%, and the term to maturity ranged from 89 days to approximately 1.3 years, with a weighted average remaining maturity of 0.5 years.

# The table below details our secured repurchase facilities as of March 31, 2022:

			March 31	1, 2022				
(in thousands)	Maturity Date <sup>(1)</sup>	Committed		Amount utstanding	Unu	sed Capacity	Т	otal Capacity
Repurchase facilities:								
Morgan Stanley Bank <sup>(2)</sup>	June 28, 2022	No	\$	213,864	\$	286,136	\$	500,000
Goldman Sachs Bank USA <sup>(3)</sup>	July 13, 2023	No	\$	81,227	\$	168,773	\$	250,000
JPMorgan Chase Bank	June 28, 2022	No	\$	141,261	\$	308,739	\$	450,000
Citibank	January 9, 2023	No	\$	254,286	\$	245,714	\$	500,000
Wells Fargo Bank <sup>(4)</sup>	June 28, 2022	No	\$	57,917	\$	42,083	\$	100,000

(1) The facilities are set to mature on the stated maturity date, unless extended pursuant to their terms.

(2) As of March 31, 2022, we retained an option to increase the maximum facility capacity amount up to \$600 million, subject to customary terms and conditions. Subsequent to March 31, 2022, the Company entered into a modification on the facility to increase the maximum facility capacity amount up to \$600 million as well as extend the maturity date of the facility to June 28, 2023.

(3) As of March 31, 2022, we retained an option to increase the maximum facility capacity amount up to \$350 million, subject to customary terms and conditions. (4) As of March 31, 2022, we retained an option to increase the maximum facility capacity amount up to \$200 million, subject to customary terms and conditions.

Under our repurchase facilities, our counterparties may make margin calls because of a perceived decline in the value of our assets collateralizing the given secured

financing arrangement due to a credit event or, under a limited number of our repurchase facilities, due to market events. To cover a margin call, we may transfer cash to such counterparty. At maturity, any cash on deposit as collateral is generally applied against the repurchase facility balance, thereby reducing the amount borrowed. Should the value of our assets suddenly decrease, significant margin calls on our repurchase facilities could result, causing an adverse change in our liquidity position.

#### Commercial Real Estate Collateralized Loan Obligations

We have financed certain pools of our loans through CRE CLOs. At March 31, 2022, we had four CRE CLOs outstanding, GPMT 2021-FL4, GPMT 2021-FL3, GPMT 2019-FL2 and GPMT 2018-FL1, totaling \$1.6 billion of outstanding borrowings, financing 67 of our existing first mortgage loan investments with an aggregate principal balance of \$2.2 billion. The CRE CLOs provide us with an attractive cost of funds and, as of March 31, 2022, financed 56.0% of our total loan portfolio principal balance on a term-matched, non-recourse and non-mark-to-market basis.

The following table details our CRE CLO securitized debt obligations:

(dollars in thousands)	March 31, 2022								
Securitized Debt Obligations	Prine	cipal Balance	Carrying Value	Wtd. Avg <sub>(1)</sub> Yield/Cost					
GPMT 2021-FL4 CRE CLO									
Collateral assets <sup>(2)</sup>	\$	621,439	\$ 615,146	L+ 3.7%					
Financing provided		502,564	498,394	L+ 1.7%					
<u>GPMT 2021-FL3 CRE CLO</u>									
Collateral assets <sup>(3)</sup>		763,750	759,572	L+3.9%					
Financing provided		625,791	624,965	L+1.7%					
GPMT 2019-FL2 CRE CLO									
Collateral assets <sup>(4)</sup>		576,765	574,111	L+4.1%					
Financing provided		405,567	405,058	L+1.9%					
GPMT 2018-FL1 CRE CLO									
Collateral assets <sup>(5)</sup>		269,972	266,614	L+5.0%					
Financing provided		103,574	103,574	L+2.7%					
Total									
Collateral assets	\$	2,231,926	\$ 2,215,443	L+4.0%					
Financing provided	\$	1,637,496	\$ 1,631,991	L+1.8%					

(1) Calculations of all in yield on collateral assets at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications. Calculations of cost of funds is the weighted average coupon of the CRE CLO, exclusive of any CRE CLO issuance costs.

(2) Includes \$19.8 million of restricted cash as of March 31, 2022. No restricted cash is included as of December 31, 2021. Yield on collateral assets is exclusive of restricted cash.

3) No restricted cash is included as of March 31, 2022. Includes \$10.4 million of restricted cash as of December 31, 2021. Yield on collateral assets is exclusive of restricted cash.

(4) Includes \$84.1 million of restricted cash as of March 31, 2022. No restricted cash is included as of December 31, 2021. Yield on collateral assets is exclusive of restricted cash.

(5) No restricted cash is included as of March 31, 2022 and December 31, 2021. Yield on collateral assets is exclusive of restricted cash. On April 22, 2022, we repaid the remaining \$103.6 of borrowings outstanding.

Term Financing Facility

In February 2021, we entered into a term financing facility with Goldman Sachs Bank USA that provided us with term-matched and non-mark-to-market financing to fund certain loans that were previously financed under the repurchase facility with Goldman Sachs Bank USA. The term financing facility was non-amortizing and its term was matched to that of the underlying commercial mortgage loans, not to exceed February 9, 2025. As of March 31, 2022, we had \$129.1 million outstanding on the term financing facility with a weighted average borrowing rate of 3.92%. Subsequent to March 31, 2022, on April 22, 2022, we voluntarily repaid the term financing facility in whole without prepayment premium. In connection with this repayment, we incurred a charge on early extinguishment of debt of \$(1.8) million, or \$(0.03) per share, related to a charge-off of unamortized transaction costs.

The following table details the outstanding borrowings under our term financing facility as of March 31, 2022:

(dollars in thousands)	March 31, 2022			
Term Financing Facility	Principal Balance Carrying Value Wtd.			
GS Term Financing Facility				
Collateral assets	342,546	\$ 340,073	L+4.1%	
Borrowings outstanding	129,099	127,303	L+3.6%	

(1) Calculations of all in yield on collateral assets at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications. Calculations of all in weighted average yield at origination exclude fixed rate loans. Calculations of cost of funds is the initial weighted average coupon of the term financing facility, exclusive of any term financing facility issuance costs.

### Asset-Specific Financing

In April 2019, we entered into a \$150 million loan financing facility with CIBC Bank USA to provide us with loan-based financing on a non-mark-to-market basis with a term matched to the underlying loan collateral and partial recourse to us.

The following table details the outstanding borrowings under our asset-specific financing facility as of March 31, 2022:

(dollars in thousands)	March 31, 2022								
Asset-Specific Financing Facility		Principal Balance	Car	rying Value	Wtd. Avg. Yield/Cost <sup>(1)</sup>				
CIBC Asset-Specific Financing Facility									
Collateral assets	\$	57,061	\$	56,879	L+3.4%				
Borrowings outstanding		43,622		43,622	L+1.7%				

(1) Calculations of all in yield on collateral assets at origination are based on a number of assumptions (some or all of which may not occur) and are expressed as monthly equivalent yields that include net origination fees and exit fees and exclude future fundings and any potential or completed loan amendments or modifications. Calculations of all in weighted average yield at origination exclude fixed rate loans. Calculations of cost of funds is the initial weighted average coupon of the asset-specific financing facility, exclusive of any asset-specific financing facility issuance costs.

## **Corporate Financing**

The following table details our outstanding corporate financing as of March 31, 2022:

(in thousands)	Marc 20	ch 31, 22
Corporate Financing	Principa	l Balance
Senior secured term loan facilities	\$	100,000
Convertible senior notes		275,350
Total Corporate Financing		375,350

#### Senior Secured Term Loan Facilities

As of March 31, 2022, the total outstanding amount due on the senior secured term loan facilities was \$100.0 million, with a carrying value of \$93.6 million, net of deferred issuance costs. The balance reflects a \$75 million principal repayment made on December 9, 2021, which resulted in a \$(8.9) million loss on early extinguishment of debt, as well as a \$50 million principal repayment made on February 16, 2022, which resulted in a \$(5.8) million loss on early extinguishment of debt. Interest on the outstanding loans under the senior secured term loan facilities is payable quarterly in arrears and accrues at the rate of (i) 8.00% per annum for any period for which accrued interest is paid in cash or (ii) 9.00% per annum for any period for which the borrowers elect to pay up to 50% of accrued interest in kind by adding such interest to the principal amount of the loans. The senior secured term loan facilities will mature on September 25, 2025.

Subsequent to March 31, 2022, on April 28, 2022, and May 9 2022, in two 50.0 million installments, we prepaid the remaining 100.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately 105.7 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, we realized a charge on early extinguishment of debt of approximately 11.3 million, or 0.21 per basic share, comprised of the prepayment penalty and a charge-off of unamortized discount including transaction costs.

(dollars in thousands)	March 31, 2022									
Senior Secured Term Loan Facilities		Principal Balance	Carr	ying Value	All-in Cost (1)	Maturity Date				
PIMCO Senior Secured Term Loan Facilities	\$	100,000	\$	93,589	10.6 %	September 2025				

(1) In addition to cash coupon, average yield includes the amortization of deferred financing costs and initial estimated fair value assigned to warrants.

#### Convertible Senior Notes

As of March 31, 2022, the total outstanding amount due on convertible senior notes was \$275.4 million. The notes are unsecured and pay interest semiannually at a rate of 5.625% per annum on the notes maturing in December 2022 and a rate of 6.375% per annum on the notes maturing in October 2023. As of March 31, 2022, these notes had a conversion rate of 51.9943 and 50.0894 shares of common stock per \$1,000 principal amount of the notes, respectively.

As of March 31, 2022, the following convertible senior notes were outstanding:

(dollars in thousands)	March 31, 2022					
Convertible Senior Notes	Principal Balance	Carrying Value	Interest Rate	All-in Cost (1)	Maturity Date	
Convertible Senior Notes Maturing 2022	143,750	143,103	5.6 %	6.4 %	December 1, 2022	
Convertible Senior Notes Maturing 2023	131,600	130,266	6.4 %	7.2 %	October 1, 2023	

# (1) In addition to cash coupon, average yield includes the amortization of deferred financing costs.

The following table provides the quarterly average balances, the quarter-end balances and the maximum balances at any month-end within that quarterly period, of borrowings under our repurchase facilities, asset-specific financing facility, term financing facility, CRE CLOs, senior secured term loan facilities and convertible senior notes for the three months ended March 31, 2022, and the four immediately preceding quarters:

(in thousands)	Qua	rterly Average	End of Period Balance	 ximum Balance of Any Month-End
For the Three Months Ended March 31, 2022	\$	2,917,731	\$ 2,918,429	\$ 2,951,641
For the Three Months Ended December 31, 2021	\$	2,985,109	\$ 2,938,493	\$ 3,031,364
For the Three Months Ended September 30, 2021	\$	2,974,497	\$ 2,927,103	\$ 3,014,681
For the Three Months Ended June 30, 2021	\$	2,989,774	\$ 2,868,936	\$ 3,129,181
For the Three Months Ended March 31, 2021	\$	3,127,878	\$ 3,112,629	\$ 3,319,943

# Financial Covenants

Our financial covenants and guarantees for outstanding borrowings related to our repurchase agreements, term financing facility, asset specific financing and senior secured term loan facilities generally require the Company to maintain compliance with the following most restrictive covenants across the agreements:

Financial Covenant	Description	Value as of March 31, 2022
Cash Liquidity	Unrestricted cash liquidity of no less than the greater of \$30.0 million and 5.0% of recourse indebtedness	Unrestricted cash of \$148.2 million, while 5.0% of recourse indebtedness was \$29.6 million
Tangible Net Worth	Tangible net worth greater than the sum of (i) 75.0% of tangible net worth as of June 28, 2017, and (ii) 75.0% of net cash proceeds of equity issuances after June 28, 2017, which calculates to \$931.7 million.	
Leverage Ratios	Target asset leverage ratio cannot exceed 77.5% and total leverage ratio cannot exceed 80.0%.	Target asset leverage ratio of 64.7%; Total leverage ratio of $72.4\%$
Interest Coverage	Interest coverage ratio of no less than 1.5:1.0	Interest coverage of 1.9:1.0

We were in compliance with all financial covenants as of March 31, 2022.

## Leverage Ratios

As of March 31, 2022, the total debt-to-equity ratio with respect to our loans held-for-investment was 2.5:1.0, and our recourse leverage ratio was 0.9:1.0.



The following table represents the Company's recourse leverage ratio and total leverage ratio as of March 31, 2022, and December 31, 2021:

	March 31, 2022	December 31, 2021
Recourse leverage ratio <sup>(1)</sup>	0.9	0.9
Total leverage ratio <sup>(2)</sup>	2.5	2.7

(1) The debt-to-equity ratio with respect to our loans held-for-investment, defined as recourse debt, net of cash, divided by total equity.

(2) The total debt-to-equity ratio with respect to our loans held-for-investment, defined as total debt, net of cash, divided by total equity.

# Floating Rate Portfolio

Our business strategy seeks to minimize our exposure to changes in interest rates by matching benchmark indices on our assets with those on our asset level borrowings. Accordingly, our business model is such that, in general, rising interest rates will increase our net interest income, while declining interest rates will decrease our net interest income, subject to the impact of interest rate floors on our floating rate assets and certain liabilities. As of March 31, 2022, 98.2% of our loan investments by carrying value earned a floating rate of interest and were financed with liabilities that pay interest on a floating rate basis, and 0.6% of our loan investments by carrying value earned a floating rate of interest rate floors on certain of our floating rate loan investments. As of March 31, 2022, the remaining 1.2% of our investments by carrying value that earned a fixed rate of interest were financed with liabilities that pay interest on a negative correlation to rising interest rates on that amount of our financing.

The following table details our loan portfolio's net floating rate exposure as of March 31, 2022:

(in thousands)	Net Exposure
Floating rate assets <sup>(1)</sup>	\$ 3,704,099
Floating rate liabilities <sup>(1)(2)</sup>	 2,551,471
Net floating rate exposure	\$ 1,152,628

(1) Floating rate assets and liabilities are indexed to the London Interbank Offered Rate (LIBOR) or the Secured Overnight Financing Rate (SOFR).

(2) Floating rate liabilities include our outstanding repurchase facilities, term financing facility, asset-specific financing facility and CRE CLOs.

## Interest-Earning Assets and Interest-Bearing Liabilities

The following tables present the components of interest income and average annualized net asset yield earned by asset type, the components of interest expense and average annualized cost of funds on borrowings incurred by collateral type and net interest income and average annualized net interest rate spread for the three months ended March 31, 2022, and 2021:

		Three Months En					
(dollars in thousands)	A	Average Balance		Interest Expense (1)	Net Yield/Cost o Funds		
Interest-earning assets <sup>(2)</sup>							
Loans held-for-investment							
Senior loans (3)	\$	3,787,743	\$	46,939	5.0	%	
Subordinated loans		14,808		359	9.7	%	
Other		_		23			
Total interest income/net asset yield	\$	3,802,551	\$	47,321	5.0	%	
Interest-bearing liabilities							
Borrowings collateralized by:							
Loans held-for-investment							
Senior loans (3)	\$	2,515,619	\$	16,328	2.6	%	
Subordinated loans		8,387		67	3.2	%	
Other:							
Convertible senior notes		273,227		4,546	6.7	%	
Senior secured term loan facilities		109,552		2,868	10.5	%	
Total interest expense/cost of funds	\$	2,906,785		23,809	3.3	%	
Net interest income/spread			\$	23,512	1.7	%	
*						_	

	Three Months Ended March 31, 2021				31, 2021
(dollars in thousands)	Average Balance		Interest Income/Expense <sup>(1)</sup>		Net Yield/Cost of Funds
Interest-earning assets <sup>(2)</sup>					
Loans held-for-investment					
Senior loans <sup>(3)</sup>	\$	3,857,274	\$	53,657	5.6 %
Subordinated loans		16,369		382	9.3 %
Other		—		100	
Total interest income/net asset yield	\$	3,873,643	\$	54,139	5.6 %
Interest-bearing liabilities					
Borrowings collateralized by:					
Loans held-for-investment					
Senior loans <sup>(3)</sup>	\$	2,662,578	\$	16,500	2.5 %
Subordinated loans		8,530		67	3.1 %
Other:					
Senior secured term loan facilities		206,884		5,280	10.2 %
Convertible senior notes		271,516		4,518	6.7 %
Total interest expense/cost of funds	\$	3,149,508		26,365	3.3 %
Net interest income/spread			\$	27,774	2.3 %

Includes amortization of deferred debt issuance costs.
 Average balance represents average amortized cost on loans held-for-investment.
 Loans primarily secured by a first priority lien on commercial real property and related personal property and also includes, when applicable, any companion subordinate loans.

# **Factors Affecting Our Operating Results**

The results of our operations are affected by a number of factors and primarily depend on, among other things, the level of our net interest income, the availability and cost of financing for us, the market value of our assets, the credit performance of our assets and the supply of, and demand for, commercial real estate loans, other commercial real estate debt instruments and other financial assets available for investment in the market and available as a source of refinancing of our assets. Our net interest income, which reflects the amortization of origination fees and direct costs, is recognized based on the contractual rate and the outstanding principal balance of the loans we originate. The objective of the interest method is to arrive at periodic interest income that yields a level rate of return over the loan term. Interest rates vary according to the type of loan or security, conditions in the financial markets, credit worthiness of our borrowers, competition and other factors, none of which can be predicted with any certainty. Our operating results may also be impacted by credit losses in excess of initial anticipations or unanticipated credit events experienced by our borrowers. We continue to monitor the effects on each of these factors in light of the COVID-19 pandemic and how they will affect the results of our operations.

#### Loan Originations

Our business model is mainly focused on directly originating, investing in and managing senior floating-rate commercial mortgage loans and other debt and debt-like commercial real estate investments. As a result of this strategy, our operating performance is subject to overall market demand for commercial real estate loan products and other debt and debt-like commercial real estate investments. We manage originations and acquisitions of our target investments by diversifying our investment portfolio across geographical regions, local markets, property types, borrower types and loan structures. We do not limit our investments to any number of geographical areas or property types for our originations so that we develop a well-diversified investment portfolio. Additionally, our team has extensive experience originating and acquiring commercial real estate loans and other debt and debt-like commercial real estate investments, through a network of long-standing relationships with borrowers, sponsors and industry brokers. The COVID-19 pandemic has resulted in significant disruptions in financial markets, uncertainty about the overall macroeconomic outlook and a dislocation in the commercial real estate sector, including reduced borrower demand, higher lending rates, increased capitalization rates on properties and significantly lower transaction volume. The dislocation in capital markets and decline in real estate sale transaction and refinancing activities caused by the pandemic have negatively impacted, and will likely continue to negatively impact, the volume of loan repayments and prepayments on select property types, which are a significant source of our overall liquidity and could make it more difficult for us to originate new loan investments.

#### Financing Availability

We are subject to availability and cost of financing to successfully execute on our business strategy and generate attractive risk-adjusted returns to our stockholders. Much of our financing is in the form of repurchase agreements or other types of credit facilities provided to us by our lender counterparties. We mitigate this counterparty risk by seeking to diversify our lending partners, focusing on establishing borrowing relationships with strong counterparties and continuously monitoring them through a thoughtful approach to counterparty risk oversight. Additionally, as part of our broader risk management strategy, and to the extent available in the market, we finance our business through other means which may include, but not be limited to, securitizations, note sales and issuance of unsecured debt and equity instruments. We continue to actively explore additional types of funding facilities in order to further diversify our financing sources. The COVID-19 pandemic has resulted in significant disruptions in financial markets and uncertainty about the overall macroeconomic outlook. Declines in economic conditions could negatively impact real estate and real estate capital markets, which could make it more difficult for us to obtain or maintain financing.

We finance pools of our commercial real estate loans through collateralized loan obligations, or CRE CLOs, retaining the subordinate securities in our investment portfolio. Our CRE CLOs are accounted for as financings with the non-retained securitized debt obligations recognized on our condensed consolidated balance sheets.

#### Credit Risk

We are subject to varying degrees of credit risk in connection with our target investments. The performance and value of our investments depend upon sponsors' ability to operate the properties that serve as our collateral so that they produce cash flows adequate to pay interest and principal due to us. In addition, we are exposed to the risks generally associated with the commercial real estate market, including variances in occupancy rates, capitalization rates, absorption rates and other macroeconomic factors beyond our control. We try to mitigate this risk by seeking to originate or acquire assets of higher quality at appropriate rates of return given anticipated and unanticipated losses, by employing a comprehensive review and selection process and by proactively monitoring originated or acquired investments. Nevertheless, unanticipated credit losses, including as a result of the COVID-19 pandemic, could occur that could adversely impact our operating results.

The Environment, Social and Governance, or ESG, risks associated with our potential collateral and borrowers also pose credit risks to us. We try to mitigate these risks by incorporating diligence practices into our investment process to identify material ESG matters related to a given investment. The nature and scope of our ESG diligence will vary based on the investment but may include a review of, among other things, energy management, pollution and contamination, accounting

standards and bribery and corruption. In addition, our Anti-Money Laundering Policy is designed to help prevent money laundering and terrorist financing.

We employ a long-term, fundamental value-oriented investment strategy and we aim to, on a loan-by-loan basis, construct an investment portfolio that is well-diversified across property types, geographies and sponsors.

The COVID-19 pandemic significantly impacted the commercial real estate markets, causing reduced occupancy, requests from tenants for rent deferral or abatement and delays in construction and development projects currently planned or underway. While the economy has improved significantly, macroeconomic trends associated with the COVID-19 pandemic have persisted and could continue to persist and impair our borrowers' ability to pay principal and interest due to us under our loan agreements.

## **Operating Expenses**

Our operating expenses, such as compensation costs and expenses related to managing our investment portfolio, may vary over time and are subject to a variety of factors, including overall economic and market environment, competitive market forces driving employee-related costs, and other related factors.

#### Allowance for Credit Losses

Our operating results are also impacted by the allowance for credit loss we record for loans held-for-investment using the Current Expected Credit Loss, or CECL, model pursuant to ASU 2016-13.

## Changes in the Fair Value of Our Investments

We intend to hold our target investments for the long-term and, as such, they are carried at an amortized cost on our condensed consolidated balance sheets.

Although we intend to hold our target investments for the long-term, we may occasionally classify some of our debt securities as AFS. Investments classified as AFS are carried at their fair value, with changes in fair value recorded through accumulated other comprehensive income, a component of stockholders' equity, rather than through earnings. We do not intend to hold any of our investments for trading purposes.

#### **Changes in Market Interest Rates**

Our primary interest rate exposures relate to the yield on our loans and other investments and the financing cost of our borrowings. Changes in interest rates may affect our net interest income from loans and other investments. Interest rate fluctuations resulting in our interest and related expense exceeding interest and related income would result in operating losses for us. To the extent that our financing costs are determined by reference to floating rates, such as LIBOR, SOFR or a Treasury index, the amount of such costs will depend on the level and movement of interest rates. Recently, interest rates have remained at relatively low levels on a historical basis and the Federal Reserve maintained the federal funds rate target range at 0.00% to 0.25% for much of 2020 and 2021. However, in March and May 2022, the Federal Reserve approved a 0.25% and 0.50%, respectively, increase to its federal funds rate target range and indicated that, due to an increasing rate of inflation, it anticipates further increases in interest rates, our interest expense on floating rate borrowings would increase, while any additional interest income we earn on our floating rate investments may be subject to caps and/or in-the-money floors that may limit the growth of our interest income until interest rates rise above such floors, or loans with such floors are repaid or refinanced, and may not compensate for such increase in interest expense. Any such scenario could adversely affect our results of operations, interest coverage ratio and financial condition.

Although our strategy is to primarily originate, invest in and manage senior floating-rate commercial mortgage loans, from time-to-time we may acquire fixed-rate investments, which exposes our operating results to the risks posed by fluctuations in interest rates. To the extent that this applies to us, we may choose to actively manage this risk through the use of hedging strategies.



## Summary of Results of Operations and Financial Condition

Our GAAP net income attributable to common stockholders was 1.0 million (or 0.02 per basic weighted average share) for the three months ended March 31, 2022, as compared to GAAP net income attributable to common stockholders of 6.7 million (or 0.13 per basic weighted average share) for the three months ended December 31, 2021. The decrease in GAAP net income for the three months ended March 31, 2022, compared to the three months ended December 31, 2021, was primarily due to an increase in the provision for credit losses of (3.7) million and an increase in dividends on preferred stock of (2.9) million.

The following table presents the primary components of our condensed consolidated balance sheets as of March 31, 2022, and December 31, 2021:

(in thousands) Balance Sheet Data:	 March 31, 2022		December 31, 2021	
Loans held-for-investment, net	\$ 3,750,470	\$	3,741,308	
Total assets	\$ 4,046,813	\$	3,988,518	
Repurchase facilities	\$ 748,555	\$	677,285	
Securitized debt obligations	\$ 1,631,991	\$	1,677,619	
Asset-specific financings	\$ 43,622	\$	43,622	
Term financing facility	\$ 127,303	\$	127,145	
Convertible senior notes	\$ 273,369	\$	272,942	
Senior secured term loan facilities	\$ 93,589	\$	139,880	
Total stockholders' equity	\$ 1,088,369	\$	1,013,058	

# Comparison of the Three Months Ended March 31, 2022 and December 31, 2021

# Net Interest Income

The following tables present the components of interest income and interest expense for the three months ended March 31, 2022, and the three months ended December 31, 2021:

(in thousands)	Three Months Ended				
Income Statement Data:	N	Iarch 31, 2022	December 31, 2021		Q1'22 vs Q4'21
Interest income:		(unau	dited)		
Loans held-for-investment	\$	47,298	\$ 46,241	\$	1,057
Cash and cash equivalents		23	48		(25)
Total interest income		47,321	46,289	\$	1,032
Interest expense:					
Repurchase facilities		5,008	5,524		(516)
Securitized debt obligations		9,732	9,403		329
Convertible senior notes		4,546	4,549		(3)
Term financing facility		1,373	1,377		(4)
Asset-specific financings		282	282		—
Revolving credit facilities		_	—		_
Senior secured term loan facilities		2,868	5,101		(2,233)
Total interest expense		23,809	26,236		(2,427)
Net interest income		23,512	20,053		3,459

The majority of our interest-earning assets and liabilities have floating rates based on an index (e.g., one-month LIBOR/SOFR) plus a credit spread. As a result, our asset yields and cost of funds are impacted by changes in market interest rates and credit spreads on investments and borrowings, as well as changes in the mix of our investment portfolio credit spreads due to new originations, amendments of existing investments, additional fundings, upsizings and repayments.

# Interest Income

Interest income increased from \$46.3 million to \$47.3 million for the three months ended December 31, 2021, and March 31, 2022, respectively. The increase is mainly due to a higher average balance of our interest-earning assets.



# Interest Expense

Interest expense decreased from \$26.2 million to \$23.8 million for the three months ended December 31, 2021, and March 31, 2022, respectively. The decrease is mainly due to partial repayments of principal and a resulting lower average borrowings balance on higher cost senior secured term loan facilities.

# **Provision for Credit Losses**

Consistent with the methodology used during the adoption of ASU 2016-13 on January 1, 2020, we continue to use a probability-weighted analytical model to estimate and recognize an allowance for credit losses on loans held-for-investment and their related unfunded commitments. Additionally, in determining the allowance for credit losses estimate through March 31, 2022, we employed third party licensed macroeconomic forecasts, over the reasonable projection period. Significant inputs to our estimate of the allowance for credit losses include loan specific factors such as DSCR, LTV, remaining loan term, property type and others. As part of our quarterly review of our loan portfolio, we assess the expected repayment date of each loan, which is used to determine the contractual term for purposes of computing our CECL reserve. In certain instances, for loans with unique risk characteristics, we may instead elect to employ different methods to estimate loan losses that also conform to ASU 2016-13 and related guidance.

Allowance for credit losses related to off-balance sheet future funding commitments is recorded as a component of other liabilities. Changes in the provision for credit losses for both the assets and their related unfunded commitments are recognized through net income on the condensed consolidated statements of comprehensive income. The following table presents the components of (provision for) benefit from credit losses for the three months ended March 31, 2022, and December 31, 2021:

(in thousands)	Three Months Ended March 31, 2022		Th	ree Months Ended December 31, 2021
(Provision for) benefit from credit losses on:				
Loans held-for-investment	\$	(3,364)	\$	4,582
Other liabilities		(324)		373
Total (provision for) benefit from credit losses	\$	(3,688)	\$	4,955

During the three months ended March 31, 2022, we recorded a provision for credit losses of (3.7) million. The increase in our estimate of allowance for credit losses was primarily driven by an increase of (2.1) million in the provision on a collateral-dependent loan that was sold during the three months ended March 31, 2022. The remaining increase in our provision for credit losses was related to changes in the portfolio mix and implementing in our analysis a more conservative macroeconomic forecast driven by an elevated uncertainty for macroeconomic outlook due to inflationary pressures, continuing supply chain disruptions, interest rate volatility and other factors. Overall, the allowance for credit losses as a percentage of total portfolio commitments decreased by approximately 0.15% from 1.01% as of December 31, 2021, to 0.86% as of March 31, 2022, mainly due to the write-off related to a loan sale.

### Loss on Extinguishment of Debt

On December 9, 2021, we prepaid \$75.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$79.9 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, the Company realized a charge on early extinguishment of debt of approximately \$(8.9) million, or \$(0.17) per share, comprised of the prepayment penalty and a pro-rate charge-off of unamortized discount including transaction costs.

On February 16, 2022, we prepaid an additional \$50.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$53.0 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, we realized a charge on early extinguishment of debt of approximately \$(5.8) million, or \$(0.11) per share, comprised of the prepayment penalty and a pro-rate charge-off of unamortized discount including transaction costs.

## Fee Income

During the three months ended March 31, 2022, we recorded fee income of \$0.5 million, mainly driven by a prepayment penalty income received on one loan. No fee income was earned during the three months ended December 31, 2021.

#### Expenses

	 	,	
(dollars in thousands)	2022	2021	
Compensation and benefits	\$ 5,816	\$ 5,354	
Servicing expenses	\$ 1,461	\$ 1,410	
Other operating expenses	\$ 2,614	\$ 1,666	
Annualized operating expense ratio	3.7 %	3.5	%
Annualized operating expense ratio (excluding non-cash equity compensation)	2.9 %	 2.6	%

We incur compensation and benefits expenses, servicing expenses related to the servicing of commercial real estate loans and other operating expenses. The increase in compensation and benefits for the three months ended March 31, 2022, as compared to the three months ended December 31, 2021, was primarily driven by an increase in the non-cash amortization of equity-based compensation. The increase in other operating expenses for the three months ended March 31, 2022, as compared to the three months ended March 31, 2022, as compared to the three months ended March 31, 2022, as compared to the three months ended March 31, 2022, as compared to the three months ended March 31, 2022, as compared to the three months ended March 31, 2022, as compared to the three months ended December 31, 2021, increased professional service fees. Our operating expenses for the three months ended March 31, 2022, as compared to the three months ended December 31, 2021, increased modestly primarily due to higher other operating expenses for the three months ended March 31, 2022.

#### Liquidity and Capital Resources

#### Capitalization

To date we have capitalized our business primarily through the issuance and sale of shares of our common and preferred stock, borrowings under our secured financing facilities, issuance of CRE CLOs, borrowings under our senior secured term loan facilities and the issuance and sale of convertible notes. As of March 31, 2022, our capitalization included \$0.4 billion of corporate debt and \$2.6 billion of loan-level financing. No portion of our corporate debt as of March 31, 2022, matures before December 2022 and our loan-level financing as of March 31, 2022, is generally term-matched or matures in 2022 or later. Our \$2.6 billion of loan-level financing as of March 31, 2022, includes \$748.6 million of secured repurchase agreements, \$1.6 billion of CRE CLO securitizations, which are term-matched to the underlying assets, non-recourse and non-mark-to-market, \$127.3 million of term financing facility and \$43.6 million of asset-specific financing facility.

See Note 4 - Variable Interest Entities and Securitized Debt Obligations, Note 5 - Secured Financing Agreements, Note 6 - Convertible Senior Notes and Note 7 - Senior Secured Term Loan Facilities to our Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for additional details regarding our securitized debt obligations; our secured repurchase facilities, asset-specific financing facility and term financing facility; our secured convertible senior notes; and our senior secured term loan facilities, respectively.

#### Leverage

From December 31, 2021, to March 31, 2022, our debt-to-equity ratio, defined as total debt, net of cash, divided by equity, decreased from 2.7:1.0 to 2.5:1.0. As part of our investment strategy, we plan to finance our target assets with a moderate amount of leverage, the level of which may vary based upon the particular characteristics of our portfolio and market conditions. To that end, subject to maintaining our qualification as a REIT and our exclusion from registration under the Investment Company Act, we intend to use borrowings to fund the origination or acquisition of our target investments. Given our focus on senior floating-rate mortgage loans, we currently expect that such leverage will be, on a total debt-to-equity ratio basis, within a range of 3.0:1.0 and 3.5:1.0; however, our leverage may vary and differ from our expectations depending on market conditions and any steps we may take to strengthen our balance sheet and enhance our liquidity position. The amount of leverage we deploy for our target investments depends upon our assessment of a variety of factors, which may include the anticipated liquidity and any changes in value of the investments, our opinion of the creditworthiness of our financing counterparties, the health of the U.S. economy and commercial real estate financing markets, our outlook for the level and volatility of interest rates, the slope of the yield curve, the credit quality of our investments, the collateral underlying our investments and our outlook for investment credit spreads relative to LIBOR and/or SOFR. *Sources of Liquidity* 

Our primary sources of liquidity include cash and cash equivalents on our condensed consolidated balance sheets, any approved but unused borrowing capacity under our financing facilities, the net proceeds of future public and private equity and debt offerings, payments of principal, including loan repayments and prepayments, loan sales, interest we receive on our portfolio of assets and cash generated from our operating results.

The following table sets forth our sources of liquidity as of March 31, 2022:

	Year Ended
(in thousands)	March 31, 2022
Cash and cash equivalents	\$ 148,162
Approved but unused borrowing capacity on financing facilities	_
Total	\$ 148,162

We have access to liquidity through public offerings of debt and equity securities, subject to market conditions. To facilitate such offerings, in August 2021, we filed a shelf registration statement with the SEC that is effective for a term of three years and expires in August 2024. The amount of securities to be issued pursuant to this shelf registration statement was not specified when it was filed and there is no specific dollar limit on the amount of securities we may issue. The securities covered by this registration statement include: (i) common stock, (ii) preferred stock, (iii) depositary shares representing preferred stock and (iv) debt securities. The specifics of any future offerings, along with the use of proceeds of any securities offered, will be described in detail in a prospectus supplement, or other offering materials, at the time of any offering.

We may also access liquidity through our at-the-market stock offering program, pursuant to which we may sell, from time to time, up to 4,757,636 additional shares of our common stock as of March 31, 2022. See Note 12 – *Stockholders' Equity* to our Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for additional details.

Although we generally intend to hold our target investments as long-term investments, we have opportunistically sold, and may again in the future sell, certain of our assets in order to manage our liquidity needs, to meet other operating objectives and to adapt to market conditions. We cannot predict the timing and impact of future sales of our assets, if any. Since many of our assets are financed with secured financing facilities and/or CRE CLOs, a significant portion of the proceeds from sales of our assets, prepayments and scheduled amortization would be used to repay balances under these financing arrangements.

We remain focused on actively managing our balance sheet and enhancing our liquidity position to best position us for the market environment, satisfy our loan future funding and financing obligations and to make new investments, which we expect will cause us to take, and in some instances has already caused us to take, some or all of the following actions: raise capital from offerings of equity and/or debt securities, on a public or private basis; borrow additional capital; post additional collateral; sell assets; and/or change our dividend policy, which we will continue to evaluate in respect of future quarters based upon customary considerations, including market conditions and distribution requirements to maintain our REIT status. At any given time and from time to time we may be evaluating or pursuing one or more transactions, including loan sales, capital markets activities and other sources of funding, to improve our liquidity or to refinance our debt or may otherwise seek transactions to reduce our interest expense or leverage and extend our debt maturities, which transactions, depending on market conditions and other factors, could result in actual losses and/or otherwise negatively impact our results of operations in one or more periods.

#### Liquidity Needs

In addition to our loan origination activities and general operating expenses, our primary liquidity needs include interest and principal payments under our \$2.9 billion of outstanding borrowings under our repurchase facilities, collateralized loan obligations, term financing facility, asset-specific financing facility, senior secured term loan facilities and convertible senior notes; \$372.3 million of unfunded loan commitments; and dividend distributions to our preferred and common stockholders.

#### Financing Availability

We are subject to the availability and cost of financing to successfully execute on our business strategy and generate attractive risk-adjusted returns to our stockholders. Much of our financing is in the form of repurchase facilities or other types of credit facilities provided to us by our lender counterparties. We mitigate this counterparty risk by seeking to diversify our lending partners, focusing on establishing borrowing relationships with strong counterparties and continuously monitoring them through a thoughtful approach to counterparty risk oversight. Additionally, as part of our broader risk management strategy, and to the extent available in the market, we finance our business through other means which may include, but not be limited to, CRE CLOs, note sales and the issuance of unsecured debt and equity instruments. We continue to actively explore additional types of funding facilities in order to further diversify our financing sources. The COVID-19 pandemic has resulted in significant disruptions in financial markets and uncertainty about the overall macroeconomic outlook. Declines in economic conditions could negatively impact real estate and real estate capital markets, which could make it more difficult for us to obtain or maintain financing.



The following table provides the maturities of our repurchase facilities, asset-specific financing facility, term financing facility, securitized debt obligations, long-term senior secured term loan facilities and convertible senior notes, net of deferred debt issuance costs, as of March 31, 2022, and December 31, 2021:

(in thousands)	March 31, 2022	December 31, 2021
Within one year	\$ 1,832,207	\$ 1,530,671
One to three years	960,274	1,096,112
Three to five years	125,948	311,710
Five years and over		_
Total	\$ 2,918,429	\$ 2,938,493

## Cash Flows

From December 31, 2021, to March 31, 2022, our restricted and unrestricted cash and cash equivalents balance increased approximately \$49.8 million, to \$254.1 million. The cash movements can be summarized by the following:

- Cash flows from operating activities. For the three months ended March 31, 2022, operating activities increased our cash balances by approximately \$13.2 million, primarily driven by our financial results.
- Cash flows from investing activities. For the three months ended March 31, 2022, investing activities decreased our cash balances by approximately \$8.8 million, primarily driven by originations of loans held-for-investment, offset by repayments of loans held-for-investment and proceeds from loan sales.
- Cash flows from financing activities. For the three months ended March 31, 2022, financing activities increased our cash balances by approximately \$45.5 million, primarily driven by proceeds from issuance of preferred stock and proceeds from repurchase facilities, offset by principal payments on repurchase facilities, principal payments on securitized debt obligations and partial repayment of senior secured term loan facilities.

# **Corporate Activities**

# Senior Secured Term Loan Facilities Paydown

On September 25, 2020, we, as a guarantor, and certain of our subsidiaries, as borrowers, entered into a five-year senior secured term loan credit agreement with certain investment vehicles managed by Pacific Investment Management Company LLC, or PIMCO, providing for up to \$300.0 million of senior secured term loan facilities. On September 28, 2020, we borrowed \$225.0 million under the initial term loan facility. We chose not to borrow the remaining \$75.0 million of commitments under the senior secured term loan facilities, which were available to us on a delayed draw basis until September 25, 2021. Interest on the outstanding loans under the senior secured term loan facilities is payable quarterly in arrears and accrues at the rate of (i) 8.00% per annum for any period for which accrued interest is paid in cash or (ii) 9.00% per annum for any period for which the borrowers elect to pay up to 50% of accrued interest in kind by adding such interest to the principal amount of the loans. The senior secured term loan facilities will mature on September 25, 2025.

The loans outstanding under the senior secured term loan facilities are non-amortizing and may be voluntarily repaid, in whole or in part, at any time, subject to certain prepayment premiums if they are repaid prior to September 25, 2023.

On December 9, 2021, we prepaid \$75.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$79.9 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, we realized a charge on early extinguishment of debt of approximately (8.9) million, or (0.17) per share, comprised of the prepayment penalty and a pro-rata charge-off of unamortized discount including transaction costs.

On February 16, 2022, we prepaid an additional \$50.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$53.0 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, we realized a charge on early extinguishment of debt of approximately \$(5.8) million, or \$(0.11) per basic share, comprised of the prepayment penalty and a pro-rate charge-off of unamortized discount including transaction costs.

Subsequent to March 31, 2022, on April 28, 2022, and May 9 2022, in two \$50 million installments, we prepaid the remaining \$100.0 million of borrowings under the senior secured term loan facilities, resulting in a total payment of approximately \$105.7 million, inclusive of the principal amount, prepayment penalty and accrued interest. As a result of this repayment, we realized a charge on early extinguishment of debt of approximately \$(11.3) million, or \$(0.21) per basic share, comprised of the prepayment penalty and a charge-off of unamortized discount including transaction costs.

#### Issuance of 7.00% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock

On November 30, 2021, and December 10, 2021, we received total net proceeds of \$110.5 million from the sale of 4,596,500 shares of Series A Preferred Stock, after deducting the underwriting discount of \$3.6 million and issuance costs of \$0.8 million.

On January 18, 2022, and February 8, 2022, we received total net proceeds of \$87.4 million from the sale of 3,633,000 additional shares of our Series A Preferred Stock after deducting the underwriting discount of \$2.9 million and issuance costs of \$0.5 million. See Note 11 – *Preferred Stock* to our Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for additional details regarding our Series A Preferred Stock.

#### Dividends

We generally intend to distribute substantially all of our taxable income each year (which does not necessarily equal net income as calculated in accordance with GAAP) to our stockholders to comply with the REIT provisions of the Code. In addition, our dividend policy remains subject to revision at the discretion of our board of directors. All distributions will be made at the discretion of our board of directors and will depend upon, among other things, our actual results of operations and liquidity. These results, and our ability to pay distributions, will be affected by various factors, including our taxable income, our financial condition, our maintenance of REIT status, restrictions related to our financing facilities, applicable law and other factors as our board of directors deems relevant.

#### Inflation

Virtually all of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors typically influence our performance more than inflation does. However, changes in interest rates may correlate with inflation rates or changes in inflation rates. Recently, the Federal Reserve approved increases to its federal funds rate target range and has indicated that, in light of high rate of inflation, it foresees further increases in interest rates throughout the year and into 2023 and 2024.Our condensed consolidated financial statements are prepared in accordance with GAAP and our distributions will be determined by our board of directors consistent with our obligation to distribute to our stockholders at least 90% of our REIT taxable income on an annual basis in order to maintain our REIT qualification; in each case, our activities and balance sheet are measured with reference to historical cost and/or fair market value without considering inflation.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

We seek to manage our risks related to the credit quality of our investments, interest rates, liquidity and market value while, at the same time, seeking to generate attractive risk-adjusted returns to our stockholders. While we are exposed to certain types of market risk in our business, we seek to actively manage them using our risk management infrastructure and philosophy centered around quantifying and measuring various market risks on a continuous basis. We seek to be fairly compensated through the returns we earn on our investments for taking those risks and focus on maintaining liquidity and capital levels consistent with the risks to which we are exposed. However, many of those risks have been magnified by the continuing economic disruption and capital markets volatility resulting from the COVID-19 pandemic.

#### **Recent Market Conditions**

Due to the current COVID-19 pandemic and its ongoing impacts, most of our borrowers, sponsors, their tenants, the properties serving as collateral for our loan investments and the economy as a whole have been, and will likely continue to be, adversely affected. See "COVID-19 Pandemic" in Part II, Item 2 of this Quarterly Report on Form 10-Q for further discussion of the impact of the COVID-19 pandemic on market conditions.

#### Credit Risk

We are subject to varying degrees of credit risk in connection with holding a portfolio of our target investments. The performance and value of our investments depend upon the sponsors' ability to operate the properties that serve as our collateral so that they produce cash flows adequate to pay interest and principal due to us. We seek to manage credit risk by performing deep fundamental credit analysis of our potential investments, as well as seeking to originate or acquire assets of higher quality at appropriate rates of return given anticipated and unanticipated losses, by employing a comprehensive review and selection process and by proactively monitoring our investments. Credit risk is also addressed through our ongoing review, and our investment portfolio is monitored for variance from underwritten and expected results on a monthly basis, with more intense analysis and oversight done on a quarterly basis. Nevertheless, unanticipated credit losses, including as a result of the COVID-19 pandemic, could occur that could adversely impact our operating results.



We employ a long-term, fundamental value-oriented investment strategy and we aim to, on a loan-by-loan basis, construct an investment portfolio that is well-diversified across property types, geographies and sponsors. However, any potential negative impacts on our business as a result of the COVID-19 pandemic may be heightened by the fact that we are not required to observe specific diversification criteria, which means that our investments may be relatively concentrated in certain property types, geographical areas or loan categories that may be more adversely affected by the pandemic than others. For example, certain of our loans are secured by office, industrial, multifamily, hotel and retail properties. Changes in how certain types of commercial properties are operated to facilitate social distancing and other measures intended to control the impact of the pandemic have impacted, and are likely to continue to impact, our investments secured by these properties.

The COVID-19 pandemic has significantly impacted the commercial real estate markets, causing reduced occupancy, requests from tenants for rent deferrals or abatement and delays in capital improvements on projects currently planned or underway. These negative conditions may persist into the future and impair our borrowers' ability to pay principal and interest due to us under our loan agreements. We maintain an active dialogue and strong relationships with our borrowers as part of our overall asset management strategy. Through our asset management process, we focus on addressing potential impacts of the COVID-19 pandemic on our loans secured by properties experiencing cash flow strains. Certain of our borrowers have indicated that due to the impact of COVID-19 pandemic they will be unable to timely execute their business plans, have had to temporarily close their businesses or have experienced other business challenges. As a result, they have requested, and in certain instances we have granted, temporary deferrals of interest payments or forbearance, or other modifications of their loans. Discussions we have had with our borrowers have addressed potential near-term loan modifications including repurposing of funds in certain reserve accounts, temporary deferrals of interest or performance tests and certain covenant waivers on loans collateralized by properties impacted by the COVID-19 pandemic. While we generally believe that the principal amount of our loans is typically sufficiently protected by the underlying collateral value, there is a risk that we will not realize the entire principal amount of certain of our loan investments.

#### Interest Rate Risk

Our strategy is to primarily originate, invest in and manage a portfolio of senior floating-rate commercial mortgage loans. As a result, the composition of our investments in general is such that rising interest rates increase our net income, while declining interest rates will decrease our net income, subject to the impact of contractual interest rate floors. From time to time, we may originate or acquire fixed-rate investments, which may expose our operating results to the risks posed by fluctuations in interest rates, which we may choose to hedge, if we deem it prudent.

Recently, interest rates have remained at relatively low levels on a historical basis and the Federal Reserve maintained the federal funds target range at 0.0% to 0.25% for much of 2021. However, in March and May 2022, the Federal Reserve approved a 0.25% and a 0.50%, respectively, increase to its federal funds target range and has indicated that, in light of a high rate of inflation, it foresees further increases in interest rates throughout the year and into 2023 and 2024.

As of March 31, 2022, approximately 98.8% of our portfolio by carrying value earned a floating rate of interest. The remaining approximately 1.2% of our portfolio earned a fixed rate of interest. If interest rates were to decline, the value of these fixed-rate investments may increase, and if interest rates were to increase, the value of these fixed-rate investments may fall; however, the interest income generated by these investments would not be affected by fluctuations in market interest rates. The interest rates were pay under our current repurchase facilities, asset-specific financing facility, term financing facility and CRE CLOs are primarily floating rate, which generally, and with limited exceptions, are not subject to contractual interest rate floors. Accordingly, our interest expense generally increases as interest rates increase and decreases as interest rates decrease.

Our analysis of risks is based on our experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or our implementation of decisions may produce results that differ significantly from the estimates and assumptions used in our models.

The information presented in the following interest rate sensitivity table projects the potential impact of sudden parallel changes in interest rates on our financial results and financial condition over the next 12 months, based on our interest sensitive financial instruments at March 31, 2022. All changes in value are measured as the change from our March 31, 2022, financial position. All projected changes in annualized net interest income are measured as the change from our projected annualized net interest income based off current performance returns.

	Changes in Interest Rates (1)						
(in thousands)		-100 bps		-50 bps	+50 bps		+100 bps
Change in value of financial position:							
Loans held-for-investment	\$	92	\$	92	\$ (242)	\$	(565)
Repurchase facilities		(121)		(121)	156		312
Securitized debt obligations		(311)		(311)	341		682
Asset-specific financings		(8)		(8)	9		18
Term financing facility		(24)		(24)	27		54
Convertible senior notes		(2,559)		(1,275)	1,264		2,518
Total net assets	\$	(2,931)	\$	(1,647)	\$ 1,555	\$	3,019
		-100 bps		-50 bps	+50 bps		+100 bps
Change in annualized net interest income:	\$	8,556	\$	8,556	\$ (7,112)	\$	(12,340)

(1) Changes in interest rates were limited to a decrease in rate to zero percent.

The interest rate sensitivity table quantifies the potential changes in annualized net interest income and portfolio value, should interest rates immediately change. The interest rate sensitivity table presents the estimated impact of interest rates instantaneously rising 50 and 100 basis points, and falling 50 and 100 basis points. The cash flows associated with the portfolio for each rate change are calculated based on assumptions, including yield on future originations and acquisitions, slope of the yield curve and size of the portfolio. Assumptions made on the interest rate sensitive liabilities include anticipated interest rates, collateral requirements as a percentage of borrowings and amount and term of borrowing.

Certain assumptions have been made in connection with the calculation of the information set forth in the foregoing interest rate sensitivity table and, as such, there can be no assurance that assumed events will occur or that other events will not occur that would affect the outcomes. The base interest rate scenario assumes interest rates at March 31, 2022. The analysis utilizes assumptions and estimates based on management's judgment and experience. Furthermore, while we generally expect to retain such assets and the associated interest rate risk to maturity, future originations, acquisitions and sales of assets could materially change our interest rate risk profile.

The information set forth in the interest rate sensitivity table above and all related disclosures constitutes forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Actual results could differ significantly from those estimated in the foregoing interest rate sensitivity table.

### Market Value Risk

We intend to hold our target investments for the long-term and, as such, they are carried at an amortized cost on our condensed consolidated balance sheets. However, we may occasionally classify some of our investments as AFS. Investments classified as AFS are carried at their fair value, with changes in fair value recorded through accumulated other comprehensive income, a component of stockholders' equity, rather than through earnings. The estimated fair value of such investments may fluctuate primarily due to changes in interest rates, overall market environment and liquidity and other factors. As market volatility increases or liquidity decreases, the market value of the investments may be adversely impacted. We do not intend to hold any of our investments for trading purposes.

## **Borrower Performance**

In addition to the risks related to fluctuations in cash flows and investment values associated with movements in interest rates, there is also the risk of borrower nonperformance on our floating-rate investments. If interest rates were to significantly rise, it is possible that the increased debt service costs may negatively impact operating cash flows on properties securing our commercial real estate loan investments, resulting in potential non-performance of our borrowers or, in severe cases, default. This risk is partially mitigated by various factors we consider during our rigorous underwriting and loan structuring process, which in certain cases include a requirement for our borrower to purchase an interest rate cap contract.

# Capital Markets Risk

As a REIT, we are required to distribute a significant portion of our taxable income annually, which constrains our ability to accumulate significant operating cash flow and therefore requires us to utilize capital markets, both debt and equity, to finance our business. As a result, we are exposed to risks related to the equity capital markets and our related ability to raise capital through the issuance of our common stock or other equity instruments. We are also exposed to risks related to the debt capital markets, and our related ability to finance our business through borrowings under credit facilities or other debt instruments, such as securitizations or unsecured debt. We seek to mitigate these risks by monitoring the debt and equity capital markets to inform our decisions on the amount, timing and terms of capital we raise.

The COVID-19 pandemic and its ongoing impacts continue to cause disruptions in the U.S and global economies, and capital markets resulting in volatility, widening credit spreads and liquidity availability. Other factors, such as rising interest rates, high inflation, supply chain disruptions, growing geopolitical tensions and increased volatility in public equity and fixed income markets have led to increased cost and availability of capital, which may adversely impact the ability of commercial property owners to service their debt obligations and refinance their loans as they mature.

# Real Estate Risk

Our business strategy focuses on commercial real estate related debt investments. As a result, we will be exposed to the risks generally associated with the commercial real estate market, including occupancy rates, capitalization rates, absorption rates and other macroeconomic factors beyond our control, including, but not limited to, the impacts of the COVID-19 pandemic discussed above.

Additionally, commercial real estate debt investments may be affected by a number of factors, including national, regional and local economic and real estate conditions, changes in business trends of specific industry segments, property construction characteristics, demographic factors and changes to laws and regulations, including additional restrictions or requirements on the development of commercial real estate intended to reduce greenhouse gas emissions and climate change. Any combination of these factors may affect the value of real estate collateral for investments within our investment portfolio and the potential proceeds available to a borrower to repay the underlying loans, which could cause us to suffer losses. We seek to manage these risks through our rigorous and fundamentally driven underwriting and investment management processes.

# Liquidity Risk

Our liquidity risk is principally associated with our financing of longer-maturity investments with shorter-term borrowings, such as repurchase facilities, an asset-specific financing facility and a term loan facility. Should the value of our investments serving as collateral for our repurchase facilities significantly decrease, including, but not limited to, as a result of the impacts of the COVID-19 pandemic discussed above, our lenders may exercise their margin call rights, causing an adverse change in our liquidity position. If we fail to resolve such margin calls when due, the lenders may exercise their rights under such repurchase facilities, including requiring payment by us of our aggregate outstanding financing obligations and/or taking ownership of the loans securing such obligations, potentially on an unfinanced basis, thereby reducing our available liquidity. Additionally, if one or more of our repurchase facilities or asset-specific financing facility counterparties should choose not to provide ongoing funding, including with respect to future funding obligations on existing loans financed with such counterparties, which such risks are increased as a result of the COVID-19 pandemic and its effects on the global and U.S. economies and commercial real estate markets, our ability to finance our investments and related future funding obligations would decline or exist at possibly less advantageous terms.

#### Extension Risk

We manage our assets based on a variety of assumptions and estimates, including among others, assumptions regarding the rate at which the borrowers will prepay our loans or extend. If prepayment rates decrease in a rising interest rate environment or extension options are exercised, the life of our loan investments could extend beyond the term of the secured financing agreements. The macroeconomic, commercial real estate and capital markets disruptions caused by the COVID-19 pandemic have resulted in, and will likely continue to result in, a decrease in prepayment rates and an increase in the number of our borrowers who exercise loan extension options. In addition, we expect that higher interest rates imposed by the Federal Reserve to address the high rate of inflation may lead to a decrease in prepayment speeds and an increase in the number of our results of operations. In some situations, we may be forced to sell assets to maintain adequate liquidity, which could cause us to incur losses.

As part of our overall asset management strategy, we have in the past entered into, and may in the future enter into, loan modifications with some of our borrowers. These amendments may include, among other things, modifying or waiving certain performance or extension conditions as part of the overall agreement, which are often coupled with additional equity or other forms of credit support from the sponsor. We work closely with our lending counterparties when negotiating and entering into loan modifications with our borrowers to ensure we maintain financing on modified assets. There can be no assurance that going forward we will be able to maintain financing on modified loans.

# Risk Management

To the extent consistent with maintaining our REIT qualification, we seek to manage risk exposure by closely monitoring our portfolio and actively managing the financing, interest rate, credit and other risks associated with holding a portfolio of our target investments. Generally, we:

- manage our portfolio with focus on diligent, investment-specific market review, enforcement of loan and security rights and timely execution of disposition strategies;
- actively employ portfolio-wide and investment-specific risk measurement and management processes in our daily operations, including utilizing risk management tools; and
- seek to manage credit risk through our rigorous underwriting due diligence process prior to origination or acquisition of our target investments, and through the use of
  nonrecourse financing when and where available and appropriate.

# **Item 4. Controls and Procedures**

A review and evaluation was performed by our management, including our Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, of the effectiveness of our disclosure controls and procedures (as such term is defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on that review and evaluation, the CEO and CFO have concluded that our current disclosure controls and procedures, as designed and implemented, were effective as of the end of the period covered by this Quarterly Report on Form 10-Q. Although our CEO and CFO have determined our disclosure controls and procedures were effective at the end of the period covered by this Quarterly Report on Form 10-Q, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the reports we submit under the Exchange Act.

There was no change in our internal control over financial reporting that occurred during the quarter ended March 31, 2022, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



# PART II. OTHER INFORMATION

## **Item 1. Legal Proceedings**

From time to time we may be involved in various legal claims and/or administrative proceedings that arise in the ordinary course of our business. As of the date of this filing, we are not party to any litigation or other legal proceedings or, to the best of our knowledge, any threatened litigation or legal proceedings, which, in our opinion, individually or in the aggregate would have a material adverse effect on our results of operations or financial condition. **Item 1A. Risk Factors** 

For information regarding factors that could affect our results of operations, financial condition and liquidity, see the risk factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2021.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

# Issuer Purchases of Equity Securities

The following table summarizes the repurchase of common stock for the three months ended March 31, 2022:

Period	Total number of shares purchased	I	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number (or approximate dollar value) of shares that may yet be purchased under the plans or programs <sup>(1)</sup>
January 1-31, 2022	_	\$	_		2,698,388
February 1-28, 2022	69,039 <sup>(2)</sup>		11.94	—	2,698,388
March 1-31, 2022	—		_	_	2,698,388
Total	69,039	\$	11.94		2,698,388

(1) On December 16, 2021, the Company announced that its board of directors increased the Company's share repurchase program to allow for the repurchase of up to an aggregate of 4,000,000 shares of the Company's common stock.

(2) Reflects 69,039 shares of restricted common stock for an aggregate cost of \$0.8 million, which relates to shares repurchased from employees for tax withholding purposes for restricted stock awards that vested on January 28, 2022, and January 29, 2022.

# Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

None.

#### **Item 5. Other Information**

None.

## Item 6. Exhibits

## (a) Exhibits

A list of exhibits to this Quarterly Report on Form 10-Q is set forth below.

Exhibit Number	Exhibit Index				
3.1	Articles of Amendment and Restatement of Granite Point Mortgage Trust Inc.'s Charter (incorporated by reference to Exhibit 3.1 of Amendment No. 3				
	to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 20, 2017).				
3.2	Amended and Restated Bylaws of Granite Point Mortgage Trust Inc. (incorporated by reference to Exhibit 3.2 of Amendment No. 1 to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 15, 2017).				
3.3	Articles Supplementary for Cumulative Redeemable Preferred Stock of Granite Point Mortgage Trust Inc. (incorporated by reference to Exhibit 3.3 of Amendment No. 3 to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 20, 2017).				
3.4	Articles Supplementary to Articles of Amendment and Restatement of Granite Point Mortgage Trust Inc. designating the shares of 7.00% Series A <u>Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock (incorporated by reference to Exhibit 3.4 to the registrant's Registration Statement on</u> Form 8-A filed with the SEC on November 30, 2021).				
3.5	Articles Supplementary designating 7.00% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock (incorporated by reference to Exhibit 3.2 to the registrant's Current Report on Form 8-K filed with the SEC on January 25, 2022).				
4.1	Specimen Common Stock Certificate of Granite Point Mortgage Trust Inc. (incorporated by reference to Exhibit 4.1 of Amendment No. 1 to the registrant's Registration Statement on Form S-11 (File No. 333-218197) filed with the SEC on June 15, 2017).				
4.2	Indenture, dated as of December 12, 2017, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed with the SEC on December 12, 2017).				
4.3	Supplemental Indenture, dated as of December 12, 2017, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.2 to the registrant's Current Report on Form 8-K filed with the SEC on December 12, 2017).				
4.4	Indenture, dated as of October 12, 2018, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed with the SEC on October 12, 2018).				
4.5	Supplemental Indenture, dated as of October 12, 2018, between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 4.2 to the registrant's Current Report on Form 8-K filed with the SEC on October 12, 2018).				
4.6	Form of Warrant, dated September 25, 2020 (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed with the SEC on September 28, 2020).				
4.7	Investor Rights Agreement, dated September 25, 2020, by and among Granite Point Mortgage Trust Inc., certain investment vehicles managed by Pacific Investment Management Company LLC and the other investors party thereto from time to time (incorporated by reference to Exhibit 4.2 to the registrant's Current Report on Form 8-K filed with the SEC on September 28, 2020).				
4.8	Specimen 7.00% Series A Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock Certificate (incorporated by reference to Exhibit 4.1 to the registrant's Current Report on Form 8-K filed with the SEC on January 25, 2022).				
10.1*	Amendment No. 4 to Amended and Restated Master Repurchase Agreement and Securities Contract, dated as of January 28, 2022, by and between Wells Fargo Bank, National Association, and GP Commercial WF LLC (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed with the SEC on January 31, 2022).				
10.2	Fifth Amendment to Master Repurchase Agreement and Other Transaction Documents, dated as of February 28, 2022, among Citibank, N.A., GP Commercial CB LLC and Granite Point Mortgage Trust, Inc. (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed with the SEC on March 2, 2022).				
10.3	Tenth Amendment to Master Repurchase and Securities Contract Agreement, dated asof March 16, 2022, by and between Morgan Stanley Bank, N.A., and GP Commercial MS LLC (incorporated by reference to Exhibit 10.1 to the registrant's Current Report on Form 8-K filed with the SEC on March 24, 2022).				
10.4					

10.4 Third Amendment to Guaranty, dated as of March 22, 2022, by and between Granite Point Mortgage Trust Inc. and Morgan Stanley Bank, N.A. (incorporated by reference to Exhibit 10.2 to the registrant's Current Report on Form 8-K filed with the SEC on March 24, 2022).

Exhibit Number	Exhibit Index			
10.5	Third Amendment to Guarantee Agreement, dated as of March 22, 2022, by and between Granite Point Mortgage Trust Inc. and Goldman Sachs Bank USA (incorporated by reference to Exhibit 10.3 to the registrant's Current Report on Form 8-K filed with the SEC on March 24, 2022).			
10.6	Third Amendment to Guaranty, dated as of March 22, 2022, by and between Granite Point Mortgage Trust Inc. and Citibank, N.A. (incorporated by reference to Exhibit 10.4 to the registrant's Current Report on Form 8-K filed with the SEC on March 24, 2022).			
10.7	Third Amendment to Guarantee Agreement, dated as of March 23, 2022, by and between Granite Point Mortgage Trust Inc. and Wells Fargo Bank, National Association (incorporated by reference to Exhibit 10.5 to the registrant's Current Report on Form 8-K filed with the SEC on March 24, 2022).			
10.8	First Amendment to Guaranty, dated as of March 22, 2022, by and between Goldman Sachs Bank USA and Granite Point Mortgage Trust Inc. (incorporated by reference to Exhibit 10.6 to the registrant's Current Report on Form 8-K filed with the SEC on March 24, 2022).			
31.1	Certification of the Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (filed herewith)			
31.2	Certification of the Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (filed herewith)			
32.1	Certification of the Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (furnished herewith)			
32.2	Certification of the Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (furnished herewith)			
101	Financial statements from the Quarterly Report on Form 10-Q of Granite Point Mortgage Trust Inc. for the three months ended March 31, 2022, filed with the SEC on May 10, 2022, formatted in Inline XBRL: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Statements of Stockholders' Equity, (iv) the Condensed Consolidated Statements of Cash Flows, and (v) the Notes to the Condensed Consolidated Financial Statements. (filed herewith)			
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). (filed herewith)			
*Certain schedules	and similar attachments have been omitted in reliance on Item 601(a)(5) of Regulation S-K. The Company will provide on a supplemental basis, a copy of			

\*Certain schedules and similar attachments have been omitted in reliance on Item 601(a)(5) of Regulation S-K. The Company will provide, on a supplemental basis, a copy of any omitted schedule or attachment to the SEC or its staff upon request.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated:	May 10, 2022	By:	GRANITE POINT MORTGAGE TRUST INC. /s/ John A. Taylor
			John A. Taylor President, Chief Executive Officer and Director (Principal Executive Officer)
Dated:	May 10, 2022	By:	/s/ Marcin Urbaszek
			Marcin Urbaszek Chief Financial Officer (Principal Accounting and Financial Officer)

## CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, John A. Taylor, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Granite Point Mortgage Trust Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2022

/s/ John A. Taylor John A. Taylor Chief Executive Officer and President

## CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Marcin Urbaszek, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Granite Point Mortgage Trust Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 10, 2022

/s/ Marcin Urbaszek Marcin Urbaszek Chief Financial Officer and Treasurer

# CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Granite Point Mortgage Trust Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended March 31, 2022 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: May 10, 2022

/s/ John A. Taylor

John A. Taylor Chief Executive Officer and President

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.

# CERTIFICATION

Pursuant to 18 U.S.C. §1350, the undersigned officer of Granite Point Mortgage Trust Inc. (the "Registrant") hereby certifies that the Registrant's Quarterly Report on Form 10-Q for the three months ended March 31, 2022 (the "Quarterly Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: May 10, 2022

/s/ Marcin Urbaszek

Marcin Urbaszek Chief Financial Officer and Treasurer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Quarterly Report or as a separate disclosure document.